



7 Grosvenor Gardens  
London SW1W 0BH  
Telephone: 071-828 8724-8  
Telex: 267321  
Fax: 071-630 6592



**ROYAL  
MINT**

FAX NO. 071 630 6592

TO STATES OF JERSEY STATE TREASURY  
ATTN Mr F.H Le MARQUAND  
FROM CHERYL MORGAN  
DATE 22.1.92  
TIME 3.00pm  
NO. OF PAGES TO FOLLOW 6.  
(EXCLUDING COVER SHEET)



FAX

TO: States of Jersey State Treasury

ATTN: Mr F H Le Marquand

I have pleasure in enclosing royalty statements for sales up to 31.12.91. The total sum due to you is £8,600.03. We are currently raising a cheque for this amount which will be forwarded to you shortly.

Kind regards



Cheryl Morgan  
Royal Mint, London  
22 January 1992

JERSEY - BATTLE OF BRITAIN

INTERIM ROYALTY STATEMENT AS AT 31-12-91

SALES

1860 pieces of £2 Silver proof coins	@ £ 4.00	=	£ 7,440.00
787 pieces of £5 Silver proof coins	@ £ 9.38	=	£ 7,382.06
472 sets of the 4-coin Gold proof set	@ £86.52	=	£40,837.44
			<hr/>
			£55,659.50
Less payments already made	=		£55,421.42
			<hr/>
			£ 238.08
			<hr/> <hr/>

JERSEY - THE TICKLER

INTERIM ROYALTY STATEMENT AS AT 31-12-91

SALES

166 pieces of Gold proof coins @ £30.00 = £ 4,980.00  
2550 pieces of Silver proof coins @ £ 2.50 = £ 6,375.00

-----  
£11,355.00

Less payment already made = £10,962.50

-----  
AMOUNT DUE = £ 392.50  
=====

JERSEY - PERCY DOUGLAS

INTERIM ROYALTY STATEMENT AS AT 31-12-91

SALES

77 pieces of Gold proof coins @ £30.00 = £2,310.00  
2183 pieces of Silver proof coins @ £ 2.50 = £5,457.50

AMOUNT DUE = £7,767.50  
=====

JERSEY - QUEEN MOTHER

FINAL ROYALTY STATEMENT

SALES

754 pieces - silver proof @ £4.00 = £3,016.00

Less payments already made = £2,820.00

AMOUNT DUE = £ 196.00  
=====

JERSEY - BASE METAL SETS

INTERIM ROYALTY STATEMENT AS AT 31-12-91

SALES

4911 sets @ £0.85 = £4,174.35

Less payments already made = £4,168.40

AMOUNT DUE = £ 5.95  
=====



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**ROYAL  
MINT**

22 March 1991

Mr F.H. Le Marquand  
Chief Cashier  
States Treasury  
P.O. Box 353  
St Helier  
Jersey JE4 8UL  
Channel Islands

Dear Mr Le Marquand

Many thanks for your letter dated 21st March 1991. I would like to take this opportunity to cover a few points of outstanding information as covered in our telephone conversations over the last two weeks.

1. Proposed Proof/Base Metal Set

Having investigated the costing aspects of the proposed set, it would appear that the cost of producing the Base Metal Proof coins would not be attractive to you keeping in mind your comments of having a set which would be marketed in between that of a traditional base metal set and a proof coin set. The cost of producing the proof base metal coins would be £16.95 per set, which would include reducing rings and capsules. Finally, if you consider that the quantity of 500 sets could be increased to say 1500-2000 sets then this would consequently reduce the price per set. If you require any further information on the above please do not hesitate to contact me.

2. Shipbuilding Series - Sample Coins

Again I must apologise for the lateness of these samples arriving in Jersey but as you will see from the attached fax from Circle Freight they assumed incorrectly that Jersey had moved to the U.S.A.

3. Parish Emblem Series

I am pleased to enclose the required photographs as outlined in your letter of 21.3.'91. They are all photographs of the plaster models, which on examination were far superior to the photographs of the

cont'd .....



finished coin on file. I have also requested a copy of the booklet which featured all twelve coins which I will forward to you at a later date if you so require.

I hope the above has answered all the outstanding points and look forward to your requirements for the "Tickler" coins.

Yours sincerely

R. Keith Davies  
Manger, Overseas Coins

Enclosures

TO: MR. KEITH DAVIES

FROM: COST ESTIMATING

NO: JERSEY 82

DENOM:	£1	50p	20p	10p	5p	2p	1p
ALLOY:	5.5% Ni BR.	Cu/Ag	84/14 Cu/Ag	Cu/Ag	→	Ag	→
WEIGHT (GMS):	9.50	13.50	5.00	11.31	3.25	7.128	
DIA (MM):	22.50	30.00	21.00	28.50	18.00	25.91	
SHAPE:	R	7 LOBES	→	R	R	→	→
EDGE:	INHOUSE LEFT/MIN	P	→	M	COARSE M	P	→
QTY:	(500 - SETS)						
STD:	PROOF						

COSTS PER ~~PIECE~~/SET

BLANKS:	METAL	0.10					
		1.63					
STRIKING/PACKING:		24.43					
PACKING MATERIALS:		2.06					
MARKETED COIN : PR COIN DESPATCH:	* EXTRA	- see below					
FIA PACKING MATS & ASSOC COSTS:		-					
PAYMENT DELAY:		0.51					
FINANCING:		-					
COMMISSION:		-					
M&S:		1.69					
CARRIAGE/INSUR/FREIGHT:		0.19					
PROFIT 33.333% (PROOF)		15.31					
20% (UNC)							
12½% (S/CONT)							
TOTAL:		45.92					
MARGINAL:		12.77					

P  
£16.95  
AL 18.3.91

- \* Retail Difference £1.10/UNIT Dealer Difference £0.25/UNIT
- COSTS ARE: (i) Assumes payment against invoice within 4 weeks/CTOC
  - EX-MENT (ii) RM Conversion costs are based on 1991/92 absorption rates (provisional) and assume production within that year
  - EQB (iii) Blank costs are based on INHOUSE PRODUCTION
  - CIP (iv) RM costs include financing of reject bullion for - months
  - (v) Costs/SETS are packed in: CROWN SIZE CAPSULES/WASHERS/SMALLEY TRAYS.
  - (vi) Estimate is based on gold at £ per oz; silver at £ per oz
  - (vii) The cost of bullion per piece is: £

MASTER TOOLS - Redate £945/denomination

*J James*  
 15.03.91

Marginal + 15%

$$= 12.77 + 1.15$$

$$= \text{£}14.68$$

Master tools - Re-date £750

$$\text{Investment Cost} = 500 \times 14.68 = \text{£}7340$$

$$\text{Re-date} = 7 \text{ Demos} \times 750 = \text{£}5250$$

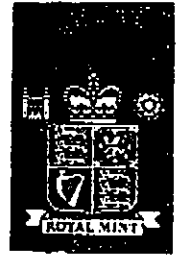
Llantrisant, Pontychn  
Mid-Glamorgan CF7 8YT

Telephone: (0443) 222111

Telex: 498353

Fax: (0443) ~~222111~~ 237301

FACSIMILE TRANSMISSION



To: MR R K DAVIES  
.....  
GROS GDNS  
.....  
cc: MR J M PARKER  
SUBJECT: JERSEY PROOF SETS

From: A W WALLACE  
.....  
Date: 14.3.91  
.....  
No of pages (inc cover) ...

**ROYAL  
MINT**

Reference your fax of 13 March, which I managed to persuade John Parker to translate, I understand the proposal is for a Base Metal Proof Set for Jersey in a Sandhill style case which presumably Jersey hold in stock and are trying to use up.

I do not think the packaging concept is a good one and in this format I would not wish to promote it to my customers. The idea of a Jersey Base Metal Proof Set per se is acceptable only if it were to be packaged in the same style of the UK Base Metal Proof Set. A proof set packaged in this latter format containing the new 5p and the Ship-building £1 with, say, an issue limit of 1500 of which 500 go to the country should be capable of being sold to the issue limit.

However, as mentioned above, if the proposal remains as presented by Jersey, then it is not a concept I would wish to market.

A W WALLACE  
ASSISTANT DIRECTOR, MARKETING

note.

discuss with Mr Lotherington.



m3 3.20.

FAX

Mr A Wallace

cc: Mr J Parker

JERSEY PROOF SETS

Jersey have proposed the issue of a base metal proof set containing the n 5p and Shipbuilding f1. The coins will be packaged in cases that Jersey already have in stock which hold crown size capsules. The coins will therefore be packed into capsules with washers. Jersey have given an indication that they are likely to issue approximately 500 sets.

Could you please let me know if you are interested in marketing this product, and if so, your suggested issue limits and royalties.

Regards

*Stray*

RP R Keith Davies  
Grosvenor Gardens  
13 March 1991

URGENT.  
FAX

② 12-05  
③ 3-15.

Mr A Hampson

cc: Mr R Burchill  
Mr G Goulden  
Mr H Elsasser  
Mr K Rees  
Mrs J James  
Mr B R Smith  
Mr D Waughman  
Mr M J Cragg  
Mrs C Hawkins  
Mr H Vile  
Mr R Birk  
Mr J Peters

Amendment to size of 20p - it should be 21.4 mm.

CUSTOMER JERSEY PROOF SETS. (CONFIDENTIAL)

May I please have cost estimates for the following:-

DENOM	ALLOY	WEIGHT	DIAMETER	SHAPE/EDGE	QUANTITY
£ 1	5.5% Ni Brass	9.5g	22.5mm	R / Incuse lettered	} 500 sets.
1970 50p	75Cu 25Ni	13.5g	30.0mm	7 lobed / P	
1970 20p	84Cu 16Ni	5.0g	21.4mm	7 lobed / P.	
1990 10p	75Cu 25Ni	11.31g	28.50mm	R / m	
1990 5p	75Cu 25Ni	3.25g	18.00mm	R / Course milled	
1990 2p	97Cu 0.5Zn 2.5Zn	7.128g	25.91mm	R / P	
1990 1p.	" "	3.564g	20.32mm	R / P.	

Coins are to be packed into crown size capsules with inserts.

No case is required.

Commission Rate

MARGINAL COSTS ARE ALSO REQUIRED.

Designs: Obverse - Existing/Redate/New  
Reverse - Existing/Redate/New

Basis: Costs are to be CIF/FOB/C & F/ assuming payment immediately coins are available for shipment/prices to be based on settlement by means of CILOC drawn upon by presentation of shipping documents/payment against invoice.

Cost estimate is required within 7 days, by at the latest 15-3-91.

Please do not approach overseas blank suppliers without prior discussion and approval from Overseas Coin Sales.

L Craig 13-3-91.

7 Grosvenor Gardens  
London SW1W 0BH

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Telex: 267321

Fax: 071-630 6592



**ROYAL  
MINT**

TO *States of Jersey, States Treasury*.....

ATTN *Mr. F. H. Le Marquand*.....

FROM *R. Keith Davies*.....

DATE *6-3-91*.....

TIME *3.25*.....

NO. OF PAGES TO FOLLOW *1*.....

(EXCLUDING COVER SHEET)





FAX

States of Jersey  
States Treasury

Attn: Mr F H Le Marquand

PROPOSED PROOF/BASE METAL SET

Thank you for your letter of 4 March 1991. We certainly agree with your proposal to have a new overlay for existing packaging and have inserts for the different size coins.

We are currently preparing costs and to enable us to do so I would be grateful if you could let me have an idea of the quantity of proof and base metal sets you are intending to issue.

Kindest Regards

*Lucy Craig*

RP R Keith Davies  
Manager, Overseas Coin Sales  
Royal Mint London  
6 March 1991

*confirmed  
base metal proof sets*

*500*

*7.3.91*

**STATES OF JERSEY**  
**STATES TREASURY**

**LESLIE MAY, F.C.C.A.**  
Treasurer of the States  
Telephone: (0534) 79111  
Telex: 4192390 STATES  
Facsimile: (0534) 70957



P.O. Box No. 353  
St. Helier  
JERSEY, JE4 8UL  
Channel Islands

**Mr. R. Keith Davies,**  
Manager,  
Overseas Coin Sales,  
Royal Mint,  
7, Grosvenor Gardens,  
London, SW1W 0BH.

Our ref: FHLeM/GW/A/T 8  
4th March, 1991

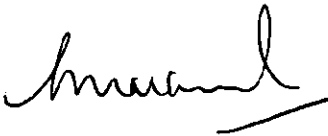
Dear Mr. Davies,

**Proposed Proof/Base Metal Set**

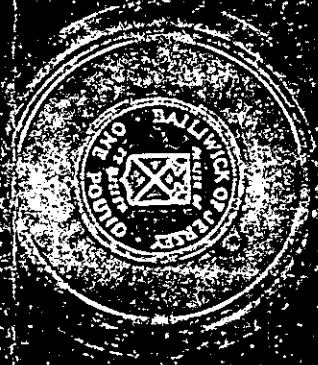
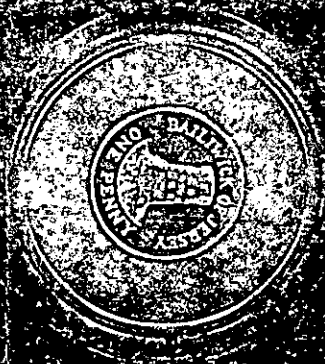
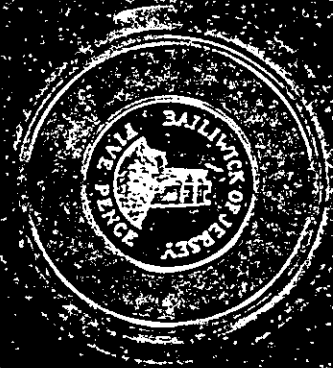
I have considered another alternative and would be pleased to have your comments.

You may recall I mentioned that I had a sizeable quantity of albums which originally were to house a sterling silver seven coin frosted proof set. A new overlay would overcome the packaging provided it is still possible to obtain the seven different reducing rings for each coin. Could I ask you to establish the cost of coins, capsules and rings. It would be possible for the Mint to have an allocation of the albums in stock if we proceed down this road.

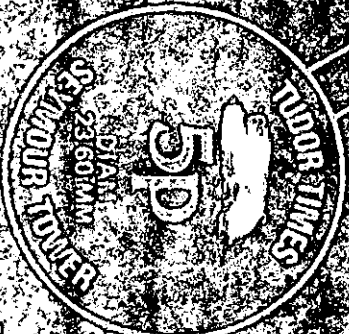
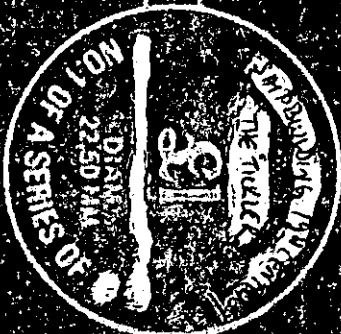
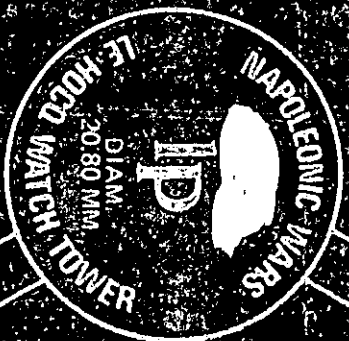
Yours sincerely,



**F.H. LE MARQUAND**  
Chief Cashier



STATES OF JERSEY PROOF SET



Llantrisant, Pontyclun  
Mid-Glamorgan CF7 8YT  
Telephone: (0443) 222111  
Telex: 498353  
Fax: (0443) 237301



ROYAL  
MINT

FAX To:	FROM:	No. of PAGES
Keith James	She Cussen	1.

Keith

Re: Jersey Proof Set.

Received  
4.2.91  
RKS

Further to our conversation regarding the above unfortunately Paul Chris will not have the sample blisters he is proposing to use for this project until Tuesday next. As this is a vital part of the proposed pack if will where possible to show you anything on Friday.

Regards

She Cussen



Malta

171

3

**STATES OF JERSEY**  
**STATES TREASURY**

**LESLIE MAY, F.C.C.A.**

Treasurer of the States

Telephone: (0534) 79111

Telex: 4192390 STATES

Facsimile: (0534) 70957



P.O. Box No. 353  
St. Helier  
JERSEY, JE4 8UL  
Channel Islands

Mr. R. Keith Davies,  
Manager - Overseas Coin Sales,  
Royal Mint,  
7, Grosvenor Gardens,  
London,  
SW1W 0BH.

Our ref: FHLeM/MJA/A/T 8  
28th January, 1991

Dear Mr. Davies,

**SEVEN COIN BASE METAL SET**

During December we discussed briefly the possibility of issuing a Base Metal Set.

Would you please give me any information you have on this subject.

Yours sincerely,

F.H. LE MARQUAND  
Chief Cashier

Note. Set not to be dated.

1. B

7 Grosvenor Gardens  
London SW1W 0BH  
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MI



ROYAL  
MINT

TO ..... R. M. LLANTRISANT .....  
ATTN ..... MRS SUE CUSSENS .....  
FROM ..... R. KEITH DAVIES .....  
DATE ..... 12 DEC 90 .....  
TIME ..... 12:00 .....

NO. OF PAGES TO FOLLOW ..... 5 .....  
(EXCLUDING COVER SHEET)

SUE.  
/

JERSEY 1991 BASE METAL PROOF SET.

PLEASE COULD YOU PREPARE CONCEPTS FOR A

1991 BASE METAL PROOF SET FOR JERSEY.

TO INCLUDE NEW 5P AND NEW £1 COIN - SHIPBUILDING.

I AM VISITING JERSEY IN LATE JAN 1991,

COULD YOU INDICATE IF YOU CAN PREPARE SOMETHING

TO TAKE ON THE VISIT.

KIND REGARDS

Keith

