

# ROYAL MINT

FILE BEGINS	ENDS	PART
<p>FILE TITLE</p> <p>JERSEY</p> <p>1983/84 Comm Coins</p>	<p>FILE NUMBER</p> <p>5/LON/295/13</p>	

[illegible]

AMENDMENT TO PRODUCTION ORDER	M AND S REF. 5/LON/295/13	DISTRIBUTION				ORDER NO.	227
	DATE 6th November 1984	PRODUCTION CONTROL (7) DESPATCH PROCUREMENT COST ESTIMATING				CUSTOMER JERSEY "St. Brelades Gold"	
	AUTHORISED <i>[Signature]</i>					AMENDMENT NO	
M NO	1						
COMINATION\$	£1						
QUANTITY (BATCH) 1 for R.M. 1000/MILLION/TONNES	45						
QUANTITY (BATCH) 2 for Jersey 1000/MILLION/TONNES	83						
	TOTAL 128						
STANDARD FINISH	ORD = ORDINARY PF = PROOF UNC = UNCIRCULATED	GOLD PROOF					
SAMPLES	QUANTITY APPROVAL CUSTOMER/Q.A.						
DELIVERY REQUIREMENTS							

ADDITIONAL INFORMATION

CONFIDENTIAL

Quantity:- Customer quantity increased by  
13 coins. From 70 to 83 coins.

13 Blanks for the additional quantity being  
sent by Jersey.

AMENDMENT TO PRODUCTION ORDER	M AND S REF. 5/404/295/13	DISTRIBUTION		ORDER NO.	216
	DATE 6th November 1984	PRODUCTION CONTROL (7) DESPATCH PROCUREMENT COST ESTIMATING		CUSTOMER Jersey St. Helier silver	
	AUTHORISED <i>[Signature]</i>			AMENDMENT NO	4
EM NO	1				
NOMINATIONS	£1				
QUANTITY (BATCH) 1 for Royal Mint 1000/MILLION/TONNES	900				
QUANTITY (BATCH) 2 for Jersey 1000/MILLION/TONNES	1,100				
TOTAL	2,000				
STANDARD ORD = ORDINARY PF = PROOF UNC = UNCIRCULATED	SILVER PROOF				
SAMPLES QUANTITY APPROVAL CUSTOMER/Q.A.					
DELIVERY REQUIREMENTS					

ADDITIONAL INFORMATION

CONFIDENTIAL

Customer quantity increased from 850 coins  
to 1,100 coins.

JERSEY £1 (ST. BRELADES)

WORKS ORDER NO. 227

PART 1 : COIN PRODUCTION

ITEMS: Item 1: £1: 916.7 Au: Proof

ORDER  
DATED: 16th October, 1984

STANDARD: Precious metal proof with a frosted relief

DATE ON  
COINS: 1984

DESIGNS: See attached sheet

BLANK  
STANDARD: Proof coins to be struck from buffed blanks

STRIKING: At R.M. Llantrisant

MASTER TOOL  
MANUFACTURE: Prepare master tools under directions of Chief Engraver

DIE  
MANUFACTURE: Produce dies as directed by Production Control

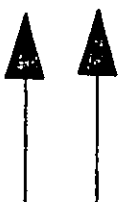
COLLAR  
MANUFACTURE: Produce collars as directed by Production Control

BLANK  
MANUFACTURE: Sub-Contractor will supply blanks

COIN  
LACQUERING: Not applicable

SAMPLES: The P.C.U. are to produce 4 samples pieces. AFTER acceptance by the Quality Manager, 1 sample is to be provided for the customer. On receipt of the customers acceptance certificate a sample piece is to be provided for each of the following:  
The Quality Manager and Mr. Dyer of the R.M. Museum for retention as a standard and also the shop floor inspection by this is to be disposed of at the completion of the order.

SPECIFICATIONS:

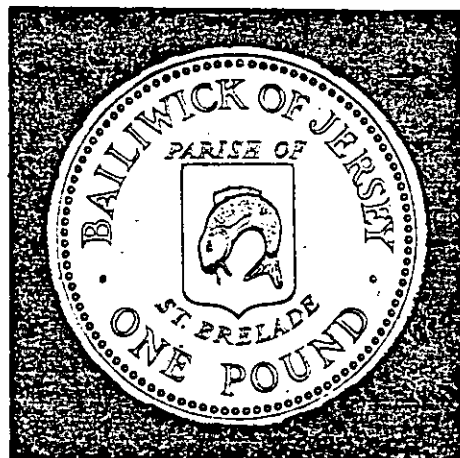
DENOM	DIAMETER mm	WEIGHT gms	REMEDY ± gms/Pce	ALLOY %	EDGE mm	STRIKING
£1	22.50	19.65	0.227	916.7 Au	Milled 0.15 incuse edge lettered	

\*Edge inscription to read "CAESAREA INSULA"

OBVERSE



REVERSE



JERSEY £1 (ST. BRELADES)

WORKS ORDER NO. 227

PART 2 : PACKING

R.M. SALES

The coins are to be placed into black silica gel inserts spec. no. 1015/A Series 50, and then into screw type acrylic capsules spec. no. 1010/A Series 3 so that the reverse of the coin is displayed uppermost. These capsules are then to be placed onto plastic shirley trays and vacuum sealed.

\*Marketing to call off coin and advise of final packing as and when required.

COUNTRY SALES

The coins are to be placed into black silica gel inserts spec. no. 1015/A Series 50, and then into screw type acrylic capsules spec. no. 1010/A Series 3 so that the reverse of the coin is displayed uppermost. These capsules are then to be placed onto plastic shirley trays and vacuum sealed. Final packing to be to spec. no. 1004/Final Series 8.

ITEM NO.	DENOMINATION	STANDARD	QUANTITY
1	Jersey £1 Gold	Proof	115

ISSUE NO.	AMEND NO.	AMEND DATE	DETAILS						
1	1	22/10	<p>To be ready for despatch by 16.11.84</p> <p>Amendment No. 1 increases the order quantity by 70 pieces. The total order quantity is now 115 pieces. Allocation is as follows:</p> <table><tr><td><u>R.M.</u></td><td><u>Country</u></td><td><u>Total</u></td></tr><tr><td>45</td><td>70</td><td>115</td></tr></table>	<u>R.M.</u>	<u>Country</u>	<u>Total</u>	45	70	115
<u>R.M.</u>	<u>Country</u>	<u>Total</u>							
45	70	115							

CIRCULATION: AS LIST  
DATE: 30th October, 1984

SIGNED: *P. R. D. Burchill*  
PP. R. D. BURCHILL.

ASSISTANT DIRECTOR OF PRODUCTION.

## AMENDMENT SHEET FOR W.O. NUMBER :- 216

ITEM NO.	DENOMINATION	STANDARD	QUANTITY
1	Jersey £1	Proof	1,750

ISSUE NO.	AMEND NO.	AMEND DATE	DETAILS						
			Delivery required October 30th 1984						
1	1	19/9	Amendment number 1 refers to packing and samples (included in the text)						
2	2	8/10	Amendment number 2 increases the order quantity by 400 pieces. The total order quantity is now 900 pieces, all of which are required for R.M. sales. Delivery of these additional pieces required by end Nov.						
3	3	22/10	Amendment number 3 increases the order quantity by 850 pieces. The total order quantity is now 1,750 pieces. Allocation is as follows: <table><tr><td><u>R.M. Sales</u></td><td><u>Country Sales</u></td><td><u>Total</u></td></tr><tr><td>900</td><td>850</td><td>1,750</td></tr></table> Delivery of additional quantity required by end November.	<u>R.M. Sales</u>	<u>Country Sales</u>	<u>Total</u>	900	850	1,750
<u>R.M. Sales</u>	<u>Country Sales</u>	<u>Total</u>							
900	850	1,750							


CIRCULATION: AS LIST  
DATE: 24th October, 1984

SIGNED:

*R.D. Burchill*  
R.D. BURCHILL.

ASSISTANT DIRECTOR OF PRODUCTION.



<b>AMENDMENT TO PRODUCTION ORDER</b>	<b>M AND S REF.</b> 5/LON/295/13	<b>DISTRIBUTION</b>		<b>ORDER NO.</b> 227	
	<b>DATE</b> 22nd October 1984	<b>PRODUCTION CONTROL (7)</b> <b>DESPATCH</b> <b>PROCUREMENT</b> <b>COST ESTIMATING</b>		<b>CUSTOMER</b> JERSEY "St. Brelades Gold"	
	<b>AUTHORISED</b> 			<b>AMENDMENT NO</b>	1
<b>ITEM NO</b>	1				
<b>NOMINATIONS</b>	£1				
<b>QUANTITY (BATCH) 1 for R.M. *</b> 1000/MILLION/TONNES	45				
<b>QUANTITY (BATCH) 2 for Jersey</b> 1000/MILLION/TONNES	70				
<b>Total</b>	115				
<b>STANDARD</b> ORD = ORDINARY <b>FINISH</b> PF = PROOF UNC = UNCIRCULATED	Gold Proof.				
<b>SAMPLES</b> QUANTITY APPROVAL CUSTOMER/Q.A.					
<b>DELIVERY REQUIREMENTS</b>					

ADDITIONAL INFORMATION

CONFIDENTIAL

Packaging: Capsules and washers to be provided by Royal Mint as w/c 158.

\* Blanks: 25 Blanks to be manufactured from borrowed bullion and 20 blanks to be bought from Jersey in the form St. Helier coins @

Repeated (3.45)

URGENT

FACS

Glynis Hughes

C.C. Gareth Goulden,

from Kusum Verman  
22/10/84

Ruth Hill

①

2.30

22.10.84

<b>AMENDMENT TO PRODUCTION ORDER</b> <i>FAcs</i>	M AND S REF. S/LON/295/13	DISTRIBUTION		ORDER NO. ● 216	
	DATE 22nd October 1984	PRODUCTION CONTROL (7) DESPATCH PROCUREMENT COST ESTIMATING		CUSTOMER <i>JERSEY</i> <i>"St. Brelades silver"</i>	
	AUTHORISED <i>[Signature]</i>			AMENDMENT NO 3	
ITEM NO	1				
NOMINATION\$	£1				
QUANTITY (BATCH) 1 for <i>Royal Mint</i> 1000/MILLION/TONNES	900				
QUANTITY (BATCH) 2 for <i>Jersey</i> 1000/MILLION/TONNES	850				
	<i>Total</i> 1,750				
STANDARD AND FINISH ORD = ORDINARY PF = PROOF UNC = UNCIRCULATED	Silver proof				
SAMPLES QUANTITY APPROVAL CUSTOMER/Q.A.					
DELIVERY REQUIREMENTS					

ADDITIONAL INFORMATION

CONFIDENTIAL

URGENT

FAcs

Glynis Hughes.

CC Gareth Goulder, John Parker, Ruth Hill

from Kusum Verma

22/10/84.

(2)

12.33

22.10.84

ITEM NO.	DENOMINATION	STANDARD	QUANTITY
1	Jersey £1	Proof	900

ISSUE NO.	AMEND NO.	AMEND DATE	DETAILS
			Delivery required October 30th 1984
1	1	19/9	Amendment number 1 refers to packing and samples (included in the text)
2	2	8/10	Amendment number 2 increases the order quantity by 400 pieces. The total order quantity is now 900 pieces, all of which are required for R.M. sales. Delivery of these additional pieces required by end Nov.

CIRCULATION: AS LIST  
 DATE: 12th October, 1984

SIGNED:

*R.D. Burchill*  
 R.D. BURCHILL.

ASSISTANT DIRECTOR OF PRODUCTION.

M & S REF

5/LON/295/13

DATE

16th October 1984

AUTHORISED

*[Signature]*

PRODUCTION CONTROL (7)

DESPATCH

PROCUREMENT

COST ESTIMATING

CONFIDENTIAL

ORDER NO 227

CUSTOMER Jersey

St. Brelades

COINS/BANKS

ITEM NO	1					
DENOMINATIONS	£ 1					
QUANTITY (BATCH 1) x 1000/HILLION/TONNES STANDARD ORD = ORDINARY AND PF = PROOF FINISH UNC = UNCIRCULATED	45 pieces for Royal Mint Marketing PROOF					
CLASSIFICATION OF STANDARD	Precious metal frosted proof					
SAMPLES QUANTITY APPROVAL CUSTOMER/Q.A.	1 + Q.A.					
DELIVERY REQUIREMENT	To be ready by 16th Nov '84.					
DESIGN OBV. EXISTING/NEW/REDATE REV. EXISTING/NEW/REDATE	EXISTING AS W/O 216 EXISTING AS W/O 216					
MODELS TO BE AVAILABLE BY	-					
SHAPE	Round					
DIAMETER MM	22.50					
EDGE	Milled					
WEIGHT GM AND LEGISLATION/RM TOLERANCE	19.65					
COMPOSITION AND LEGISLATION/RM TOLERANCE	916.7 Gold					
ORIENTATION	↑↑					
PACKAGING <del>COINS PER CARTON</del> <del>ROUNDS PER CARTON</del> <del>BAGS/CARTONS PER</del> <del>BOX</del>	Packaging to be provided by Jersey.					
PRODUCTION AT	LLANTRISANT.					
PRICE PER 1000 PCS FOB/DIF						
ADDITIONAL INFORMATION	Bullion to be provided by marketing from unalloyed silver coins.					

AMENDMENT

NO.

DA

AMENDMENT TO PRODUCTION ORDER	M AND S REF. S/LON/295/13	DISTRIBUTION				ORDER NO.	216
	DATE 9th Oct; '84	PRODUCTION CONTROL (7) DESPATCH PROCUREMENT COST ESTIMATING				CUSTOMER <i>Jersey</i> "St. Brelades"	
	AUTHORISED <i>[Signature]</i>					AMENDMENT NO	
ITEM NO	1						
NOMINATIONS	£1						
QUANTITY (BATCH) 1000/MILLION/TONNES	900 ( All for L.M. Marketing )						
QUANTITY (BATCH) 1000/MILLION/TONNES							
STANDARD AND FINISH ORD = ORDINARY PF = PROOF UNC = UNCIRCULATED	SILVER PROOF						
SAMPLES QUANTITY APPROVAL CUSTOMER/Q.A.							
DELIVERY REQUIREMENTS							

ADDITIONAL INFORMATION

CONFIDENTIAL

Quantity:- Quantity for Royal Mint Marketing increased from 500 to 900 coins

(4)

10-40  
8-10-84

FACS Glynis Hughes  
cc. Gareth Eoulden, John Parker  
from Kusum Verman

JERSEY £1 (ST. BRELADE)

WORKS ORDER NO. 216

PART 1 : COIN PRODUCTION

ITEMS: Jersey £1: 925 Ag: Proof

ORDER  
DATED: 17th September, 1984

STANDARD: Precious metal proof with a frosted relief

DATE ON  
COINS: 1984

DESIGNS: See attached

BLANK  
STANDARD: Coins to be struck from buffed blanks

STRIKING: At R.M. Llantrisant

MASTER TOOL  
MANUFACTURE: Prepare master tools under directions of Chief Engraver

DIE  
MANUFACTURE: Produce dies as directed by Production Control

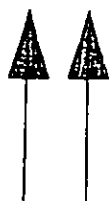
COLLAR  
MANUFACTURE: Produce collars as directed by Production Control

BLANK  
MANUFACTURE: Sub-contractor will supply blanks

COIN  
LACQUERING: Coins to be lacquered after acceptance by PCU examiners and re-examined prior to encapsulating/traying.

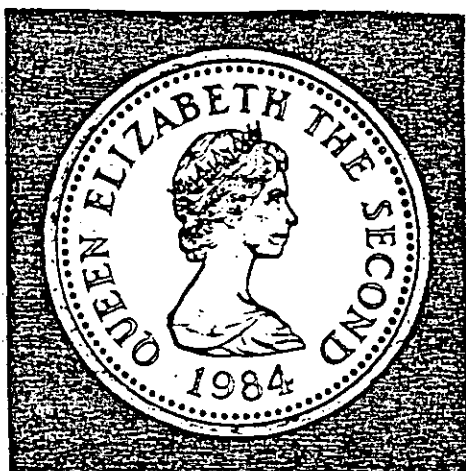
SAMPLES: The PCU are to produce 6 sample pieces for local approval. On acceptance by the Quality Manager the following sample pieces are to be provided.  
Two sample pieces to R.M. marketing for photography  
One for Grosvenor Gardens  
One for Mr. Dyer of the R.M. Museum (for retention as a standard).  
A sample piece is also to be provided for the shop floor inspection but this is to be disposed of at the completion of the order.

SPECIFICATIONS:

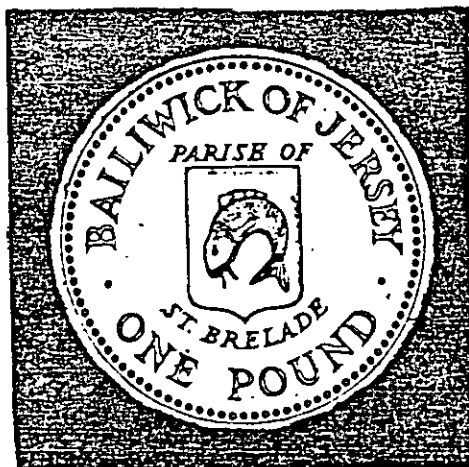
DENOM	DIAMETER	WEIGHT	REMEDY	ALLOY	EDGE	STRIKING
	mm	gms	$\pm$ gms/pce	%	mm	
£1	22.50	11.68	0.35	925 Ag 75 Cu	* Milled 0.15 incuse edge lettered	

\*Edge lettering to read 'Caesarea Insula'

OBVERSE



REVERSE



AMENDMENT SHEET FOR W.O. NUMBER :- 216

ITEM NO.	DENOMINATION	STANDARD	QUANTITY
1	Jersey £1	Proof	500

ISSUE NO.	AMEND NO.	AMEND DATE	DETAILS
1	1	19/9	<p>Delivery required October 30th 1984</p> <p>Amendment number 1 refers to packing and samples (included in the text)</p>

CIRCULATION: AS LIST  
DATE:

26/9/84

SIGNED:

*R.D. Burchill*  
R.D. BURCHILL.

ASSISTANT DIRECTOR OF PRODUCTION.



JERSEY £1 (ST. BRELADE)

WORKS ORDER NO. 216

PART 2 : PACKING

R.M. SALES

The coins are to be placed into blue silica gel capsule inserts spec. no. 1015/A Series 50 and then into screw type acrylic capsules spec. no. 1010/A Series 3 so that the reverse is displayed uppermost. These capsules are then to be placed onto plastic shirley trays and vacuum sealed. Final packing shall be to spec. no. 1004/ Final Series 8.

AMENDMENT TO PRODUCTION ORDER	M AND S REF. 5/LON/295/13	DISTRIBUTION		ORDER NO. 216	
	DATE 19th Sept, '84	PRODUCTION CONTROL (7) DESPATCH PROCUREMENT COST ESTIMATING		CUSTOMER Jersey St. Brelades	
	AUTHORISED <i>[Signature]</i>			AMENDMENT NO	1
ITEM NO	1				
NOMINATIONS	1				
QUANTITY (BATCH) 1000/MILLION/TONNES					
QUANTITY (BATCH) 1000/MILLION/TONNES					
STANDARD AND FINISH ORD = ORDINARY PF = PROOF UNC = UNCIRCULATED	SILVER PROOF	"ST. Brelades"			
SAMPLES QUANTITY APPROVAL CUSTOMER/Q.A.					
DELIVERY REQUIREMENTS					

# ADDITIONAL INFORMATION

CONFIDENTIAL

1) Samples: 5 (2 for Marketing - for photography) + QA  
 1 for Grosvenor Gardens  
 2 for Jersey via Grosvenor Gardens  
 required

2) PACKAGING :- blue washers required for crown  
 size capsules as previously supplied.

(2)  
 10-55  
 19.9.84

FACS

ATT. GLYNIS HUGHES  
 cc. Gareth Goulden, Brian Smith,  
 From: K Verman

<div style="position: relative; height: 100px;"> <div style="position: absolute; top: 0; left: 0; transform: rotate(-45deg); font-weight: bold;">FACS</div> <div style="position: absolute; bottom: 0; left: 0; font-weight: bold;">KUSUM</div> </div>		M. & S REF 5 LON 295 13 DATE 17th September 1984 AUTHORISED <i>[Signature]</i>	DISTRIBUTION PRODUCTION CONTROL (7) DESPATCH PROCUREMENT COST ESTIMATING CONFIDENTIAL	ORDER NO 216 CUSTOMER Jersey Commemorative "St. Brelades" COINS/BANKNOTES
ITEM NO	1			
DENOMINATIONS	£1			
QUANTITY (BATCH 1) <del>x 1000/MILLION/TONNES</del> STANDARD ORD = ORDINARY AND PF = PROOF FINISH UNC = UNCIRCULATED	500	(Royal Mint Marketing)		
CLASSIFICATION OF STANDARD	Precious metal frosted proof			
SAMPLES QUANTITY APPROVAL CUSTOMER/Q.A.	1 + Q.A. (2 marketing for photography 1 G.O.S. Golds. 2 for Jersey.			
DELIVERY REQUIREMENT	Oct 30th 1984			
DESIGN OBV. EXISTING/NEW/REDATE REV. EXISTING/NEW/REDATE	EXISTING EXISTING "St. Brelades" as N/O 135..			
MODELS TO BE AVAILABLE BY	—			
SHAPE	Round			
DIAMETER MM	22.50			
EDGE	Milled Lettered			
WEIGHT GM AND TOLERANCE LEGISLATION/RM	11.68			
COMPOSITION AND TOLERANCE LEGISLATION/RM	925 Silver			
ORIENTATION	↑↑			
PACKAGING COINS PER BAG/ROLL ROLLS PER CARTON BAGS/CARTONS PER BOX	Capsules 8 Tray Trays			
PRODUCTION AT	LLANTRISANT			
PRICE PER 1000 PCS FOB/CFR				
ADDITIONAL INFORMATION	Total order will be advised in due course			

FACS GLYNIS HUGHES  
 Ec. Gareth Goulder, Carola Hawkins, Kevin Galford  
 2-8/10/84

NO. 1  
 D. 1  
 10/10/84

NOTE OF A MEETING WITH THE STATES OF JERSEY IN ST HELIER  
ON TUESDAY, 10 JULY 1984

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Those present : Mr May, States Treasurer  
Mr Robin Harris, Principal Accountant  
Mr Ian Monnins, Numismatic Adviser  
Mr A R W Lotherington, Royal Mint

Circulation Coins

Stocks were adequate.

Commemorative Coins

The Treasurer said that he was reviewing the question of commemorative coins and unless it could be demonstrated that they were profitable to Jersey he would discontinue the issues. This seemed to come somewhat as a surprise to Robin Harris and Ian Monnins who tried, tactfully, to point out that they were committed to issuing coins to commemorate each of the Parishes over the next five years.

Concern was expressed about poor sales of Silver Sets, including 7 circulating coins, and also the Gold Proof versions of the Parish series. The Treasury had over-committed themselves and still had about 4,000 Silver Sets unsold (dated 1983) and 1,000 Gold Proofs.

I pointed out that most previous Jersey collectors issues had been profitable but the Gold Proof version of the Parish series and Silver Proof 7-coin sets had been seriously over-ordered which could have been avoided had the Royal Mint handled the overseas marketing on their behalf from the outset. (We are now handling the overseas issues for Jersey but this did not apply initially to the St Helier version).

So far as the Silver Sets were concerned, discussion took place as to whether it would be feasible to break open the sets and sell individual pieces, possibly on a subscription basis, and we were asked to put forward proposals.

Action : Mr A W Wallace and Mr M J Mansley to consider if this is feasible bearing in mind that we need to be helpful to the Treasury otherwise Jersey may drop commemoratives altogether or, worse, place the business with another Mint.

So far as the Gold Proofs were concerned, the Treasury appreciated the Royal Mint's arrangements in taking back unsold gold coins and using them to produce new issues to avoid a loss on bullion appearing in their accounts. It was clear that the Auditors of the States Treasury were highly sceptical about the whole business of commemorative coins and coupled with Mr May's attitude, there was likely to be

a thorough review of the collectors coin business and the Royal Mint's reputation could be harmed if there was any public discussion about the issue.

Mr Harris and Mr Monnins were critical of the Royal Mint's failure to offer to the UK and North American mailing lists and the Trade the St Saviour's issue to coincide with Jersey marketing (in May 1984) and I gave an assurance that there would not be a delay in future. The decision to send a circular letter to previous buyers within the last week was noted and approved.

Action : Mr Wallace and Mr Mansley to note, please.

Mr Harris asked if it would be possible to reduce the dollar price of the gold versions of the Parish series not yet offered for sale in North America to take account of the recent fall in the value of Sterling against the Dollar. I agreed to discuss this with North American marketing staff.

Action : Mr Mansley to advise me of the position.

#### St Brelade's Commemorative £1 Coin

During discussions about the St Brelade coin due to be launched in October/November, I agreed that the terms for minting and marketing would be the same as for the St Saviour coin. I was asked to confirm this in writing and the Treasury will then place a firm order for the quantities of coin required for issue in Jersey.

Action : Mr Lotherington.

There is no likelihood of fresh issues of commemorative coins, at least until the issue of the present series of Parish coins is complete.

#### General

I offered an invitation to Mr May to visit Llantrisant or to join the Deputy Master and myself for lunch if he was unable to go to Llantrisant when he was next in the United Kingdom. He said he would take advantage of this invitation and would let me know when it would be convenient for him to visit us.

Presentation

I presented the new Treasurer with a 1984 Base Metal Proof set.

A R W Lotherington  
13 July 1984

Circulation :

Deputy Master  
Mr R W Gravenor  
Mr D C Snell  
Mr A W Wallace  
Mr M J Mansley  
Mr P J S Green  
Mr J Kelly  
Mr D M Jones

## COINAGE PRICE MEMO

CFM NO ~~1806~~ 1814

WORKS INSTRU NO 158

AND AMENDMENTS NOS 4

PRICE ESTIMATE NO 26

Copies to: Marketing & Sales, GROSVENOR (on file 5/LON/295/13)  
Shipping Section, Llantrisant: For invoicing/action/ for information  
Financial Accounts Section, Llantrisant: For information/for invoicing action.  
Cost Estimating Section, Llantrisant: (File copy)

Coins for Jersey ..... should be invoiced at the following prices, which are ~~free~~ c.i.f. ....\* ..... per piece

The invoices should be addressed to Mr. R. E. Harris, Jersey Treasury, State of Jersey  
P.O. Box No. 353, De la Roche, St. Helier, Jersey.

Denomination	£1.....	£1.....	.....	.....	.....	.....
Quantity (millions)	1600	95	.....	.....	.....	.....
Composition	925Ag ..... Proof	9167Ag ..... P.F.	.....	.....	.....	.....
	£	£	£	£	£	£
<del>Metal</del> Bullion	<u>Br - paid</u>	.....	.....	.....	.....	.....
Manufacture	.....	.....	.....	.....	.....	.....
Commission	.....	.....	.....	.....	.....	.....
Insurance	.....	.....	.....	.....	.....	.....
Sea/Air	.....	.....	.....	.....	.....	.....
Freight	.....	.....	.....	.....	.....	.....
TOTAL PRICE	£ 5.20	17.00				

Master ToolsNo work is/  
requiredCharges have been  
included in price  
(eg re-dating)A charge of £ .....  
should be made.

The metal price is based on  
 Copper £..... per tonne  
 Nickel £..... per tonne  
 Tin £..... per tonne  
 Zinc £..... per tonne  
 Aluminium £..... per tonne  
 (Scrap Price)

Payment: ~~Against invoice/ by letter or credit.~~within 14 days.

Prepared by J. James ..... Checked and  
 Approved by .....  
 Date 19.7.84 .....

\*give name of port or airport

HS Keda 20/7

198



	Fl (16)	18/10	Seti
3/7. (11 to 12. 11)	64	1215	490
Seti 12		10	6
" 13	1	10	7
14. 19/6		15	8
Tot 5 3/7	65	1250	511
<del>(15) 1 1 5</del>			
16 2/7	10 replacement albums - 8 the charges for		
also	1	5	5
17 9/7	2	25	5
18	2	20	
19 23/7			5
20 31/7		10	





# Coins Rec<sup>d</sup> from Jersey

	£1 Gold.	£1 Silver	Sets (all hands)
Initial Stock at R.M.	26	—	—
Batch 1.	24	100	100
Total.	50	100	100
Batch 2.	—	400	150
Total.	50.	500	250
Batch 3	—	100.	50.
	50	600	300
Batch 4 2/11	—	—	50
	50	600	350
Batch 5 6/12	—	50	—
	—	650	—
Batch 6 3/11	—	50.	25
Batch 7. 13/2.	—	50.	—
" 8. 23/3	5	125	30
Batch 9. 2/47	7	300.	70.
Batch 10 4/5	—	—	—
Totals	62.	1175	475
Batch 11.	1	20	10
	1	20	5

	Sales	UK	USA	Agents	Tot.
Wk. 1.	—	260	—	—	—
2	—	—	—	—	—
3	—	—	—	—	—
4	—	—	—	—	—
5	—	—	—	—	—

FACS URGENT

SALES VALUE NOTIFICATION

(2)  
11.40  
2.7.84

ORDER NO: 158

COUNTRY: JERSEY  
1984 Commemorative

Item Number	1	2					
Denomination	£1	→					
DIRECT SALES	Silver Proof	Gold Proof					
Quantity	1600	75					
Metal Prepaid	Billion	prepaid.					
Metal Financing %							
Price per 1000/ piece/set (A)	£520	£17					
Ex Mint / FOB / CIF	C.I.F	→					
Presentation Case included/extra							
Commission %							
Master Tool charge extra							
Payment arrangements	Within	14 days of date of invoice.					
Discounts allowed							
MARKETED SALES							
Quantity	900	95					

REMARKS:

FACS

Cost Estimating  
From

Kosun Verman  
26/6/84

Invoice Address Mr. R.K. Harris,  
State Treasury, States of Jersey  
P.O. Box No. 1353, The Parade,  
St. Helier, JERSEY

Authorised:

Date: 26th June 1984

AMENDMENT TO PRODUCTION ORDER	M AND S REF. 5/LON/295/13	DISTRIBUTION		ORDER NO. 198	
	DATE 5 June 1984	PRODUCTION CONTROL (7) DESPATCH PROCUREMENT COST ESTIMATING		CUSTOMER J. R. S. 1984 Commemorative	
	AUTHORISED <i>[Signature]</i>			AMENDMENT NO	4
EM. NO	2				
NOMINATIONS	£1				
QUANTITY (BATCH) 1 R.M. 1000/MILLION/TONNES	75				
QUANTITY (BATCH) 2 Customer 1000/MILLION/TONNES	95				
TOTAL	170				
STANDARD AND FINISH	ORD = ORDINARY PF = PROOF UNC = UNCIRCULATED	GOLD PROOF			
SAMPLES	QUANTITY APPROVAL CUSTOMER/Q.A.				
DELIVERY REQUIREMENTS					

# ADDITIONAL INFORMATION

CONFIDENTIAL

Customer quantity increased by 20 coins.  
From 75 to 95 coins.  
Total on order = 170 coins.

(5)  
1.4.85  
5.6.84

FACS

ATT. GLYNIS HUGHES.  
cc. Gareth Goulden  
Kevin Calford  
Carola Hawkins.

From Kusum VERMAN.

AMENDMENT TO PRODUCTION ORDER	M AND S REF. 5/LON/295/13	DISTRIBUTION			ORDER NO.	15
	DATE 25th May 1984	PRODUCTION CONTROL (7) DESPATCH PROCUREMENT COST ESTIMATING			CUSTOMER	104 JERSEY Commemoratives.
	AUTHORISED <i>[Signature]</i>				AMENDMENT NO	3
ITEM NO	1					
DESIGNATIONS	£1					
QUANTITY (BATCH) 1 R.M. 1000/MILLION/TONNES	900					
QUANTITY (BATCH) 2 Jersey 1000/MILLION/TONNES	1600					
	TOTAL 2500					
STANDARD AND FINISH ORD = ORDINARY PF = PROOF UNC = UNCIRCULATED	SILVER PROOF					
SAMPLES QUANTITY APPROVAL CUSTOMER/O.A.						
DELIVERY REQUIREMENTS						

ADDITIONAL INFORMATION

CONFIDENTIAL

Quantity:- Reallocated as above.

⑥ 16.35 hrs.  
25/5/84

FACS - Att. GLYNIS HUGHES.  
c.c. Gareth Goulden  
From Kusum VERMAN.

AMENDMENT TO PRODUCTION ORDER	M AND S REF. 5/LON/295/13	DISTRIBUTION		ORDER NO. 188		
	DATE 4 May 1984	PRODUCTION CONTROL (7) DESPATCH PROCUREMENT COST ESTIMATING		CUSTOMER 1984 JERSEY COMMEMORATIVE		
	AUTHORISED <i>[Signature]</i>			AMENDMENT NO 2		
EM NO	1	2				
NOMINATIONS	E1	E1				
QUANTITY (BATCH) 1000/MILLION/TONNES						
QUANTITY (BATCH) 1000/MILLION/TONNES						
STANDARD AND FINISH ORD = ORDINARY PF = PROOF UNC = UNCIRCULATED	SILVER PROOF	GOLD PROOF				
SAMPLES QUANTITY APPROVAL CUSTOMER/Q.A.						
DELIVERY REQUIREMENTS						

# ADDITIONAL INFORMATION

CONFIDENTIAL

## PACKAGING:-

It has been agreed to use capsule washers used for 1983 commemorative coins as follows:-

Item 1 Silver proof - blue washers

Item 2 Gold pfoof - black washers

(11)  
4.05  
4.5.84

## FACS

Attn. Glynis Hughes

cc. Gareth Gould, Kevin Calford.

From.

Kusum Verma

4/5/84.

AMENDMENT TO PRODUCTION ORDER		M AND S REF. 5/LON/295/13	DISTRIBUTION		ORDER NO.	158
DATE 2 MAY 1984		PRODUCTION CONTROL (7) DESPATCH PROCUREMENT COST ESTIMATING		CUSTOMER JERSEY COMMEMORATIVE COINS		
AUTHORISED				AMENDMENT NO	1	
ITEM NO	1	2				
NUMERICAL NOMINATIONS	£1	£1				
QUANTITY (BATCH) 1 R.M. <del>1000/MILLION/TONNES</del>	1000	75				
QUANTITY (BATCH) 2 CUSTOMER <del>1000/MILLION/TONNES</del>	1500	75				
TOTAL	2500	150				
STANDARD AND FINISH ORD = ORDINARY PF = PROOF UNC = UNCIRCULATED	SILVER PROOF	GOLD PROOF				
SAMPLES QUANTITY APPROVAL CUSTOMER/D.A.						
DELIVERY REQUIREMENTS						

# ADDITIONAL INFORMATION

CONFIDENTIAL

PACKAGING:- BATCH 1 R.M. - Crown size capsules plus clear capsule washers.  
outer packaging to be provided by Jersey.

BATCH 2 - Crown size capsules plus clear capsule washers  
Customer on shirley trays.

Kusum Verman (Mrs)  
2 May 1984

10  
2.20  
2.5.84

FACS Att. GLYNIS HUGHES  
cc Gareth Goulden  
Kevin Calford.

From Kusum Verman  
2/5/84.

M. & S REF
5/LON/295/13
DATE
15th March 1984
AUTHORISED

PRODUCTION CONTROL (7)  
 DESPATCH  
 PROCUREMENT  
 COST ESTIMATING  
 CONFIDENTIAL

ORDER NO	158
CUSTOMER	BERSEY
"Commemorative Coins"	
EDINS/BLANKS TOOLS	

ITEM NO	1	2				
DENOMINATIONS	£1	→				
QUANTITY (BATCH 1) * 1000/MILLION/1000ES STANDARD ORD = ORDINARY AND PF = PROOF FINISH UNC = UNCIRCULATED	- To be advised. - Dies to be prepared as soon as possible. - PROOF →					
CLASSIFICATION OF STANDARD	Precious metal frosted proof					
SAMPLES QUANTITY APPROVAL CUSTOMER/Q.A.	1 + QA →					
DELIVERY REQUIREMENT	Coins will be required by 31/5/84.					
DESIGN OBV. EXISTING/NEW/REDATE REV. EXISTING/NEW/REDATE	EXISTING AS W/0131 Dated 1984 EXISTING "ST. SAVIOUR" W/0131					
MODELS TO BE AVAILABLE BY	—	—				
SHAPE	ROUND →					
DIAMETER MM	22.50 →					
EDGE	Milled →					
WEIGHT GM AND TOLERANCE LEGISLATION/RM	11.68	19.65				
COMPOSITION AND TOLERANCE LEGISLATION/RM	925 Silver	916.7 Gold				
ORIENTATION	↑↑	↑↑				
PACKAGING COINS PER BAG/ROLL (1) ROLLS PER CARTON BAGS/CARTONS PER BOX (2)	(1) Country requirement to be packed in capsules + Shirley trays. (2) Packaging for Royal Mint quantity to be provided by the customer.					
PRODUCTION AT	LLANTRISANT					
PER 1000 PERIODS/CH						
ADDITIONAL INFORMATION						

ISSUE LIMITS:- silver coins = 2,500  
 Gold coins = 250

Amendment  
 1v 21/5/84  
 2v 4/5/84  
 3v 25/5/84

AMENDMENT NO.	5/6/84
D.	

JERSEY COMMEMORATIVE COINS

WORKS ORDER NO. 158

PART 1 : COIN PRODUCTION

ITEMS: Item 1: £1: Proof: 925 Ag/75 Cu  
Item 2: £1: Proof: 916.7 Au

ORDER  
DATED: 15th March, 1984

STANDARD: Precious metal proof with a frosted relief

DATE ON  
COINS: 1984

DESIGNS: See attached

BLANK  
STANDARD: Proof coins to be struck from buffed blanks

STRIKING: At R.M. Llantrisant

MASTER TOOL  
MANUFACTURE: Prepare master tools under directions of Chief Engraver and  
Production Control

DIE  
MANUFACTURE: Produce dies as directed by Production Control

COLLAR  
MANUFACTURE: Produce collars as directed by Production Control


BLANK  
MANUFACTURE: Sub-Contractor will supply blanks

SAMPLES: The P.C.U. are to produce 4 sample coins of each item, 1 of each of  
which are to be submitted to the customer AFTER acceptance by the  
Quality Manager. On receipt of the customers acceptance certificate  
a sample of each item is to be provided for each of the following:-  
The Quality Manager and Mr. Dyer of the R.M. Museum for retention as  
a standard. A sample of each item is also to be provided for the  
shop floor inspection but this is to be disposed of at the completion  
of the order.

COIN  
LACQUERING: Item 1 - Coins to be lacquered after acceptance by P.C.U. examiners  
and re-examined prior to encapsulating.  
Item 2 - Not applicable



SPECIFICATIONS:

ITEM NO.	DENOM	DIAMETER	WEIGHT	REMEDY	ALLOY	EDGE	STRIKING
	Jersey	mm	gms	$\pm$ gms/pce	%	mm	
1	£1	22.50	11.68	0.35	925 Ag	* Incuse let- tered Milled 0.15 on dia.	
2	£1	22.50	19.65	0.09	916.7 Au	* " "	

\*Incuse lettered "CAESAREA INSULA"

JERSEY COMMEMORATIVE COINS

WORKS ORDER NO. 158

PART 2 : PACKING

COUNTRY REQUIREMENT

Item 1

The coins are to be placed into blue capsule inserts spec. no. 1015/A Series 50 and then into screw type acrylic capsules spec. no. 1010/A Series 3 so that the reverse is displayed uppermost. These capsules are then to be placed onto plastic shirley trays and vacuum sealed. Final packing shall be to spec. no. 1004/ Final Series 8.

Item 2

The coins are to be placed into black capsule inserts spec. no. 1015/A Series 49 and then into screw type acrylic capsules spec. no. 1010/A Series 8 so that the reverse is displayed uppermost. These capsules are then to be placed onto plastic shirley trays and vacuum sealed. Final packing shall be to spec. no. 1004/ Final Series 8.

R.M. REQUIREMENT

Item 1

The coins are to be placed into blue capsule inserts spec. no. 1015/A Series 50 and then into screw type acrylic capsules spec. no. 1010/A Series 3 so that the reverse is displayed uppermost.

Item 2

The coins are to be placed into black capsule inserts spec. no. 1015/A Series 49 and then into screw type acrylic capsules spec. no. 1010/A Series 8 so that the reverse is displayed uppermost.

Both items 1 & 2 are to be final packed into outer packaging as supplied by Country and suitably packed for despatch as and when required by Marketing.

AMENDMENT SHEET FOR W.O. NUMBER :- 158

ITEM NO.	DENOMINATION	STANDARD	QUANTITY
1	Jersey £1 (925 Ag)	Proof	2,500
2	Jersey £1 (916.7 Au)	Proof	150

ISSUE NO.	AMEND NO.	AMEND DATE	DETAILS												
			<p>Delivery required by end May, 1984</p> <table> <tr> <td></td><td>Item 1</td><td>Item 2</td><td>Total</td></tr> <tr> <td>Batch 1</td><td>1,000</td><td>1,500</td><td>2,500</td></tr> <tr> <td>Batch 2</td><td>75</td><td>75</td><td>150</td></tr> </table> <p>Amendment number 1 refers to packing</p> <p>Amendment number 2 refers to packing</p> <p>The above information has been included in the text of this instruction</p>		Item 1	Item 2	Total	Batch 1	1,000	1,500	2,500	Batch 2	75	75	150
	Item 1	Item 2	Total												
Batch 1	1,000	1,500	2,500												
Batch 2	75	75	150												
1	1	2/5													
	2	4/5													

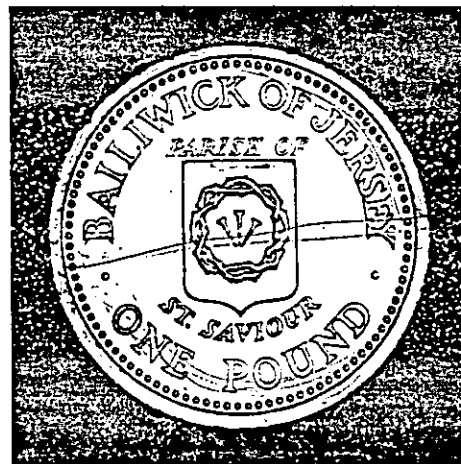
CIRCULATION: AS LIST  
DATE: 8th May, 1984

SIGNED: *P. R. D. Burchill*  
PP.R.D.BURCHILL.  
DIRECTOR OF PRODUCTION.

OVERSE



REVERSE



JERSEY PROOF POUNDS

WORKS ORDER NO.23

ITEMS: Item 1: 1 Pound: 925 Ag : Proof  
Item 2: 1 Pound: 916.7 Au : Proof

ORDER  
DATED: 16.2.83

STANDARD: Item 1- Precious metal proof with a frosted relief  
Item 2- Precious metal proof with a frosted relief

DATE ON  
COINS: 1983

DESIGNS: See attached

BLANK  
STANDARD: Proof coins to be struck from buffed blanks

STRIKING: R.M. Llantrisant

MASTER TOOL  
MANUFACTURE: Existing

DIE  
MANUFACTURE: Produce dies as directed by Production Control

COLLAR  
MANUFACTURE: R.M. Llantrisant


BLANK  
MANUFACTURE: Sub-contractor will supply blanks

SAMPLES: The P.C.U. are to produce 4 samples of each denomination, 2 of each of which are to be submitted to the customer AFTER acceptance by the Quality Manager. On receipt of the customers acceptance certificate a sample piece of each denomination is to be submitted to the Quality Manager for retention as a standard and one of each for Product Specifications for photographic details. These samples will then be forwarded to Mr. Dyer of the R.M. Museum.

PACKING: Item 1  
The coins are to be placed into blue capsule inserts spec. no. PC/PACK/B/1015/A Series 50 and then into screw type acrylic capsules spec. no. PC/PACK/B/1010/A Series 3. These capsules are then to be placed onto plastic shirley trays and vacuum sealed. Final packing shall be to spec. no. PC/PACK/A/1004/ Final Series 8.

Item 2  
The coins are to be placed into black capsule inserts spec. no. PC/PACK/B/1015/A Series 49 and then into screw type acrylic capsules spec. no. PC/PACK/B/1010/A Series 8.. These capsules are then to be placed onto plastic shirley trays and vacuum sealed. Final packing shall be to spec. no PC/PACK/A/1004/ Final Series 8.

## SPECIFICATIONS:

ITEM NO	DEROM	DIAMETER	WEIGHT	REMEDY	ALLOY	EDGE	STRIKING
	Jersey	mm	gms	$\pm$ gms/pce	%	mm	
1	£1	22.50	11.68	0.35	925 Ag	* Milled 0.15 incuse edge Lettered	
2	£1	22.50	19.65	0.09	916.7 Au	*	

\*Inscription to read "CAESAREA INSULA".



ITEM NO.	DENOMINATION	STANDARD	QUANTITY
1	Jersey Pound	Proof	5,005
2	Jersey Pound	Proof	1,505

ISSUE NO.	AMEND NO.	AMEND DATE	DETAILS
2			Delivery Mid April, 1983 Issue 2 gives photographic details.

CIRCULATION: AS LIST  
DATE: 4th May, 1983

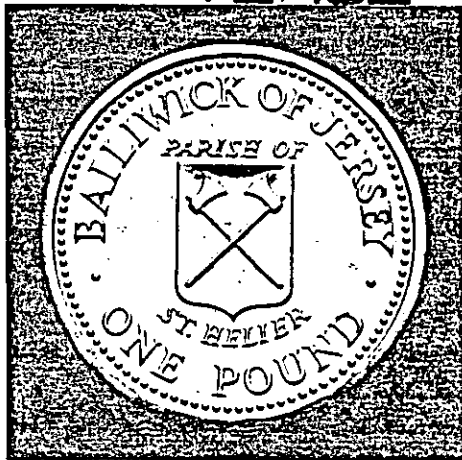
E. J. HOWLETT  
DIRECTOR OF PRODUCTION

JERSEY £1

OBVERSE



REVERSE





## JERSEY 1983 PROOF SETS

WORKS ORDER NO. 24

## ITEMS:

Item 1: 1 Pound : Proof: 925 Ag  
Item 2: 50 Pence : Proof: 925 Ag  
Item 3: 20 Pence : Proof: 925 Ag  
Item 4: 10 Pence : Proof: 925 Ag  
Item 5: 5 Pence : Proof: 925 Ag  
Item 6: 2 Pence : Proof: 925 Ag  
Item 7: 1 Pence : Proof: 925 Ag

## ORDER

DATED: 16.2.83

## STANDARD:

Precious metal proof with a frosted relief

## DATE ON

COINS: 1983

## DESIGNS:

See attached

## BLANK

## STANDARD:

Proof coins to be struck from buffed blanks

## STRIKING:

R.M. Llantrisant

## MASTER TOOL

## MANUFACTURE:

Prepare master tools under directions of Chief Engraver and Production Control

## DIE

## MANUFACTURE:

Produce dies as directed by Production Control

## COLLAR

## MANUFACTURE:

R.M. Llantrisant

## BLANK

## MANUFACTURE:

Sub-Contractor will supply blanks

## SAMPLES:

The P.C.U. are to produce 4 sample pieces of each denomination, 2 of each of which are to be submitted to the customer, AFTER acceptance by the Quality Manager. On receipt of the customers acceptance certificate a sample piece of each is to be provided for both the Quality Manager for retention as a standard and Product Specifications for photographic details, which will then be forwarded to Mr. Dyer of the R.M. Museum.

## PACKING:

The coins are to be placed into red capsules inserts spec. no. as detailed below:-

1 Pound	-	PC/PACK/B/1015/A	Series 51
50 Pence	-	" "	Series 52
20 Pence	-	" "	Series 53
10 Pence	-	" "	Series 54
5 Pence	-	" "	Series 55
2 Pence	-	" "	Series 56
1 Pence	-	" "	Series 57

and then into screw type capsules spec. no. PC/PACK/B/1010/A Series 3.  
The encapsulated coins are then to be packed on plastic shirley traps  
and final packed to spec. no. PC/PACK/A/1004/ Final Series 8.



ITEM NO.	DENOMINATION	STANDARD	QUANTITY
1	Jersey 1 Pound	Proof	5,005
2	Jersey 50 Pence	Proof	5,005
3	Jersey 20 Pence	Proof	5,005
4	Jersey 10 Pence	Proof	5,005
5	Jersey 5 Pence	Proof	5,005
6	Jersey 2 Pence	Proof	5,005
7	Jersey 1 Pence	Proof	5,005

ISSUE NO.	AMEND NO.	AMEND DATE	DETAILS
2			<p>Delivery - Mid April, 1983</p> <p>Issue 2 gives photographic details</p>

CIRCULATION: AS LIST  
DATE: 4th May, 1983

E. J. HOWLETT  
DIRECTOR OF PRODUCTION

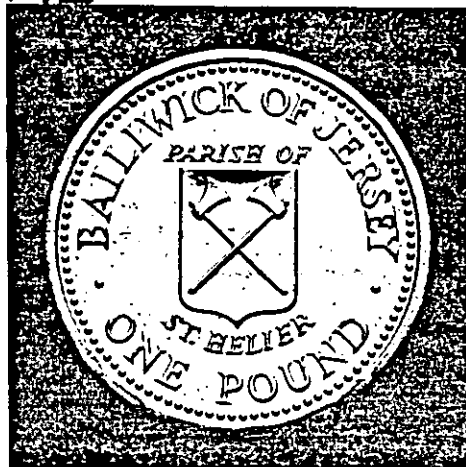
**SPECIFICATIONS:**

ITEM NO.	DENOM	DIAMETER	WEIGHT	REMEDY	ALLOY	EDGE	STRIKING
	Jersey	mm	gms	$\pm$ gms/pce	%	mm	
1	1 Pound	22.50	11.68	0.35	925 Ag	Milled 0.15 incuse edge Lettered	 
2	50 Pence	30.00	15.66	0.39	925 Ag	Plain	
3	20 Pence	21.40	5.83	0.2	925 Ag	Plain	
4	10 Pence	28.50	13.00	0.39	925 Ag	* Milled 0.25 on dia.	
5	5 Pence	23.60	6.60	0.23	925 Ag	* Milled 0.25 on dia.	
6	2 Pence	25.91	8.40	0.29	925 Ag	Plain	
7	1 Pence	20.32	4.20	0.17	925 Ag	Plain	

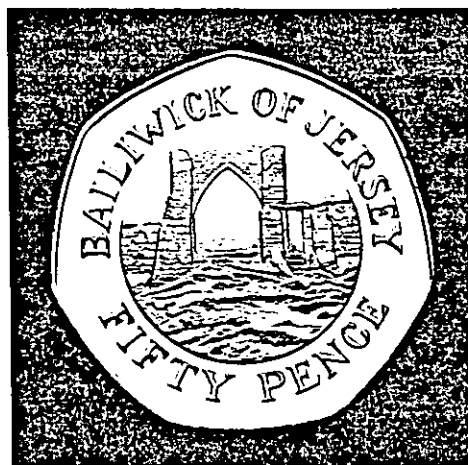
\*NOTE These coins must be fine milled

\*Inscription of incuse edge lettered to read "CAESAREA INSULA".

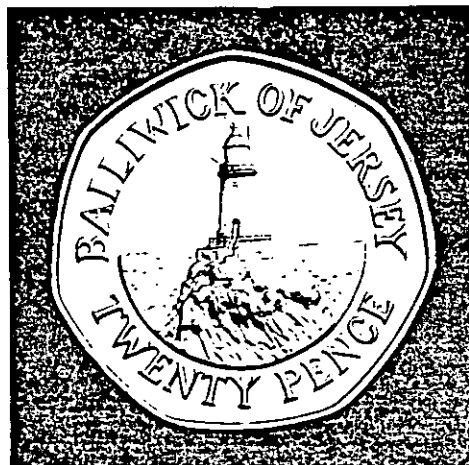
POUND



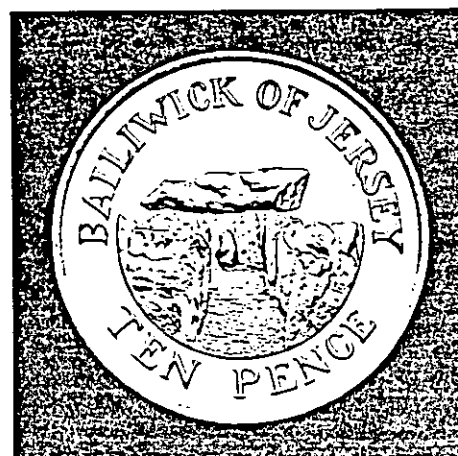
50P



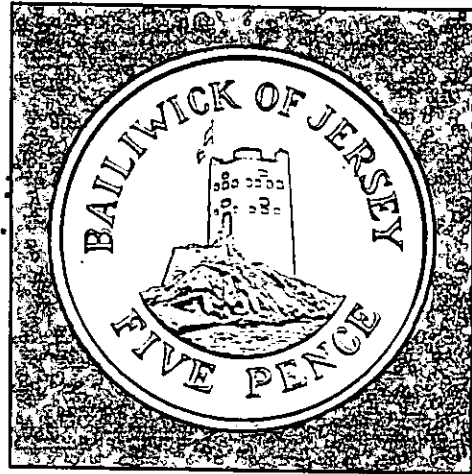
20P



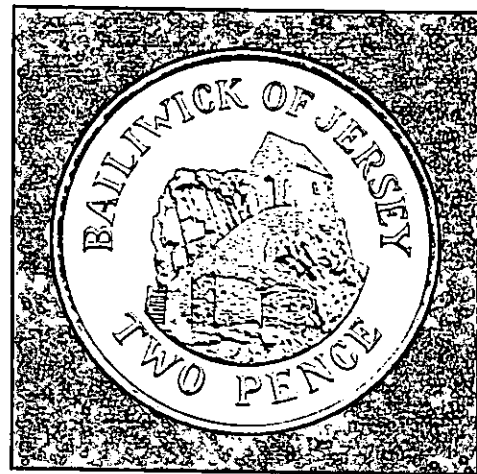
10P



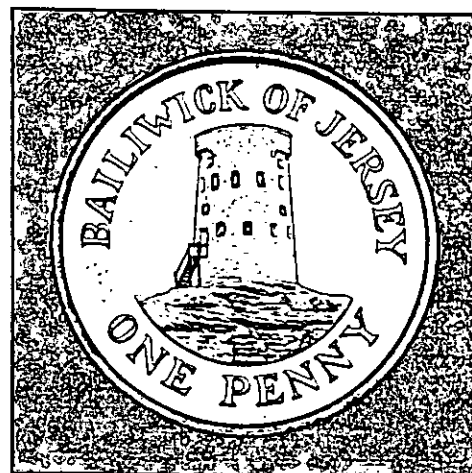
5P



2P



1P



## COINAGE PRICE MEMO

CPM NO ..... 1571  
 WORKS INSTRU. NO ..... 23  
 AND AMENDMENTS NOS .....  
 PRICE ESTIMATE NO ..... 20  
 5/10N/295/13)

Copies to: Marketing & Sales, Tower Hill (on file .....  
Shipping Section, Llantrisant: For invoicing/action/ for information  
Financial Accounts Section, Llantrisant: For information/for invoicing  
action.  
Cost Estimating Section, Llantrisant: (File copy)

Coins for 915 ..... should be invoiced at the following  
 prices, which are ~~£~~ /c.i.f. St. Helier ..... \* ..... per price .....

The invoices should be addressed to Mr. R. Harris, Principal Accountant, St. Helier Treasury  
Cyrie Le Marguand House, P.O. Box 353, Le Paradis, St. Helier  
JERSEY.

Denomination	£1	£1				
Quantity (millions)	5000	1500				
Composition	925 Ag PREF	916.7 Ag PREF				
	£	£	£	£	£	£
Metal Bullion	PRE PAID					
Manufacture						
Commission						
Insurance						
Sea/Air						
Freight						
TOTAL PRICE	£ 14.50	14.50				

## Master Tools

No work is/  
required

Charges have been  
included in price  
(eg re-dating)

A charge of £ .....  
should be made.

The metal price is based on  
 Copper £..... per tonne  
 Nickel £..... per tonne  
 Tin £..... per tonne  
 Zinc £..... per tonne  
 Aluminium £..... per tonne  
 (Scrap Price)

Payment: Against invoice/by letter or  
credit.

By telegraphic transfer. Confirmation  
should be sent.

Prepared by J. Jones ..... Checked and  
 Date 24.2.83 ..... Approved by .....

\*give name of port or airport  
/delete as necessary

COINAGE PRICE MEMO

CPM NO ..... 1572  
 WORKS INSTRU.NO ..... 24  
 AND AMENDMENTS NOS .....  
 PRICE ESTIMATE NO ..... 20

Copies to: Marketing & Sales, Tower Hill (on file 5/15/2/395/13)  
Shipping Section, Llantrisant: For invoicing/action/ for information  
Financial Accounts Section, Llantrisant: For information/for invoicing action.  
Cost Estimating Section, Llantrisant: (File copy)

SETS

Coins for Jersey ..... should be invoiced at the following  
 prices, which are f.o.b./CRIF ..... U.K. PORT ..... \* ..... per SET  
 The invoices should be addressed to Mr. R Harris, Principal Accountant, States Treasury  
Bayle Le Marquand House, P.O. Box 353, The Parade, St Helier  
Jersey

Denomination	£1.....	50p.....	20p.....	10p.....	5p.....	2p.....	1p
Quantity (millions)	5000 (SETS)	.....	.....	.....	.....	.....	.....
Composition	925 Ag PROOF	.....	.....	.....	.....	.....	.....

	£	£	£	£	£	£
<del>Prices</del> Metal <del>Pro-Mo</del>	.....	.....	.....	.....	.....	.....
Manufacture	.....	.....	.....	.....	.....	.....
Commission	.....	.....	.....	.....	.....	.....
Insurance	.....	.....	.....	.....	.....	.....
Sea/Air	.....	.....	.....	.....	.....	.....
Freight	.....	.....	.....	.....	.....	.....
TOTAL PRICE	£26.00 / SET					

Master Tools

No work is/  
required

Charges have been  
included in price  
(eg re-dating)

A charge of £ .....  
should be made.

The metal price is based on  
 Copper £..... per tonne  
 Nickel £..... per tonne  
 Tin £..... per tonne  
 Zinc £..... per tonne  
 Aluminium £..... per tonne  
 (Scrap Price)

Payment: ~~Against invoice~~/by letter or  
credit.

By telegraphic transfer. Confirmation  
invoice to be sent.

Prepared by J. Jones ..... Checked and  
 Date 24. 2. 83 ..... Approved by .....

\*give name of port or airport  
/delete as necessary

COUNTRY: JERSEY  
1983 silver proof sets.

Item Number	1	2	3	4	5	6	7
Nomination	£1	50P.	20P	10P	5P	2P	1P
<u>DIRECT SALES</u>	Total quantity for JERSEY						
Quantity ordered	5,000	silver	proof	sets			
Metals Prepaid	Bullion	prepaid					
Metals Financing %							
Price per <del>10000</del> 10000/set	£26.00						
Ex Mint/FOB/ <del>etc</del>	F.O.B						
Presentation Case included/extra	Cases	not	supplied				
Commission %							
Master Tool charge extra							
Payment Arrangements	By Telegraphic transfer						
Discounts Allowed	Confirmation Invoice to be sent						
<u>MARKETED SALES</u>							
Quantity	NIL	NIL					

REMARKS

All coins are for JERSEY

Invoice Address: Mr. R. Harris, Principal Accountant,  
 States Treasury, Cyril Le Maquand House,  
 P.O. Box 353, The Parade, St. Helier,  
 JERSEY.

Authorised: *D. Jones*

Date: 17 February 1983



## SALES VALUE NOTIFICATION

ORDER NO: 23  
COUNTRY: JERSEY  
£1 - 1983 Comm. Coin

Item Number	1	2				
Denomination	£1	£1.				
<u>DIRECT SALES</u>	Total Quantity for JERSEY					
Quantity ORDERED	5,000	1500				
Metal Prepaid	Bullion Prepaid					
Metal Financing %						
Price per <del>1000</del> piece/ <del>set</del>	4.50	14.50				
Ex Mint/FOB/CIF	← C.I.F. →					
Presentation Case included/extra	← Cases not supplied					
Commission %						
Master Tool charge extra						
Payment Arrangements	By Telegraphic transfer. Confirmation invoice to be sent					
Discounts Allowed	—	—				
<u>MARKETED SALES</u>						
Quantity	NIL	NIL.				

REMARKS

All coins are for Customs.

Invoice Address: Mr. R. Harris, Principal Accountant,  
States Treasury, Cyril le Marquand House,  
P.O. Box 353, The Parade, St. Helier,  
JERSEY

Authorised: *Dr Jones*

Date: 17/2/83

<div style="position: absolute; top: 0; left: 0; transform: rotate(-45deg); font-weight: bold;">URGENT</div> <div style="position: absolute; top: 0; right: 0; text-align: right;">16.2.83 2.56</div> <div style="position: absolute; top: 10px; left: 10px;">M &amp; S REF</div> <div style="position: absolute; top: 40px; left: 10px;">5/LON/295/13</div> <div style="position: absolute; top: 70px; left: 10px;">DATE</div> <div style="position: absolute; top: 90px; left: 10px;">16 February 1983</div> <div style="position: absolute; top: 120px; left: 10px;">AUTHORISED</div> <div style="position: absolute; top: 140px; left: 10px;">BS/mes</div>		DISTRIBUTION 16		ORDER NO		23	
		PRODUCTION CONTROL (7)		CUSTOMER		JERSEY	
		DESPATCH		1983		Comm. Coins	
		PROCUREMENT		COINS/BLANKS			
COST ESTIMATING							
CONFIDENTIAL							
ITEM NO	1	2					
DENOMINATIONS	£1	£1					
QUANTITY (BATCH 1) x 1000/MILLION/TONNES	5000	1,500					
STANDARD ORD = ORDINARY	PROOF	PROOF					
AND PF = PROOF							
FINISH UNC = UNCIRCULATED							
CLASSIFICATION OF STANDARD	Precious Metal Proof						
SAMPLES QUANTITY APPROVAL CUSTOMER/Q.A.	2+QA →						
DELIVERY REQUIREMENT	MID - April 1983						
DESIGN OBV. EXISTING/NEW/REDATE	EXISTING AS W/0 20						
REV. EXISTING/NEW/REDATE	EXISTING AS W/0 20						
MODELS TO BE AVAILABLE BY	-						
SHAPE	ROUND →						
DIAMETER MM	22.50 →						
EDGE	MILLED INCUSE LETTERED						
WEIGHT GM AND TOLERANCE	11.68	19.65					
COMPOSITION AND TOLERANCE	925 Ag	916.7 Au					
ORIENTATION	↑↑	↑↑					
PACKAGING	CROWN SIZE CAPSULES (BLUE / BLACK) (WASHER / WASHER) on Shirley trays						
PRODUCTION AT	Llantrisant						
ADDITIONAL INFORMATION							AMENDMENTS

FACS GLYNIS HUGHES  
 CL RALPH SMITH  
 BRIAN SMITH

NO.	DATE
1	

<b>FACS</b> <b>URGENT</b>	M & S REF	DISTRIBUTION 17 16.2.83 2.56		ORDER NO		24	
	5/LON 295/13	PRODUCTION CONTROL (7)		CUSTOMER		JERSEY	
	DATE	DESPATCH		1983 silver proof sets			
	16 February 1983	PROCUREMENT		COINS/BLANKS			
	AUTHORISED	COST ESTIMATING					
	<i>Don/mud</i>	CONFIDENTIAL		SHEET ONE			
ITEM NO		1	2	3	4	5	6
DENOMINATIONS		£1	50P	20P	10P	5P	2P
QUANTITY (BATCH 1) x 1000/MILLION/TONNES STANDARD ORD = ORDINARY AND PF = PROOF FINISH UNC = UNCIRCULATED		5,000 PROOF	silver proof sets →				
CLASSIFICATION OF STANDARD		Precious Metal Proof →					
SAMPLES QUANTITY APPROVAL CUSTOMER/Q.A.		2+QA →					
DELIVERY REQUIREMENT		Mid-April 1983 →					
DESIGN OBV. EXISTING/NEW/REDATE REV. EXISTING/NEW/REDATE		EXISTING AS W/10 20 → EXISTING AS W/10 20 →					
MODELS TO BE AVAILABLE BY		-	-	-	-	-	-
SHAPE		Round	7lobed	→	Round	→	→
DIAMETER MM		22.50	30.00	21.40	28.50	23.60	25.91
EDGE		milled nucuse lettered	Plain	→	Milled	→	Plain
WEIGHT GM AND TOLERANCE	LEGISLATION/RM	11.68	15.66	5.83	13.00	6.60	8.40
COMPOSITION AND TOLERANCE	LEGISLATION/RM	925 Ag	→				
ORIENTATION		↑↑	↑↑	↑↑	↑↑	↑↑	↑↑
PACKAGING	COINS PER BAG/ROLL ROLLS PER CARTON BAGS/CARTONS PER BOX	Crown size capsules for each coin, and Red washers, on shiley trays. →					
PRODUCTION AT		LLANTRISANT →					
ADDITIONAL INFORMATION							

**FACS**  
 Glynis Hughes  
 cc Ralph Smith  
 Brian Smith

AMENDMENTS

NO. DATE

✓ 21/2/83

<b>FACS</b> <b>URGENT</b>	M & S REF	DISTRIBUTION 17a 16.2.83 2.58		ORDER NO	24
	5/40N/295/13	PRODUCTION CONTROL (7)		CUSTOMER	JERSEY
	DATE	DESPATCH SHEET		1983 Silver proof sets	
	16 February 1983	PROCUREMENT		COINS <del>BLANKS</del>	
	AUTHORISED	COST ESTIMATING TWO			
	<i>Jan/mes</i>	CONFIDENTIAL			
ITEM NO	7				
DENOMINATIONS	1P				
QUANTITY (BATCH 1) x 1000/MILLION/TONNES	As sheet 1				
STANDARD ORD = ORDINARY	PROOF				
AND PF = PROOF					
FINISH UNC = UNCIRCULATED					
CLASSIFICATION OF STANDARD	Precious Metal Proof				
SAMPLES QUANTITY APPROVAL CUSTOMER/Q.A.	As sheet 1				
DELIVERY REQUIREMENT	Mid. April 1983				
DESIGN OBV. EXISTING/NEW/REDATE REV. EXISTING/NEW/REDATE	As sheet 1				
MODELS TO BE AVAILABLE BY	-				
SHAPE	Round				
DIAMETER MM	20.32				
EDGE	Plain				
WEIGHT GM AND TOLERANCE	4.20				
COMPOSITION AND TOLERANCE	925 Ag				
ORIENTATION	↑↑				
PACKAGING COINS PER BAG/ROLL ROLLS PER CARTON BAGS/CARTONS PER BOX	As sheet one				
PRODUCTION AT	LANT				
ADDITIONAL INFORMATION					AMENDMENTS

**FACS**

GLYNIS HUGHES  
CC RALPH SMITH  
BRIAN SMITH

NO. DATE

1

Mr D M Jones

JERSEY

Spoke to Robin Harris on the telephone this morning and he tells me that he is being moved to other duties in the Treasury with immediate effect and that a Mr Le Marquand is taking over responsibility for coinage affairs in the Treasury.

✓  
Done  
He asked whether we would ensure that statements for various issues were made available for period to the end of the calendar year as quickly as possible and I said we would do this. He also asked if he could have an interim report on the sales of the St Brelades Silver coin to ascertain whether it was necessary to mint the final 500 pieces, or not. He would like this as a matter of urgency.

During the conversation, he referred to some invoices which were for gold, and silver I think, which had been supplied to us on a loan basis but for which we have rendered invoices. He suspects these are for Customs purposes only but the invoices do not make this clear. I understand he has spoken to Kusum about it on the telephone; could you please do whatever is necessary in regard to the invoices and the other matters mentioned. Please let me have an assurance that everything is all right as soon as you possibly can.

By the way we shall be receiving confirmation by telex that Jersey will participate in the Commonwealth Games issue providing they can reserve a slot in May/June 1986 for their issue.

A R W Lotherington

A R W Lotherington  
18 December 1984

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

D. Martin Jones Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON SW1W 0BH.

19th December, 1984

Dear Martin,

I attach an invoice in respect of 1983 issues ordered by you recently.

Yours sincerely,

*Robin E Harris*

R. E. HARRIS  
Assistant Treasurer of the States.

*Mr Pontas*

*Please countersign & forward  
for payment*

*[Signature]*  
*31/1/85*

encl:

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref:

19th December, 1984

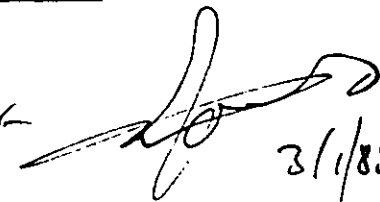
## SUPPLY TO:

Royal Mint,  
7, Grosvenor Gardens,  
LONDON SW1W 0DH

## INVOICE

Ordered 4th December 1984

	£
1 Gold £1 St. Helier Coin at £225	225.00
20 Silver £1 St. Helier Coin at £9	180.00
5 Silver 7 - Coin sets at £48.50	<u>242.50</u>
	647.50
Postage, packing, handling and Insurance	<u>17.50</u>
	<u>665.00</u>

Passed for payment  3/1/85

Facsimile Message

MR G GOULDEN  
MR H ELSASSER

21 December 1984

JERSEY PARISH CRESTS SERIES

The States Treasurer has approved reverse plaster model of the St Clements design; toolwork may now proceed.

A LOTHERINGTON

(3) 12-24  
21-12-84



~~Jersey~~

St Helier

St Saviour

St Peter's

£ gold.

81. —

154.

£16.

Silver

1452. —

1011

694.

Proofs

610.

---

11.



# ROYAL MINT

Tower Hill London EC3N 4DR

Telex 886765

Telephone 01-488 3424 ext



---

Your reference

Mint reference

Date

---



*Royal Mint*

7 Grosvenor Gardens, London, SW1W 0BH. Telex 267321 Telephone 01 828 8724-8

12 December 1984

Mr R E Harris  
States Treasury  
Cyril Le Marquand House  
PO Box No. 353  
The Parade  
St Helier  
JERSEY

Dear Mr Harris

ST CLEMENT

I enclose photographs of the reverse plaster model featuring the design of the Parish of St Clement for your approval.

Yours sincerely

*Kusum Verman*

Kusum L Verman (Mrs)

Enc.





*Copied to Mike Hughes*

4192390  
4192390STATES G  
Enter Message Numbers 129

267321 MINTLN G

TO: STATES OF JERSEY TREASURY  
ATTN: MR R E HARRIS

JERSEY (ST BRELADE)  
-----

SILVER PURCHASED TODAY FIX PRICE POUNDS STERLING 5.8525 PER OZ.

1100 X 11.68 GMS IN 925 AG = 382.47 T. OZS

382.47 OZS X PDS STG. 5.8525 = POUNDS STERLING 2238.41

1/4% BROKERAGE = POUNDS STERLING 5.60  
-----

AMOUNT DUE = POUNDS STERLING 2244.01  
-----

PLEASE ARRANGE PAYMENT BY TELEGRAPHIC TRANSFER TO THE ROYAL MINT'S  
ACCOUNT AT THE BANK OF ENGLAND NO. 54165008.

KIND REGARDS,  
KUSUM VERMAN (MRS)  
5 DECEMBER 1984  
267321 MINTLN G  
4192390STATES G  
-----

Enter Command

Telco

Att. M. R. E. Harris (Harris)

Case: Mrs. K. Verma

Reference: .....

Sesay (St. Prolader) ~~10/10/84~~ Hughes  
Copied to 10/10/84

Silver purchased today fix price £5.8525 per g.

1100 x 11.68 gms in 925 ag = 382.47 k. gms.

382.47 gms x £5.8525 = £ 2238.41

1/2% brokerage = £ 5.60.

~~Due 12 hours~~ = £ 2244.01

Amount due

B. Harrison

5.12.84

Copy: K. Gough / M. Popo

1) Advised date paid

2) Raise invoice

5.12.84

2.11.84

LB

24

(+2)

Please arrange payment by telegraphic transfer to the Royal Mint's account at the Bank of England No. 54165008.

Kind regards

Kusum Verma

4/12/84

Mr J. Parker

Cory Mr D. M. Jones

4-12-84

Gold coin bought for Jersey.

1. Customs have now agreed to release this parcel of coins which they were holding pending payment of import VAT.

2. Please let me have the request for a cheque to pay to Jersey the serial value of the gold - the Treasury is a bit slow these days in settling its invoices and so I will withhold payment to them until our bills are paid.

G. J. White

Mrs K VERMAN

TRUST 1983 Presents

Cooperating my call this morning, would you please arrange for the following items to be supplied to Plantainant (K Newman) as soon as possible:-

L1 Gold proof (St Helier) 1 piece  
 L1 Silver - ( - - ) 20 -  
 Thin Silver set albums 5 sets.

Please note we have still not received the 50 St Saviour Silver coins ordered on 6 and 13 November 84.

*J. Baker*  
 (S.M. Parker)

Marketing  
 4 Dec 84



FACS

ATTENTION: Carola Hawkins (Financial)

JERSEY ST BRELAGE SILVER PROOF COINS W/O 216

Please purchase bullion for 1100 silver proof coins required by Jersey and advise me of details.

Regards

  
Kusum Verman

7

3.00 pm

4/12/84

Enter Command

~~4192390~~

4192390STATES G

Enter Message Numbers

112

267321 MINTLN G

TO: STATES OF JERSEY TREASURY

ATTN: MR R E HARRIS

ST BRELADE SILVER

-----  
DESPATCHING 1,100 SILVER PROOF COINS ON FLIGHT DA263 ON  
5TH DECEMBER 1984, E.T.A. JERSEY 13.35 HOURS SAME DAY.

A.W.B. NO. D010 540 12.

REGARDS.

KUSUM VERMAN (MRS)

4TH DECEMBER 1984

267321 MINTLN G

4192390STATES G

-----  
Enter Command

:4192390

4192390STATES G

Enter Message Numbers

105

267321 MINTLN G

TO: STATES OF JERSEY TREASURY

ATTN: MR R E HARRIS

1983 COMMEMORATIVE COINS "ST HELIER"

---

PLEASE FORWARD THE FOLLOWING:-

1 GOLD PROOF

20 SILVER PROOF

5 ALBUMS FOR SILVER SETS

REGARDS

KUSUM VERMAN (MRS)

4TH DECEMBER 1984

267321 MINTLN G

4192390STATES G

---

Enter Received

Enter Command

:4192390

4192390STATES G

Enter Message Numbers

103

267321 MINTLN G

TO: STATES OF JERSEY TREASURY

ATTN: MR R E HARRIS

ST BRELADE GOLD COINS

-----  
CONFIRM 83 GOLD COINS BEING DESPATCHED ON FLIGHT BA5132 TODAY,  
4 DECEMBER 1984. E.T.A. JERSEY 13.35 HOURS SAME DAY.

A.W.B. NO. DBA 0869 8933.

1,100 SILVER PROOF COINS ARE BEING DESPATCHED TOMORROW. WILL TELEX  
FLIGHT DETAILS LATER TODAY.

KIND REGARDS

KUSUM VERMAN (MRS)

4 DECEMBER 1984

267321 MINTLN G

4192390STATES G

-----  
Enter Command

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Heller, Jersey.  
Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States

Our ref: REH/TEB A/T 8

28th November, 1984

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON SW1W 0BH

*Original sent  
to Mr. Parker  
30/11/84.*

Dear Martin,

I attach an invoice in respect of 1983 issues ordered  
by you recently.

Yours sincerely,

*R. E. Harris*

R. E. HARRIS,  
Principal Accountant

enc.

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/TEB A/T 8

27th November, 1984

## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON SW1W OBH

## INVOICE

Ordered 6th November, 1984

	£
2 gold £1 St. Helier Coins at £225	450.00
40 Silver £1 St. Helier Coins at £9	360.00
Postage, Packing, Handling and Insurance	22.50

Ordered 15th November 1984

1 gold £1 St. Helier coin at £225	225.00
30 silver £1 St. Helier coins at £9	270.00
7 silver 7-coin sets at £48.50	339.50
Postage, Packing, Handling and Insurance	<u>19.75</u>
	<u>1,686.75</u>

Ordered 20th November, 1984

25 Silver proof coins at £9	225.00
3 Silver 7-coin sets at £48.50	145.50
Postage, Packing, Handling and Insurance	<u>15.00</u>
	<u>385.50</u>

Ordered 20th November 1984

For melting down to make "St. Brelade" coins	
10 gold St. Helier proof coins at £190	<u>1,900.00</u>

Passed for payment —  
(1)

(2) K.L. Ome 30.11/84

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Telex: 4182390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States

Our ref: REH/TEB A/T 8

28th November, 1984

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON SW1W 0BH

*Original sent to  
Mr. Parker  
30/11/84*

Dear Martin,

I attach an invoice in respect of St. Saviour Silver  
£1 coins supplied by special arrangement. The invoice  
is payable within fourteen days.

Yours sincerely,

*R. E. Harris*

R. E. HARRIS,  
Principal Accountant

Enc.

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/TEB A/T 8

28th November, 1984

## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON SW1W OBH

## INVOICE

Ordered 8th and 14th November 1984

	£
50 St. Saviour £1 Silver Coins at £14 each	700

Invoice payable within 14 days.

*Passed for payment -*

*(1)*

*(2) K.L. Osme 30/11/84*



Mrs K Vernon

JERSEY Products

Reopening my Telephone call  
of 21 November. Could you please  
arrange for the supply of the  
following products to Plantureux:-

L1 Silver proof 1983	25 pieces
Silver Lft 1983	3 Lots.

*[Signature]*

Marketing

21 November 84

FACS

FROM: Kusum Verman (Mrs)

TO: G P Smith  
(Shipping Office)

cc: Mr K Calford  
Mr K Newman

JERSEY "ST BRELADE" COINS W/O 227 & 216

Grateful you arrange immediate despatch of 83 gold coins (w/o 227) to Jersey and advise me of details.

The 1,100 silver coins (w/o 216) for Jersey should be ready for despatch by end of next week.

Please despatch these as soon as they become available and advise me.

Kind regards.

Kusum Verman (Mrs)  
20 November 1984

① 12:20  
20/11/84

Repeated 4:10pm

Enter Command

Invalid Entry

Enter Command

:4192390

4192390STATES G

267321 MINTLN G

TO: STATES OF JERSEY TREASURY

ATTN: MR R E HARRIS

ST HELIER COINS

-----  
PLEASE FORWARD:

25 SILVER PROOF COINS

3 ALBUMS FOR SILVER SETS

REGARDS

KUSUM VERMAN (MRS)

20 NOVEMBER 1984

267321 MINTLN G

4192390STATES G  
-----

Enter Command

:4192390  
4192390STATES G

Enter Message Numbers

21

267321 MINTLN G

TO: STATES OF JERSEY TREASURY  
ATTN: MR R E HARRIS

FROM: ROYAL MINT, LONDON

ST BRELADE GOLD COINS  
-----

WE REQUIRE A TOTAL OF 45 GOLD COINS FOR ROYAL MINT MARKETING.  
SO FAR WE HAVE RECEIVED 20 ST HELIER COINS FROM YOU TO PRODUCE  
BLANKS FOR ST BRELADE, AND OUR MARKETING WILL RELEASE  
15 ST SAVIOUR BLANKS.

GRATEFUL YOU DESPATCH A FURTHER 10 ST HELIER COINS TO PRODUCE  
BLANKS FOR THIS COIN.

REGARDS  
KUSUM VERMAN  
20 NOVEMBER 1984  
267321 MINTLN G  
4192390STATES G  
-----

Enter Command

FAC-3 MESSAGEMr. J. M. Jones

Cc H.D.C. HAWKINS

DAILY REPORT

Reference the 45 St. Eulades gold coins currently required for Royal Mint Marketing. I have already requested that bullion be provided by Jersey for 22 pieces (only 20 pieces received to date). I am now in a position to release 15 pieces from St. Lawrence bringing the total to 37 pieces.

Will you therefore order a further 20 pieces (St. Helier) to complete the provision of bullion for the St. Eulades marketing quantity.

Martin  
ordered

*[Signature]*  
(G. M. Jones)

Marketing  
19 November 84

M. Thomas

2 1. pm  
19/11/84

-----  
Enter Command

Invalid Entry

Enter Command

:4192390

4192390STATES G

Enter Message Numbers

1

267321 MINTLN G

TO: STATES OF JERSEY TREASURY

ATTN: MR R E HARRIS

1983 COMMEMORATIVES  
-----

PLEASE FORWARD THE FOLLOWING:-

POUNDS STERLING 1 GOLD PROOF	= 1
POUNDS STERLING 1 SILVER PROOF	= 30
ALBUMS FOR SILVER SETS	= 7

REGARDS

KUSUM VERMAN (MRS)

15 NOVEMBER 1984

267321 MINTLN G

4192390STATES G  
-----

Enter Command

Mr. K. Verman

Jersey 1983 Producers

Confirming our telephone  
conversations of 6 and 14 November.

On my minute of 6 Nov I asked  
for 25 Silver prof <sup>bands</sup> ~~crystals~~ to be supplied  
but this was subsequently increased  
to 40 units.

I wonder when we can expect  
receipt of these units?

*S. J. Verman*

Marketing

14 November 84

FACS MESSAGE~~Mr K Newman~~

Would you please arrange for the following jewelry products to be supplied to Mr Newman (K Newman) as soon as possible:

£1 Gold proof 1983 1 piece  
 £1 Silver proof 1983 3 -  
 Silver proof set 1983 7 sets  
 £1 Larimer £1 silver proof (1984) 17 pieces = ~~Total~~ 50.

Baker  
 (J. M. Baker)

Marketing

13 November 84

14.11.84.  
 1.08 pm  
 L.B.

①



:419

---

Enter Command

:4192390

4192390STATES G

Enter Message Numbers

6

267321 MINTLN G

TO: STATES TREASURY, JERSEY

ATTN: MR R E HARRIS

FROM: ROYAL MINT, LONDON

ST SAVIOUR SILVER PROOF 1 POUND COINS

---

RE MY TELEX OF 8 NOVEMBER 1984.

PLEASE FORWARD A FURTHER 17 COINS MAKING A TOTAL OF 50 COINS.

REGARDS

KUSUM VERMAN

14 NOVEMBER 1984

267321 MINTLN G

4192390STATES G

---

Enter Command

:4192390

4192390STATES G

Enter Message Numbers

5

8TH NOVEMBER 1984

267321 MINTLN G

TO: STATES OF JERSEY TREASURY  
ATT. MR. R.E. HARRIS (JERSEY)

RE: ST. SAVIOUR SILVER £L PROOF COINS

PLEASE FORWARD A FURTHER 33 OF THE ABOVE COINS TO  
MR. J. PARKER.

KIND REGARDS.

$\frac{17}{50}$

KUSUM VERMAN  
8TH NOVEMBER 1984

*increased to 50 coin. telephoned  
Mr. Morris.*

267321 MINTLN G

NB. PLEASE NOTE ERROR £L SHOULD READ £1.

4192390STATES G

-----  
Enter Command

Copy sent to  
Mr. G. Watkins

B

4192390  
4192390STATES G  
267321 MINTLN G

TO: STATES OF JERSEY TREASURY

ATTN: MR R E HARRIS

COMMEMORATIVE COINS  
-----

OUR FINANCE DEPT. ADVISE THAT INVOICE L 3822 DATED 31.8.84  
FOR THE SUM OF POUNDS STERLING 7,595 IS STILL OUTSTANDING.

GRATEFUL YOU ARRANGE PAYMENT AT THE EARLIEST.

KIND REGARDS  
KUSUM VERMAN (MRS)  
8 NOVEMBER 12284EEE 1984  
267321 MINTLN G  
4192390STATES G  
-----

Enter Command

Mr. J. M. Jones

Jersey Provers

Confirming my Telephone call  
today to Mrs. Newman. Will you  
please arrange for the supply of  
items listed below to Manufacturer  
(K. Newman) as soon as possible.

ST. HELEN'S Good Proof #1	2 pcs ✓
" Silver Proof #1	25 - ✓

ST. SAVIOUR Silver Proof #1	33 - X ordered 8/11/84
-----------------------------	---------------------------

All these items are required  
for retail sales.

S. J. Jones  
Marketing  
6 November 84

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

*Received 8/11/84  
original sent to  
~~Copied to~~  
Mr. Parker*

Our Ref. REH/JG A/T8

6th November, 1984.

Mr. D. Martin Jones,  
Royal Mint,  
7, Grosvenor Gardens,  
LONDON  
SW1W OBH

Dear Martin,

I enclose an invoice for 50 £1 St. Saviour silver proof coins, which I understand, have been forwarded to you. As you know a special arrangement has been made regarding these coins. The price is £14 each and payment is due by the 13th November, 1984.

Yours sincerely,

*R. E. Harris*

R. E. Harris  
Principal Accountant

Enc.

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Mr. D. Martin Jones  
Royal Mint,  
7, Grosvenor Gardens,  
LONDON  
SW1 0BH

6th November, 1984

## INVOICE:-

50 St. Saviour £1 proof silver coins at £14 each

£

700

Payment is due within 14 days.

*Passed for payment -*

*(1)*

*(2) K-L. Orme 8/11/84.*

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States

REH/SRR/A/T8

5th November 1984

Mr D Martin Jones  
The Royal Mint  
7 Grosvenor Gardens  
LONDON  
SW1W 0BH

*original sent to  
Mr. Parker  
7/11/84*

Dear Martin

I attach invoices for 1983 issues ordered by you recently  
and for the gold and packaging in relation to the 1984 St  
Brelade issue.

Yours sincerely

*Robin E Harris*

R E Harris  
Principal Accountant

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/SRR/A/T8

5th November 1984

Supply to

Royal Mint  
7 Grosvenor Gardens  
LONDON  
SW1W 0BH

## INVOICE

Ordered per your telex dated 26th October 1984

5 St Helier Silver Coins @ £9.00	45.00
10 Silver 7 coin sets @ £48.50	<u>485.00</u>
	530.00
Postage Packing and Handling	5.00
	<hr/>
	<u>£535.00</u>

*Passed for payment -.*

(1)

(2) K. L. Orme



# States Treasury

Cyril Le Marquand House,  
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States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our Ref: REH/SRR/A/T8

5th November 1984

Supply to

Royal Mint  
7 Grosvenor Gardens  
LONDON  
SW1W 0BH

## INVOICE

20 Gold coins (1983) for melting down @ £190 per coin	3,800.00
45 Presentation cases for gold coins @ 75p each	33.75
500 Presentation cases for silver coins @ 75p each	375.00
	<u>£4,208.75</u>

*Passed for payment -*

(1)

(2) K. L. C.

:4192390  
4192390STATES G  
267321 MINTLN G

*advised Mr. Harris  
by phone*

TO: STATES OF JERSEY TREASURY

ATTN: MR ROBIN HARRIS

1983 commemoratives

PLEASE AMEND OUR ONE POUND SILVER COIN ORDER TO 40 COINS.

KIND REGARDS  
KUSUM VERMAN (MRS)  
6 NOVEMBER 1984  
267321 MINTLN G  
4192390STATES G

Enter Cancelled

Enter Command

:4192390

4192390STATES G

Enter Message Numbers

5

267321 MINTLN G

TO: STATES OF JERSEY TREASURY  
ATTN: MR R E HARRIS

FROM: ROYAL MINT, LONDON

1983 COMMEMORATIVE COINS  
-----

PLEASE FORWARD THE FOLLOWING:

GOLD £1 - 2 COINS

SILVER £1 PROOF - 25 COINS. ✓

REGARDS

KUSUM VERMAN

6 NOVEMBER 1984

267321 MINTLN G

4192390STATES G  
-----

Enter Command

267321 MINTLN G  
4192390STATES G

4192390STATES G

5TH NOVEMBER 1984

TO MARTIN JONES - ROYAL MONT - LONDON  
-----

THE SUBSCRIPTION LIST FOR THE ST BRELADE COIN IS NOW CLOSED. WE  
REQUIRE BLANKS FOR A FURTHER 13 GOLD AND 250 SILVER COINS. THIS  
MAKES OUR TOTAL ORDER 83 GOLD AND 1,100 SILVER. PLEASE CONFIRM  
YOUR OWN FINAL ORDER.

I AM SENDING YOU A FURTHER 33 ST HELIER GOLD COINS FOR MELTING DOWN  
TO MAKE BLANKS FOR 33 ST ~~SAVIOUR~~ Brelade. I WILL INVOICE YOU FOR 20 OF  
THESE.

I AM ALSO SENDING 45 CASES FOR ST BRELADE GOLD COINS, 500 SILVER  
ST BRELADE STICKERS. SILVER PRESENTATION CASES WILL BE DELIVERED DIRECT FROM THE  
MANUFACTURERS.

REGARDS  
ROBIN HARRIS

4192390STATES G  
267321 MINTLN G  
-----

Enter Command

*Rare coin and must be order  
soon*

✓ O.K.

✓ O.K.

Mr D M Jones

file

cc MR. AW. WALLACE  
MR. M.J. MANSLEYTobago Coins - PARSONS SERIES

Reference our telephone calls concerning the issues in this Series. To answer the simple questions first:-

1. We do not wish to commit the Royal Mint to a marketing quantity on St Brelades Silver in excess of the 900 pieces already allocated.
2. On the repurchase of St Parson's Silver coins (surplus to jersey dealer's requirements) all dealings should be between the States Treasury and the Royal Mint. The absolute maximum at which we can afford to purchase these coins is £2.00 each. A greater price would not be acceptable and the prospect of losing potential customers (to approx) for the rest of the Series must be faced by all concerned, including jersey.
3. Sales of St Parson's Gold currently stand at 52 coins. Therefore the quantity of St Helier coins which we require for conversion to St Brelades is 22. Please arrange for the supply of this number of coins.

Royal Mint Marketing Requirement for St Brelades Gold has been assessed at 45 coins and a commitment has been given to this extent. When the current campaign on St Parson's can be reviewed it is likely that some coins will be available for diversion to St Brelades. Until that time it is not practicable to either divert coins from St Parson's or incur additional expenditure on the purchase of St Helier coins. If the States Treasury are adamant that a decision has to be taken today then that decision must be that future sales of St Brelades & St Parson's cannot exceed 45 coins. Jersey should be made aware of this and also the effect that this is likely to have on future issues in the Series.

Mark  
Marketing 2 Nov 84



*Royal Mint*

7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone 01 828 8724-8

29 October 1984

Mr Robin Harris  
States of Jersey Treasury  
PO Box 353  
St Helier  
Jersey  
Channel Islands

Dear Robin

I enclose a sample piece of the Jersey silver  
proof St Brelades coin for your records.

Yours sincerely

D Martin Jones

Enc.



Reference .....

FROM: C. Evans  
Finance

TO: K. Verman  
G. Gardens

EXT: 310

DATE: 22.10.84.

Enclosed copies of Jersey Invoices  
for information only.

**ROYAL MINT, LLANTRISANT, GLAM., U.K.**

# INVOICE

**Your Ref.**


Mint Ref. W/O 158

**Telephone:**  
**Llantrisant 222111**  
**Telex: 49353**

Mr R E Harris  
PO Box 359  
Jersey States Treasury  
The Parade  
St Helier  
Jersey

Inv. No. ....13822.....

.....31.8.....1984.....

Box Serial Numbers	Particulars	Gross Weight Kgs	Price per 1,000 pieces C.I.F./F.O.B.		
				£	p
	✓ 1150 x Jersey £1 Silver Proof Coins JERSP-48302			5,930	00
	✓ 95 x Jersey £1 Gold Proof Coins JERGP-48301.			1,615	00
				7,595	00
	 ..... p.p. The Royal Mint, Llantrisant.				

Please make cheque payable to ROYAL MINT, quoting Invoice Number and remit to Accounts Department.

Bank: Bank of England, Threadneedle Street, London EC2R 8AH  
Sort Code 10-00-00 Account No. 54165008

V.A.T. Regd. No. GD 240



ROYAL MINT

SERIAL No 1862



# ACCEPTANCE CERTIFICATE

(COIN, MEDALS AND MEDALLIONS)

IDENTIFICATION COUNTRY AND DENOMINATION	TYPE AND STANDARD	QUANTITY SUBMITTED
<p>Jersey £1 1984 ST. BRELADES</p> <p>WD216      <i>hm</i></p>	<p>Ag. Proof</p>	<p>Two</p> <p>M+S RECORDS, <i>residual</i></p>

STANDARD OF COIN/~~MEDAL~~/MEDALLION APPROVED

SIGNED Martin Hughes  
PP MANAGER QUALITY ASSURANCE 19/10/84

STANDARD OF COIN/~~MEDAL~~/MEDALLION ACCEPTED

SIGNED [Signature]  
MARKETING AND SALES

DEVIATIONS FROM NORMAL STANDARD:-  
(IF ANY)

SIGNED.....  
MANAGER QUALITY ASSURANCE

:4192390

4192390STATES G

Enter Message Numbers

1

267321 MINTLN G

TO: STATES OF JERSEY TREASURY  
ATTN: MR ROBIN HARRIS

JERSEY 1983 ST HELIER COINS  
-----

FURTHER TO MY CONVERSATION WITH MR MONINS, CAN YOU PLEASE SUPPLY  
THE FOLLOWING

SILVER 1 POUND PROOF - 5 PIECES  
SILVER PROOF SETS - 10 ALBUMS ONLY

REGARDS

MARTIN JONES

26 OCTOBER 1984

267321 MINTLN G

4192390STATES G  
-----

Enter Command

Mrs. K. VERMAN  
GROSVENOR GARDENS

JERSEY 1983 PRODUCTS

Confirming my telephone call today. Will you please order the following from Jersey to be delivered to myself at Montserrat as soon as possible.

Silver L1 Proof 5 fcs.

Silver Proof Set

10 albums



Thank You.

Kerth Newman

Marketing

23-10-84

Reference.....

MR D M JONES

cc: MR A W WALLACE  
MR B R SMITH  
MRS C HAWKINS  
MR M J MANSLEY

**JERSEY ST BRELADES £1 GOLD**

Reference your minute of 17 October. I have discussed with Mr Wallace and Mr Mansley your suggestion that St Saviour gold coins should be melted down to provide bullion for St Brelades coin. In view of the fact that recent publications have described the St Saviour coin as 'still available', it is not practicable to melt down stocks at present.

Will you therefore please arrange to purchase bullion for 20 - St Brelades coins from Jersey. Once the response to publications can be judged, I will advise if the purchase of further quantities will be necessary.



JOHN PARKER  
MARKETING DIVISION

22 October 1984

FACS

Mr J Parker/Mr A Wallace

JERSEY 'ST BRELADES' GOLD COINS W/O 227

Jersey has sent 70 St Helier gold coins for melting down  
to make blanks for 70 gold St Brelades coins they have ordered.

Regards

①

9.15

23.10.84

Kusum Verman  
23 October 1984

:4192390

4192390STATES G

Enter Message Numbers

2

267321 MINTLN G

TO: STATES OF JERSEY TREASURY  
FROM: ROYAL MINT, LONDON

ATTN: MR ROBIN HARRIS

ST BRELADES COINAGE  
-----

I HAVE BEEN IN DISCUSSION WITH OUR MARKETING PEOPLE AND THEY WOULD LIKE A FURTHER 20 ST HELIER COINS RETURNED SO THAT WE CAN PRODUCE BLANKS FOR THE ST BRELADES VERSION. WE WISH TO HOLD A SMALL STOCK OF ST SAVIOUR COINS AS WE EXPECT TO PICK UP FURTHER ORDERS AS WE GO INTO THE SERIES AND I AM INFORMED THAT THESE EXTRA BLANKS ARE REQUIRED TO GIVE US SUFFICIENT FOR ST BRELADES.

THIS MEANS THAT WE WILL HAVE HAD A TOTAL OF 95 GOLD ST HELIER COINS BACK FOR PRODUCTION INTO ST SAVIOUR AND ST BRELADES COINS. I WOULD PREFER TO KEEP THE ACTUAL NUMBERS IN TERMS OF ALLOCATION BETWEEN THE 2 PARISHES FLUID FOR THE MOMENT AND WE CAN PROVIDE FINAL FIGURES LATER IN THE SERIES.

REGARDS

MARTIN JONES

22 OCTOBER 1984

267321 MINTLN G

4192390STATES G

-----  
Enter Command

:4192390

4192390STATES G

Enter Message Numbers

36

267321 MINTLN G

TO: STATE TREASURY, JERSEY  
FROM: ROYAL MINT, LONDON

ATTN: MR R E HARRIS

''ST BRELADES'' COINS  
-----

CONFIRMING MY TELECON WITH MR MONINS A FEW DAYS AGO.

PLEASE ARRANGE DESPATCH FOR ROYAL MINT MARKETING:

500 PRESENTATION CASES FOR THE SILVER PROOF COIN  
45        ''        ''        ''        ''        GOLD PROOF COIN

AS PREVIOUSLY, CASES SHOULD BE SENT DIRECTLY TO MR JOHN PARKER  
AT LLANTRISANT.

REGARDS

KUSUM VERMAN

19 OCTOBER 1984

267321 MINTLN G

4192390STATES G  
-----

Enter Command

AS USUAL OUR TERMS OF SUPPLY ARE PAYM  
Receiving Message

267321 MINTLN G  
4192390STATES G

4192390STATES G

18TH OCTOBER 1984

ROYAL MINT  
LONDON

ATTN MR D MARTIN JONES  
-----

I AM SENDING TO LLANTRISANT 70 (SEVENTY) ST.HELIER GOLD COINS FOR  
MELTING DOWN TO MAKE BLANKS FOR 70 GOLD ST. ~~SAVIOUR~~ Brelocher

PLEASE ALSO ORDER 850 (EIGHT HUNDRED AND FIFTY) BLANKS, FOR THE  
SILVER VERSION

THE NUMBER OF COINS ABOVE DO NOT INCLUDE YOUR OWN ORDER OF  
30 GOLD AND 900 SILVER

IT IS EXPECTED THAT WE WILL ADD TO THIS ORDER FOR BLANKS LATER.  
SUBSCRIPTION LIST CLOSING 31ST OCTOBER

REGARDS

MR R E HARRIS  
STATES TREASURY  
JERSEY  
C.I.

*25 marked blank from St. Helier's  
20 - blanks from Jersey*

C O R R E C T I O N

SUBSCRIPTION LIST CLOSES 31ST OCTOBER NOT CLOSED  
-----

4192390STATES G  
267321 MINTLN G  
-----

Enter Command



MRS K VERMAN

JERSEY ST BREADES

Reperne the FAPS message  
of 15 October from Mr Wallace.

Would you please order from  
Jersey 45 cases to house  
the gold coins ordered for  
marketing.

Stark

Marketing

17 October 84

*file*

To: Mr B R Smith  
Mr A W Wallace  
Mrs C Hawkins

cc: Mr M J Mansley

ST BRELADES GOLD £1 COIN

A works order has been raised for the production of these coins. For the initial quantity the bullion will be provided from the unsold St Saviour coins. Sufficient gold was purchased from Jersey for the production of 75 coins, thus any requirements for St Saviour and St Brelades gold coins exceeding this number will require purchase of further bullion from Jersey.

Could Mr Wallace please provide Mr Smith with the initial coins for melting down for restrike and also let me know what additional quantities are required from Jersey?

D Martin Jones  
Manager, Overseas Coin Sales

17 October 1984

MRS K VERMAN

cc: MR J M PARKER  
MS L VINER

**JERSEY ST SAVIOUR SILVER COINS**

Reference your facs message 9 October.

If we had known only 2 weeks ago that additional coins were available, we could have mentioned this fact in the Bulletin. As it is, we have now publicly stated to previous buyers that we have sold out of our UK retail allocation. Nevertheless, we could immediately sell a further 20 coins in the UK retail market and further unsolicited orders may arise.

The Trade Section have no further requirements at this moment. Mr Mansley will no doubt be advising of any North American requirements.

I suggest that the best course is to obtain further quantities from Jersey if and when orders arise. In the meantime, can you arrange for the supply of a further 20 coins.



M J CRAGG

12 October 1984

*received 18/10/84.*

JMS &amp; VERNAN

cc: MR J M PARKER  
MS L VINER

## JERSEY ST SAVIOUR SILVER COINS

Reference your facs message 9 October.

If we had known only 2 weeks ago that additional coins were available, we could have mentioned this fact in the Bulletin. As it is, we have now publicly stated to previous buyers that we have sold out of our UK retail allocation. Nevertheless, we could immediately sell a further 20 coins in the UK retail market and further unsolicited orders may arise.

The Trade Section have no further requirements at this moment. Mr Mansley will no doubt be advising of any North American requirements.

I suggest that the best course is to obtain further quantities from Jersey if and when orders arise. In the meantime, can you arrange for the supply of a further 20 coins.

M J CRAGG

12 October 1984

Memo of 12/10/84  
Not received

(1) 17/10/84.

10.17am

MR. K. VERMAN

C. MR. K. CARFORD  
MR. A. W. WALLACEJERSEY 1994 ST. BREAARDS

Would you please arrange to obtain from Jersey 500 individual cases to house the #1 Silver proof coins. These cases are required if possible by the end of October.

I have made no mention of individual cases for gold coins as I cannot trace a works order for this item.



Marketing

15 October 84

TO: MR D M JONES

cc: MR M J MANSLEY  
MR J M PARKER

## JERSEY (ST BRELADES) 1984 GOLD COIN

As no Works Order has yet been raised for production of the gold <sup>coin</sup> ~~set~~ and these coins are currently on offer through the October Bulletin, would you please urgently issue a Works Order for marketing quantities of 45 gold coins. If there is no change in gold purchasing/pricing procedure from that arranged for Jersey St Saviour issue, would you please let me know, otherwise I will assume that purchase of gold for Marketing quantities would be made by yourself in Sales Department.

As far as the pricing arrangements are concerned, we discussed my telex of 11 September and you confirmed that selling prices, discounts, etc would be exactly as for the St Saviour issue.

  
A N WALLACE

ASSISTANT DIRECTOR, MARKETING

15 October 1984

(4)

15/10/84

4.20pm

JG

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
Parade, St. Helier, Jersey.  
Phone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States

Our ref: REH/TEB A/T 8

8th October, 1984

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON  
SW1W OBH

*file*

Dear Martin,

I attach an invoice for 1983 issues ordered by you recently.

Yours sincerely,

*R. E. Harris*

R. E. HARRIS,  
Principal Accountant

Enc.

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/TEB A/T 8

8th October, 1984

## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON  
SW1W OBH

## INVOICE

£

### Ordered 24th September 1984

16 Silver 7-Coin Sets at £48.50	776.00
Postage, Packing and Handling	5.00

### Ordered 2nd October 1984

3 Gold Coins at £225	675.00
5 Silver Coins at £9	45.00
20 Silver 7-Coin Sets at £48.50	970.00
Postage, Packing and Handling	15.00

TOTAL	<u>2,486.00</u>
-------	-----------------

*passed for payment -*

*(1)*

*(2) K. L. Ome 10/10/84*



FR 3

FROM: Kusum Verman

TO: Mr A Wallace

cc: Mr M Mansley

JERSEY ST SAVIOUR SILVER COINS

Mr Harris of Jersey informed me today that a coin dealer on the Island has ~~overordered~~ and as a result has approximately 200 spare coins.

He asked whether we could sell these coins, bearing in mind that Jersey took 100 coins from Royal Mint allocation of 1000 coins. May

Please may I have your comments as soon as possible.

Regards.



Kusum Verman (Mrs)

9 October 1984

(4)

10-37

10-10-84

Mrs. K. VERMAN

GROSVENOR GARDENS.

JERSEY 1983 PRODUCTS

Confirming my telephone call today. Will you please order a further 20 Silver proof set albums from Jersey, to be delivered to myself at Hantroost.

Thank You.

Kelt Newman

Marketing

9.10.84.

End of Message 006  
Enter Command

:4192390

4192390 STATES G

Enter Message Numbers 6

267321 MINTLN G

TO:

STATES TREASURY, JERSEY  
ATTN: MR R E HARRIS

FROM: ROYAL MINT, LONDON

1983 COMMEMORATIVES  
-----

PLEASE FORWARD 20 ALBUMS FOR THE SILVER SETS.

REGARDS  
KUSUM VERMAN  
9 OCTOBER 1984  
267321 MINTLN G  
4192390 STATES G  
-----

Enter Command

Mr. J. M. Jones

cc Mr. A. A. Wallace  
Mr. M. T. MansleyTUESDAY 1984 (St. BRILLAD)

I have reviewed the marketing requirements for the 1984 St. Brills coin of the above design with Mr. Wallace and Mr. Mansley. Should you please increase work order 216 to 900 pieces for marketing.

I believe this further production can be completed at the same time as the country requirement, although this is not as yet defined.

*[Signature]*  
(J. M. Jones)

Marketing  
1 October 84

Kusun

Please raise amendment to W.O.

Robin has ok'd allocation of 900.

M.  
5/10/84

Mrs R Newman

JAN 1983 PRODUCE

Confirming my telephone call  
today. Would you please  
arrange for the following items  
to be delivered to Planters  
(K. Newman) as soon as possible.

Gold L1 proof	3 per
Silver L1 proof	5 per
Silver proof set	20 albums.

---

Planters

Marketing

1 Oct 84

4192390

92390STATES G

Enter Message Numbers

19

267321 MINTLN G

TO: STATES TREASURY, JERSEY  
ATTN: MR R E HARRIS

FROM: ROYAL MINT, LONDON

1983 COMMEMORATIVES  
-----

PLEASE FORWARD THE FOLLOWING:

£1 GOLD PROOF COINS - 3

£1 SILVER PROOF COINS - 5

ALBUMS FOR SILVER SETS - 20

REGARDS

KUSUM VERMAN

2 OCTOBER 1984

267321 MINTLN G

4192390STATES G  
-----

Enter Cancelled

Mr D M. Jones

JERSEY 1983 PRODUERS

Confirming my telephone call  
today. Would you please  
arrange for the following  
items to be delivered to  
Mantresant (K. Newman) as soon  
as possible:-

Silver proof sets 16 sets

John

Marketing

24 September 84

IAN MONINS F.R.N.S.  
(Adviser on Coinage to States of Jersey Treasury)

HOMELAND,  
ST. JOHN,  
JERSEY, C.I.

Telephone 0534 - 61618

Mr. Martin Jones,  
Royal Mint,  
7 Grosvenor Gardens,  
London,  
SW1W OBH

21st September 1984

Dear Martin,

I enclose brief details of the Parish of St. Brelade as to be used in the insert for the one pound coin in presentation wallet. If you require more information, please let me know.

Yours sincerely,

A handwritten signature in dark ink, appearing to be 'I. Monins', written over a horizontal line.

Ian Monins



THE PARISH OF ST. BRELADE

St. Brelade's Parish forms the South-West corner of Jersey and has the largest sea border of the Parishes. Archaeological evidence shows that primitive man dwelt here some 100,000 years B.C.

Here is the harbour and little town of St. Aubin with its merchants houses of the 17th and 18th centuries and the Parish Hall which once served as a railway terminus.

The lighthouse at La Corbiere, which features on the twenty pence coin, was the first to be built of concrete in the British Isles and is especially attractive when viewed at sunset.

The German occupation from 1940 to 1945 is very evident at the States owned headland at Noirmont with its Batterie Lothringen and observation tower.

St. Brelade's Bay provides one of the most popular of the Island's beaches and nearby is the Winston Churchill Memorial Park and St. Brelade's Church with the Fisherman's chapel.

Recreation facilities abound within the Parish which contains La Moye golf course and the railway walk from St. Aubin to La Corbiere besides the popular beaches of Ouaisne and Portelet.

① 9.30am 25.9.84

Repeated at 10:05am  
" " 10:30 am

To: Sue Clarke  
cc: Gwyneth Hickman

URGENT

THE PARISH OF ST. BRELADE

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Recreation facilities abound within the Parish which contains La Moye golf course and the railway walk from St. Aubin to La Corbiere besides the popular beaches of Ouaisne and Portelet.

FACS TO  
SUE CLARKE  
cc: GWYNETH HICKMAN.

URGENT

URGENT

① 9.30am 25.9.84  
Repeated at 10:05am

To: Sue Clarke  
cc: Gwyneth Hickman  
URGENT

Enter Command

4192390  
4192390STATES G

Enter Message Numbers

3

267321 MINTLN G5  
267321 MINTLN G

TO: STATES TREASURY, JERSEY  
ATTN: MR R HARRIS

FROM: ROYAL MINT, LONDON

JERSEY 1983 ISSUES  
-----

PLEASE FORWARD 16 ALBUMS FOR THE SILVER SETS.

REGARDS  
KUSUM VERMAN  
24 SEPTEMBER 1984  
267321 MINTLN G  
4192390STATES G

-----  
Enter Command

# FACS MESSAGE

FROM: K. CALFORD

PP & C

21-4-84

TO: Mr. M. JONES

GLASVENOR GARDENS,

C.C. MR B.R. SMITH.

REF. JERSEY £1. (ST BRELAND) WD 216

FURTHER TO YOUR TELEPHONE CONVERSATION WITH  
MR B R SMITH ON THURSDAY 20-4-84 THE PRODUCTION  
OF THE ABOVE WILL PROCEED, AS AGREED, AFTER  
LOCAL APPROVAL OF SAMPLES.

*Balford*

① M Jones

1.30 pm

21/4/84

Mr A W Wallace

Reference 19 September 1984  
cc: Mr M J Mansley

JERSEY (ST BRELADES) £1 COIN

Thank you for your telex concerning the above coin. The terms that we have offered Jersey are exactly the same as those offered for the St Saviours coin.

It is a little difficult to raise an actual cost estimate at this point in time as we do not know the numbers of coins that will be struck. However I have asked for estimates based on a range of expected sales throughputs and I will forward you a copy as soon as it is to hand.

As far as the sales values are concerned including discounts etc the terms you should offer will be exactly the same as those for the St Saviours coin.

A works order has been placed for 500 silver coins for marketing and Finance have been asked to borrow bullion. Could you please inform Finance as to the date on which you want the silver bullion purchased. We have surplus gold coins left from the St Saviours campaign and I propose that these should be remelted to provide gold for the St Brelades.

I would be grateful if you could speak with Mr Mansley and let me know your joint requirements for the gold coins for St Brelades.

I am writing to Robin Harris on the subject of the cases but my initial reaction is that we will have to purchase the single coin cases from Jersey but that we will be able to produce our own 12-coin case. I will of course keep you informed of developments.

CODE 18-76

D Martin Jones  
Manager, Overseas Coin Sales



*Royal Mint*

7 Grosvenor Gardens, London, SW1W 0BH. Telex 267321 Telephone 01 828 8724-8

19 September 1984

Mr Robin Harris  
States of Jersey Treasury  
PO Box 353  
The Parade  
St Helier  
JERSEY

Dear Robin

Further to my letter of the 24th of August I must apologise for not having written to you concerning the bullion value of your silver sets. Unfortunately I have been away from the office over the last few weeks and I inadvertently overlooked sending you the valuation before now.

Each of your sets contains 1.942 ounces of silver which at today's silver fix of £5.746 per ounce gives a value per set of £11.159. There would be a small deduction from this for assay, refining and destruction of the coins but I would not expect this to be more than 60 - 65 pence per set.

Perhaps you could give me some indication of when you would want me to order blanks as there will be some time lag between placing the order for blanks and being able to provide you with coins.

We would like to offer a 12-coin case free of charge of our customers with the St Brelades coin but we would prefer, if you don't mind, to arrange our own production of the case. We would of course follow the same style as you have used but we believe that we could obtain it cheaper which would give us the opportunity of offering the case as a free item ~~in~~ part of our promotion. Perhaps you would be good enough to let me have your views on this.

As far as the single cases are concerned we will of course continue to ask you to supply according to our agreement.

I have spoken to our Marketing Section and they assure me that the promotional activities are well advanced and I will let you know when we begin to receive responses. At this point in

/cont...



time I envisage that we shall require at least 500 silver coins but this will be confirmed later.

As far as the gold coins are concerned, it appears that we will have surplus to requirements from the St Saviours coin and I propose to remelt these and strike them for St Brelades. We have (hopefully by now) paid you for the bullion that we purchased for the St Saviours coins.

Yours sincerely

D Martin Jones  
Manager  
Overseas Coin Sales

-----  
Enter Command  
267321 MINTLN G

497682 MINTLL G11/09/84 15:02:00 00550 SYSTEM 25 TELEX BEMAC  
FROM: A W WALLACE  
TO: MR D MARTIN JONES  
SUBJECT: JERSEY (ST BRELADES) 1984

IN ORDER THAT I CAN PREPARE THE LETTER TO GO TO PREVIOUS PURCHASERS  
OF JERSEY SILVER AND GOLD COINS, I NEED URGENTLY INFORMATION TO  
ENABLE ME TO COMPLETE AN ASSESSMENT OF PROPOSED SELLING PRICES.

WOULD YOU PLEASE LET ME HAVE MANUFACTURING COSTS, BULLION COSTS AND  
ROYALTY APPLICABLE TO THE GOLD AND SILVER COINS AND ALSO LET ME KNOW  
THE ACTUAL INDIVIDUAL CASE COSTS - ACCORDING TO JERSEY. CAN YOU SAY  
WHETHER WE ARE OBLIGED TO OBTAIN THE CASES FROM JERSEY OR CAN WE GO  
DIRECT TO THE MANUFACTURER? COULD YOU ALSO INDICATE WHETHER ROYAL  
MINT SELLING PRICES NEED TO BE AGREED WITH JERSEY AND THE DISCOUNTED  
PRICES AT WHICH JESEY ARE PROPOSING TO OFFER THEIR COINS TO THE TRADE

AN EARLY REPLY WOULD BE APPRECIATED.

REGARDS  
ALAN W WALLACE  
ASSISTANT DIRECTOR, MARKETING

PS: IN VIEW OF THE PRICE JERSEY PROPOSES TO CHARGE FOR THE 12-COIN  
COLLECTION CASE, I WILL NOT BE OBTAINING ANY OF THESE VIA JERSEY.  
++ ENDS ++

++ ENDS ++

497682 MINTLL G  
267321 MINTLN G

-----  
Enter Command



D. M. Searcy.1983 Searcy Proof Sets.

T. g's weight of 1 set (65.37 gms) = 1.946 g's silver.

Metal loss (0.2%) = 0.004Balance = 1.942.

Chargeable costs:

Destruction: 85 per hr at £4.86 £0.06.

Assay ..... £0.45

Refining: £2 per kg £0.12.£0.63 per set.

Silver fix price 28.8.82 = £5.8200 per g.

1.942 g's at £5.82 = £11.30.

Loss costs = £0.63£10.67.

Total purchased = 5000.

Issued to Searcy = 2000.

.. to Gros. Sdnc = 3.

P. for M. M. (ex Searcy) = 526.

Balance = 2471. (as at 28/8/82).

3.50 pm  
L. Barker  
28.8.82  
(7)

D. Hawkins

28.8.82.

Fix at 19.9.83. £5.746 per oz

Current value = 1.942 x 5.746

11.158

FACS

FROM: Kusum Verman

11.35am

(4)

18.9.84

TO: Carola Hawkins

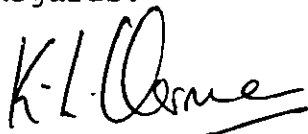
cc: Mr G Goulden  
Mr K Calford

JERSEY COMMEMORATIVE £1 SILVER PROOF "ST BRELADE" COINS W/O 216

Please borrow bullion for 500 coins at the following specification required for Royal Mint Marketing:-

Denomination:	£1
Alloy:	925 Silver
Diameter:	22.50 mm
Weight:	11.68 gms
Shape/edge:	Round/milled.

Regards.



Kusum Verman (Mrs)  
18 September 1984

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Telex: 4192390 STATES



LESLIE MAY, F.C.C.A.  
Treasurer of the States

Our ref: REH/TEB A/T 8

3rd September, 1984

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Square, *Gdms;*  
LONDON.  
SW1W 0BH

*Sent to  
Mr. Parker  
10/9/84*

Dear Martin,

I attach an invoice in respect of Gold and Silver  
coins ordered by you recently.

Yours sincerely,

*R. E. Harris*

R. E. HARRIS,  
Principal Accountant

Enc.

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/TEB A/T 8

3rd September, 1984

## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W OBH

INVOICE: 1983 Coins

	£
2 Gold Coins at £225	450.00
1 Silver 7-Coin Set at £48.50	<u>48.50</u>
	498.50
Postage, Insurance and Handling	<u>7.50</u>
	506.00
	<u><u>          </u></u>

*Passed for payment - ①.*

*② K.L. Quinn 10/9/84*

**ROYAL MINT, LLANTRISANT, GLAM., U.K.**

**Your Ref.**

Mint Ref.      W/O 158

# INVOICE

**Telephone:**  
**Llantrisant 222111**  
**Telex: 49353**

Mr R E Harris  
PO Box 359  
Jersey States Treasury  
The Parade  
St Helier  
Jersey

Inv. No. ....L3823.....

.....31.8.....1984.....

Box Serial Numbers	Particulars	Gross Weight Kgs	Price per 1,000 pieces C.I.F./F.O.B.		
				£	p
	1150 x Jersey £1 Silver Proof Coins			5,980	00
	95 x Jersey £1 Gold Proof Coins ✓			1,615	00
				7,595	00

*PR [Signature]*

---

p.p. The Royal Mint, Llantrisant.

**Please make cheque payable to ROYAL MINT, quoting Invoice Number and remit to Accounts Department.**

Bank: Bank of England, Threadneedle Street, London EC2R 8AH  
Sort Code 10-00-00 Account No. 54165008

V.A.T. Regd. No. GD 240

Enter Command  
:41923  
NC

-----  
Enter Command  
:4192390  
4192390STATES G

Enter Message Numbers 3

267321 MINTLN G

TO: THE STATES OF JERSEY TREASURY  
FROM: ROYAL MINT, LONDON

ATTN: MR ROBIN HARRS

JERSEY 1983 COINS  
-----

PLEASE FORWARD THE FOLLOWING PRODUCTS:

ONE POUND (ST HELIER) GOLD PROOF - 2 PIECES  
SILVER SETS (ALBUM ONLY) - 1 SET

REGARDS  
MARTIN JONES  
28 AUGUST 1984  
267321 MINTLN G  
4192390STATES G

-----  
Enter Command

Mr D M Jones

July 1983 Producers

Reopening my telephone  
call today. Could you please  
order the following items for  
delivery to Nautisant (attention  
K Newman) as soon as possible:-

£1 gold proof      2 pieces

Silver Set      1 Set.

Reuben

Marketing


21 Aug 84

Reference\_\_\_\_\_

Carola Hawkins

JERSEY 1983 SILVER PROOF SETS

Could you please let me have the melt value of a silver proof set of Jersey coinage.



D Martin Jones  
24 August 1984





*Royal Mint*

7 Grosvenor Gardens, London, SW1W 0BH. Telex 267321 Telephone 01 828 8724-8

24 August 1984

Mr Robin Harris  
States of Jersey Treasury  
PO Box 353  
The Parade  
St Helier  
JERSEY

Dear Robin

I refer to your letter of 9 August addressed to Alan Lotherington.

1. I am arranging for the melt value of each set to be calculated and I will telex the information to you in the next day or so.
2. We have reviewed the pricing structure in the United States. Because the silver coin was held artificially low for St Saviour's to keep it below \$30, there is no reduction on the price this time despite the fluctuating exchange rate. As far as the gold coin is concerned, the St Helier version went out at \$469 and the St Saviour version has been priced at \$425.
3. I note that you have accepted our proposals for the St Brelade's coins.
4. I have instructed our marketing people to ensure tht they time our promotion for the St Brelade coin to coincide with yours.

If there is any further information you require please do not hesitate to contact me.

Yours sincerely

D Martin Jones  
Manager  
Overseas Coin Sales





# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/TEB A/T 8

9th August, 1984

A. P. W. Lotherington, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON. SW1W OBH

Dear Alan,

Thank you for your letter dated 24th July 1984 and for your view that it would be inadvisable to sell individual coins from our seven coin silver set. Perhaps you would provide me with up-to-date information of the melt down value of each set.

You promised to consider reducing the prices of our coins in the United States on the grounds of the stronger dollar. Would you please let me know whether or not you have done this, and if so, the new price structure now applicable.

With regard to the St. Brelade coin, I note that the terms will be the same as for the St. Saviour coin and this is acceptable to us.

We will be opening subscription lists here in Jersey on the 19th September, closing on the 31st October. As with the St. Saviour coin we will set the mintage limits at 250 gold and 2,500 silver coins and we will only mint to order. We hope to be able to place a firm order towards the end of September. Meanwhile, I shall be pleased to receive your own order for these coins, although I appreciate you may wish to wait a short while to ascertain the results of the sales of the St. Saviour coins in the United Kingdom.

Yours sincerely,

*Robin E Harris*

R. E. HARRIS,  
Principal Accountant

	St Hel.	St Saur
Gold.	\$469.00.	\$425.
Silver.	\$29.95	\$29.75

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States

*Kusam*

*Hold for me*

15th May, 1984

*return*

*me*

Our ref: REH/TEB A/T 8

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W OBH.

Dear Martin,

I enclose an invoice in respect of the 75 gold coins  
(1983) supplied to you for melting down in order  
to produce an equivalent number of 1984 Jersey  
One Pound coins.

Yours sincerely,

*R.E. Harris*

R.E. HARRIS,  
Principal Accountant

Enc.

*Note agreed with R Harris  
to defer payment 3 months  
P. 18/5/84*

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/TEB A/T 8

15th May, 1984

SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W OBH

## INVOICE

	£
75 Gold Coins (1983) for melting down at £190 per coin	14,250.00
Packaging for 1984 Gold Coins - 75 x 75p	<u>56.25</u>
TOTAL	<u>14,306.25</u>

Passed for Payment

A stylized signature, possibly 'J. J. J. J. J.', written in ink.

21/8/84

A stylized signature, possibly 'J. J. J. J. J.', written in ink.

21/8/84.

Reference.....

Mr J Parker

cc: Mr A W Wallace

JERSEY 1983 PRODUCTS

Thank you for your note of the 13th of August 1984. I have discussed this with the States of Jersey Treasury and the extra charges relate to handling costs in Jersey. The States Treasury are looking at the actual costs involved to see if they can be reduced but at the end of the day it has been agreed that if Jersey will not offer a reduction we will accept the present rate of handling charges.

D Martin Jones  
Manager  
Overseas Coin Sales  
21 August 1984

Discussed with  
R. Harris  
21/8/84

Mr J. M. Jones

C/O Mr A. N. Williams

1984 1983 Producers

In a letter from The States Treasury of 19 July 1983 The cost to The Royal Mint was referred as - Cost price (in the books of the Treasury) plus carriage cost. I assume the latter would include postal registration or freight insurance.

We have monitored a number of deliveries and compared postal charges (stamps on parcels) to the invoice value of "carriage cost". The attached Table A shows a comparison of charges resulting in a considerable overcharge. We do not have full details for earlier deliveries but to complete the picture as far as possible I have prepared Table B showing invoice values. % data we have been charged some £900 which I feel must be considerably greater than the cost incurred by post. Maybe they are making a charge for handling but I did not think this was in the agreement.

Obviously I would look for the most economical way of ordering the coins but this is difficult to see at present. Would you please let us know what you propose to do about this question as I shall need to order in the very near future.

John  
Marketing  
13 August 84

ORDER DATE	VALUE OF GOODS SUPPLIED	INVOICE DATE	A POSTAGE & INSURANCE CHARGES	B POSTAGE ACTUAL	C PROBABLE REGISTRATION FEE	DIFFERENCE A - (B + C)	% of Value
2.7.84	£ 321	6.8.84	£ 30 (4.10%)	£ 7.72	£ 1.00	£ 21.28	6.63
9.7.84	£ 692	8.8.84	£ 45 (6.50%)	£ 5.42	£ 1.10	£ 38.48	5.56
16.7.84	£ 630	8.8.84	£ 30 (4.76%)	£ 2.68	£ 1.10	£ 26.22	4.16
23.7.84	£ 17	8.8.84	£ 10 (58.82%)	£ 2.88	£ 1.00	£ 6.12	36.00
31.7.84	£ 90	8.8.84	£ 5 (5.55%)	£ 1.96	£ 1.00	£ 2.04	2.27
6.8.84	£ 630	8.8.84	£ 30 (4.76%)				

150  
Figure in brackets  
= % of Value

Please note: - Albums delivered valued at £3.41 = above figures whereas invoice value was £48.50 each.

Jersey 1903 Comm. Products

K

INVOICE DATE	VALUE OF GOODS SUPPLIED	POSTAGE & INSURANCE CHARGES	% OF VALUE	
2.11.83	£ 12491	£ 95	0.76	
28.11.83	£ 5352	£ 133	2.48	This was three separate deliveries in same invoice
16.12.83	£ 450	£ 25	5.55	
8.2.84	£ 535	£ 50	9.34	
17.2.84	£ 450	£ 25	5.55	
9.4.84	£ 2352	£ 125	5.31	
13.7.84	£ 4514	£ 200	4.43	
19.4.84	£ 439	£ 35	7.97	
2.5.84	£ 422	£ 25	5.92	
11.6.84	£ 339	£ 25	7.37	
18.6.84	£ 110	£ 20	18.18	
		758		

Please note: - Albums delivered valued @ £3.41 & above figures, whereas invoice values were £48.50 each.



# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States

Our ref: REH/TEB A/T 8

8th August, 1984

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W OBH

*Mr Parker  
for Action  
R. 10/8/84*

Dear Martin,

I attach an invoice in respect of Gold and Silver coins  
ordered by you recently.

Yours sincerely,

*Robt E Harris*

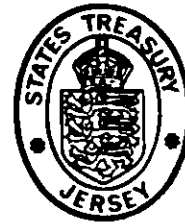
R. E. HARRIS,  
Principal Accountant

enc.

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/TEB A/T 8

8th August, 1984

## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON. SW1W OBH

## INVOICE

### Ordered 1984

		£	£
12th July	2 Gold Coins at £225	450.00	
	25 Silver proof at £9	225.00	
	5 Silver 7-Coin sets at £48.50	242.50	
		<u>917.50</u>	
	Postage and Insurance	45.00	962.50
17th July	2 Gold Coins at £225	450.00	
	20 Silver Coins at £9	180.00	
		<u>630.00</u>	
	Postage and Insurance	30.00	660.00
25th July	5 Silver 7-Coin Sets at £48.50	242.50	
	Postage and Insurance	10.00	252.50
31st July	10 Silver Proofs at £9	90.00	
	Postage and Insurance	5.00	95.00
8th August	2 Gold Coins at £225	450.00	
	20 Silver coins at £9	180.00	
		<u>630.00</u>	
	Postage and Insurance	30.00	660.00

2,630.00

Passed for Payment  
*[Signature]*

10/8/84

4192390

4192390STATES G

Enter Message Numbers

54

267321 MINTLN G

TO: STATES OF JERSEY TREASURY

ATTN: MR. ROBIN HARRIS

JERSEY 1983 COMMEMORATIVE COINS

TO CONFIRM MY TELEPHONE CONVERSATION WITH IAN MONNINS TODAY,  
PLEASE FORWARD THE FOLLOWING TO LLANTRISANT.

ONE POUND GOLD PROOF (ST. HELLIER) - 2 PIECES

ONE POUND SILVER PROOF (ST. HELLIER) - 20 PIECES

REGARDS

D. MARTIN JONES  
8TH AUGUST 1984  
ROYAL MINT, LONDON

(21)

4192390STATES G  
267321 MINTLN G

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States

Our ref: REH/TEB A/T 8

6th August, 1984

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W OBH

*Ma Parker  
to check  
please  
R.E. 8/8/84*

Dear Martin,

Following the discussions between Mrs. Verman and  
our Mr. Boleat, I enclose revised invoices in respect  
of Gold and Silver coins ordered by you recently.

Yours sincerely,

*Robin E Harris*

R. E. HARRIS,  
Principal Accountant

Enc.

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/TEB A/T 8

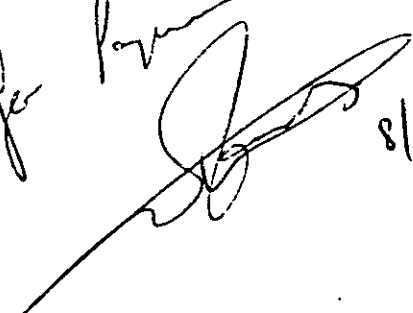
6th August, 1984

## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W OBH

## INVOICE

	£
1 Gold Coin at £225	225.00
5 Silver Coins at £9	45.00
5 Silver 7-Coin Sets at £48.50	242.50
7 Replacement Albums at £3.41	<u>23.87</u>
	536.37
Postage and Insurance	<u>30.00</u>
TOTAL	<u><u>£566.37</u></u>

*Passed for payment.*  
  
8/8/84


# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/TEB A/T 8

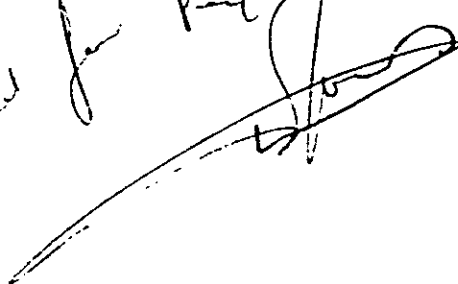
6th August, 1984

## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W OBH

## INVOICE

	£
15 Silver Coins at £9	135.00
8 Silver 7-Coin Sets at £48.50	<u>388.00</u>
	523.00
Postage and Insurance	<u>30.00</u>
TOTAL	<u><u>£553.00</u></u>

*Passed for Payment*  


*8/8/84*

*164*

Mr A W Wallace  
Mr M J Mansley

cc: A R Lotherington

JERSEY 1984 ST BRELADES COINAGE

In discussion with the States Treasury today I was informed that subscription lists for the above coin will be opened on September the 17th and closed on October the 31st. I believe a letter of confirmation of our offer to market the coins is in the mail and therefore we should plan to promote the coins in accordance with the above schedule.

In line with Mr Lotherington's note following his meeting in Jersey could Mr Wallace confirm that the product will be promoted to the general list in the bulletin which is due to appear in mid-October. Also could Mr Wallace confirm that a black and white letter will be sent to previous Jersey buyers in mid-September to coincide with the commencement of the Jersey campaign.

Could Mr Mansley please let me have a detailed schedule of his promotion in the USA.

D Martin Jones  
8 August 1984.

Mrs K. Newman

PERKY 1983 Provers

Would you please order  
the following items for delivery  
to Pentreant (K Newman) as soon  
as possible!.

£1 Gold proof 2 pieces

£1 Silver proof 20 "

John  
Marketing  
6 August 84

21



# ROYAL MINT, LLANTRISANT, GLAM., U.K.

Your Ref.

## INVOICE


Mint Ref. PL 3426 W/O 158

Telephone:  
Llantrisant 222111  
Telex: 49353

MR R E HARRIS  
PO BOX 353  
JERSEY STATES TREASURY  
THE PARADE  
ST HELIER JERSEY

Inv. No. L 3790.....

20 July 1984<sub>9</sub>.....

Box Serial Numbers	Particulars	Gross Weight Kgs	Price per 1,000 pieces C.I.F./F.O.B.		
				£	p
1-2	<p>450 x Jersey £1 Silver Proof</p> <p>Despatched on Flight BA 5132 on 26.6.84</p> <p>AWB DBA 08698535</p> <p></p> <p>.....</p> <p>p.p. The Royal Mint, Llantrisant.</p>	18		2340	00

Please make cheque payable to ROYAL MINT, quoting Invoice Number and remit to Accounts Department.

Bank: Bank of England, Threadneedle Street, London EC2R 8AH  
Sort Code 10-00-00 Account No. 54165008

V.A.T. Regd. No. GD 240

Enter Command

:4192390

4192390STATES G

267321 MINTLN G

TO: STATE TREASURY, JERSEY

ATTN: MR R E HARRIS

1983 COMMEMORATIVES

-----  
PLEASE FORWARD 10 SILVER PROOF £1 COINS.

REGARDS

KUSUM VERMAN (MRS)

31 JULY 1984

267321 MINTLN G

4192390STATES G

-----  
Enter Command

20

Mrs R VERMAN

JERSEY 1983 Products

Would you please order  
the following items for delivery  
as soon as possible to Plantersant  
(K. Newman) :-

L1 Silver Proof 10 pieces.

Rankin

Marketing

31 July 84

20



*Royal Mint*

7 Grosvenor Gardens, London, SW1W 0BH. Telex 267321 Telephone 01 828 8724-8

30 July 1984

Mr Mike Boleat  
States Treasury  
Cyril Le Marquand House  
PO Box 353  
The Parade  
St Helier  
JERSEY

Dear Mr Boleat

1983 COMMEMORATIVE COINS

I return the attached invoice for correction  
as discussed today.

Yours sincerely

*K-L Verma*

Kusum L Verman (Mrs)



# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/TEB A/T 8

10th July, 1984

## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W 0BH

## INVOICE

	£
<i>Long</i> <i>S/B</i> ✓ 1 Gold Coin at £225	225.00
<i>S/B</i> ✓ 5 Silver Coin at £9	9.00
✓ 5 Silver 7-Coin Sets at £48.50	339.50
<i>S/B</i> 7 ✓ 10 Replacement Albums at £3.41	<u>34.10</u>
	607.60
Postage and Insurance	<u>30.00</u>
TOTAL	<u><u>637.60</u></u>

*Passed for payment*

*TH*

*(2) K. H. [Signature] 10/7/84*

4192390

4192390STATES G

Enter Message Numbers

15

267321 MINTLN G

TO: STATES TREASURY, JERSEY

ATTN: MR R E HARRIS

FROM: ROYAL MINT, LONDON

1983 COMMEMORATIVES

-----  
PLEASE FORWARD 5 SILVER PROOF SET ALBUMS.

REGARDS

KUSUM VERMAN

25 JULY 1984

267321 MINTLN G

4192390STATES G

-----  
Enter Command

MR K VERNON

JERSEY 1983 Products

Concerning my telephone  
call today. Would you please  
arrange for delivery to Clentress  
(Mr K Newman) of the following items:-

Silver proof set - 5 SETS.

*J. Parker*  
Marketing  
23 July 84

19



*Royal Mint*

7 Grosvenor Gardens, London, SW1W 0BH. Telex 267321 Telephone 01 828 8724-8

A. R. W. LOTHERINGTON  
Sales Director

R E Harris Esq  
Principal Accountant  
States Treasury  
Cyril Le Marquand House  
P O Box 353  
The Parade  
St Helier  
Jersey, C.I.

24 July 1984

Dear Robin

I refer to our discussions in Jersey on 10 July concerning the commemorative coins; I confirm that our terms for manufacturing and marketing the St Brelades coin will be the same as the terms for the St Saviour's coin.

I have consulted our marketing people about the proposal to break open sets of silver replicas of the circulation coins and sell the coins individually and they feel that this would not be a good idea. The prices would vary considerably from coin to coin to take account of the bullion costs, and it would be very complicated to arrange sales on a subscription basis. It is proposed that we continue to promote the silver set at the same time as promotion of the Parish series and we believe this will pick up a few more orders. Nevertheless, we do not expect there to be anything like the demand to reach a sell-out on these sets unless, of course, the price of silver escalates to make them a "good buy." You could, of course, return some of the unsold silver sets to be melted down and used for the production of future issues; if you wish to do so, please let me know.

I trust that we shall receive confirmation of your order for the St Brelades coin shortly so that we can arrange for minting in good time. We will need to buy the silver and presumably you will wish to return gold coins for use as bullion in producing new gold versions of the St Brelades coin.

If there are any matters arising, please do not hesitate to let me know.

Yours sincerely

A R W Lotherington



NOTE OF A MEETING WITH THE STATES OF JERSEY IN ST HELIER  
ON TUESDAY, 10 JULY 1984

---

Those present : Mr May, States Treasurer  
Mr Robin Harris, Principal Accountant  
Mr Ian Monnins, Numismatic Adviser  
Mr A R W Lotherington, Royal Mint

Circulation Coins

Stocks were adequate.

Commemorative Coins

The Treasurer said that he was reviewing the question of commemorative coins and unless it could be demonstrated that they were profitable to Jersey he would discontinue the issues. This seemed to come somewhat as a surprise to Robin Harris and Ian Monnins who tried, tactfully, to point out that they were committed to issuing coins to commemorate each of the Parishes over the next five years.

Concern was expressed about poor sales of Silver Sets, including 7 circulating coins, and also the Gold Proof versions of the Parish series. The Treasury had over-committed themselves and still had about 4,000 Silver Sets unsold (dated 1983) and 1,000 Gold Proofs.

I pointed out that most previous Jersey collectors issues had been profitable but the Gold Proof version of the Parish series and Silver Proof 7-coin sets had been seriously over-ordered which could have been avoided had the Royal Mint handled the overseas marketing on their behalf from the outset. (We are now handling the overseas issues for Jersey but this did not apply initially to the St Helier version).

So far as the Silver Sets were concerned, discussion took place as to whether it would be feasible to break open the sets and sell individual pieces, possibly on a subscription basis, and we were asked to put forward proposals.

Action : Mr A W Wallace and Mr M J Mansley to consider if this is feasible bearing in mind that we need to be helpful to the Treasury otherwise Jersey may drop commemoratives altogether or, worse, place the business with another Mint.

So far as the Gold Proofs were concerned, the Treasury appreciated the Royal Mint's arrangements in taking back unsold gold coins and using them to produce new issues to avoid a loss on bullion appearing in their accounts. It was clear that the Auditors of the States Treasury were highly sceptical about the whole business of commemorative coins and coupled with Mr May's attitude, there was likely to be

a thorough review of the collectors coin business and the Royal Mint's reputation could be harmed if there was any public discussion about the issue.

Mr Harris and Mr Monnins were critical of the Royal Mint's failure to offer to the UK and North American mailing lists and the Trade the St Saviour's issue to coincide with Jersey marketing (in May 1984) and I gave an assurance that there would not be a delay in future. The decision to send a circular letter to previous buyers within the last week was noted and approved.

Action : Mr Wallace and Mr Mansley to note, please.

Mr Harris asked if it would be possible to reduce the dollar price of the gold versions of the Parish series not yet offered for sale in North America to take account of the recent fall in the value of Sterling against the Dollar. I agreed to discuss this with North American marketing staff.

Action : Mr Mansley to advise me of the position.

#### St Brelade's Commemorative £1 Coin

During discussions about the St Brelade coin due to be launched in October/November, I agreed that the terms for minting and marketing would be the same as for the St Saviour coin. I was asked to confirm this in writing and the Treasury will then place a firm order for the quantities of coin required for issue in Jersey.

Action : Mr Lotherington.

There is no likelihood of fresh issues of commemorative coins, at least until the issue of the present series of Parish coins is complete.

#### General

I offered an invitation to Mr May to visit Llantrisant or to join the Deputy Master and myself for lunch if he was unable to go to Llantrisant when he was next in the United Kingdom. He said he would take advantage of this invitation and would let me know when it would be convenient for him to visit us.

Presentation

Presented the new Treasurer with a 1984 Base Metal Proof set.

A R W Lotherington  
13 July 1984

Circulation :

Deputy Master  
Mr R W Gravenor  
Mr D C Snell  
Mr A W Wallace  
Mr M J Mansley  
Mr P J S Green  
Mr J Kelly  
Mr D M Jones

MR A R LOTHERINGTON

cc:MR M J MANSLEY

MR D C SNELL

MR J M PARKER

Further to your notes of your meeting with the States of Jersey on 10 July 1984, and your action request concerning the Jersey Silver Sets. I understand your request to be as helpful as possible, but in all honesty I do not believe it to be a practical proposition to offer the Jersey Silver Set split down to the individual 7 coins in some form of subscription. The coins have already been offered a number of times and I do not see the price of £91.42 necessarily putting people off purchasing the Set who would otherwise have opted for a subscription series at around £14.15 per coin.

The best that I can offer is to continue to promote the silver set with the promotion of the Jersey Silver £1 coins in the October and April of each year. In this way, we may pick up a few more orders but I honestly believe that the set has probably run its course.

  
A W WALLACE

ASSISTANT DIRECTOR, MARKETING

19 July 1984

Mrs R Norman

TURKEY 1983 Products

Reference the attached invoice dated 10 July which you have passed to me for payment. I assume the invoice refers to my order of 2 July 1984 and if that is right I cannot accept the invoice in its present form for the following reasons:-

1. We ordered and received 5 Silver L1 proofs but the invoice only charges for one price.
2. (a) We ordered and received 7 replacement albums and I accept the charge of £3.41 each for these.  
(b) We also ordered 2 albums to replace those found defective from an earlier delivery, so I cannot accept the charge for these. If you want these two back they can have them.
- (c) One additional album was called for because of short delivery on my order dated 19 June 84. I cannot therefore accept the charge for this 'replacement'.

Incidentally I cannot trace receipt of an invoice for the quantities ordered on 19 June.

Would you please arrange for a corrected invoice to be supplied.

*[Signature]*

Marketing  
8 July 84

**FACS MESSAGE**

TO: MR A R JOTHERINGTON,  
GROSVENOR GARDENS

**JERSEY SILVER PROOF**

Sales to date in response to the individual letter have amounted to 382. Some orders are still coming in and, of course, there will be further sales as a result of the July Bulletin.



A W WALLACE

ASSISTANT DIRECTOR, MARKETING

18 July 1984

⑤ phone 3  
2.30P  
18.7.84

MRS R. VERMAN

TERSEY 1983 PROOFS

Confirming my telephone call  
today, would you please arrange  
for the following items to be  
supplied to Plantiscant (Mr K. Newman)  
as soon as possible:-

£1 gold proof      2 pieces  
£1 Silver proof    20 "

*[Signature]*

Marketing      18

16 July 84

Enter Command

:4192390  
4192390STATES G

Enter Message Numbers 9

267321 MINTLN G

TO: STATES OF JERSEY TREASURY  
FROM : ROYAL MINT, LONDON

ATTN: MR R E HARRIS

1983 COMMEMORATIVE COINS  
-----

PLEASE FORWARD THE FOLLOWING:-

POUND STERLING 1(£1) GOLD PROOF COINS - 2  
" " 1(£1) SILVER PROOF COINS - 20

REGARDS  
KUSUM VERMAN  
16 JULY 1984  
267321 MINTLN G  
4192390STATES G  
-----

Enter Command



# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States

Our ref: REH/TEB A/T 8

10th July, 1984

D. Martin Jones Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W OBH

*Sent to  
Mr. Parker  
16/7/84*

Dear Martin,

I attach an invoice in respect of Gold and Silver  
coins ordered by you recently.

Yours sincerely,

*R. E. Harris*

R. E. HARRIS,  
Principal Accountant

Enc.

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/TEB A/T 8

10th July, 1984

## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W OBH

## INVOICE

1 Gold Coin at £225	225.00
1 Silver Coin at £9	9.00
5 Silver 7-Coin Sets at £48.50	339.50
10 Replacement Albums at £3.41	<u>34.10</u>
	607.60
Postage and Insurance	<u>30.00</u>
TOTAL	<u>637.60</u>

*Returned to  
Jersey for  
Collection*

*30/7/84*

*[Signature]*

*Passed for payment -*

*(1)*

*(2) K. Hillier 16/7/84.*

END OF MESSAGE 000  
Enter Command

:4192390  
4192390STATES G

Enter Message Numbers 5

267321 MINTLN G

TO: STATES OF JERSEY TREASURY  
ATTN: MR R HARRIS

1983 COMMEMORATIVE COINS  
-----

PLEASE FORWARD THE FOLLOWING:

POUND STERLING 1 (£1) GOLD PROOF	-	2
" " (£1) SILVER PROOF	-	25
ALBUMS	-	5

REGARDS  
KUSUM VERMAN  
12 JULY 1984  
267321 MINTLN G  
4192390STATES G

(15)


-----  
Enter Command

Mrs K. VERMAN

JERSEY 1983 Products

Confirming my telephone call today, would you please order the following products for delivery to Klamiscant (MR K. VERMAN) as soon as possible:

L1 Gold proof	2 pieces
L1 Silver proof	25 -
Silver L&S	5 L&S.

  
 Marketing  
 9 July 84

17

00000320



Jersey

*Int*  
*3/7/84*

ROYAL MINT,  
LLANTRISANT,  
PONTYCLUN,  
MID-GLAMORGAN,  
CF7 8YT

Tel: LLANTRISANT (0443) 222111

Telex 498353

INVOICE No.

A No 10500

VAT. Reg. No. G D 240


Please make cheque payable to Royal Mint,  
quoting Invoice Number, and remit to  
Accounts Dept.

BANK: Bank of England,  
Threadneedle Street,  
London, EC2R 8AH

Sort Code 10-00-00

Account No. 54165008

Your Ref. W/O 158		Our Ref.	Tax Point		Invoice Date		Terms		
Qty.	Description		Price (£)		Per	Net Value (£)		V.A.T. Rate	V.A.T. Value (£)
	Jersey 1984 (W/O/158) Silver purchased today fix price 6.72 per oz. 100 x 11.68gm in 925 ag = 34.77 oz 34.77 oz at £6.72  1% brokerage Total due (48 hrs)					233.65  0.58			
			TOTAL GOODS		234.23				
			V.A.T.		—				
			INVOICE TOTAL		234.23				

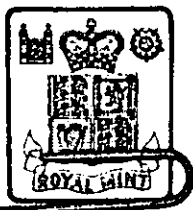


**WITH COMPLIMENTS**

*Details teleaxed to you  
18th June '84*

*K. L. [Signature]*

7, Grosvenor Gardens, London SW1W 0BH  
Telephone: 01-828-0724-5 Telex: 267281



WITH COMPLIMENTS

Details telexed to you  
18th June '84

*K. L. Lorne*

Royal  
Mint

7, Grosvenor Gardens, London SW1W 0BH  
Telephone: 01-829-8724-8 Telex: 267221

Reference.....

Mr A R Lotherington

JERSEY 1983 SALES

For your visit the following figures can be quoted as hard sales of 1983 Jersey coins.

<u>Denom.</u>	<u>U.K Retail</u>	<u>Overseas Trade</u>	<u>U.S.A</u>	<u>Total</u>
£1 Gold Proof	32	4	29	65
£1 Silver	992	56	202	1,250
7 coin silver set	391	28	94	513

There are no responses to date on the 1984 promotion to dealers but I will ask Mrs Verman to give you an up-date before you leave.

D Martain Jones  
3 July 1984

Mrs K. VERNAN  
 Grosvenor Gardens

THURSDAY 1983 Products

Confirming our telephone conversation today, would you please arrange for the following items to be delivered to Plantureux as soon as possible

1 Gold proof	1 piece
1 Silver "	5 "
Silver proof sets	5 sets.

In addition would you please arrange for the supply of the following:-

7 albums - to replace those destroyed in Plantureux  
 1 - - 8 albums ordered but only 7 charged and received on the last order.  
 2 - - rejected at packing stage. This was not due to Transit damage.

*Jahn*

(15)

Marketing

2 July 84

Jersey

Sales figures <sup>week ending 30/6</sup>

	<u>U.K. Retail</u>	<u>Overseas trade</u>	<u>U.S.A</u>	<u>Total</u>
£1 gold proof	* 32	4	29	65
	* 1 sent postal loss.			
£1 silver	992	56	* 202	1250
			* 1 postal loss.	
7 coin set	391	28	94	513



Enter Command

:4192390

4192390STATES G

Enter Message Numbers

3

267321 MINTLN G

TO: STATES TREASURY, JERSEY  
FROM: ROYAL MINT, LONDON

ATTN: MR R E HARRIS

1983 COMMEMORATIVE COINS

CONFIRMING MARTIN'S TELECON OF TODAY.

PLEASE DESPATCH THE FOLLOWING TO MR JOHN PARKER AT LLANTRISANT.

5 1 GOLD PROOF COIN  
1 SILVER PROOF COIN  
5 ALBUMS

— Amended by telecon.

IN ADDITION, PLEASE SUPPLY 10 REPLACEMENT ALBUMS WHICH HAVE BEEN DAMAGED AT THE ROYAL MINT AND OBVIOUSLY TO BE CHARGED.

REGARDS  
KUSUM VERMAN  
3 JULY 1984  
267321 MINTLN G  
4192390STATES G

15

Enter Command

IAN MONINS F.R.N.S.  
(Adviser on Coinage to States of Jersey Treasury)

HOMELAND,  
ST. JOHN,  
JERSEY, C.I.

Telephone 0534 - 61618

Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
London,  
SW1W OBH

*Copied to  
Mr. Lothering for 2/7.*

28th June 1984

Dear Martin,

I enclose a further album for the collection of twelve Jersey Parish f1 coins.

I am rather concerned about the marketing of the last issue of the St. Saviour f1 coin. As you know, we had a satisfactory oversubscription for the silver proofs which are limited to 2,500 with 900 ordered by yourselves, leaving us with 1,600 for which some 1900 pre issue orders were received.

On the closing date of May 31st it would have been good policy to have announced an over subscription through the local media and the numismatic press especially as this was No. 2 in the series and we wish to keep the momentum going for the other ten coins and encourage collectors to take up the few remaining St. Helier (No. 1) silver proofs as well as the 7 coin 1983 silver proof set of the design change which should produce complementary sales during the life of the f1 series. Our promotion was ham strung in this respect because you had not offered your allocation of 900 for sale: it would be ridiculous to announce an oversubscription to be followed three months later by the Royal Mint's offer of the coins to collectors.

*Received 2/7/84*

I had hoped that I would be in a position to write to disappointed collectors when their money was refunded suggesting that they apply to the Royal Mint in case any of your allocation was available, and in lieu of this I have supplied them with the names of the few dealers who received an allocation, and suggested that they reserve future issues direct with me.

It really seems too good an opportunity to miss especially as I gather that other sales are in the doldrums. Perhaps I could announce the over subscription if your marketing people could present the issue, when they get around to including it in your bulletin, as your allocation of the limited issue. Possibly at the same time the final number of gold coins (165 which includes your 75) could be stressed. (You will remember that a maximum of 250 gold were set and that only orders received by May 31st would be struck.)

I am further concerned that your delay in circulating details of the St. Saviour £1 coin will lead to it being too close to the issue of the St. Brelade £1 coin due to come out this autumn. Timing really is important in promoting a series to ensure that collectors have sufficient time to amass funds between issues. The April opening of a pre-issue subscription list with a June issue date should be followed by a mid-September opening of the next subscription list with a November issue date to obtain maximum sales.

I hope that you are able to come over to Jersey next week and that perhaps we can sort this out to our mutual benefit. It would be helpful if you could let me know what stocks you have of the 7 coin silver proof sets you still hold.

Yours sincerely,



I.R. Monins

MRS. K. VERMAN.

JERSEY 1983 PRODUCTS.

To confirm our telephone conversation of today. Would you please arrange for the supply as soon as possible of 10 x 7 cm set albums. Seven of these are to replace albums which appear to have been disposed of with refuse by mistake, two are to replace rejects found when being used and also in the last consignment only 7 were advised by Jersey and received whereas 8 were ordered by Mr. Parker through you on the 19.6.84.

K Newman

Marketing

27. 6. 84.



MR D M JONES

cc: MR M J MANSLEY

MR M J CRAGG

MR J M PARKER**JERSEY SILVER £ COINS**

We have referred in earlier correspondence to a 12-coin case which Jersey will be using to promote the collection of silver £ coins. Could you please arrange for a sample of this case to be delivered to Marketing Promotions at Llantrisant in order that we may feature it in any future promotional material. I understand from a conversation between yourself and John Parker that you believed a case had already been delivered to Llantrisant, but no record or trace of this could be found.



A W WALLACE  
ASSISTANT DIRECTOR, MARKETING

25 June 1984

Sent 1/7/84

Reference .....

MR D M JONES ✓

cc: MR J M PARKER

MR M J MANSLEY

Would you please find attached an Assessment of Proposed Selling Prices for the Jersey (St Savior) 1984 silver and gold proof coins. Would you please confirm that the information is in line with your understanding of the situation and that the prices quoted are acceptable.



A W WALLACE

ASSISTANT DIRECTOR, MARKETING

19 June 1984

Mr A. Wallace

Agreed  27/6/84

Received 21/6/84

cc Mr M J Mansley

CODE 18-78

# ASSESSMENT OF PROPOSED SELLING PRICE

JERSEY (ST SAVIOR) 1984

## FOR MARKETED PRODUCTS

		GOLD PROOF	SILVER PROOF
		£	£
1. Manufacturing Cost (Note 1) (including packing) (Actual case cost .75p (AG))		12.66	4.30
2. Bullion (Note 2)		190.00	2.14
3. Fulfilment		2.50	2.50
4. Promotion		10.00	4.00
5. Royalty/Commission		30.00	2.12
		<hr/>	<hr/>
	TOTAL	£ 245.16	£ 15.06
6. Proposed Sales Price (exc VAT)		£ 300.00	£ 16.95
		<hr/>	<hr/>
	PROFIT	£ 54.84	£ 1.89
		=====	=====
	SALES PRICE (inc VAT)	£ 345.00	£ 19.50
		<hr/>	<hr/>
	SALES PRICE (inc VAT)	£ 345.00	£ 19.50
		<hr/>	<hr/>
Profit to Sale % =		18.3%	11.2%

1. Based on cost estimate 30.1.84 plus 5% increase for 1984/85

2. Bullion - actual cost for gold and silver (£6.15 per oz)

3/4 Assessed costs

5. 10% gold 12½% silver - Minute D M Jones 3.5.84

6. Selling prices as originally proppsed by Jersey

Discounted prices :

1 - 4 pcs £285.00 ea

5 + pcs £265.00 ea

Up to 100 pcs

£14.50 ea

100+ pcs £13.50 ea

*[Handwritten signature]*  
12/6

MR D MARTIN JONES


cc: MR A W WALLACE

**JERSEY 1984 £1 GOLD & SILVER COINS**

I am trying to work out a budget statement for selling these coins but I have insufficient information to do so.

Would you please let me know what we are paying Jersey for the coins, including packaging, bullion, manufacture and royalties.

When we have this information we will be able to establish how much we have available to spend on marketing.

A handwritten signature in black ink, appearing to read 'M J Mansley', with a large, stylized loop at the end.

M J MANSLEY

18 June 1984



MR K. VERNAN

JUNE 1983 PRODUCTS

Would you please arrange  
for the delivery as soon as  
possible to Lancaster (K. Aernan)  
The following items:-

1 Silver proof 15 pieces  
7 Coin Silver Set 8 Sets.

Jahr  
Marketing  
19 June 84

14

# States Treasury

Civil Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States

Our ref: REH/TEB A/T 8

18th June, 1984

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W 0BH

*for John Parker*

Dear Martin,

I attach an invoice in respect of silver coins ordered  
by you on the 15th May 1984.

Yours sincerely,

*Mrs R Harris*

R. E. HARRIS,  
Principal Accountant

Enc.

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States

Our ref: REH/TEB A/T 8

18th June, 1984

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W OBH

Dear Martin,

I attach an invoice in respect of silver coins ordered  
by you on the 15th May 1984.

Yours sincerely,

*R. E. Harris*

R. E. HARRIS,  
Principal Accountant

Enc.

Enter Command

4192390

4192390STATES G

Enter Message Numbers

14

267321 MINTLN G

TO: JERSEY TREASURY

ATTN: MR R E HARRIS

1984 COMMEMORATIVE COINS

---

DESPATCHING TOMORRWS 20.6.84. IN 2 BOXES, A TOTAL OF 450 SILVER  
PROOF COINS ON FLIGHT BA 5132, E.T.A. JERSEY 13.15 HOURS.  
AWB NO. BBA 0869 8535.

REGARDS,

KUSUM VERMAN (MRS)

19 JUNE 1984

267321 MINTLN G

4192390STATES G

---

Enter Command

Invalid Entry

Y. 125/12

③  
48.0.00  
4.38  
E2

ROYAL MINT, LLANTRISANT, GLAM., U.K.

E.S.1  
THIS IS NOT  
AN INVOICE

PACKING NOTE

Telephone:  
Llantrisant 222111  
Ext. 451 and 452

Ref. No. PL 121 3426

Box Marks:

JERSEY STATES TREASURY  
CYRIL LE MARQUAND HOUSE  
THE PARADE  
ST HELIER  
JERSEY

Type of box PLYWOOD

Size

Box Serial Numbers	No. of Boxes	Denomination and Composition	Value or Number of Coins per box	Total Value or Number of Coins	Gross Weight Kgs	Nett Weight Kgs	Invoice Value C.I.F./F.O.B.
1	1	JERSEY £1 SILVER	230	230	9		£7965
2	1	JERSEY £1 SILVER	220	220	9		
AWB DBA 08698535							

Name of Vessel

B.A 5132 ON 20/4/84

Dock and Port

Date Alongside

Intrinsic Value  
for Freight Purposes £

Signed

Date

ETD

ETA

13.45

RECEIVED 20/04/84

FACS TO

LBRH11111

ROYAL MINT, LLANTRISANT, GLAM., U.K.

E.S.1  
THIS IS NOT  
AN INVOICE

## PACKING NOTE

Ref. No. PL3406 U/O 150 279

Telephone:  
Llantrisant 221111  
Ext. 451 and 452

Box Marks:

Jersey States Treasury  
Cyril Le Marquand House  
Two Parade  
St Helier  
JERSEY

Type of box ..... PL Y/000

Size 49 x 20 x 10cm

Box Serial Numbers	No. of Boxes	Denomination and Composition	Value or Number of Coins per box	Total Value or Number of Coins	Gross Weight Kgs	Nett Weight Kgs	Invoice Value C.L.F./F.O.B.
2	1	Jersey 1984 £1 silver proof	440	440	14½	-	P7788-00
3	1	Jersey 1984 £1 silver proof	440	440 14	14½		P7788-0
<p>AWB DBA 2864 8524 125 0127 4246</p>							

Name of Vessel

BA 5120 ON 15/6/94

Signed

P.P.L.

Dock and Port

HEATHROW

Date

14/6/94

Date Alongside

14/6/94

ETD

Intrinsic Value

for Freight Purposes £

ETA

0920

REIN INSTRUCTIONS: REIN INSTRUCTIONS

(66)

20/2  
15/6/94

267321 MINTLN G

End of Message 012

Enter Command

:4192390

4192390STATES G

Enter Message Numbers

12

267321 MINTLN G

TO: JERSEY TREASURY

ATTN: MR R E HARRIS

PLEASE FORWARD THE FOLLOWING 1983 COMMEMORATIVE COINS:-

£1 SILVER PROOF COINS

15

ALBUMS FOR SILVER PROOF SETS

8

REGARDS,

KUSUM VERMAN (MRS)

19 JUNE 1984

267321 MINTLN G

4192390STATES G

14

Enter Command

ROYAL MINT, LLANTRISANT, GLAM., U.K.

**F.S.I**  
**THIS IS NOT**  
**AN INVOICE**

## PACKING NOTE

Ref. No. ... PL 3406 ... W/O 158 279

Telephone:  
Landline 2244  
Ext. 451 and 452

**Box Marks:**

Jersey States Treasury  
Cyril Le Marquand House  
The Parade  
St Helier  
JERSEY.

Type of box . . . . . PLYWOOD.

Size 49 x 20 x 10cm

Box Serial Numbers	No. of Boxes	Denomination and Composition	Value or Number of Coins per box	Total Value or Number of Coins	Gross Weight Kgs	Net Weight Kgs	Invoice Value C.I.F./F.O.B.
1	1	Jersey 1984 £1 silver proof	170	265	10½	-	L3009-00
		Jersey 1984 £1 gold proof	95				L32 m -00
		AWS DGG 0869 P513 <del>FE 0327 L235</del>					

Name of Vessel

BA 5120 OAS 15/6/74

## Deck and Port

НББТБ

Date Alongside

14/6/84

### Intrinsic Value

for Freight Purposes £

Signed

Date \_\_\_\_\_

543

LEA

0922

HELEN HENNINGSON, 2015, age 92

603  
15/6/84

142



Enter Command

Enter Command  
Enter Command  
L41930

-----  
Enter Command  
Enter Command  
:4192390  
4192390STATES G

TO: MR R E HARRIS - JERSEY TREASURY

FROM: ROYAL MINT, LONDON

RE: 1984 COMMEMORATIVE COINS

WE HAVE BEEN ADVISED THAT CONSIGNMENT IS NOW ON THE FOLLOWING  
AIRWAYBILL NUMBERS:

BOX 1 - DBA 0869 8513

BOX 2 AND 3 - DBA 0869 8524

KIND REGARDS,  
KUSUM VERMAN  
14 JUNE 1984  
267321 MINTLN G  
4192390STATES G

-----  
Enter Command

-----  
Enter Command

4192390

4192390STATES G

Enter Message Numbers

7

267321 MINTLN G

TO: MR R E HARRIS - JERSEY TREASURY

1984 COMMEMORATIVE COINS  
-----

DESPATCHING COINS ON FLIGHT BA 5120 ON 15.6.84. DETAILS AS  
FOLLOWS:

BOX 1 - CONTAINS 170 SILVER AND 95 GOLD COINS.

AWB NO. 125-0327-4235

*AWB No charged. Telx sent*

BOX 2 AND 3 - CONTAIN 440 EACH SILVER PROOF COINS.

AWB NO. 125-0327-4246.

TOTAL COINS SENT = 1050 SILVER AND 95 GOLD.

KIND REGARDS,

KUSUM VERMAN (MRS)

14 JUNE 1984

267321 MINTLN G

4192390STATES G

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Telex: 4192390 STATES



LESLIE MAY, F.C.C.A.  
Treasurer of the States

Our ref: REH/TEB A/T 8

11th June, 1984

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W 0BH

*original  
copied to  
Mr. Parker*

*14/6/84*

Dear Martin,

I enclose invoices for the following:-

1. An order for Jersey 1983 coins-telex to us on the 4th June, 1984.
2. Supplying 900 capsule holders for your allocation of the one pound St. Saviour silver coins.

Yours sincerely,

*R. E. Harris*

R. E. HARRIS,  
Principal Accountant

*Received 14/6/84*

Enc.

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/TEB A/T 8

11th June, 1984

## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON  
SW1W OBH

## INVOICE

	£
1 Gold one pound coin at £225	225.00
10 silver one pound coins at £9	90.00
7 silver sets at £48.50	<u>339.50</u>
<u>Total</u>	<u>654.50</u>
Postage and insurance on the above	<u>25.00</u>
<u>Total</u>	<u>679.50</u>

*Passed for payment -*

13

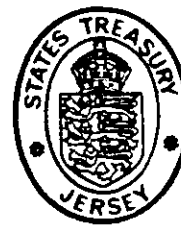
(1)

(2) *K.L. Ome* 14/6/84.

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/TEB A/T 8

11th June, 1984

## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON  
SW1W 0BH

## INVOICE

£

To supplying 900 capsule holders for your allocation  
of one pound St. Saviour silver coins at 75p

£675.00

*Passed for payment -*

(1)

(2) *K. L. Ome* 14/6/84.

AMENDMENT SHEET FOR W.O. NUMBER :- 158

ITEM NO.	DENOMINATION	STANDARD	QUANTITY
1	✓ Jersey £1 (925 Ag)	Proof	2,500
2	Jersey £1 (916.7 Au)	Proof	170

ISSUE NO.	AMEND NO.	AMEND DATE	DETAILS																
			<p>Delivery required by end May, 1984</p> <table> <tr> <td></td><td>(R.M. Sales)</td><td>(Country Sales)</td><td></td></tr> <tr> <td></td><td><u>Batch 1</u></td><td><u>Batch 2</u></td><td><u>Total</u></td></tr> <tr> <td>Item 1</td><td>900</td><td>1,600</td><td>2,500</td></tr> <tr> <td>Item 2</td><td>75</td><td>95</td><td>170</td></tr> </table>		(R.M. Sales)	(Country Sales)			<u>Batch 1</u>	<u>Batch 2</u>	<u>Total</u>	Item 1	900	1,600	2,500	Item 2	75	95	170
	(R.M. Sales)	(Country Sales)																	
	<u>Batch 1</u>	<u>Batch 2</u>	<u>Total</u>																
Item 1	900	1,600	2,500																
Item 2	75	95	170																
1	1	2/5	Amendment number 1 refers to packing																
	2	4/5	Amendment number 2 refers to packing																
			The above information has been included in the text of this instruction																
2	3	25/5	Amendment number 3 refer to the re-allocation of the coin as listed above.																
	4	5/6	Amendment number 4 increases the order quantity of item 2 - Gold by 20 pieces. The total order quantity is now 170 pieces.																

CIRCULATION: AS LIST  
 DATE: 6th June, 1984

SIGNED:

*P. R. D. Burchill*  
 PP.R.D.BURCHILL.

DIRECTOR OF PRODUCTION.

Mr J. Peters

cc

Mr. J. Cusson

Mr G. Gouden

Mrs C. HANKINS

Mrs K. VERMON

TERREY 1984 £1 Gold Coins

With reference to amendment A to work order 158 noting an increase in the country requirement of 20 pieces. The F&S message from Mrs Vermon of 5 June also refers.

The 20 1983 £1 Gold coins which are to be used to provide bullion for the increased quantity of 1984 dated coins were received today and are enclosed with this minute. Will you please take them onto stock and hold pending further instructions from Production Control and/or General Finance.

*J. Baker*  
Marketing  
11 June 84

4192390  
4192390STATES G

Enter Message Numbers

2

267321 MINTLN G

TO: JERSEY STATES TREASURY  
FROM: ROYAL MINT, LONDON

ATTN: MR R E HARRIS

£2 ROYAL WEDDING SILVER PROOF COINS  
-----

REF. PARAGRAPH 10 IN MR LOTHERINGTON'S LETTER OF 29 MARCH 1984.

I REGRET THAT THE AMERICAN CUSTOMER HAS NOT TAKEN UP THE OFFER  
OF PURCHASING YOUR ROYAL WEDDING SILVER PROOF COINS.

I APOLOGISE FOR THE DELAY IN ADVISING YOU BUT I HAVE ONLY JUST  
BEEN INFORMED MYSELF BY OUR NORTH AMERICAN MANAGER.

KIND REGARDS  
KUSUM VERMAN  
12 JUNE 1984  
267321 MINTLN G  
4192390STATES G



267321 MINTLN G  
4192390STATES G

4192390STATES G

8TH JUNE 1984

TO ROYAL MINT, LONDON

ATTN OF KUSUM VERMAN

I CONFIRM THAT WE REQUIRE YOU TO MINT AN ADDITIONAL TWENTY GOLD  
ONE POUND COINS - ST SAVIOUR. WE HAVE DESPATCHED TO  
LLANTRISANT TWENTY GOLD ST HELIER COINS FOR MELTING DOWN.

REGARDS

ROBIN HARRIS

4192390STATES G  
267321 MINTLN G

-----  
Enter Command

FACS

FROM: Mrs Kusum Verman

TO: Mr K Newman  
Mr G Smith

JERSEY £1 1984 COMMEMORATIVE COINS W/O 158

Please arrange despatch of the following coins to Jersey as soon as possible.

- (i) 95 x gold proof coins.
- (ii) 1,500 x silver proof coins.

Regards.



Kusum Verman (Mrs)  
8 June 1984

(2)

11-05  
8-6-84

FACS

(7)

250  
5-6-84

Mr J Cussen

Reference.....

cc: Mr J Parker  
Mr G Goulden  
Mrs C Hawkins

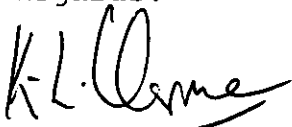
JERSEY £1 COMMEMORATIVE GOLD PROOF W/O 158

Jersey has asked that we increase their gold 1984 order from 75 to 95 coins. They are therefore returning to the Mint, for the attention of Mr J Parker, 20 x 1983 dated coins for smelting.

Could you please arrange for the coins to be sent to Sheffield free in aid for the production of blanks for this years coin.

Amendment to order sent.

Regards.



Kusum Verman (Mrs)  
5 June 1984

Mrs K VERMAN

JERSEY 1983 PRODUCTS

Coopering my telephone call today, will you please order the following products for delivery to Plantigrant (Att. K Newman) as soon as possible:-

21 Gold proof 1 piece

21 Silver proof 10 pieces

7 Coin Silver Set 7 Sets (Alkums only)

J. M. LARSEN  
Marketing  
# June 84

13

Enter Command

:4192390  
4192390STATES G

Enter Message Numbers 10

267321 MINTLN G

TO: STATES TREASURY, JERSEY  
FROM: ROYAL MINT, LONDON

ATTN: MR R E HARRIS

1. CONFIRMING TELECON WITH MR MONINS TODAY:-

PLEASE FORWARD THE FOLLOWING 1983 COMMEMORATIVE COINS:-

£1 GOLD PROOF COINS = 1  
£1 SILVER PROOF COINS = 10  
ALBUMS FOR SILVER PROOF SET= 7

2. RE. OUR TELEX OF 1.6.84, PLEASE ARRANGE PAYMENT OF SILVER  
BULLION PURCHASED FOR 100 COINS WITHIN 48 HOURS.

REGARDS  
KUSUM VERMAN  
4 JUNE 1984  
267321 MINTLN G  
4192390STATES G

13

Enter Command

:4192390  
4192390STATES G

Enter Message Numbers 11

267321 MINTLN G

TO: STATES TREASURY, JERSEY  
FROM: ROYAL MINT, LONDON

ATTN: R E HARRIS

JERSEY 1984 COMMEMORATIVE COINS  
-----

FURTHER TO MY RECENT COMMUNICATION WITH MR MONINS, SILVER HAS  
TODAY BEEN PURCHASED AT FIX PRICE £6.72 PER OZ FOR A FURTHER  
100 COINS.

100 X 11.68 GMS IN 925 AG = 34.77 OZS

34.77 OZS AT £6.72	= £233.65
PLUS 1/4 PER CENT BROKERAGE	= £ 0.58
	-----

TOTAL DUE	£234.23
	-----

KIND REGARDS  
KUSUM VERMAN  
1 JUNE 1984  
267321 MINTLN G  
4192390STATES G

-----  
Enter Command

Copy  
Mike Hughes

Att. Mr. R.E. Harris

(Treasury)  
J. B. Sley

Reference.....

COPY

Mike Hughes

Commemorative coins

~~Bersey 1982 (not 1983)~~  
Further to my recent communications with Mr. Morris.  
Sikras has <sup>now been</sup> purchased ~~for~~ in price of £6.72 per g.  
for ~~100~~ a further 100 coins.

100 x 11.68 gms in 925 ag = 34.77 gms.

34.77 gms at £6.72 = £ 233.65

1/4 % brokerage = £ 0.58

Total Due (~~£234.23~~) = £ 234.23

Please arrange payment ~~at~~ B. Hawkins

1.6.84.

Kind Regards  
Kusum Verma.

Regd. S. Hall.

Kusum Verma. Admin. date paid  
2) Kusum Verma.

5 Monmouth  
8:20 pm  
1. June 84

⑥ 4.50pm  
31.584

FACS

FROM: Mrs Kusum Verman

TO\* Ms Carola Hawkins

JERSEY 1984 COMMEMORATIVE COINS

As the customer quantity is increased by 100 coins, from 1,500 to a total of 1,600 coins, please purchase silver for the additional 100 coins (see amendment No.3). This brings the total of silver purchased for Jersey to 1,600 coins. Please advise me of details.

Regards.



Kusum Verman (Mrs)  
31 May 1984



267321 MINTLN G

4192390STATES G

31ST MAY 1984

TO: ROYAL MINT, 1 GROSVENOR GARDENS, LONDON SW1W 0BH

FROM: I.R. MONINS, STATES TREASURY, JERSEY.

CONFIRM JERSEY 1984 SILVER PROOF £1 COINS NOW INCREASED TO  
1,600 FROM 1,500 - TO BE CHARGED TO STATES TREASURY.

4192390STATES G

Kustin

267321 MINTLN G

FACS

FROM: Mrs Kusum Verman

TO: Mr Keith Newman  
Mr G P Smith  
Mr K Calford  
Mr John Parker

JERSEY 1984 COMMEMORATIVE COINS W/O 158

We have received 1,000 presentation cases for the silver proof coins to cover R.M quantity but as the Royal Mint quantity has been reduced to 900 coins, we have a surplus 100 cases.

Jersey now require the 100 silver proof coins (my note of 24.5.84) to be ready by this Friday for collection from Llantrisant. Grateful you arrange to pack this customers quantity in the 100 surplus cases.

Will Mr G P Smith arrange for invoice to be raised.

Regards.



Kusum Verman  
31 May 1984

(2)

12.00  
31.5.84

KUSV M  
(ARW not seen this  
George  
25.5.84)

done  
25/5/84  
[Signature]

FACS MESSAGE

TO

FD 122 WASHINGTON

cc: MR J M PARKER

JERSEY COMMEMORATIVE COINS - 1984

Further to our recent telephone conversation, I can confirm that I am able to release a maximum of 100 coins from the Royal Mint Marketing allocation in order to meet the Jersey commitment. Could you please arrange for the Country Manager to issue an amendment to the Works Order (please note that arrangements have already been made for 1,000 silver coin cases to be delivered to the Royal Mint and this quantity should now be reduced to 900.)

Would Mr Parker please arrange a reduction pro rata in the allocation made to North America, Trade and UK Retail.

[Signature]

A W WALLACE

ASSISTANT DIRECTOR, MARKETING

24 May 1984

① 25.5.84  
9.25am [Signature]

NOTE FOR FILE - 24.5.84

CONFIRMED TO MR MONINS THAT WE CAN RELEASE A FURTHER 100  
SILVER PROOF COINS FROM RM QUANTITY

CURRENT POSITION ON SILVER COINS IS THEREFORE:

JERSEY 1600

Royal Mint 900

---

2500

---

24.5.84

3

11.18am

U R G E N T

FACS

FROM: Kusum Verman (Mrs)

TO: Kevin Calford

cc: Mr G Goulden  
Mr G P Smith

JERSEY COMMEMORATIVE COINS W/O 158

Further to our telecon of today I confirm the customer required  
100 silver proof coins to be in Jersey no later than the 7th of  
June 1984.

Grateful you arrange.

Regards,

[ Kusum Verman (Mrs)  
24-May 1984

① 2pm  
23.5.84

FACS

FROM: Kusum Verman (Mrs)

TO: Mr B R Smith

cc: Mr A Wallace  
Mr J Parker  
Mr G Goulden

JERSEY COMMEMORATIVE COINS W/O 158


Please note that presentation cases for the 1,000 silver coins for Royal Mint Marketing have been sent to Llantrisant as follows:

800 cases direct from Sandhills

200 cases from Jersey (for your attention).

Regards,

Kusum Verman (Mrs)  
23 May 1984



ENOM:	1								
ALLOY:	925AG		916.7Au						
WEIGHT (GMS):	11.68		19.65						
DIA (MM):	22.50		22.50						
SHAPE:	R								
EDGE:	INCUSE LETT/MILL								
QTY	2500		150						
STD:	PROOF								

COSTS IN £ PER PIECE/SET	RM MARKETED	DIRECT	RM MK10	DIRECT					
BLANKS	0.52	0.52	7.00	7.00					
STRIKING/PACKING	3.18	3.16	10.14	10.06					
PACKING MATERIALS	0.10	0.09	0.56	0.10					
FIA PACKING MATS & ASSOC COSTS	-	-	-	-					
PAYMENT DELAY 4 WKS	-	0.05	-	0.28					
FINANCING	0.01	0.01	0.33	0.33					
COMMISSION	-	-	-	-					
ISS DIRECT 2.270	(SEE BELOW) EXTRA	0.18	SEE BELOW (EXTRA)	4.15					
CARR/INS/FREIGHT	-	0.05	-	0.75					
PROFIT PROF 50%	1.89	2.03	9.02	11.33					
W/L 25%	-	-	-	-					
SICU. 12%	-	-	-	-					
TOTAL EX MINT DIRECT CIF MARKETED	5.70	6.09	£27.05	£34.00					
MARGINAL	£2.77	2.77	£17.13	£17.13					

M/S FOR MARKETED ASSUMING PAYMENT BY C/DG/AGAINST INVOICE WITHIN 4 WEEKS (DIRECT)  
COIN DEPENDING ON OUTLET

925AG  
RETAIL £5.61/pc  
DEALERS &  
AGENTS £0.48/pc  
USA £0.44/pc  
916.7AU  
RETAIL £5.61/pc  
DEALERS &  
AGENTS £10.89/pc  
USA £10.07/pc

1. BULLION IS PRE-PAID BY CUSTOMER/FINANCED BY ROYAL MINT.
2. RM CONVERSION COSTS ARE BASED ON 1984/85 ABSORPTION RATES ASSUMING PRODUCTION DURING THAT FINANCIAL YEAR.
3. BLANK COSTS ARE INDICATIVE/BASED ON A S/S QUOTATION.
4. RM COSTS INCLUDE A SECURITY ALLOWANCE AND FINANCING OF BLANK REJECT BULLION FOR 4 MONTHS.
5. COINS/SETS ARE PACKED IN: ACRYLIC CASES AND POLYSTYRENE TRAYS AND SHIRLEY TRAYS/CAPSULES AND PRESENTATION CASES. (MK10)  
CAPSULES + SHIRLEY TRAYS - DIRECT.

ESTIMATE IS BASED ON GOLD AT £266.69 PER OZ T, SILVER AT £6.408 PER OZ T.

THE COST OF BULLION PER PCE IS £154.46 (AU)  
£223 (AG)

MASTER TOOLS: EXTRA

H. Shide  
17-5-84

ROYAL MINT

SERIAL No 1776



# ACCEPTANCE CERTIFICATE

(COIN, MEDALS AND MEDALLIONS)

IDENTIFICATION COUNTRY AND DENOMINATION	TYPE AND STANDARD	QUANTITY SUBMITTED
JERSEY £1 1984 ST. SAVIOUR.  W0158 Rm.	AU PROOF.	ONE  CUSTOMER SAMPLE

STANDARD OF COIN/~~MEDAL~~/MEDALLION APPROVED

SIGNED Martin Hughes  
PP MANAGER QUALITY ASSURANCE 15/5/84

STANDARD OF COIN/~~MEDAL~~/MEDALLION ACCEPTED

SIGNED [Signature]  
MARKETING AND SALES

DEVIATIONS FROM NORMAL STANDARD:-  
(IF ANY)

17/5/84.

SIGNED.....  
MANAGER QUALITY ASSURANCE



ROYAL MINT

SERIAL No .....1225.....



# ACCEPTANCE CERTIFICATE

(COIN, MEDALS AND MEDALLIONS)

IDENTIFICATION COUNTRY AND DENOMINATION	TYPE AND STANDARD	QUANTITY SUBMITTED
JERSEY £ 1 1984 "ST. SAVIOUR"	Ag-PROOF.	ONE
W0158 Rm		CUSTOMER SAMPLES

STANDARD OF COIN/MEDAL/MEDALLION APPROVED

SIGNED Martin Hughes  
PP MANAGER QUALITY ASSURANCE 15/5/84

STANDARD OF COIN/MEDAL/MEDALLION ACCEPTED

SIGNED [Signature]  
MARKETING AND SALES 17/5/84

DEVIATIONS FROM NORMAL STANDARD:-  
(IF ANY)

SIGNED.....  
MANAGER QUALITY ASSURANCE

Mr D M Jones

TUESDAY 1983 Provers

Following my telephone call  
today, will you please order  
the following items for delivery  
as soon as possible to Kenton Lane  
(Attention Mr K. Newman):-

1 Silver proof ~~£~~ 10 per

Silver proof set 6 Albums

*John*

Marketing

15 May 1984

(12)

Received 17/5/84

:4192390  
4192390STATES G

Enter Message Numbers 31

267321 MINTLN G

TO: STATES OF JERSEY TREASURY  
FROM: ROYAL MINT, LONDON

ATTN: ROBIN HARRIS

PLEASE FORWARD THE FOLLOWING 1983 COMMEMORATIVE COINS:

£1 SILVER PROOF COINS - 10  
SILVER PROOF SETS - ALBUMS ONLY - 6

REGARDS  
MARTIN JONES  
15 MAY 1984  
267321 MINTLN G  
4192390STATES G

12

-----  
Enter Command

Mr G J Davies

cc: Mr A R Lotherington  
Mr A W Wallace  
Mr J CussenJERSEY £1 SILVER & GOLD COINS

I refer to your minute of the 9th of May in response to mine of 3rd May 1984.

- (1) I thought my minute clearly set out four reasons as to why we had entered into this agreement with Jersey. As far as I am aware negotiations with countries are the responsibility of the Sales Director and his staff. Where there are unusual circumstances the country managers refer to the Sales Director and through him back to Board level. I would add that your department was notified of our intention to enter this agreement.
- (2) You claim that there is a risk of £3,300 to the Royal Mint by entering into this agreement. To put the risk into perspective we sold in excess of 60 of the 1983 gold coins out of a mintage limit of 500. This year the mintage limit has been halved making the coins much more attractive. Furthermore there will be two different designs offered and any coins unsold from the first design can be re-used to produce blanks for the second design. Also the fact that we are able to negotiate contracts with Jersey at very favourable prices makes the £3,300 a very reasonable risk indeed.
- (3) In my minute of May the 4th I outlined four reasons as to why we had entered into this agreement but you seem to have taken just one on which to base your arguments. I would now add a fifth reason for entering into the agreement as it stands, namely if we had not done so there would be no agreement to market Jersey gold coins this year.
- (4) I do not see that your comments concerning higher sales volume in sub-paragraph 3 of your minute is in the least bit relevant.
- (5) I would also have thought that before writing on this issue you could have telephoned and at least have made some attempt to find out the background to the situation which is a little more complicated than appears at first sight.

I have copied this memorandum to Mr Lotherington as I have no intention of altering or renegotiating the agreement with Jersey unless specifically instructed to do so by my Director. In any case I cannot see what grounds you have for stating that selling the coins at a lower price level would increase the likelihood of a sell-out. Just a little experience of marketing teaches one that sell-out situations are not related entirely to price point.

As far as your comments on loss on bullion transactions are concerned (see your penultimate paragraph) I think that is rather a rash statement to make as you do not know whether the bullion market will increase or decrease in the months to come. Even if we bought at today's price and the market then fell away we would still be faced with a loss.

Mr D.M. Jones

Jersey 1984 Gold

I understand that we are to market Jersey 1984 Gold Coins - denomination, I believe, is £1.

Could you advise please

① How much we are charging Jersey for the coins

② How much we are to pay Jersey in order to repurchase the coins.

Thank you

M. Hughes.

10.5.84

② we will purchase the bullion in the coin  
@ £190. a coin.

MR D M JONES ✓


cc Mr A W Wallace  
Mr J Cussen**JERSEY £1 SILVER AND GOLD COINS**

With reference to your minute concerning the above, I should like to make the following points:-

1. It is the responsibility of Finance and Procurement (not Sales), to purchase bullion on behalf of the Royal Mint.
2. If the bullion purchased at £190 per piece is not resold in the form of Jersey marketed coin there is a possible loss to the organisation of £3,300 at current gold prices.
3. Although I agree there would be no material difference in profit terms to the Royal Mint if either the high sales value/high bullion cost or the low sales value/current bullion cost system was adopted, I would have thought that the latter would result in the higher sales volume.


In my view, therefore, we should purchase bullion at current market rates and allow the sales value to drop proportionately. By doing so no loss would be incurred on bullion transactions, the likelihood of a sell-out would be increased and the overall profit to the Royal Mint would be maximised.

Mr Cussen will provide you with the information you require regarding melting loss.



G J DAVIES  
ASSISTANT DIRECTOR/FINANCE  
9 May 1984

PAUS MESSAGE

 GROSVENOR GARDENS

JERSEY £1 SILVER AND GOLD COINS

Further to your memo of 3 May, it would be appreciated if you could forward a sample of the 12-coin case for the Jersey Silver £1 coin collection in order that they can be used in the Bulletin promotion.

In view of the time it has taken to sort out prices and arrangements for Jersey, it was clearly impractical to promote the Jersey coin in the May Bulletin and the first coin will therefore be promoted in the July issue of the Bulletin. The second coin will then be promoted in the September Bulletin.

  
A W WALLACE

ASSISTANT/DIRECTOR, MARKETING

8 May 1984

cc Mr. Cragg  
Mr. White

18.04  
2.20  
W

1

FACE MESSAGE

JONES

cc: MR G J DAVIES

MR J CUSSEN

**JERSEY EL SILVER AND GOLD COINS**

Further to your memo of 3 May to Mr G J Davies concerning the purchase of gold bullion, it is clearly between yourself and the issuing authority for the arrangements for purchasing and pricing bullion, but I would just point out that under Item 4 of your list of reasons, you have not, of course, mentioned that had the gold been purchased at current bullion values and the Island Authorities insisted on proportionally reducing the selling prices, the results could very well have been increased sales quantities resulting in overall increased profits. As Jersey are only requesting 150 of the 250 gold coins to be produced, it might suggest that they are not confident of achieving the sell-out level.

  
A W WALLACE

ASSISTANT/DIRECTOR, MARKETING

8 May 1984



NOTE

FACS TO GLYNIS HUGHES, G GOULDEN & KEVIN CALFORD  
RE: JERSEY AMENTMENT NO. 2.

ORDER NUMBER SHOULD READ 158 AND NOT 138 AS TYPED.  
PLEASE CORRECT BEFORE CIRCULATION.

KUSUM VERMAN  
4 MAY 1984

424 (12)  
4.5.84



Silver has been  
purchased today's fix price at £. 4080 per 3.

52175630 ind 64080 = 3342.16

Amount due ~~100~~ = 137.50

Please arrange payment <sup>Mint's</sup> by telegraphic transfer to ~~the~~ Royal Mint's Bank of England account No.

54165008

Regrets

Kusum Venran

4/5/84

~~Copy to Miss S. Hall.~~

~~1) Advance state paid~~

~~d)  $\frac{1}{\sqrt{2}}$~~

6. H. ...

3.02  
L. Berman  
H. 5.84

1

4192390  
4192390STATES G  
Enter Message Numbers

38

267321 MINTLN G

TO: STATES TREASURY, JERSEY  
FROM: ROYAL MINT, LONDON

ATTN: MR R HARRIS

1984 COMMEMORATIVE COINS  
-----

SILVER HAS BEEN PURCHASED TODAY, FIX PRICE £6.4080 PER OZ.

1500 X 11.68 GMS IN 925 AG = 521.56 OZS

521.56 OZS AT £6.4080	= £3342.16
+ 1/4 % BROKERAGE	= 8.36
	-----

AMOUNT DUE = £3350.52  
=====

PLEASE ARRANGE PAYMENT BY TELEGRAPHIC TRANSFER TO THE ROYAL MINT'S  
BANK OF ENGLAND ACCOUNT NO. 54165008.

REGARDS

KUSUM VERMAN  
4 MAY 1984  
267321 MINTLN G  
4192390STATES G

*Copy*  
*Nike Hughes*

Enter Command

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States

Our Ref: JVV/NH A/T 8

2nd. May 1984

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON,  
SW1W 0BH.

Dear Martin,

I attach an invoice in respect of Gold and Silver coins ordered by you recently. We have also sent you 5 replacement albums for those damaged in the last consignment.

Yours sincerely,

*Rob. E. Harris*

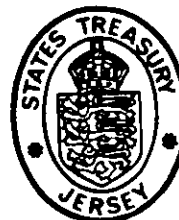
R.E. HARRIS  
Principal Accountant

ENC.

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our Ref: JVW/NH A/T 8

2nd. May 1984

## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON.

## INVOICE

1	Gold One Pound (1983) Coins at £225 each	225.00
20	Silver One Pound (1983) Coins at £9 each	180.00
5	Silver 7 Coin Sets at £48.50 each	242.50
	Postage and insurance paid on the above	25.00

TOTAL

£ 672.50

*Passed for Payment*  
*[Signature]*  
4/5

*Bern 11*

Mr J Cussen

cc: Mr J Parker  
Mr G Goulden ✓  
Mrs C Hawkins

JERSEY £1 COMMEMORATIVE GOLD PROOFS

I have just been informed by the Island authorities that the 150 1983 dated coins for smelting have been returned to the Mint to the attention of Mr J Parker. 75 coins are loose and 75 are in presentation cases.

Could you arrange for the coins to be sent to Sheffield free in aid for the production of blanks for this years coin.

Could Mr Parker please note that the presentation cases can be used for the Royal Mint marketed quantities of the 1984 coin.

D Martin Jones  
3 May 1984

Enter Command

4192390  
4192390STATES G

Enter Message Numbers 11

267321 MINTLN G

TQ: STATES OF JERSEY TREASURY  
FROM: ROYAL MINT, LONDON

ATTN MR ROBIN HARRIS

FURTHER TO YOUR TELEX OF 1 MAY, PLEASE SEND 150 GOLD PROOF  
1983 DATED COINS FOR SMELTING.

REGARDS

JONES

3 MAY 1984

267321 MINTLN G  
4192390STATES G

FACS

FROM: D Martin Jones

TO: Mrs C Hawkins

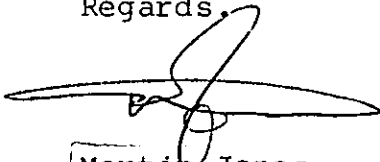
cc: Mr A W Wallace  
Mr B R Smith

JERSEY £1 COINS

We have received a firm order for 1,500 Jersey silver proof £1 coins. Composition .925 silver and weight 11.68 grammes. Please purchase bullion for these coins and advise costs. Also please confirm that sufficient bullion has been borrowed for 1,000 coins for Royal Mint marketing.

Mr Wallace will advise you when he wants the bullion purchased on the Royal Mint marketed quantity.

Regards,



Martin Jones  
3 May 1984

⑥

2.10  
3.5.84



Mr G J Davis

cc: Mr A W Wallace  
Mr J CussenJERSEY £1 SILVER AND GOLD COINS

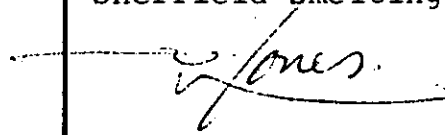
It has been agreed to purchase the bullion for the £1 1984 gold coins for Jersey from the Island's Treasury. They have surplus coins left from last year's issue and wish to melt them down. It has been agreed that we will purchase the bullion in the coins from Jersey at £190.00 per piece which is the cost that Jersey paid for the gold last year. Whilst this means that the gold for Royal Mint marketing quantities will be much more expensive it has been agreed that this action will take place for the following reasons.

1. We have a long association with Jersey and are able to negotiate very favourable prices for their circulating coinage.
2. There has been a change in Treasurer in Jersey and this action will be an act of good faith and goodwill in the change of administration.
3. We are under pressure from Pobjoy who has been making overtures to the Island authorities and we do not want to give them any excuse or reason to consider Pobjoy as a competitor.
4. Had we bought gold at current values for this issue then the Island authorities would have insisted on proportionately reduced selling prices. This would have kept our profit margins down to the same as we would be making by maintaining the selling price and purchasing the gold at the higher cost.

This agreement obviously applies only to the number of coins ordered by the Royal Mint. Currently 75 coins are on order therefore we will pay Jersey 75 x £190.00 i.e. £14,250.00 for the bullion.

As far as the coins required for the Island authorities are concerned the gold will be provided free in aid by Jersey. The coins to be produced this year are exactly the same specification as last year.

We now have to produce 75 coins for our own requirements and 75 coins for the Islands requirements. Could Mr Cussen please inform me as to the number of extra coins required from Jersey to cover the smelting loss in producing blanks for the 150 coins now on order. I will arrange for the coins to be sent back from Jersey to the Royal Mint so that we can supply them free in aid to Sheffield Smelting (or whoever is producing the blanks).

  
D Martin Jones  
Manager  
Overseas Coin Sales  
3 May 1984



*Royal Mint*

7 Grosvenor Gardens, London, SW1W 0BH. Telex 267321 Telephone 01 828 8724-8

3 May 1984

Mr Robin Harris  
States of Jersey Treasury  
Jersey  
Channel Isles

Dear Robin

There are just a few points that require confirmation in writing concerning production and sale of the 1984 "St Saviours" £1 coin. These are as follows.

1. We will offer a maximum discount on gold coins at the 5 - 9 rate of £265.00. It is unlikely that we will receive orders for quantities higher than this but if we do the matter will be subject to discussion between us.
2. You will be returning 75 gold coins free in aid for production of your own requirements and 75 coins for our requirements at a cost for bullion of £190.00 per coin. You will invoice us for the bullion.
3. We will purchase sufficient bullion for 1,500 silver coins on your behalf and advise you of the cost which should be paid under our normal terms, i.e. within 48 hours by telegraphic transfer. Silver bullion for our own requirements will be the responsibility of the Royal Mint.
4. Packaging for gold and silver coins will be provided to us at cost, preferably straight from the manufacturer so that we pay only one lot of carriage. It has been agreed that the cost of the presentation cases will be 75p each for the silver and gold coins. You will invoice us for the cost of packaging.
5. The state of your subscription list should be reviewed on weekly intervals until the closing date so that the balance of allocations between us can be adjusted if necessary.

Finally, we discussed your comments concerning the last coin club "Bulletin" and I will ensure that some statement of amendment is incorporated when we promote the 1984 issue of coins.

Yours sincerely

D Martin Jones  
Manager - Overseas Coin Sales





Royal Mint

7 Grosvenor Gardens, London, SW1W 0BH. Telex 267321 Telephone 01 828 8724-8

A. R. W. LOTHERINGTON  
Sales Director

3rd April 1984

R.E. Harris, Esq.,  
Principal Accountant,  
States Treasury,  
Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade,  
St. Helier,  
Jersey,  
Channel Islands.

Dear Robin,

Further to our telephone conversation of 30th March and my letter dated 29th March, I confirm as follows:-

- 1) The discount for gold coins which will apply to orders of less than five will be £285 per coin exclusive of VAT.
- 2) So far as silver coins are concerned, the discounts set out in paragraph 7 of your letter of 13th March addressed to Martin Jones will apply, that is:

Exclusive VAT

	£
500 plus	12.00
100 - 499	13.50
Under 100	14.50

- Martin,*  
*A. R. W. Lotherington*
- 3) Martin Jones will discuss with you the quantities of coins required for Royal Mint marketing after he has had an opportunity to discuss the matter with our marketing people. He has been delayed on his overseas trip and is not expected back in the office until Monday, 9th April.

Yours sincerely,

*Alan*

A.R.W. Lotherington

blind copy: Mr. M. Jones  
Mr. A. Wallace  
Mr. M. Mansley

Mr A W Wallace

cc: Mr J M Parker  
Mr J CrippsJERSEY £1 SILVER AND GOLD COINS

Thank you for your minute of the 30th of April 1984 concerning the above issue. For the sake of clarity I will number my replies in a corresponding order to your minute.

1. Selling prices agreed.
2. Discount prices agreed.
3. Agreed but can you please let me know whether you have had a sample of the 12 coin case which could be featured in the promotion.
4. It has been agreed for a variety of reasons to purchase *gold* bullion from Jersey at the price which they paid for it last year. I will be forwarding a proposed selling price assessment with details in a few days.
5. The Jersey reservation is for 75 gold and 1,500 silver coins. Thus the total mintage of silver will be made together with 150 gold proof.
6. We will be charged 75p plus carriage for the case for the silver proof and gold proof coins. There will be no change in the price of the 7 coin album.
7. The royalty will be 10% of the retail price, i.e. £30.00 per gold coin and 12½% of the retail price on silver coins, i.e. £2.12 per coin.

NB: The maximum discount to be offered for gold coins is for the 5 - 9 rate of £265.00. Under our agreement with Jersey to purchase gold back at last year's price we cannot afford higher discounts and Jersey have agreed to us limiting the discount available. Enquiries for more than 9 coins should be offered at the same rate but it is unlikely that we will have sufficient coins available to meet any bulk demands.

I suggest that if such enquiries are received that we discuss them before taking further action.

Finally, based on your facs message to Mr Lotherington of the 26th of March 1984 Jersey were told that the promotion would take place in May. Can I assure Jersey that July is a fixed date for the promotion of the first coin and that the second one will go in the September bulletin.

If there are any further points that require clarification please let me know.

D Martin Jones  
Manager  
Overseas Coin Sales  
3 May 1984

## JERSEY £1 SILVER AND GOLD COINS

Further to the various correspondence on the Jersey 1984 £1 coins, I would now like to clarify the position as I currently understand it.

1. The selling prices, which will be applied by both Jersey and the Royal Mint, will be £300 excluding VAT (£345 including VAT) for the gold coin and £16.95 excluding VAT (£19.50 including VAT) for the silver coin.

2. The discounted prices to be applied by both outlets are as follows :

Gold coins:	less than 5	-	£285)	
	5 - 9	-	£265)	
	10 - 49	-	£240)	excluding VAT
	50 and over	-	£215)	


With reference to the above, please see comments at paragraph 7 below.

Silver coins:	less than 100	-	£14.50
	100 - 499	-	£13.50
	500 and over	-	£12.00

3. In the Bulletin promotions the Royal Mint will feature, once again, the 1983 7-coin silver proof set and we agreed to emphasise the fact that the 1984 £1 coin is part of a set and that the first coin (presumably the 1983 £1 silver coin) is still available.
4. Would you please confirm the bullion arrangements to be applied. Do you wish Marketing Department to be responsible for the purchase of bullion associated with its own coin reservations?
5. Coins have been reserved for the Royal Mint, as follows :
 

75 gold proof £1 coins
1000 silver proof £1 coins
6. Would you please confirm the price that Jersey will be charging the Royal Mint for the packaging (I assume this will include cases for the £1 gold and £1 silver coins in addition to the packaging material for the 1983 7-coin silver proof set). Would you please note that Jersey should be asked to ensure that the packaging material is adequately protected as recent deliveries (especially the packaging material for the albums) was severely damaged in the post.
7. With reference to sub-para 2. above, I am concerned that the royalty of 10% for gold sales will apply to the retail selling price, (ie £300) whereas if we have a trade customer who is prepared to buy 50 gold coins, the Royal Mint will only be paid £215 per coin but will nevertheless be committed to paying £30 royalty, ie 13.95%. You may wish to take this point up with Jersey and clarify whether, for trade sales, the percentage royalty should be payable on the nett selling price (ie after discount has been applied).

We will plan the initial UK retail promotion in the July Bulletin and the second coin will be promoted in the September Bulletin. If you would confirm/clarify the points outlined above as early as possible, we can proceed with the various promotional activities.

  
A W WALLACE  
ASSISTANT/DIRECTOR, MARKETING

TO:        FAO : ROME  
FROM  
Receiving Message

267321 MINTLN G  
4192390STATES G

4192390STATES G

2ND MAY 1984

ATTN D.MARTIN JONES  
ROYAL MINT  
LONDON

1984 £1 COIN ISSUE  
-----

PLEASE ARRANGE FOR BLANKS TO BE MADE ON OUR BEHALF FOR 75  
GOLD AND 1,500 SILVER COINS. YOU WILL NEED TO ADD TO THESE  
FIGURES YOUR OWN REQUIREMENTS. WE HAVE CURRENTLY ALLOCATED  
TO YOU 75 GOLD AND 1,000 SILVER COINS. PLEASE WOULD YOU LET  
ME KNOW THE NUMBER OF 1983 GOLD COINS YOU REQUIRE TO MELT DOWN  
IN ORDER TO MEET OUR REQUIREMENTS FOR BLANKS AND YOUR OWN.

REGARDS

R.E.HARRIS  
STATES TREASURY  
JERSEY

~~R. E. Harris~~ 11.

4192390STATES G  
267321 MINTLN G  
-----

Enter Command

Mr D M. Jones

JERSEY 1983 Products

Concerning my telephone call this morning. Will you please order the following items for delivery to Blantyre as soon as possible (Attention K Newman).

1 Gold proof 1 piece

1 Silver proof 20 "

Silver Set 5 Sets.

In addition will you please ask for 5 albums to be supplied as replacements for damaged ones in the consignment received today.

John

Batch 11.

Marketing

27 April 84

:4192390

4192390STATES G

Enter Message Numbers

14

267321 MINTLN G

TO: JERSEY STATES TREASURY

FROM: ROYAL MINT, LONDON

ATTN: ROBIN HARRIS

TO CONFIRM TODAY'S TELECON. PLEASE PROVIDE A FURTHER -

1 GOLD

20 SILVER

5 ALBUMS

IN ADDITION, 5 REPLACEMENT ALBUMS ARE REQUIRED TO COVER DAMAGES  
IN LAST SHIPMENT.

REGARDS

MARTIN JONES

27 APRIL 1984

267321 MINTLN G

4192390STATES G



# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States

Our Ref: JVV/NH A/T 8

19th. April 1984

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON,  
SW1W 0BH.

Dear Martin,

I attach an invoice in respect of Gold and Silver coins ordered by you recently. We have also sent you 24 replacement albums for those damaged in the last consignment.

Yours sincerely,

*R. E. Harris*

R.E. HARRIS  
Principal Accountant

ENC

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our Ref: JVW/NH A/T 8

19th. April 1984

SUPPLY TO:

*MA Parker for action plan.*

Royal Mint,  
7 Grosvenor Gardens,  
LONDON.

## INVOICE

		£
1	Gold One Pound (1983) Coins at £225 each	225.00
20	Silver One Pound (1983) Coins at £9 each	180.00
10	Silver 7 Coin Sets at £48.50 each	485.00
Postage and insurance paid on the above		35.00

TOTAL

£ 925.00

*Paid for payment*  
*[Signature]* 27/4/84

MEMORANDUM

REF.:

FROM:

[EXT. ]

DATE:

TO:

Telecom from J. Parker

Order

1956.

20 Silver

5 Ad banners

+ 5 replacements.

Mrs K. VERMAN

Jersey 1983 Coins

Would you please arrange  
for delivery to Planters (Attention  
K. Newman) as soon as possible the  
following items:-

Gold £ 1 piece.

Silver £1 20 -

Silver Sets 10 Sets.

The last consignment received  
was very poorly packed, resulting  
in damage to 24 albums. Would  
you please request replacement of  
this quantity of albums and for  
future deliveries to be adequately  
packed.

J. Barker

Marketing

16 April 84

Note - one parcel  
was damaged and  
could have resulted  
in the loss of Gold. Coin

Received 18/4/84.

:4192390

4192390STATES G

Enter Message Numbers

13

267321 MINTLN G

TO: STATES OF JERSEY TREASURY

FROM: ROYAL MINT, LONDON

ATTN: MR R E HARRIS

1983 COMMEMORATIVE COINS

TO CONFIRM MY TELECON OF TODAY WITH MR MONINS. PLEASE  
ARRANGE DESPATCH OF THE FOLLOWING:

DESCRIPTION	QUANTITY
-------------	----------

GOLD £1 PROOF	1
SILVER £1 PROOF	20
ALBUMS FOR	
SILVER SETS	34 XX

XX THIS INCLUDES 24 REPLACEMENTS FOR ALBUMS RECEIVED DAMAGED  
IN LAST CONSIGNMENT.

REGARDS

KUSUM VERMAN (MRS)

16 APRIL 1984

267321 MINTLN G

4192390STATES G

Enter Command

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States

*file*

Our Ref: JVV/NH A/T 8

13 April 1984

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON,  
SW1W 0BH.

Dear Martin,

I attach an invoice in respect of Gold and Silver  
coins delivered to Llantrisant, for your attention.

Yours sincerely,

*ns: E Ham.*

R.E. HARRIS  
Principal Accountant.

ENC

*Sent J. Parker 16/4/84*  
*B.*

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our Ref: JVV/NH A/T 8

13 April 1984

## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON.

## INVOICE

		£
7	Gold One Pound (1983) Coins at £225 each	1,575.00
300	Silver One Pound (1983) Coins at £9 each	2,700.00
70	Silver 7 Coin Sets at £48.50 each	3,395.00
	Postage and insurance paid on the above	200.00
TOTAL		<hr/> £ 7,870.00 <hr/>

*Passed for payment -*

*(11) K.L. Ome 16/4/84*

Mr A W Wallace

cc: Mr A R Lotherington  
Mr J Cripps

JERSEY 1983 COMMEMORATIVE COINAGE

We have received a complaint from Jersey that the copy in the latest Bulletin gives wrong information as far as the Jersey issue limits are concerned.

The issue limit for the £1 silver coin was 5,000 and the issue limit for the silver proof set was also 5,000. This was clearly set out in my minute to yourself and Mr Mansley dated 30 September 1983. As I read the copy in the "Bulletin" it appears as if the number of silver proof sets is 10,000.

I have explained to Jersey that we do not need to issue an immediate retraction but that we could explain in the next issue of "Bulletin" that the actual mintage figure was 5,000 and this might further stimulate sales. This being the case, could you please ensure that some comment to this effect is incorporated in the next Bulletin.

D M artin Jones  
Manager, Overseas Coin Sales  
13 April 1984



① 11-4-84  
1:00  
GRC

## FACS MESSAGE

FROM

K. CALFORD

PP&C

11-4-84

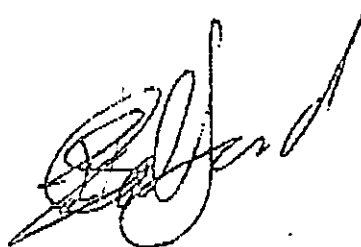
TO

~~XXXXXXXXXXXXXXXXXXXX~~

GROSVENOR GUNS.

| REF. JERSEY COMM. COIN WO 150

FOLLOWING YOUR FACS MESSAGE OF 27-3-84 I HAVE ORDERED 1000 SILVER BLANKS FOR THE ABOVE WORKS ORDER. I AM STILL AWAITING INSTRUCTIONS ON GOLD QUANTITIES AND SPECIFIC PACKING INSTRUCTIONS AS DISCUSSED IN OUR TELECON OF LAST WEEK. COULD YOU PLEASE FORWARD AN OFFICIAL AMENDMENT TO THE WORKS ORDER.



:4192390  
4192390STATES G

Enter Message Numbers 18

267321 MINTLN G

TO: STATES OF JERSEY TREASURY  
FROM: ROYAL MINT, LONDON

ATTN: MR R E HARRIS

1983 COMMEMORATIVE COINS  
-----

TO CONFIRM MY TELEPHONE CONVERSATION OF MONDAY 9 APRIL WITH  
MR MONINS, PLEASE ACCEPT OUR ORDER FOR A FURTHER 2 BATCHES  
OF COMMEMORATIVE 1983 COINAGE. DETAILS ARE AS FOLLOWS:

DESCRIPTION -----	BATCH 1 -----	BATCH 2 -----	TOTAL PIECES REQUIRED -----
GOLD £1 PROOF	2 PIECES	5 PIECES	7
SILVER £1 PROOF	200 "	100 "	300
ALBUMS FOR SILVER SETS	60	10	70

I WOULD BE GRATEFUL IF YOU COULD ARRANGE SHIPMENT AS SOON AS  
POSSIBLE.

REGARDS  
MARTIN JONES  
11 APRIL 1984  
267321 MINTLN G  
4192390STATES G

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States

Our Ref: JVW/YR A/T 8

9 April 1984

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens  
LONDON  
SW1W 0BH

Dear Martin,

I attach an invoice in respect of Gold and Silver  
coins delivered to Llantrisant, for your attention.

Yours sincerely,

*R. E. Harris*

R. E. HARRIS  
Principal Accountant

ENC

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our Ref: JVW/YR A/T 8

9 April 1984

SUPPLY TO:

*Mr Ponks*  
*To* *Counter-sign please* *11/4.*  
*Batch 8*

Royal Mint,  
7 Grosvenor Gardens,  
LONDON

## INVOICE

	£
5 Gold One Pound Coins at £225 each	1,125.00
125 Silver One Pound Coins at £9 each	1,125.00
30 Silver 7 Coin Sets at £48.50 each	1,455.00
Postage and insurance paid on the above	125.00
TOTAL	<u>£3,830.00</u>

*Passed for Payment 11/4/84*  
*[Signature]*

MR. K. VERMAN

TERSEY 1983 Readers

Would you please order additional quantities of these products for delivery to Klantansant (Attention K Newman) as soon as possible.

Gold Proof #1	5 pieces
Silver Proof #1	100 -
Silver Set	10 -

John  
Marketing  
6 April 84

Mrs K. VERNAN

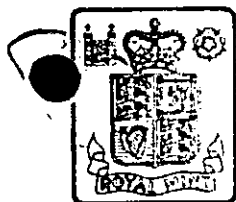
Torrey 1985 Coinage

Continuing our telephone conversation this morning. Will you please order from Jersey the following quantities:

Gold 1/1 proof	2 pieces
Silver 1/1 "	200 "
Silver sets	60 sets (albums only)

These products are required for delivery to Blumenthal (Attention K. Newman) as soon as possible.

Robert  
Marketing  
2 April 1984



Royal Mint

7 Grosvenor Gardens, London, SW1W 0BH. Telex 267321 Telephone 01 828 8724-8

A. R. W. LOTHERINGTON  
Sales Director

R E Harris Esq  
Principal Accountant  
States Treasury  
Cyril Le Marquand House  
P O Box No. 353  
The Parade  
St Helier  
Jersey  
Channel Islands

29 March 1984

Dear Robin

I refer to your letter of 13 March addressed to Martin Jones and also your telex of 27 March which relates to some of the matters arising. We discussed several points on the telephone last Tuesday and I confirm as follows :-

- 1) Minting limits agreed.
- 2) We will promote in the Coin Club Bulletins (UK) and Chronicle (United States) in the Spring and Autumn, probably May / September.
- 3) We need to discuss the best way of avoiding having unsold stocks of 1984 coins and I suggest that as far as possible we strike to meet orders although it will be necessary for both parties that we have a stock of coins to draw upon to meet the initial requirements. I explained that it is illegal to offer in the United States coins for sale unless stocks are available so that orders can be fulfilled within a month. I will leave the details for Martin to sort out with you when he returns from his overseas trip towards the middle of next week.
- 4) Manufacturing and retail prices are agreed. Just to clarify, the £300 gold retail price excludes VAT.
- 5) It is understood you will supply the same style of packaging as you did for the 1983 coins and the same arrangements will apply, i.e. you will provide them at cost to us. I believe that Ian Monins said that the packaging for the silver proofs would be about £0.75 each.

*S. Harris*

/continued ...

- 6) We agreed to accept responsibility for the costs associated with our own allocated order and the royalties are acceptable.
- 7) You said you would review the discounts possibly to include for gold coins 'an under 5 rate' of £285 per coin exclusive of VAT. So far as the silver coins are concerned, these discounts are not high enough and that we would prefer the following scale :-

5 - 19	15%
20 - 49	20%
50 and over	25%

You agreed to review the discounts.

- 8) Your telex to Mrs Verman of 27 March deals with this, and I should be grateful if you would advise how many gold coins you are planning to send to the Mint for melting down and when we can expect to receive them. So far as the silver coins are concerned, we will borrow silver where necessary to mint the initial requirements if bullion has not arrived in time.
- 9) We agreed to feature the 1983 7-coin proof set on the same terms as previously supplied and to emphasize that the 1984 £1 coin is part of the series.
- 10) We have advised our American customer of the availability of the £2 Royal Wedding Silver Proof coin at £12 Sterling excluding carriage, etc. We understand you are reserving 2500 pieces for us up to 31 May 1984 against possible requirements.

I am awaiting Martin's return for his comments on your letter to me dated 23 March including the inaccuracies in our Coin Club magazine.

Yours sincerely

A R W Lotherington



007  
GC006 16.48  
267321 MINTLN G  
KEY+230127724+  
THE HARLEY NYK

Enter Message Numbers 12

267321 MINTLN G

TO: MR M J MANSLEY

STAYING AT HARLEY HOTEL, NEW YORK, USA

JERSEY  
-----

HAVE USED MY POWERS OF PERSUASION ON JERSEY AND THEY HAVE  
AGREED, RELUCTANTLY, TO POUNDS STERLING 12 PER COIN PLUS  
CARRIAGE COSTS. NO MINIMUM QUANTITY. MAXIMUM 2500 OF COURSE.  
OVER TO YOU.

ALAN LOTHERINGTON  
27 MARCH 1984  
267321 MINTLN G  
THE HARLEY NYK

267321 MINTLN G

4192390STATES G

27TH MARCH 1984

TO: MRS. K. VERMAN, ROYAL MINT

FROM: R.E. HARRIS, STATES TREASURY

APOLOGIES - TELEX NOT SENT FROM THIS END SAMPLE £1 COINS RECEIVED AND APPROVED. PLEASE GO AHEAD AND STRIKE THE CIRCULATION COINS. REFERENCE MARTIN JONES LETTER OF 13-3-84. WE WILL WAIT UNTIL END OF THE FIRST WEEK OF SUBSCRIPTION LIST TO MELT DOWN 1983 COINS OR TO BUY SILVER. WE CAN LET YOU HAVE COINS TO MELT DOWN

TO MEET YOUR REQUIREMENTS BEFORE THEN. THE COST OF GOLD BULLION IN OUR BOOKS IS £190 PER COIN. PLEASE LET ME KNOW YOUR REQUIREMENTS OUR SUBSCRIPTION LIST WE NOW CLOSE AT THE END OF MAY. IAN MONINS WILL CONTACT YOU REGARDING 12 COIN CASE.

PLEASE ADVISE ALAN LOTHERINGTON THAT WE ACCEPT AMERICAN OFFER FOR TWO POUND ROYAL WEDDING SILVER PROOF COIN AT TWELVE POUNDS STERLING EACH, EXCLUSIVE OF CARRIAGE PLEASE SEND DETAILS.?

4192390STATES G

267321 MINTLN G

HELLO FRIEND, TO LETT YOU KNOW MESSAGE WELL REC'D THANKS.

OK

4192390STATES G

267321 MINTLN G

4192390  
4192390STATES G

Enter Message Numbers 24

267321 MINTLN G

TO: JERSEY STATES TREASURY  
FROM: ROYAL MINT, LONDON

ATTN: MR R HARRIS

CONFIRMING MY TELECON WITH MR MONINS ON FRIDAY 23 MARCH.

PLEASE SUPPLY THE FOLLOWING:

- (1) 125 SILVER PROOF COINS PLUS LEAFLETS
- (2) 5 GOLD PROOF COINS PLUS LEAFLETS
- (3) 30 ALBUMS FOR SILVER SETS.

REGARDS  
KUSUM VERMAN  
27 MAR 1984  
267321 MINTLN G  
4192390STATES G

*Baker 8*

(2)  
4.15  
27.3.84

Attention/ Carola Hawkins

c.c. Gareth Goulden/Kevin Calford

JERSEY 1984 Commemorative Coins W/O 158

The above works order has been issued for commencement of toolwork.

However, please borrow bullion for 1,000 silver proof coin as from Monday 2nd April 1984 and convert to blanks.

The customer is returning some 1983 gold coins for melting down - I am awaiting further instructions from Jersey and will advise as soon as I hear

Regards

Kusum Verman

27/3/84

MEMORANDUM

RE:   
FROM: K. Calford  
P. P. & C.

(EXT. 356 )

DATE: 23rd March, 1984

TO:  
Mr. M. Jones

REF. W.O. 158 JERSEY COMMEMORATIVE £1

It should be noted that if the total order quantity for the silver £1 exceeds 800 pieces, we will need to order blanks with a coin delivery requirement of 31.5.84 you will appreciate that I must know the quantities required as soon as possible to ensure sufficient lead time for blank manufacture.

The packing requirement for the country calls for 'capsules and shirley trays'. W.O. 23 (1983 Jersey £1) included capsule inserts in a crown size capsule as specified by you in a facs message. Are we to 'assume' that the 1984 requirement is the same? Again we will need to order inserts if this is the case, or new capsules if not. Does this also apply to quantities for R.M. Sales as far as the encapsulating stage?.

I would appreciate your early reply.



K. Calford

*spoke on phone.*

*Received 26/3/84*

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/TEB A/T 8

23rd March, 1984

A. Lotherington, Esq.,  
Sales Director,  
Royal Mint,  
7, Grosvenor Gardens,  
LONDON.  
SW1W 0BH

Dear Alan,

*Kusum, Did Martin check the information. It was used? Did Martin supply it. Return letter to be sent.*

I have just seen a copy of the winter issue of your coin club magazine. I am very pleased that you are featuring our Jersey silver proof set, however, the mintage level of 10,000 sets mentioned in the narrative is incorrect. We have struck 5,000 sets and that is also the mintage limit.

The item included on the gold and silver proof pound issue could be misleading in that a maximum mintage limit of 10,000 is mentioned (less those issued in the silver proof collections). Although correct, this could be misconstrued. The position is that only 5,000 one pound silver coins have been minted and that is also the mintage level but 5,000 silver one pound coins are included in the seven coin set.

I am very concerned that your club members have been told that the coins and sets will not be available from the coin club after the 1st April 1984. The silver set is the only such set we will be issuing of its kind and, therefore, will be saleable for some years to come and the issue of two new pound coins in 1984 should re-activate interest in the 1983 coin where customers wish to complete their sets.

I would recommend that we should use any article being included in your circular before circulation. You will be aware that the previous circular included incorrect prices for our coins.

I hope that the errors in the current circular can be corrected at an appropriate time.

Yours sincerely,

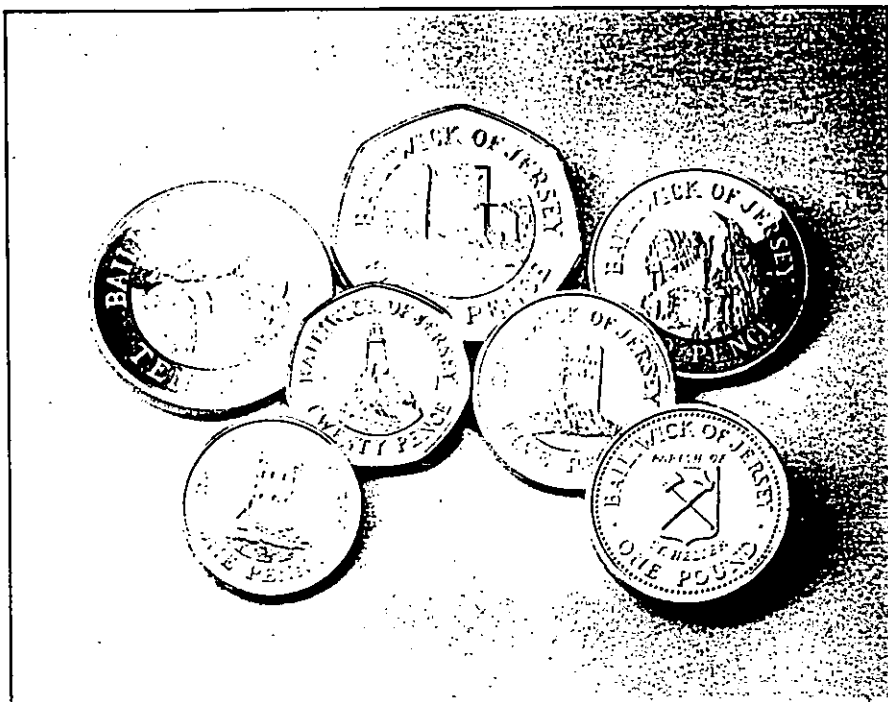
*Rob E Harris*

R. E. HARRIS,  
Principal Accountant

Enc.

# A timetable of a nation's history...

## Jersey silver proof set



It is a fine and original example of the minter's skill and the precious metal of silver complements the beauty of these proof coins.

### A gold and silver proof pound issue

Also available is the new £1 coin for Jersey, struck in silver and gold. The coin depicts on the reverse, the emblem of St Helier, one of the Island's parishes, and also has an edge inscription 'Caesara Insula', (Latin for "Jersey"). Only 1,500 gold coins have been authorised, and a maximum of 10,000 silver coins (less those issued in the silver proof collections).

The individual coins will be supplied in an attractive presentation case.

Club Members should apply as soon as possible for these historic issues will no longer be available from the Coin Club from 1.4.84.

Club Members are urged to apply today for the unique silver proof set of Jersey's legal tender coinage.

It is the first time that the Royal Mint has issued a complete collection of a nation's coinage in silver and with an issue that cannot exceed 10,000, it may be regarded as rare. Comprising seven coins, each features on the reverse a significant landmark in the Island's history. Jersey was occupied by Neanderthal man 100,000 years BC and by Iberians of 2,000 BC, who left their chamber tombs in the Island's granite cliffs. The 10 pence coin shows the famous Dolmen at Faldouet and alludes to prehistoric history. Other coins reflect the Middle-Ages, Dark Ages, Tudor, Napoleonic and Victorian eras. The set

comprises the Island's new pound coin, the 50, 20, 10, 5, 2 and 1 penny denominations, and all bear the Machin portrait of Her Majesty Queen Elizabeth II on the obverse.

Each coin has been struck in proof quality using specially selected coin blanks and highly polished dies. With a minimum of two strikes for each coin the detailed design is immediately apparent. There is a frosted finish to the relief design which provides a most effective contrast to the mirror-like background of the Jersey coins.

This superb collection is supplied in an attractive display album which provides details about the particular period each coin represents.

## 1984 brilliant uncirculated Scottish £1 coin album

The 1984 Scottish pound coin struck in brilliant uncirculated quality is now available to Club Members in its own album.

The colourful album includes comprehensive details about the new coin together with photographs of Edinburgh, the capital city of Scotland, and Leslie Durbin, the designer of the new reverse designs. Also included is a section dealing with the history of Scottish coinage; how coins are made and illustrations of the Royal Mint's accommodation over the centuries.

It is a beautifully-designed album and is a superb start to a really interesting hobby. Over the next few years there will be 4 albums issued for the pound coins for Wales, Northern Ireland and England and these albums will build up into a fascinating series.

The order code is SCPBP and the price just £2.45 each.

There is a limited number of the 1983-dated pound coin albums and these are also priced at £2.45 each and the order code is POBL.

Specifications				
Item	Weight (g)	Diameter (mm)	Price (£)	Order code
Silver proof	11.68	22.50	17.20	JEPSP
Gold proof	19.65	22.50	345.00	JEPGP
Silver frosted proof collection	-	-	91.42	JESPC

## Young Collectors Competition 1983



Our picture shows Simon Gibson, the Rt. Hon. John Moore, MP, Keith Rumsey and Maria Cash.

The Royal Mint Young Collectors Competition, which was run in conjunction with National Coin Week 1983, attracted over 6,000 entries.

The competition required the collection of certain specified shillings and five pence coins in general circulation between 1947 and 1980 - a total of 47 coins. Of the entrants, 5,156 successfully completed their collections.

There were 103 prizes and the first 3 winners received a 1983-dated gold proof sovereign from the then Economic Secretary, the Rt. Hon. John Moore, MP at Coinex Exhibition held in October.

Prize-winners of the proof sovereign were Keith Rumsey of Dunstable, Maria Cash of Walthamstow and Simon Gibson of Wakefield.

NEW  
ISSUE

FACS MESSAGE TO MR A LOTHERINGTON

copy: MR J M PARKER

FROM: MR A W WALLACE

26 MARCH 1984

### JERSEY 1984 £1 COINS

Further to Martin Jones' memo of 15 March, please find below my comments on the proposals from Jersey for their £1 coin issues.

1. Minting limits are acceptable and should encourage sales of the two coins per year.
2. The marketing of the issues for UK retail will probably take place in the May and September bulletins respectively. It will not be an economic proposition to produce an individual brochure for this series of coins. If a brochure was produced, it would have to contain the two coins together and would not, therefore, be issued until October/mid-November and would possibly be less successful than promotion via various issues of bulletin.
3. I am concerned at the implication in the Jersey letter - para. 3 - that the Royal Mint "will be expected to place a firm order when the subscription list opens". If we are undertaking promotion of the Jersey coins at risk, I would not wish to place a firm order prior to the promotion taking place. A best estimate, provided it is not to be taken as firm, would be 75 gold and 1,000 silver coins. If Jersey insist on a firm order being placed, then we should apply for 50 gold and 650 silver.
4. The selling prices of £300 and £16.95 for the gold and silver respectively, excluding VAT, are acceptable.
5. Will Jersey provide, free of charge, the packaging for the coins sold by the Royal Mint?
6. Royalties of 10% on gold and 12½% on silver are acceptable.
7. I am not happy with the discount provisions as shown in para. 7 of 'Robin Harris' letter and would prefer the discounts to be closer to the normal trade discounts for other products, i.e. for gold coins 5% on any quantity (NOTE: with issue limit of 250, discounts as proposed for quantities of 50 plus at 28.4% and 10-49 at 20% are unrealistic). The discounts on the silver coins appear rather unobtainable for the higher quantities and I would prefer the standard discounts as used by Trade Section as follows:-

5 - 19	-	15%
20 - 49	-	20%
50 and over	-	25%

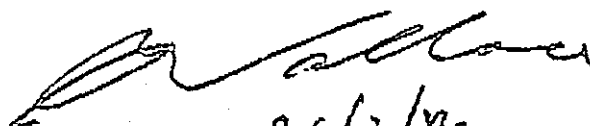
Your view on purchasing Jersey coins at bullion prices in lieu of producing actual bullion would be appreciated. I would prefer to purchase the bullion in the normal way from a bullion dealer but you may have operated this sort of arrangement before and be more familiar with it.



9. We would be prepared in any bulletin promotion to mention again the 1983 7-coin silver proof set and to emphasise that the 1984 coin is part of the set, the first coin, i.e. 1983, being still available. Could you please obtain information from Jersey concerning the provision of a collection coin case to encourage the collection of the complete set.

10. I am not in favour of the suggestion in Robin Harris' letter - para. 10 - of a special offer to sell Royal Wedding crowns at less than 50% of the original selling price. It could cause severe adverse reactions from customers on our mailing list who had bought Royal Wedding crowns previously and would be looking to see their "investment" increasing and not decreasing as would be reflected in this special offer

If there is any further information required, please let me know.

  
26/3/84

*Not sold  
was present!*

*08 7  
73 4 94  
43*

Mrs K VERMAN

JERSEY 1983

To confirm my Telephone call  
of today, will you please order  
the following products from Jersey:-

Gold prog 5 pos

Silver prog 125 pos

Silver Sets 30 sets. (Albums only)

These quantities are required for  
delivery to Kantaraint (Attention Mr  
K. Newman) as soon as possible.

*[Signature]*

Marketing Division  
23 March 1984.

Bater 8

Received 26/3/84

MR D MARTIN JONES

cc: MR A W WALLACE

## JERSEY 1984 £1 COINS

With reference to your minute of 15 March, I am afraid that Jersey's proposals, contained in their letter of 13 March, are not acceptable. It is not possible for us to market these coins other than through Chronicle. Chronicle V is already full and, in any case, is not due to be issued until late May. We could not, therefore, offer the coins until Chronicle VI, scheduled for mid-September, which is too early if Jersey insists on an October promotion for the second coin.

2. We cannot possibly commit ourselves to a certain number of coins. We would hope to sell 20 gold and 200 silver, but we most certainly could not submit a firm order. We could not operate a 'strike to order' arrangement; as you know, orders have to be fulfilled within 30 days of receipt and consequently, coins have to be ready for issue at the time of marketing.

3. The proposal to sell Royal Wedding crowns at a lower price than they were originally offered at in 1981 is particularly unpleasant. It would alarm our customers who had originally invested in the coins, and who would be looking for an increase in prices rather than a 60% drop. I most certainly am not prepared to agree to this suggestion.

4. With regard to prices, I do not understand why the price for the gold proof to dealers for quantities of 1 - 9 is £265, exclusive of VAT. If the retail price including VAT is £300, the VAT exclusive price will be £260.85. How can dealers be charged £265? Or is the price £300 plus 15% = £345, which is higher than prices set last year? Mr Wallace will no doubt be commenting on the discounts, but as the maximum he normally allows on gold is 15% (which is reflected in my dealer prices in North America), the 17.57% looks too high.

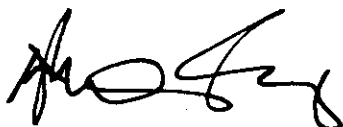
5. The retail price for the silver proof is £16.74 + VAT = £19.25.

The discounts proposed by Jersey are:

Up to 100	=	£14.50	=	£2.24 discount	=	13.38%
400 - 499	=	£13.50	=	£3.24 "	=	19.35%
500 +	=	£12.00	=	£4.74 "	=	28.32%

6. The price for the higher quantity (500 plus) is 3.32% higher than Mr Wallace normally offers, but he may feel that this is justified in view of the qualifying quantity being as high as 500.

7.. The main problems for me are explained in paragraphs 1 & 2 and unless we can reserve quantities of the first coin until Chronicle VI without commitment and offer both coins in mid-September, I see no possibility of our being able to market any of the issues in North America.



M J MANSLEY

21 April 1984

Received 23/3/84

KEY+  
NP

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Enter Command

:007

DD202 14.11

267321 MINTLN G

KEY+230127724+

ITT MAR 26 0812

THE HARLEY NYK

Enter Message Numbers

10

267321 MINTLN G

TO: HARLEY HOTEL, NEW YORK

ATTN: MR M J MANSLEY

STAYING AT HARLEY HOTEL, NEW YORK (TO AWAIT HIS ARRIVAL)

OUR TELEPHONE CONVERSATION ON SATURDAY AFTERNOON REFERS.

HAVE SPOKEN TO JERSEY WHO ARE PREPARED TO GIVE OPTION ON  
2500 JERSEY ROYAL WEDDING COINS ON FOLLOWING TERMS:-

IF ENTIRE QUANTITY IS PURCHASED	PRICE	POUNDS STERLING	12.00 EACH
FOR QUANTITY BETWEEN 1500 AND 2499	" "	13.50 EACH	
FOR QUANTITY BETWEEN 1000 AND 1499	" "	15.00 EACH	
FOR QUANTITY OF 999 OR LESS	" "	17.50 EACH	

TRUST THIS IS ACCEPTABLE BUT IF NOT, TELEX ME AND I WILL SPEAK TO  
JERSEY AGAIN.

REGARDS

ALAN LOTHERINGTON

26 MARCH 1984

267321 MINTLN G

THE HARLEY NYK

-----  
Enter Command

Mr A R Lotherington

cc: Mr J Cripps

BULLETIN

I enclose a copy of the latest bulletin that has been issued and as several of my countries coins are featured I feel it rather pertinent to make some comments.

ST HELENA & ASCENSION

I feel the page promoting St Helena coinage is very poor. Apart from the £1 coin, there are no good product shots at all and I find the layout and graphics very confusing. There were two distinct issues involved in St Helena, the new first ever coinage for the Islands and secondly, the crown size coins in cupro-nickel silver and gold, marking 150 years as a colony.

Apart from the general untidiness of the page my specific complaints are

- a. Lack of good product shot for the 150th anniversary crown.
- b. Lack of distinct sub-headings drawing attention to the extremely limited mintage of the gold coin.
- c. A failure to adequately distinguish between the two separate coinage issues (i.e. 150 years and the first ever new coinage).
- d. Very poor product shot for the proof coin set.
- e. A lack of sub-heads drawing attention to the "first ever" nature of the new coinage issue.
- f. Very poor product and design description for the new coinage.
- g. The graphics for the Coat of Arms takes up far too much space on the page and effectively blocks off over 10% of the available area that could be used for product shot and pithy selling copy.

SEYCHELLES

Many of the above comments apply to the Seychelles but for the sake of clarity I will outline the specific areas that are of concern to me.

- a. The headline does not mention Seychelles. I admit that the first word of the major copy is "Seychelles" but it would have helped if that had been capitalized or if a different style of print had been used in order to draw the reader's eye to the word "Seychelles."
- b. The product shot is off-left and off-right whereas the central graphic is the Coat of Arms. We are not selling Coat of Arms, we are selling product. I accept that non-selling graphics are necessary to make an attractive piece but surely the Coat of Arms could have been off-set to the right or to the left to allow

much more room for good product shot.

- c. Such product shot as appears is very poor and does not reflect the attractive designs on this particular coin.
- d. Selling copy does not start until over two-thirds of the way down the first column.
- e. Although sub-headings are used, I do not consider them to be judiciously laid out, one has to go right to the far column before any mention is made of the low issue limits. Especially in gold, where only 50 coins will be produced.

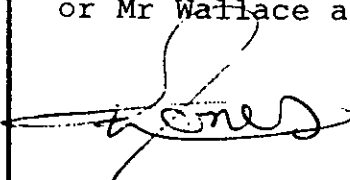
JERSEY

The Jersey copy is a total contrast to the other two countries in that there is large product shot covering the top of the first two columns which immediately draws ones eye. One could comment on the copy itself and the layout and lack of sub-headings but at this stage I am much happier that there is at least decent product shot.

I have discussed this matter briefly with Mr John Cripps and this memo is copied to him for information. It was pointed out to me that the Bulletin is not considered to be a primary marketing tool but is rather a more relaxed style informative brochure aimed as a back-up tool. Whilst accepting this argument to some degree I would point out that it was more relevant when the Bulletin actually was a back-up tool because we carried out other promotions for individual countries products. It has now become the case that the Bulletin is in many instances viz St Helena and Seychelles, the primary marketing tool and as such I do not believe that we can be less than totally aggressive in our approach to selling the product.

This is not an attempt to "revile the departed as I had a very high regard for Mark's ability. Rather, it emphasises the need perhaps for the person holding the responsibility for putting the marketing promotions together to undergo some formal training by being outplaced with a commercial organisation for six months or a year. I am sure the Royal Mint would reap rich benefits from such a training programme. Marketing is, after all, in this day and age a specialised discipline.

Perhaps you would care to discuss my comments with Mr Snell or Mr Wallace as they are intended hopefully to be constructive.

  
D Martin Jones  
15 March 1984



*Royal Mint*

7 Grosvenor Gardens, London, SW1W 0BH. Telex 267321 Telephone 01 828 8724-8

15 March 1984

Mr Robin Harris  
States of Jersey Treasury  
P O Box 353  
The Parade  
St Helier  
Jersey

Dear Robin

Thank you for your letter of the 13th of March 1984 concerning the commemorative £1 issues for this coming year.

I shall be going overseas for two weeks from Tuesday next, so I will need a little time to respond in depth to your letter.

However, as a first step I would like to be able to melt down 250 gold coins and convert them to blanks so that they will be ready for striking when the subscription lists close at the end of May. Any that are not used in the first promotion will obviously be used in the second promotion in the autumn but one hopes to be able to sell out with the mintage levels at a realistic 250 pieces.

In order to commence striking the silver coins as soon as the subscription lists close, it will be necessary to borrow bullion now to convert to blanks. As soon as we have decided our own allocation requirements I will borrow bullion to cover the relevant number of blanks and you may wish to take the same position on this as it will take six to eight weeks at least in order to obtain blanks once we know the number required.

I would also be grateful if you could let me have details of the 12-coin case that you have prepared for the silver and gold issues. If possible, I would also like a sample as we may wish to feature the case in our first promotion.

I will send you more detailed information as soon as possible after my return from overseas.

Yours sincerely

D Martin Jones  
Manager - Overseas Coin Sales



Mr A W Wallace  
Mr M J Mansley

JERSEY 1984 £1 COINAGE

I enclose a copy of a letter from the States Treasury concerning the proposals for marketing the coins in this current year. Also enclosed is a copy of my letter to Robin Harris.

To meet the requirements for a quick production turnaround I propose to take the following action immediately.

1. Borrow bullion for 2,500 silver proof coins and convert to blank form.
2. Arrange with Robin Harris to melt down sufficient bullion for 250 gold proof coins and convert to blanks.

This should ensure that we can react quickly to producing coins when the Jersey subscription lists close on May the 14th. I want to be in a position to start manufacture immediately we have the final order figures.

Could you please immediately let me have your reactions to the proposal together with your proposed allocation requirements. You may particularly want to comment on item 10 in Robin Harris's letter.

Also could Mr Wallace please let me know whether there is a possibility of producing an individual brochure for this series of coins.

D Martin Jones  
Manager  
Overseas Coin Sales  
15 March 1984

Enc.



# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
Jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/TEB A/T 8

13th March, 1984

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W OBH

Dear Martin,

Thank you for your letter dated 25th January 1984 setting out the marketing proposals for 1984 Jersey issues.

I have discussed the proposals with the Treasurer of the States and we suggest the following for your agreement.

1. The mintage limit to be set at 250 gold and 2,500 silver coins for each design. *agreed.*
2. Each issue to be marketed six months apart, e.g. April and October, in order to maximise sales. *May/sep*
3. Actual strikings will be as per order. In Jersey subscription lists will be opened for approximately six weeks. The Royal Mint will be expected to place a firm order when the subscription list opens. In the event of an over subscription, all orders will be reduced proportionally. *?*
4. The manufacturing cost of £17 and retail price of £300 - is accepted in respect of the gold coins. In view of the increase in the manufacturing price of the silver coins, it is recommended that the retail price (exclusive of VAT) should be £16.95. This is marginally more than the UK equivalent, which, I understand, will be selling at £16.74 (exclusive of VAT). We have based this recommended retail price on the assumption that the manufacturing cost will be no more than £5.20 per coin. *excl. VAT? OK*
5. We will provide all the packaging. *(as previously in the Green Book)*
6. The Royal Mint to be responsible for the costs associated with its own allocated order and Royalties of 10% (gold) and 12½% (silver) to be paid on the VAT exclusive retail price. *OK*

D. Martin Jones, Esq.

13th March, 1984

7. We accept that you would supply bulk sales in the UK and overseas and retain customers in the UK and elsewhere, but we would not refuse any customer who approached us directly. We would, however, agree a common discount price for dealers. Our preferred discount structure is as follows:-

Exclusive VAT

£

Gold coins

50 plus	215.00 ✓
10 - 49	240.00 ✓
Under 10	265.00 ✓
	285.00

Silver Coins

500 plus	12.00
100 - 499	13.50
Under 100	14.50

8. We would seek to melt down 1983 gold coins to provide the bullion for our issue. In respect of your own bullion requirements we would ask you to use our bullion, if a satisfactory price can be agreed.
9. As part of the agreement, the Royal Mint should feature our 1983 seven coin silver proof set, supplies of which will be made available on the same terms as currently agreed, and also to emphasise that the 1984 one pound coin is part of a set, and that the first coin is still available.
10. We would be open to suggestions for a special offer linked with the 1984 coins in order to clear our current stocks e.g. the Royal Wedding £2 silver coin for £10 (normally £25) with every gold coin purchased.

It is our aim to begin our own promotion as soon as possible and I would be grateful for your early agreement to the above. We envisage that our own subscription lists will open on the 2nd April 1984 closing on Monday May 14th. Please would you indicate how quickly you can manufacture the coins from that date so that we can give an indication to our prospective customers.

Yours sincerely,

*Robin E. Harris*

R. E. HARRIS,  
Principal Accountant

States of Jersey as at 31 December 1984.

1983 7 coin Silver Proof Sets

Number of sets struck	5,000
Less despatch to Jersey	2,000 <del>3</del>

Cost Est

11.5  
2000.



*Royal Mint*

7 Grosvenor Gardens, London, SW1W 0BH. Telex 267321 Telephone 01 828 8724-8

25 January 1984

Mr Robin E Harris  
Jersey States Treasury  
Cyril Le Marquant House  
PO Box 355  
The Parade, St Helier  
Jersey, Channel Isles

Dear Robin

Herewith are our proposals and prices for producing Jersey commemorative coinage for 1983/84. I have discussed this carefully with my colleagues so that we can maximise sales this year and minimise financial risks.

## 2. Prices

The following are prices for producing silver proof and gold proof versions of your coins. You will note that I have offered varying prices for different batch sizes of each design.

<u>Alloy</u>	<u>Weight (Gms)</u>	<u>Diameter (mm)</u>	<u>Quantity</u>	<u>Cost per piece £</u>
925 Ag	11.68	22.5	2,000 of each design	5.95 each
925 Ag	11.68	22.5	3,000 of each design	5.20 each
925 Ag	11.68	22.5	5,000 of each design	4.75 each
916.7 Au	19.65	22.5	300 of each design	17.00 each
916 Au	19.65	22.5	500 of each design	16.50 each

## 3. Bullion

The above prices assume that you will prepay bullion where it is necessary to buy it, within 48 hours of purchase (see also para. 7).

## 4. Packaging

The above prices assume packaging in acrylic capsules and shirley trays for bulk shipment to Jersey.



## 5. Validity

The prices are valid for acceptance through February the 15th 1984 and are CIF St Helier. Payment terms are 30 days from receipt of invoice.

## 6. Marketing Arrangements

Based on our conversations I have assumed that there would be little or no change in the retail prices that you set last year. We will be pleased to offer the coins through our retail lists in the United States and in the United Kingdom and subject to your agreement, offer them on a wholesale basis to overseas agents. It would be desirable if the bulk sales in the UK were also handled by ourselves as this would ensure uniformity of pricing outside of Jersey.

For coins promoted by the Royal Mint I propose that Jersey be responsible for the costs of bullion, production and packaging whereas the Royal Mint will be responsible for advertising and promotional costs, order processing, fulfillment, outer packaging (jiffy bags etc) postage costs.

Based on the above we would reimburse you those costs you incurred and pay you a further royalty of 17½% of the VAT exclusive retail price on the silver coins and 15% of the VAT exclusive retail price on the gold coins.

If you wished us to be responsible for our own production and bullion costs for those coins sold by the Royal Mint we would purchase the packaging from you and pay you only a royalty of 12½% of the VAT exclusive retail price on the silver coins and 10% of the VAT exclusive retail price on the gold coins. Alternatively we could provide our own cases for the coins.

I have looked at the results of our uncirculated set promotion and at the moment we are not in a position to assess the viability of producing these sets. We are investigating various methods of marketing the uncirculated sets and I would at this point in time wish to leave any proposal until later this year. If however you wanted uncirculated sets for sale in Jersey I would be very happy to provide you with a quotation for coins only or coins plus packaging if you could let me know the quantity required.

## 7. Gold Bullion

Following our meeting in Jersey, I believe that you will want to melt down some of the gold coins produced last year and use that bullion for the production of this year's coins. If you let me know exactly how many coins you wish to melt down I can let you have an estimate of the refining charges and the bullion recovery.

## 8. Issue Limits

I have discussed your proposed issue limits with my colleagues at the Mint and strongly recommend that in addition to revising the gold coin limits, you revise the silver proof limits downwards.

Somewhere in excess of 3,000 coins for the 1983 silver issue were sold but it is unlikely that all those customers will want to remain in the programme and continue their collection. You will find that people in St Brelades and St Saviour will come into the scheme this year but the people who have already bought the St Helier coin may drop out. It is better to set low issue limits and have the coins sell out than to continue with an issue limit that will never be reached. By creating a shortage through selling out on low issue limits you will be setting a good secondary market value for the coins and increasing the desirability and therefore saleability of your coins in future years. It may well be that 3,000 of each design or more likely 2,500 of each design would be the figure that you ought to be looking at for the silver proofs. The same arguments can be applied to the gold proofs and the issue limit there might be 250 coins which would give an achievable sellout figure based on current sales.

10. Please let me have your thoughts and comments on the above as soon as possible as I would like to plan production so that we can have coins available in Jersey for the start of the tourist season.

Yours sincerely

D Martin Jones

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Telex: 4192390 STATES

LESLIE MAY, F.C.C.A.  
Treasurer of the States.



States  
of  
Jersey

*Mr Parker to  
counter in place*

Our ref: REH/TEB A/T 8

17th February, 1984

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W OBH

Dear Martin,

I attach an invoice in respect of 50 silver one pound coins  
delivered to Llantrisant, for your attention.

Yours sincerely,

*Robt E Harris*

R. E. HARRIS,  
Principal Accountant

*Robt E Harris*

Enc.



# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/TEB A/T 8

17th February, 1984

## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON.

## INVOICE

Bot 7

50 one pound silver one pound coins  
at £9.00

£

450.00

Carriage costs

25.00

TOTAL

£475.00

*Passed for payment*  
*[Signature]*  
*20/2/84*

:4192390  
4192390STATES G

Enter Message Numbers 4

267321 MINTLN G

TO: STATES OF JERSEY TREASURY  
ATTN: MR R HARRIS

TO CONFIRM TELEPHONE CONVERSATION WITH MARTIN JONES TODAY -  
PLEASE SUPPLY:-

1. 50 SILVER PROOF £1 COINS IN CASES TO LLANTRISANT -  
MARKED FOR THE ATTENTION OF MR K NEWMAN.
2. PLEASE ADVISE QUANTITY OF COINS REMAINING FOR SALE.

REGARDS  
KUSUM VERMAN  
14 FEB 1984  
267321 MINTLN G  
4192390STATES G


Bolton 7

Mr. S. M. Jones

JERSEY 1983 Proof Coins

Confirming telephone conversation today. Would you please arrange for 50 Jersey 1 Silver Coins to be delivered to Kensington (Attention Mr K Newman) as soon as possible.

We are assuming that Royal Mint and Jersey Sales combined are not nearing the 1984e limit of 5000 pieces. It might be useful if you could try to find out what sales level has been reached.

  
Marketing  
13 Feb 84

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES

LESLIE MAY, F.C.C.A.  
Treasurer of the States.



States  
of  
jersey

*Handwritten notes:*  
P/R / *[Signature]*  
to scribble  
10/2

Our Ref: REH/TEB A/T 8

8th February, 1984

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W OBH

Dear Martin,

I attach an invoice in respect of 50 one pound silver coins and 25 silver sets ordered by you recently. We have also sent you a replacement album for the one damaged in the post.

Yours sincerely,

*Robin B. Harris*

R. E. HARRIS,  
Principal Accountant

Enc.

# States Treasury

Cyril Le Marquand House,  
P.O. Box No. 353,  
The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



States  
of  
jersey

LESLIE MAY, F.C.C.A.  
Treasurer of the States.

Our ref: REH/TEB A/T 8

8th February, 1984

## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON.

Bolton 6

## INVOICE

Despatched 3/2/84

	£
50 Silver Proof One Pound Coins in Cases at £9 each	450.00
25 Silver Sets at £48.50 each	1,212.50
Coinage and Insurance on the above	50.00
<b>TOTAL</b>	<b><u>£1,712.50</u></b>

One additional album supplied free of charge

*Passed for Payment*  
*[Signature]*



*Royal Mint*

7 Grosvenor Gardens, London, SW1W 0BH. Telex 267321 Telephone 01 828 8724-8

7 February 1984

Mr Robin Harris  
States of Jersey Treasury  
P O Box 353  
The Parade  
St Helier  
Jersey  
Channel Islands

Dear Robin

Further to our recent correspondence I enclose the outstanding invoice for 5 Jersey Gold £1 Proof coins and 35 Silver Proof coins.

I believe this was the only outstanding item concerning previous commemorative issues.

Yours sincerely

D Martin Jones.

Enc.





ROYAL MINT,  
LLANTRISANT,  
PONTYCLUN,  
MID-GLAMORGAN,  
CF7 8YT

INVOICE No. N 5790

00000321

VAT. Reg. No. G D 240

Please make cheque payable to Royal Mint,  
quoting Invoice Number, and remit to  
Accounts Dept.

BANK: Bank of England,  
Threadneedle Street,  
London, EC2R 8AH

Sort Code 10-00-00

Account No. 54165008

States Treasurer  
States Office  
31 Brook Street  
St Helier  
Jersey CI

Tel: LLANTRISANT (0443) 222111

Telex 498353

Your Ref.	Our Ref.	Tax Point 1.2.84	Invoice Date 1.2.84	Terms		
Qty.	Description	Price (£)	Per	Net Value (£)	V.A.T. Rate	V.A.T. Value (£)
5	Jersey Gold £1.00 Proof	240.00	Each	1200.00		
35	" Silver " "	13.00	"	455.00		
TOTAL GOODS				1655.00		
V.A.T.						
INVOICE TOTAL				1655.00		

30/1

(3)

1pm

FACS

FROM: Kusum Verman

To: Carola Hawkins  
(Finance)

cc: Mr G Mathias

JERSEY £1 GOLD COINS W/O 23

Confirming my telecon with Geoff earlier today.

Jersey wish to return 1,000 gold coins for melting down.

Please provide an estimate of amount due to Jersey after deducting all costs involved.

Coin specification is:- 22.50mm/19.65gms/916.7Au.

Regards



Kusum Verman  
30 January 1984



4192390

192390 STATES G

Enter Message Numbers

14

490

267321 MINTLN G

TO: STATES OF JERSEY TREASURY  
FROM: ROYAL MINT, LONDON

ATTN: MR ROBIN HARRIS

SCRAP COINS  
-----

FURTHER TO MY CONVERSATION RECENTLY WITH IAN MONINS, I CAN  
QUOTE YOU THE FOLLOWING FOR YOUR SCRAP COINS:-

ROYAL WEDDING £2 BASE METAL  
-----

THE COMPOSITION OF THIS COIN IS 70% COPPER, 25% ZINC, 5% NICKEL.  
WE WOULD PAY YOU 75% OF THE AVERAGE LME PRICE RULING IN THE  
CALENDAR MONTH FOLLOWING THE RECEIPT OF THE COINS AT OUR  
FACTORY. YOU WILL BE RESPONSIBLE FOR COSTS FOR  
SHIPPING COINS TO THE UK PORT AND THE ROYAL MINT WOULD PAY  
TRANSPORTATION FROM THE PORT TO THE FACTORY. THE FINAL  
WEIGHT OF THE COINS WOULD BE DETERMINED BY CHECK WEIGHING  
THE COINS AT THE ROYAL MINT.

JERSEY "SQUARE" £1 COIN  
-----

THESE ARE BASIC CUPRO-NICKEL COIN AND WE COULD ALLOW YOU  
80% OF LME PRICES RULING IN THE CALENDAR MONTH FOLLOWING  
RECEIPT OF THE COINS AT OUR FACTORY. AGAIN YOU WOULD BE  
RESPONSIBLE FOR ALL CHARGES ASSOCIATED WITH SHIPPING COINS  
TO UK PORT AND THE ROYAL MINT WOULD BEAR THE COST OF TRANS-  
PORTATION FROM THE PORT TO OUR FACTORY.

1983 £1 GOLD COINS  
-----

THE FOLLOWING ARE THE COSTS ASSOCIATED WITH DESTROYING AND  
MELTING DOWN 1,000 GOLD COINS OF YOUR 1983 ISSUE.

1,000 COINS X 19.65 GRAMMES IN 916.7 AU = 579.136 TROY OZS.

SALE OF 579.136 TROY OZS AT ESTIMATED £263 PER TR OZ = £152,312.77

LOSSES  
-----

UNPACKING £72.50

DESTRUCTION 55.90

ASSAY CHARGE 18.00

REFINING AT £5 PER KILOGRAM = 90.00

METAL LOSS, 579.136 TR OZS X X .02% X  
£263 = 304.60

ESTIMATED NETT AMOUNT DUE TO JERSEY  
AT CURRENT GOLD PRICES = 151,771.77

THE ABOVE FIGURES ASSUME THAT YOU WILL NOT WANT TO SELL THE  
BULLION UNTIL IT IS REFINED AND IN AN AVAILABLE FORM. IF YOU  
SOLD PRIOR TO THE BULLION BECOMING AVAILABLE THEN THERE WOULD  
BE A FINANCING CHARGE COVERING THE TIME FROM WHICH THE BULLION  
WAS SOLD UNTIL THE TIME AT WHICH IT ACTUALLY BECAME AVAILABLE.

JERSEY WOULD BE RESPONSIBLE FOR ALL CARRIAGE, FREIGHT AND  
INSURANCE COSTS ASSOCIATED WITH THE ABOVE EXERCISE.

THE ABOVE FIGURES ARE ESTIMATES ONLY BASED ON CURRENT GOLD  
PRICES AND WOULD VARY ACCORDING TO THE PRICE RULING  
ON THE DAY.

PLEASE LET ME KNOW IF THERE IS ANY FURTHER INFORMATION YOU  
REQUIRE.

BEST REGARDS  
MARTIN JONES

31 JAN 1984  
267321 MINTLN G

4192390STATES G

Clear Messages  
1403 Words Left  
Enter Command

11.12. 16.17

:4192390  
4192390STATES G

Enter Message Numbers 15

Botal C

267321 MINTLN G

TO: STATES OF JERSEY TREASURY  
ATTN: MR ROBIN HARRIS

TO CONFIRM TELEPHONE CONVERSATION WITH MRS VERMAN TODAY -  
PLEASE SUPPLY THE FOLLOWING:

25 ALBUMS ONLY FOR SILVER COIN SETS

50 SILVER PROOF £1 COINS IN CASES.

ALSO WE HAVE HAD ONE ALBUM DAMAGED IN THE POST. WOULD BE  
GRATEFUL IF YOU COULD ISSUE A SPARE ALBUM FREE OF CHARGE.

BEST REGARDS  
MARTIN JONES  
31 JAN 1984  
267321 MINTLN G  
4192390STATES G

-----  
Enter Command

Mrs K. VERMAN

TUESDAY 1983 COMS

Confirming telephone conversation today. Should you please arrange to obtain urgently the following products:-

51 Silver coin - 50 pieces

7 Coin Silver Set - 25 sets.

Please arrange for these quantities to be supplied to Plantisant as soon as possible.

We also need an additional album to replace one damaged in transit to our agent.

J. Barker  
Marketing  
31 January 84

Box 6

Letter to Mrs. K. V. V. V.

Letter to gold coins 11/0 23

1000 x 19.25 gms in 916.7 au = 579.136 gms

Sale of 579.136 gms at estimate £263.00 = £152310.77.

Loss costs:

Unpacking: 1000 at 70 days at £4.35 = £435.00.

Despatch: 1000 at 85 = £85.00.

Assay charge = £18.00.

Refining: 579.136 gms at £5 per kg. = £2895.68.

Financing: 579.136 gms at 5% for 8 weeks at £263. (estimated) = £1292.00

Net loss 579.136 gms x 0.002% x £263 = £304.60

Estimated amount due to Jersey

at current gold prices = £150277.77.

C. Hawkins

30.1.84

3.30  
W. W. W.  
30.1.84

January

61. 179.

Per: £4.50. (5,000)

Marginal. 3.25

for 2,000 of each.

£5.20.

for 3,000 of each £4.95

for 5,000 of each £4.95

£1. Aug.

£14.50. (1500)

£114.00.

for 300 of each.

£16.50.

for 500 of each

£16.00.

Mr J.M. Jones

Jersey 1993 Roof Coins

The current order for the Team Silver Set is 500 of which 350 have been supplied by Jersey. Sales have now slowed down considerably and the 350 is sufficient for immediate needs. Can you therefore cancel the order for the remaining 150 sets to be reviewed at a later date.

Steven  
Marketing  
3 Jan 84

Note

only

~~500~~ 350

ordered by me



TO: ~~XXXXXXXXXX~~

FROM: COST ESTIMATING NO: JERSEY (26)

⑤ 10.1.04  
2.20 682

DENOM:	P1						
ALLOY:	925AG	→	916.70	→			
WEIGHT (GMS):	11-68	→	19-65	→			
DIA (MM):	22-50	→	22-50	→			
SHAPE:	R			→			
EDGE:	INC LETT/ MILL			→			
QTY	4000	6000	600	1000			
STD:	PROOF			→			
COSTS IN £ PER PIECE/SEE							
BLANKS	0-52	0-47	5-22	5-22	52 272 15 339	272 52 150 272	
STRIKING/PACKING	2-72	2-20	5-76	5-50	5.00	5-76	
PACKING MATERIALS	0-86	0-85	2-02	2-87		0.45 11.13	
FIA PACKING MATS & ASSOC COSTS	-	-	-	-	capsules + shrink trays		
PAYMENT DELAY 4 WKS	0-05	0-05	0-23	0-22		11.13	
FINANCING	0-01	0-01	0-16	0-16		23	
COMMISSION	-	-	-	-		11.36	
M&S 2.2%	0-19	0-16	3-98	3-97		44	
CARR/INS/FREIGHT	0-05	0-05	0-44	0-42		11.80	
PROFIT PROOF 50%	2-20	1-89	4-35	4-18	-		
UNC 25%	-	-	-	-			
S/COV. 12 1/2%	-	-	-	-			
TOTAL CIF	6-60	5-68	28-06	27-54			
MARGINAL	3-25	2-85	14-01	13-78			

ASSUMING PAYMENT ~~AGAINST~~/AGAINST INVOICE WITHIN 4 WEEKS \*.

COST BASIS:

1. BULLION IS PRE-PAID BY CUSTOMER/FINANCED BY ROYAL MINT.  
PROVISIONAL
2. RM CONVERSION COSTS ARE BASED ON 1984/5 ABSORPTION RATES ASSUMING PRODUCTION DURING THAT FINANCIAL YEAR.
3. BLANK COSTS ARE INDICATIVE/BASED ON A SHEFFIELD QUOTATION.
4. RM COSTS INCLUDE A SECURITY ALLOWANCE AND FINANCING OF BLANK REJECT BULLION FOR 4 MONTHS.
5. COINS/SCS ARE PACKED IN: ~~ROUNDER CASES AND INSERTS/CAPSULES~~ ~~AND PRESENTATION CASES~~ AND PRESENTATION CASES/

4 WKS,  
2 INVOICES FOR PROOF  
7 AND 4 MONTHS  
BE PAID FOR.





*Royal Mint*

7 Grosvenor Gardens, London, SW1W 0BH. Telex 267321 Telephone 01 828 8724-8

6 January 1984

Mr Robin Harris  
States of Jersey Treasury  
P O Box 353  
St Helier  
Jersey  
Channel Islands

Dear Robin

I spoke with Ian on the phone this morning concerning your 1981 dated £1 coins and the Royal Wedding nickel silver and silver proof coins. I regret that we have taken these items all off sale and we are unable to promote them through our retail or wholesale organisations.

However there are occasions when we are approached by various organisations asking for recommendations for premium items etc and it is possible that some of your coinage may be of interest. I have asked our Marketing people to bear this in mind and if anything does arise I will let you know.

As far as the 1983 silver proof and gold proof issues are concerned we will of course mention them in our promotional material when we promote the 1984 issues. We will not be able to major on the 1983 items but will run the copy so that our customers are aware that these other items are still available.

I am preparing costings for the production of the 1984 proof editions in various batch sizes and will forward these to you together with our marketing proposals in the next week or so.

If there is anything further I can do please do not hesitate to contact me.

Yours sincerely

D Martin Jones



F A C S M E S S A G E

4  
3.15  
6-1-84

MR. ~~ROBERT~~ G. Goulden

cc Mr R Burchill  
Mr E Dew  
Mr H Elsasser

~~Mr H Tudor~~ Miss J. Hayler  
Mr P Colvin Mr. G. P. Smith  
Mr R Clarke

CUSTOMER JERSEY

(CONFIDENTIAL)

May I please have cost estimates for the following coins:-

Denom.	Alloy	Weight (gm)	Diameter (mm)	Shape/Edge	Quantity ( <del>Minimum/Maximum</del> )
£1	925 silver silver Proof	11.68	22.50	R   milled lettered	2,000 and 3,000
£1	916.7 Gold Proof	19.65	22.50	R   milled lettered	300 and 500

Please note that there will be two designs of both the gold and silver coins. This should be considered when quoting blank prices.

Commission rate

MARGINAL COSTS ARE ALSO REQUIRED

Designs: Obverse - Existing/Redate/New  
Reverse - Existing/Redate/New

Basis: Costs are to be CIF/~~EXW~~/~~CAF~~  
assuming payment immediately coins are available for  
shipment/~~prices to be based on settlement by means of~~  
~~CITOC drawn upon by presentation of shipping documents/~~  
payment against invoice.

Cost estimate is required ~~within 7 days~~ by as soon as possible ①  
at the latest.

Please do not approach overseas blank suppliers without prior  
discussion and approval of Marketing and Sales.

Regards

Kusum Kuman

6th January 1984

# States Treasury

CYRIL LE MARQUAND HOUSE

P.O. Box No. 353  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Ext..... Telex: 4192390.STATES  
J. Clennett, F.C.A., A.C.M.A.  
Treasurer of the States.

 States  
of  
Jersey

Your Ref :

Our Ref : REH/TEB A/T 8

Date 16th December, 1983

D. Martin Jones Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W OBH

Dear Martin,

I attach an invoice in respect of 50 silver one pound coins recently delivered to Llantrisant.

May I take this opportunity of wishing all at the Royal Mint a very happy Christmas and a prosperous new year.

Yours sincerely,

*no. 2 Ham.*

R. E. HARRIS,  
Principal Accountant

Enc.

*original  
Sent to J. Parker.  
to arrange payment.*

*12/12*

# States Treasury

CYRIL LE MARQUAND HOUSE

P.O. Box No. 353  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Ext..... Telex: 4192390.STATES  
J. Clennett, F.C.A., A.C.M.A.  
Treasurer of the States.



Your Ref :

Our Ref : REH/TEB A/T 8

Date 16th December, 1983

## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON.

## INVOICE

	£
50 one pound silver coins at £9	450.00
Carriage Costs	25.00
TOTAL	<u>475.00</u>

*Passed for payment -*

*(1)*

*(2) K.L. Ome 19/12/83*

# States Treasury

CYRIL LE MARQUAND HOUSE

P.O. Box No. 353  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Ext. .... Telex: 4192390.STATES  
J. Clennett, F.C.A., A.C.M.A.  
Treasurer of the States.



Your Ref :

Our Ref : REH/TEBA/T

Date 28th November  
1983

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W 0BH

*Copy to  
originals Mr. J. Parker,  
to signature + pass  
for payment*

Dear Martin,

I enclose an invoice for Jersey coins delivered to you recently. I acknowledge payment for the first order in the sum of £17,095.

Yours sincerely,

*Robt E Harris*

R. E. HARRIS  
Principal Accountant

Enc.

All correspondence to be addressed to the Treasurer of the States.

# States Treasury

CYRIL LE MARQUAND HOUSE

P.O. Box No. 353

The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Ext..... Telex: 4192390.STATES

J. Clennett, F.C.A., A.C.M.A.

Treasurer of the States.



Your Ref :

Our Ref : REH/TEB A/T 8

Date 28th November 1983

## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
LONDON.

## INVOICE

### Coins Delivered

Despatched 8/11/83

	£
400 silver one pound coins at £9	3,600
150 silver sets at £48.50	7,275

Despatched 18/11/83

100 silver one pound coins at £9	900
50 silver sets at £48.50	2,425

Despatched 22/11/83

50 silver sets at £48.50	2,425
--------------------------	-------

sub total

16,625

Carriage and insurance on the above

133

TOTAL

16,758

*Passed for payment —*

*(1)*

*(2) K.L. Clennett 5/12/83.*

:4192390

4192390STATES G

Enter Message Numbers

13

267321 MINTLN G

TO: STATES OF JERSEY TREASURY

ATTN: MR R HARRIS

1983 COMMEMORATIVE COINS  
-----

TO CONFIRM MY TELECON WITH MR MONINS TODAY, WE REQUIRE A  
FURTHER -

50 £1 SILVER PROOF COINS PLUS PACKAGING SENT DIRECT TO  
LLANTRISANT.

TOTAL £1 SILVER COIN ORDERED TO DATE IS 650.

REGARDS

KUSUM VERMAN

6 DECEMBER 1983

267321 MINTLN G

4192390STATES G

~~450 ?~~

Mr J M Jones

JERSEY 1983 COINS

Would you please order an extra 50 £1 Silver proof coins bringing the total to 650 pieces. These are required for urgent delivery to Planters.

It appears that no invoices have been received in this office since the one for the first consignment. Would you ensure that all invoices are forwarded to us as soon as they are received and checked.

J. Parker  
Marketing  
6 Dec 83



*Known To file plan*

Deputy Master

JERSEY COMMEMORATIVE COINAGE

I refer to Mike Mansley's note to Martin Jones, copied to you, dated 23 November, and your question regarding Pobjoy in respect of Jersey. I have spoken to Martin Jones about this and it is agreed that there is a risk of Pobjoy getting involved in Jersey. As I think you already know, Clennett, who is the States Treasurer, retires next year and it is anticipated there will be an appointment from outside the Treasury. It would be as well to get to know the new Treasurer as soon as possible and either Martin or I will ensure that we make contact after the new man has settled in. If he is pro-Pobjoy, then we may have problems but at the moment the people we deal with do not favour Pobjoy as far as we can tell.

A R W Lotherington  
2 December 1983

MR D M JONES

Mr Lotherington  
Are we in real  
danger in Jersey re  
Pobjoy?  
H.C.  
23/11

Reference.....

cc: DEPUTY MASTER ✓  
MR GRAVENOR  
MR LOTHERINGTON  
MR SNELL

MR GREEN  
MR KELLY  
MR WILLIAMSON  
MR WALLACE

JERSEY COMMEMORATIVE COINAGE

NOTES OF YOUR VISIT TO THE STATES OF JERSEY TREASURY, NOVEMBER 14, 1983

With regard to your remarks under the heading 'Royal Mint Marketing & PR', I am very glad that you advised Jersey that advertising was not justified by the returns. This is the case and we are advertising fewer products because it is uneconomic to do so. Jersey's coins were marketed through Chronicle, which uses names obtained through the UK coins bearing the costs of outside solicitation mailings and as a result of advertising British coins where promotion costs have at least a chance of being recouped by sales. I suggest that Pobjoy's sales in North America are puny compared with ours.

I am very surprised to see the suggestion by Jersey that the Isle of Man obtains 'far better editorial coverage in the numismatic press than countries represented by the Royal Mint'. This is demonstrably untrue. I have just leafed through a few back copies of 'World Coin News' and have found :

- a. 'Gold Proofs of 1983 offered by Royal Mint', August 2, 1983. Top of the front page position, 5 column widths, 4 column inches depth, with paragraph.
- b. 'Silver one-pound coin offered by British Royal Mint', July 19. Identical position as above, same space. Photograph.
- c. 'International Year of the Scout subject of new series'. Front page coverage 5 column widths, 4 inches depth, photograph.
- d. 'Food Day marked', July 12. Two column width on front page, 8½ inches depth, with photograph plus continuation on page 11.
- e. 'World Coin Round-up', August 23. Photographs and details of Bhutan WFD, Gambia WFD, Maldives WFD, Mauritius WFD, St Kitts-Nevis Battle coins, St Lucia Battle coins, Turkey Year of the Scout.
- f. 'Scout Coin Orders taken', September 6. Page 3: Top left-hand side position, 2 columns width, 5½ inches depth.
- g. 'World Coin Round-up', September 13. Photographs and descriptions of Ascension Island, St Helena, and Tristan da Cunha Year of the Scout campaign.
- h. 'Jersey Proof Coins go on sale', November 8, 1983. Page 3, Top right-hand side. Three column widths, 7 inches depth. With photograph.

The above represents a very quick referral through World Coin News and there are probably others that I have missed. There has certainly been good coverage in other publications and press releases are continuing to be issued for other overseas coins promoted in Chronicle 4. The only limiting factor to coverage is the availability of new issues to promote.

I have looked for similar exposure of Pobjoy and have found the following :

October 25 : Page 3, centre. No heading. Photograph of Isle of Man obverse and reverse 1983 penny. One column width x 4 inches, of which 3½ inches are of the photograph. 1½ inches describing 'Just released bronze penny of new 1983 date struck at the Pobjoy Mint'.


May 17 : World Coin Round-up. Isle of Man pound in gold, platinum and silver. Crowns in gold, platinum and silver. Three column width. One column 9 inches, the second 15½ inches, the third 2½ inches, with photograph.

May 10 : 'Motorcycle Race Theme of Manx Coin'. Front page, bottom right.  
Three columns wide, 3½" deep.

You will see that I have had to go back to May 10 to find three reports of Pobjoy's promotions, during which period, of course, additional British Royal Mint's products were featured to those I have listed above.

I hope I have demonstrated that the Jersey States Treasury is misinformed and I hope you will ensure that they are advised of the fact that we have an excellent PR representative in New York who has been successful in getting us wide coverage on a far greater scale than Pobjoy. Indeed, in looking through World Coin News, we appear to feature more than any other single Mint!!

As a conclusion, with regard to your final note about Van Emden, 'World Coin News' on July 12 reported (page 15) that the Crown Agents had announced the formation of Crown Agents Philatelic Corporation, with Van Emden as President. Van Emden told World Coin News that his 'new activity would be looking into possible coin programmes .....'. He did say that this main thrust will be the stamp issues of the 30 nations now served by the Crown Agents. I would not be surprised if he did denigrate the Royal Mint's activities in North America in order to secure more coin business.



M J MANSLEY

23 November, 1983

MR D M JONES ✓

cc: MR M J MANSLEY  
MR A R LOTHERINGTON  
MR D C SNELL

## JERSEY COMMEMORATIVE COINAGE

Further to your memo of 21 November concerning the 1984 Jersey Commemorative coins, I would confirm that I would be prepared to market the coins to the UK retail list, trade and agents.

## £1 SILVER PROOF

I can understand Jersey's desire to have the 2 coins available for the tourist trade which means, effectively, we would have to offer coins to UK dealers and overseas agents at the same time as they are available in Jersey. We would then need to decide whether to offer our own mailing list the 2 coins at the same time (ie in the Spring), or to spread the offer over the Spring and the Autumn. We also have to bear in mind that the UK pound coin will be mailed around mid-April, 1984. Do you know whether Jersey offer their coins through a retail mailing list or make them available to dealers and agents in Jersey?

## £1 GOLD PROOF

I assume these coins will be required to be on sale at the same time as the silver proof, and they will therefore be marketed together. It is possible that if we prepare an initial promotion for the Jersey silver and gold proof in the Spring (including both silver versions), we could do a subsequent Bulletin promotion later in the Autumn.

## SILVER SET

I note your comment concerning the silver set, but I am concerned at the proposal to leave the set on sale for a number of years, due to the fact that problems are already being experienced with coins currently in stock tarnishing. I believe that if there was a sudden demand from Jersey for additional quantities, Production Department would have difficulty in meeting this requirement.


## PATTERNED SETS

In our discussions on patterned sets, I made the point that I felt this was going a little bit in the direction of the Isle of Man, ie producing coins which would not be legal tender until some future years. Unless Jersey are intent on pursuing the Isle of Man treatment of their coinage, I would suggest that you dissuade them from the issue of a 'patterned set'. I do not believe it does anything for the dignity of the Jersey coinage.

## UNCIRCULATED SET

I agree that a brilliant uncirculated set should be produced and feel it should cover all the legal tender circulation coins, in which case it would be necessary to include both the £1 coins for 1984. It will be important that the commission paid to Jersey on the unc sets is kept as low as possible, in order that we can price the set within the price range currently used for overseas unc sets. If this can be done, there will be a greater attraction with the Jersey Unc Set, in view of the fact that the face value will be higher and there will be less difference between it and the selling price. In view of the present work-load on Marketing Promotions Section, I would appreciate early confirmation of the requirement of uncirculated sets in order to ensure there is a suitable time-scale for the production of concepts.

As this will be a continuing programme, you may wish, <sup>to</sup> once again, try to persuade Jersey to lower the issue limit, and to convince them of the importance of a sell-out which will encourage purchasers of subsequent coins in the Series.



A W WALLACE  
ASSISTANT/DIRECTOR, MARKETING

25 November 1983

MR D M JONES ✓

cc: DEPUTY MASTER	MR GREEN
MR GRAVENOR	MR KELLY
MR L'OTHERINGTON	MR WILLIAMSON
MR SNELL	MR WALLACE

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M J MANSLEY

23 November, 1983

4192390  
4192390STATES G  
Enter Message Numbers 7

267321 HINTLN G

TO: STATES OF JERSEY TREASURY  
ATTN: MR ROBIN HARRIS

JERSEY 1983 COMMEMORATIVE COINS  
-----

TO CONFIRM MRS VERMAN'S CONVERSATION WITH IAN MONINS OF LAST FRIDAY AND MY CONVERSATION WITH HIM OF TODAY'S DATE, WE REQUIRE THE FOLLOWING :

100 ALBUMS ONLY FOR PROOF SETS

100 £1 SILVER PROOF COINS PLUS PACKAGING.

MRS VERMAN ORDERED 50 ALBUMS AND THE 100 SILVER PROOF COINS LAST FRIDAY AND IAN HAS ALREADY DESPATCHED THESE. THEREFORE TO COMPLETE REQUIREMENTS, WE NEED A FURTHER 50 ALBUMS.

PLEASE CONFIRM THAT THIS MAKES THE TOTAL ITEMS THAT WE HAVE ORDERED TO DATE AS FOLLOWS:

50 GOLD COINS PLUS PACKAGING

600 SILVER COINS PLUS PACKAGING

300 SILVER SETS.

So RETURNED TO WORK TODAY AND WORKING ON PROPOSALS FOR NEXT YEAR. WILL FORWARD WITHIN 10 DAYS.

REGARDS--  
JONES  
21 NOVEMBER 1983  
267321 HINTLN G  
4192390STATES G



Mr A W Wallace  
Mr M J Mansley

cc: Mr A R Lotherington  
Mr D C Snell

### JERSEY COMMEMORATIVE COINAGE

During my recent visit to Jersey, the Treasury officials seemed to be reasonably pleased with the R.M. sales of the 1983 commemoratives that have so far ensued. Their own sales figures, apart from the silver proof coin, are rather small and they want us to be involved in marketing next year at an early stage. I have been asked to frame a proposal and send to the Treasury so that it can be considered by the Financial Committee in conjunction with proposals from Pobjoy and Ableson of Sandhills. May I have your comments urgently please taking the following into consideration.

#### £1 SILVER PROOF

There will be two editions of the £1 silver proof in 1984. The first will represent the parish of St Brelades and the second will represent the parish of St Saviour. In case you are unaware each parish has its own coat of arms which would be featured on the reverse. In the long term it is planned to issue two designs per year covering the twelve parishes.

Jersey will obviously want both versions available before Easter in time for the tourist trade but you may wish to make two offerings, one in the spring, the other in the autumn. Jersey are prepared to accept our advice on the best method of marketing in the UK and USA.

The issue limit will remain at 5,000 for each design although sales of the 1983 coin ( St Helier ) are unlikely to exceed 3,500 pieces. I have suggested a revised issue limit but Jersey are adamant that the limit will stay at 5,000.

#### £1 GOLD PROOF

A gold proof version of the above two issues will be produced and the issue limits will be reduced from 1,500 in 1983 to 500 of each in 1984, but the States were unwilling to accept my advise to further reduce the mintage limits to 250 of each coin. Local sales in 1983 total 109 to date.

#### SILVER SET

There will be no new silver set next year but the 1983 set will remain on sale for a period of years. It is possible that some time in the future the Treasury will break up the sets and offer the coins individually. They would very much like to boost the sales of this item.

OCC

-----  
Enter Command  
267321 MINTLN G  
4192390 STATES G

X  
4192390 STATES G

22ND NOVEMBER 1983

TO MARTIN JONES - ROYAL MINT

TO CONFIRM THAT IAN MONINS WILL DESPATCH A FURTHER 50 ALBUMS  
TO YOU TODAY DIRECT TO LLANTRISANT. ORDERS TO DATE CONFIRMED AS:

50 GOLD COINS

600 SILVER COINS

350 NOT 300 SILVER SETS

THE SILVER SETS ARE RECORDED AS:

FIRS ORDER 100

SECOND ORDER 150

CURRENT ORDER 100 INCLUDING 50 MENTIONED ABOVE

---  
350  
---

REGARDS  
ROBIN HARRIS

STATES TREASURY

4192390 STATES G  
267321 MINTLN G

-----  
Enter Command

PATTERN SETS

The possibility of issuing a very small number of "pattern sets" was raised. This would involve issuing all 12 designs with a single year date "1983" or possibly with the St Helier coin having a 1983 date and the rest a 1984 date. The idea was that these coins would be pre-production pattern sets available as a one-off for a limited time and in a very limited mintage. Future editions of the coins contained in the sets could then only be obtained within the actual year of issue.

UNCIRCULATED SETS

Treasury officials were enthusiastic about joining our unc. programme and they felt that the sets would go down well with the tourists in Jersey. There is a problem in deciding whether we would include both the £1 coins or only one of the £1 coins in the unc set.

May I have your comments and proposals please within 7 days as I have to formulate a document to send to Jersey before the December Finance Committee meeting. If there is any further information you require, in the interests of expediency, could you please telephone me at Grosvenor Gardens.

For information, a copy of the notes of my meeting with the Treasury are enclosed.

D Martin Jones  
21 November 1983

PAES Messages~~XXXXXXXXXX~~Tuesday 1983 Coin

Should you place order a further 100  
 £1 Silver proof coins and presentation cases for delivery  
 to ADMINISTRATIVE. This will bring the total ordered  
 to 600.

Coins are required without delay because  
 Sales to date are close to the number required,  
 and overseas agents have now been advised that  
 the Royal Mint can supply them.

Regards

J. Parker

Marketing

17 Nov 83

Telephoned Mr. Marine 11/11/83  
 + ordered

50 Albums.  
 100 £1 silver proof coins

J. Parker <sup>K</sup> Notified <sup>K</sup> telecom  
 21/11  
 A

6) Memoirs  
 4.05.  
 12.11.83

## States Treasury

CYRIL LE MARQUAND HOUSE


P.O. Box No. 353  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Ext. .... Telex: 4192390.STATES  
J. Clennett, F.C.A., A.C.M.A.  
Treasurer of the States.



Your Ref :

Our Ref : REH/TEBA/T8

Date 2nd November,  
1983

  
D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON.  
SW1W OBH

*Mr Parker*  
*Please counter sign*  
*2 pass for payment*  
*[Signature]* 8/11.

Dear Martin,

I enclose for your attention, an Invoice in respect of the 1983 Jersey coins delivered to you for resale.

Yours sincerely,

*R. E. Harris*

R. E. HARRIS,  
Principal Accountant

Enc.

*Original sent to John Parker*  
*8/11/83*

# States Treasury

CYRIL LE MARQUAND HOUSE

P.O. Box No. 353

The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Ext..... Telex: 4192390.STATES

J. Clennett, F.C.A., A.C.M.A.

Treasurer of the States.



## SUPPLY TO:

Royal Mint,  
7 Grosvenor Gardens,  
London.

Your Ref :

Our Ref : REH/TEB A/T 8

Date 2nd November, 1983

## INVOICE

To coins supplied as follows:-

50 Gold One Pound coins at £225 each	£11,250
100 Silver One Pound coins at £9 each	£900
100 Silver Sets at £48.50 each	£4,850
Sub Total	£17,000
Carriage and Insurance on the above	£95
TOTAL	<u>£17,095</u>

Passed for payment —

(1)

(2) K. h. *[Signature]* 7/11/83.

4192390  
4192390STATES G

Enter Message Numbers 13

267321 MINTLN G

TO: STATES OF JERSEY TREASURY  
FROM: ROYAL MINT LONDON

ATTN: ROBIN HARRIS

JERSEY COMMEMORATIVE COINS  
-----

I WISH TO CONFIRM OUR TELEPHONE CONVERSATION OF TODAY CONCERNING  
FURTHER SUPPLIES OF YOUR COINAGE AND PACKING MATERIALS. PLEASE  
SEND ME THE FOLLOWING:

QUANTITY  
-----

400 £1 SILVER PROOF COINS PLUS PACKAGING

150 ALBUMS ONLY FOR SILVER PROOF SETS

TO CONFIRM SALES TO DATE:

QUANTITY  
-----

260 SILVER PROOF £1 COINS

170 SILVER PROOF SETS

11 £1 GOLD PROOF COINS

THESE FIGURES ARE APPROXIMATE AND REFER TO UK SALES ONLY. I  
WILL LET YOU HAVE UPDATED FIGURES IN A WEEK OR SO.

BEST REGARDS  
MARTIN JONES  
3 NOVEMBER 1983  
267321 MINTLN G  
4192390STATES G

*File*  
*already copied to*  
*chron*

Mr A W Wallace

cc Mr J Parker  
Mr A R Lotherington

JERSEY COMMEMORATIVE COINS 1983

To confirm our telephone conversation today, Jersey have no objection to us approaching our overseas agents with the Jersey coinage. As far as I can gather they have not made any overseas sales and are quite happy for us to maximise wherever possible.

D Martin Jones  
Manager Overseas Coin Sales  
3rd November 1983



*Kusum. for filing*

3

2.35

14.10.83

MR G GOULDEN

C C Mr R W Gravenor  
Mr D C Snell  
Mr R Burchill  
Mr R J Clarke  
Mr G Matthias  
Mr P Colvin  
Mr Ian Williams  
Miss H Kerton  
Mr E Dew  
Mr H Elsasser  
Mr J Cussen

PLATINUM BULLION COINS FOR JERSEY

PLEASE LET ME HAVE A QUOTATION BY FRIDAY, 21ST OCTOBER FOR  
PLATINUM BULLION COIN CONTAINING ONE OUNCE OF PLATINUM FOR  
THE FOLLOWING QUANTITIES: 5,000, 10,000, 50,000, 100,000.  
WOULD YOU PLEASE QUOTE PRECISE SPECIFICATIONS INCLUDING  
PREFERRED DIAMETER, ETC. PLEASE ASSUME PLATINUM SUPPLIED FREE-  
IN-AID.

A R W LOTHERINGTON

14 OCTOBER 1983

Enter Command  
Clear Messages  
2517 Words Left  
Enter Command

1

267321 MINTLN G  
498353 MINTUK G

ATTN D M JONES  
GROSVENOR GARDENS  
CC B R SMITH

# JERSEY 1983 COMMEMORATIVE COINS

THE FIRST CONSIGNMENT OF COINS/PACKING MATERIAL HAVE NOW BEEN DELIVERED. WOULD YOU PLEASE ISSUE A WORKS ORDER AMENDMENT TO COVER QUANTITIES DETAILED IN MY FACS MESSAGE OF 4 OCTOBER FOR MARKETING. THIS SHOULD ACT AS AN INSTRUCTION TO PRODUCTION DIVISION TO PACK COINS IN THE AMATERIALS SUPPLIED AS QUICKLY AS POSSIBLE.

REGARDS  
J PARKER  
MARKETING  
11.10.83 11.03  
498353 MINTUK G  
267321 MINTLN G

Enter Command

*Discussed with J. Parker + M. Wallace  
12/10.  
Bureau to Park. No amendment  
needed.*  
*[Signature]* 17/10

Mr M Hughes  
Mr R Birk  
Mr G Mathias  
Mr J Parker  
Mr G P Smith

cc: Mr A W Wallace  
Mr M J Mansley

JERSEY 1983 COMMEMORATIVE COINAGE

I enclose a copy of a minute that I sent out recently concerning the record of coins struck and despatched to Jersey.

The financial arrangements for this issue <sup>are</sup> ~~is~~ as follows:

1. Jersey are to be invoiced for the total production quantities of these coins. (Mr G P Smith has already taken action on this I believe).
2. Jersey will send an appropriate remittance against the invoices raised.
3. We will order coins from Jersey (through my office) to meet marketed requirements.
4. Jersey will invoice us for coins and packing materials supplied. These invoices will be checked by my office and countersigned by Mr J Parker's section.
5. No royalties will accrue to Jersey on the sale of these items as they are a direct purchase by us from the issuing authority.

Please let me know if there are any points for further consideration.

D Martin Jones  
12 October 1983

Mr A W Wallace  
 Mr M J Mansley  
 Mr G P Smith  
 Mr B R Smith

cc: Mr G Goulden  
 Mr K Newman

# JERSEY 1983 COMMEMORATIVE COINAGE

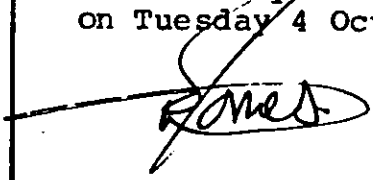
I thought it would be useful if I gave you an up to date situation on the Jersey 1983 commemorative coinage. The record of coins struck, coins despatched to Jersey and coins available at the Royal Mint is as follows:

Item	Issue limit	Number struck	Number despatched to Jersey	Stock at Royal Mint
Gold proof	1,500	1,500	1,474	26
Silver proof £1	5,000	5,000	5,000	nil
Silver proof sets	5,000	5,000	<del>3,000</del> 2,000	<del>2,000</del> 3,000

The agreement with Jersey is that we will purchase from them all coins and packing required. Mr G P Smith is currently taking action to ensure that Jersey have been invoiced for the full production total.

I have arranged for Jersey to send us 24 gold coins plus 50 cases, 100 silver proof coins and cases and 100 silver proof set albums. With the coins in stock at the Royal Mint this means that there will be an initial availability of 50 gold coins, 100 silver coins and 100 silver sets complete with packaging.

If Mr Wallace and Mr Mansley keep me updated regularly of their requirements I can arrange for additional supplies to be brought back from Jersey with 2 or 3 days notice. May I suggest that only sufficient coins or sets are drawn from the proof coin unit to match the packing materials received from Jersey. The initial supplies from Jersey are expected on Tuesday 4 October.

  
 D Martin Jones  
 30 September 1983

754 7  
4088 200  
24

File

Reference.....

FACS MESSAGE

Mr. ~~XXXXXXXXXX~~  
GOVERNOR BARNETT

JERSEY 1983 COMMERCIALS CONT

The initial requirements for these products have been reviewed (Sharon Wallace/Kennedy) and it has been decided on the Simon products quantities of 100 each are not sufficient. Release you therefore place notices via the supply from Jersey for Marketing to 500 pieces of L1 prog and 500 others for the prog sets.

In addition would you please check your figures quoted in your minute of 30 September as they differ from my own. Their records in respect of the prog sets.

Regards

Alan

Marketing  
at Gov H

(3)

Mlomas  
5/10/83  
1.10 pm



Your Copy.

TO MR D.M. JONES.

**WITH COMPLIMENTS**

Invoice raised and sent  
to Jersey as your telecon  
instructions.

*Royal*

*G.P. Smith*

*Mint*

Llantrisant, Pontyclun, Mid-Glamorgan CF7 8YT  
Telephone: 0443 222111 Telex: 498353

# ROYAL MINT, LLANTRISANT, GLAM., U.K.

Yr Ref.

## INVOICE

Mint Ref.

XXXXXX WD/23/24

Telephone:

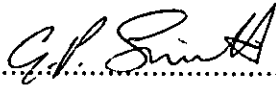
Llantrisant 222111

Telex: 49353

STATES TREASURY  
CYRIL LE MARQUAND HOUSE  
THE PARADE  
ST HELIER, HERSEY

Inv. No. ....L.3612.....

29 September 1983

Box Serial Numbers	Particulars	Gross Weight Kgs	Price/per/ 1,000/pieces/ 0.1 £/19.0 £		
				£	p
	JERSEY COIN		MANUFACTURE		
	3,000 Jersey 7 coin AG Proof Sets		26.00	78.000	00
	26 Jersey £1 AU Proof		14.50	377	00
				78,377	00
	THE ABOVE COINS ARE STRUCK AND HELD IN STORE				
	 p.p. The Royal Mint, Llantrisant.				

Please make cheque payable to ROYAL MINT, quoting Invoice Number and remit to Accounts Department.

Bank: Bank of England, Threadneedle Street, London EC2R 8AH  
Sort Code 10-00-00 Account No. 54165008

V.A.T. Regd. No. GD 240

:4192390  
4192390STATES G

Enter Message Numbers 7

267321 MINTLN G

TO: STATES OF JERSEY, TREASURY  
FROM: ROYAL MINT, LONDON

ATTN: ROBIN HARRIS

JERSEY COMMEMORATIVE COINS

FURTHER TO OUR TELECON THIS MORNING I HAVE CHECKED WITH OUR  
DESPATCH DEPARTMENT AND ACCORDING TO OUR RECORDS WE HAVE  
INVOICED YOU AS FOLLOWS:

GOLD PROOF	1,474 COINS
SILVER PROOF	5,000 COINS
SILVER SETS	2,000 SETS

I HAVE ASKED FOR AN INVOICE TO BE RAISED TO COVER THE REMAINING  
COINS AND SETS, IE 26 GOLD COINS AND 3,000 SETS.

AS AGREED, WE WILL HOLD THESE IN STOCK PENDING THE RESULTS OF  
OUR PROMOTION AND WAITING FOR YOUR FURTHER REQUIREMENTS.

ALSO MY TELEX OF YESTERDAY CONCERNING OUR REQUIREMENTS FROM  
YOU IS AMENDED AS FOLLOWS:

GOLD PROOF COINS	24 COINS + 50 CASES
SILVER PROOF COINS	100 COINS + CASES
SILVER PROOF SETS	100 ALBUMS ONLY

AS AGREED PLEASE INVOICE US ACCORDINGLY.

BEST REGARDS  
MARTIN JONES

29 SEPTEMBER 1983  
267321 MINTLN G  
4192390STATES G



:4192390  
4192390STATES G

Enter Message Numbers 11

267321 MINTLN G

TO: STATES OF JERSEY TREASURY  
FROM ROYAL MINT, LONDON

ATTN: MR ROBIN HARRIS

COMMEMORATIVE COINAGE  
-----

PLEASE SEND AS AN INITIAL SUPPLY THE FOLLOWING:-

£1 GOLD PROOF	-	50 COINS AND CASES
£1 SILVER PROOF	-	100 CASES-
<sup>®</sup> SILVER PROOF SETS	-	100 ALBUMS ONLY.

WILL LET YOU HAVE MAILING DATES FOR U.S. AND U.K. PROMOTION IN  
NEXT FEW DAYS.

REGARDS  
MARTIN JONES  
28 SEPTEMBER 1983

267321 MINTLN G  
4192390STATES G

Mr M J Mansley  
Mr A W Wallace

cc: Mr K Newman

JERSEY COINS

Following previous exchange of memoranda on the subject of allocation of Jersey coins, I propose to ask Jersey immediately for packaging to cover 50 gold proof coins, 100 silver sets and 100 silver proof coins.

These quantities should be sufficient to satisfy initial demands either from North America or the UK Bureau as it will take only a few days to have extra packing materials sent across from Jersey. I do not want to overburden ourselves with packing materials and then be faced with the expense of sending them back to Jersey if sales are not as high as expected.

As we are being pressed by Jersey for details of our promotional dates, could Mr Mansley please let me know when the mailing date is for the North American promotion and similarly, Mr Wallace for the UK.



D M Jones  
28 September 1983

IAN MONINS F.R.N.S.  
(Adviser on Coinage to Jersey States Treasury).  
HOMELAND,  
ST. JOHN,  
JERSEY, C.I.  
Telephone 61618

Mrs. Verman,  
The Royal Mint,  
7 Grosvenor Gardens,  
London,  
SW1W 0BH



10th August 1983

Dear Mrs. Verman,

Further to your telephone call yesterday, please find enclosed a second album for the silver proof set for photographic purposes.

Yours sincerely,

A handwritten signature in dark ink, appearing to read 'Ian Monins', with a long horizontal flourish extending to the right.

Ian Monins

*Album  
Sent to Mark Gordon  
via R.M. car. on 15/8/83.  
for photography.*

Handwritten initials 'Hi' in dark ink, located at the bottom right of the handwritten note.

# States Treasury

CYRIL LE MARQUAND HOUSE

P.O. Box No. 353

The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Ext..... Telex: 4192390.STATES

J. Clennett, F.C.A., A.C.M.A.

Treasurer of the States.



Your Ref :

Our Ref : REH/TEB A/T 8

Date 8th August, 1983

D. Martin Jones, Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
London,  
ENGLAND SW1W OBH

Dear Martin,

Thank you for your letter dated 29th July, 1983, the contents of which are noted. We are quite prepared to reserve the coins you require until the 31st October.

Should your advertising be successful, please let me know at an early stage, so that further coins can be reserved according to your own requirements.

Yours sincerely,

*Robt. E. Harris*

R. E. HARRIS,  
Principal Accountant

Reference.....

MR D M JONES ✓

cc: MR SNELL  
MR MANSLEY

# JERSEY COINS

Reference Mr Jones' memo 29 July, would you please note that I would initially request a reservation of the following coins :

£1 gold proof	-	100
£1 silver proof	-	250
7-coin silver sets	-	400

As you appreciate, these will be offered in the September Bulletin; if initial responses indicate a greater requirement, I will let you know as soon as possible.

*A.W. Wallace*

AP A W WALLACE  
ASSISTANT/DIRECTOR, MARKETING

3 August 1983

MR D MARTIN JONES

JERSEY

We spoke on the telephone and I explained that if we were to include the Jersey coins in the next issue of Chronicle, due out in October, we would have to be assured that a minimum number of coins would be available to help defray promotion costs and to enable orders to be fulfilled.

Our initial estimate is that we will need 400 silver proof £1 coins, 800 sets and 260 gold proofs. We must also be able to fulfil orders that arrive quickly and I suggest that by mid-October we have available at Llantrisant for North America 100 proof £1s, 100 sets and 50 gold proofs with provision for additional quantities to be supplied within (say) 48 hours should they be required.

I would be grateful if you could confirm that these arrangements can be made in order that I can instruct O&M to include the coins in 'Chronicle'.



M J MANSLEY

29 July 1983



MEMORANDUM

REF:

FROM: D. Martin Jones

(EXT. )

DATE: 29th July 1983

TO:

Mr. M.J. Mansley  
c.c. Mr. A.W. Wallace

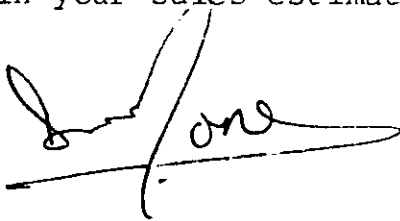
JERSEY COINS

Further to our telephone conversation today I have asked Jersey to reserve for us the following coins:-

£1 gold proof	260
£1 silver proof	400
7-coin silver sets	800

I have asked Jersey for a three month option from today's date but also to let me know if their sales suddenly take off and they find that they are in difficulties in keeping this number of coins or sets for us.

Can you please let me know immediately if there is any revision in your sales estimates.



D. Martin Jones



*Royal Mint*

7 Grosvenor Gardens London, SW1W 0BH. Telex 267321 Telephone 01 828 8724-8

29th July 1983

Mr. Robin Harris,  
States of Jersey Treasury,  
P.O. Box 353,  
The Parade,  
St. Helier,  
Jersey,  
Channel Islands

Dear Robin,

I refer to your letter to Alan dated the 19th July 1983 concerning the sale of your 1983 gold and silver issues.

We are of this date committing ourselves to production and promotion costs in North America and would like you to reserve for us for a three month period the following coins:-

£1 gold proof	260
£1 silver proof	400
7-coin silver set	800

We need a three month option because it will take six weeks to prepare the artwork and promotional material and then a further three to four weeks from the mail drop before we have a true indication of the results of the mailing. If your sales take off in the meanwhile and you want us to review our option then please let me know.

Yours sincerely,

D. Martin Jones





MEMORANDUM

RE:

TO:

FROM: D. Martin Jones

Mr. D.C. Snell  
c.c. Mr. M.J. Mansley  
c.c. Mr. A.W. Wallace

(EXT. )

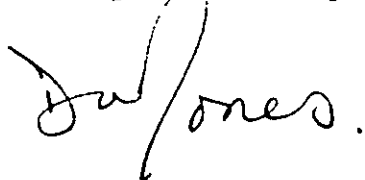
DATE: 29th July 1983

JERSEY COMMEMORATIVE COINAGE

As Mr. Wallace is on leave and I need to ask Jersey to reserve coins against our UK promotion, can you please let me have an estimate of sales.

We have to set this at as realistic a level as possible because Jersey will not reserve too great a number of coins for us and risk loss of sales on their own market. Obviously you will not want to go out on promotion without knowing that some coins are available.

I would be grateful for an early response so that I can contact Jersey before I go overseas.



D. Martin Jones

MEMORANDUM

REF:

TO:

FROM: D. Martin Jones

Mr. J. Parker

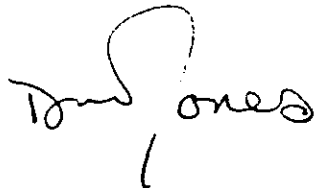
(EXT. )

DATE: 29th July 1983

JERSEY PROOF COINS

I refer to Mr. Wallace's minute of the 28th July in which he asked me to reply to you. The actual number of sets available to us is variable depending on Jersey's own requirements and how well their own sales go before our promotion takes place. We will ask Jersey to reserve a number of coins for us but if this number is too great they will obviously refuse to reserve them.

These coins should be offered on a retail basis only. They should not be offered to agents and dealers.

A handwritten signature in cursive script, appearing to read 'D. Martin Jones', with a large loop at the end of the last name.

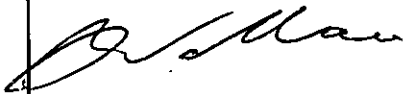
D. Martin Jones

MR D M JONES

JERSEY PROOF COINS/SETS

Further to our recent telephone conversation when you confirmed that Jersey would agree to our marketing some of their recent silver and gold proof issues, would you please let me have a pricing assessment form in order that I can determine the profitability of this offer and can assess the discounts to be offered to overseas agents and UK dealers. Would you also confirm the quantities you believe to be available to the Royal Mint.

As I will be away on leave, would you please copy any reply to John Parker.



A W WALLACE  
ASSISTANT/DIRECTOR, MARKETING

28 July 1983



MEMORANDUM

REF:

FROM: D. Martin Jones

(EXT. )

DATE: 27th July 1983

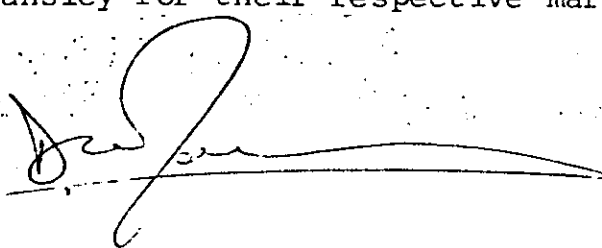
TO:

Mr. R.J. Smith  
c.c. Mr. B.R. Smith  
c.c. Mr. A.W. Wallace  
c.c. Mr. M.J. Mansley

JERSEY SILVER SETS

It is probable that we will be purchasing some of the silver proof sets from Jersey for our own marketing purposes. As Jersey have already procured their own packaging materials they will supply the packaging to our request and we will pack sets as required. I believe that we have stocks of coins in the PCU that have not yet been shipped to Jersey.

Call off on the sets will be made by Mr. Wallace and Mr. Mansley for their respective market areas.



D. Martin Jones

MEMORANDUM

REF:

D. Martin Jones

TO:

Mr. M.J. Mansley  
Mr. A.W. Wallace

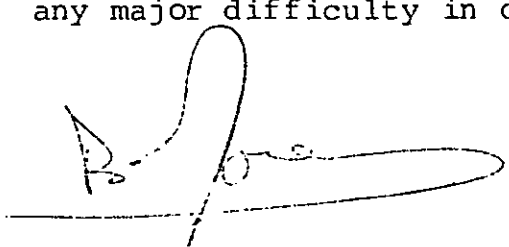
(EXT. )

DATE: 27th July 1983

JERSEY COMMEMORATIVE COINS

I enclose a copy of a letter from Robin Harris setting out the terms under which we will purchase the Jersey commemorative coinage. Please note that on the 7-coin silver sets, Jersey will supply us with albums only and we will pack the coins ourselves in the PCU.

We are under no obligation to take coins of Jersey and please note that they are under no obligation to supply us with coins if their local sales suddenly take off. However, in reality their tourist season is almost finished and I do not foresee any major difficulty in obtaining supplies of the coins.



D. Martin Jones

# States Treasury

CYRIL LE MARQUAND HOUSE

P.O. Box No. 353

The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Ext. .... Telex: 4192390.STATES

J. Clennett, F.C.A., A.C.M.A.

Treasurer of the States.



Your Ref :

Our Ref : REH/JCS A/T 8

Date 19th July, 1983

A. Lotherington, Esq.,  
Sales Director,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON SW1W OBH

*Received  
25/7. K*

Dear Alan,

*Martin, can you let me  
have your views  
a.s.a.p. AL*

I refer to the recent discussions between Martin Jones and Ian Monins regarding the sale by the Royal Mint of our 1983 gold and silver issues.

You offered, on the telephone, to sell coins on our behalf through a promotion to be carried out in September. The terms were that you would take coins from us as ordered by your customers at cost price plus carriage costs. There would be no obligation on our part to reserve coins for this purpose until you had commenced the promotion and thereafter the number to be supplied would be by negotiation taking into consideration the market value of gold and silver bullion at the time.

The cost of coins in our books, including bullion costs, manufacturing, packing and packaging is as follows:-

			<u>Local Retail Price</u>	<u>Coins Currently Available</u>
			£	
£1 Gold proof	£225	plus carriage	300	1,300
£1 Silver proof	£9	" "	14.95	2,000
7 Coin silver set	£48.50	(plus carriage on albums only)	79.50	4,000 sets

Would you please indicate whether the terms set out above are acceptable.

Yours sincerely,

*R. E. Harris*

R. E. HARRIS  
Principal Accountant

c.c. Mr. I. Monins

All correspondence to be addressed to the Treasurer of the States.

# States Treasury

CYRIL LE MARQUAND HOUSE

P.O. Box No. 353  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Ext..... Telex: 4192390.STATES  
J. Clennett, F.C.A., A.C.M.A.  
Treasurer of the States.



Your Ref :

Our Ref : REH/JCS A/T 8

Date 19th July, 1983

A. Lotherington, Esq.,  
Sales Director,  
Royal Mint,  
7 Grosvenor Gardens,  
LONDON SW1W OBH

*Received  
26/7.83*

*Martin, Can you let me  
have your views  
a.s.a.p. AL*

Dear Alan,

I refer to the recent discussions between Martin Jones and Ian Monins regarding the sale by the Royal Mint of our 1983 gold and silver issues.

You offered, on the telephone, to sell coins on our behalf through a promotion to be carried out in September. The terms were that you would take coins from us as ordered by your customers at cost price plus carriage costs. There would be no obligation on our part to reserve coins for this purpose until you had commenced the promotion and thereafter the number to be supplied would be by negotiation taking into consideration the market value of gold and silver bullion at the time.

The cost of coins in our books, including bullion costs, manufacturing, packing and packaging is as follows:-

			Local Retail Price	Coins Currently Available
			£	
<i>11.50</i> <i>26.0</i>	£1 Gold proof	£225 plus carriage	300	1,300
<i>4.00</i>	£1 Silver proof	£9 " "	14.95	2,000
<i>8.00</i>	7 Coin silver set	£48.50 (plus carriage on albums only)	79.50	4,000 sets

Would you please indicate whether the terms set out above are acceptable.

Yours sincerely,

*R. E. Harris*

R. E. HARRIS  
Principal Accountant

c.c. Mr. I. Monins

All correspondence to be addressed to the Treasurer of the States.

Enter Command  
Auto Call  
Enter Message Numbers 005  
Enter Delay (HH:MM)  
00:00 Auto Call Delay  
005  
4192390  
4192390STATES G  
267321 MINTLN G

TELEX TO : STATES OF JERSEY TREASURY  
ATTENTION : IAN MONINS/ROBIN HARRIS

FROM ROYAL MINT LONDON

JERSEY 1983 GOLD AND SILVER PROOF COINAGE

TO CONFIRM OUR TELECON OF FRI 15TH JULY. WE HAVE A  
PROMOTIONAL SLOT AVAILABLE SEPTEMBER AND CAN PROMOTE AT OUR  
OWN RISK. WE WOULD PURCHASE COINS FROM YOU AT BULLION  
MANUFACTURING COST PLUS PACKING MATERIALS. PRICES FOR BULLION  
AND PACKAGING COST WOULD BE AS DISCUSSED ON THE PHONE AND SHOWN  
BELOW.

	£1 AG PROOF	7 COIN AG SET	£1 AU PROOF
BULLION	3.22	18.02	207.79
MANUFACTURE	4.50	26.00	14.50
PACKING MATERIALS	.63	3.41	.63
	----	-----	-----
TOTAL	8.35	48.43	222.92
	<u>7.00</u>	<u>48.50</u>	<u>225.00</u>

THE ADVANTAGES TO YOU ARE

- 1) YOU RECOVER BULLION AT THE PRICE YOU PAID
- 11) YOU ARE NOT FACED WITH ABORTIVE MANUFACTURE COSTS FOR  
ITEMS YOU HAVE TO MELT
- 111) YOU ARE NOT FACED WITH ABORTIVE PACKAGING COSTS
- 1V) THE R.M. BEAR ALL PROMOTIONAL COSTS.

WE BELIEVE THAT IT IS IMPORTANT TO PROMOTE THE COINS THIS YEAR  
AND TO MAKE THE SEPT SLOT WE NEED AN URGENT REPLY.

I WILL BE ON LEAVE NEXT WEEK BUT YOU CAN DISCUSS WITH MR LOTHERINGTON

WE PROPOSE SELLING PRICES OF

GOLD £299.95

SILVER 18.95

SET 34.95

REGARDS  
267321 MINTLN G  
4192390STATES G

20/7/83



IAN MONINS F.R.N.S.  
(Adviser on Coinage to Jersey States Treasury)  
HOMELAND,  
ST. JOHN,  
JERSEY, C.I.  
Telephone 61618

Martin Jones, Esq.,  
The Royal Mint,  
7 Grosvenor Gardens,  
London,  
SW1W OBH

7th July 1983

Dear Martin,

Further to yesterday's telephone conversation I enclose a sample of the album designed to hold the 1983 seven silver proof coins together with the uncirculated coin set pack and some publicity material that we use.

Yours sincerely,

A handwritten signature in black ink, appearing to be 'Ian Monins', written in a cursive style.

Ian Monins

Silver Proof

Set.

Gold Proof

Ballon

3.22.

18.02

207.79

m/for.

4.50

26.00

14.50.

Packing materials

.63

3.41.

.63

Jeany Get

8.3548.42

222.92.

Packing

.28.63.288.63

49.06

223.20

✱

£9.00£48.50£225.00

Fulfil.

2.50

2.50

2.50.

Promo.

3.00.

10.00.

15.00.

14.13

61.56

240.70

Retail Gr Vat.

16.4873.87260.82PROFIT2.3512.3120.12

Retail inc Vat

~~£18.95~~  
~~£299.95~~~~£18.95~~

£299.95.

Jeany Retail

£14.9579.50300.00Jeany Retail  
8.25/7

A

✱ £9.

£48.50.

£225.00

5.60 ~~2.15~~ 6.5

Silver

21.

21 set.

Gold

~~4.4~~

Bullion

3.22

18.02

207.79

from Ian Morris

Stirling ~~4.4~~

3.00

24.10

9.93

Packaging

~~2.41~~ .63

3.43

.63

from Ian Morris

Packaging

.28

.63

.28

3.91

28.14

14.02

46.16

21 silver

21 set

Gold

Bullion

3.22

18.02

207.79

Mans.

4.50

26.00

14.50

Packaging

.28

.63

.28

Packaging

.63

3.41

.63

8.63

48.06

223.20

Say

~~10.00~~ 8.63

50.00

225.00

7/7

2.50

2.50

2.50

from

3.00

10.00

15.00

11.63

62.50

242.50

15.00

15/7/83

1.50

2

FACS

2

15.7.83

1.30 *ell*

TO: D. M. JONES

GRANDPOND GUNS

Reference Phone call 15.7.83

BERSEY

Packing labour and extra materials for packing game, ag & an coin into  
nylon cases & nets (cases supplied by gamey).

① 1000 ag coin (nylons)  
200 an coin (nylons)

1300 coin @ 70/hr packing = 19 hrs x £9.70 = £185

plus nylons & sleeves 1300 x min £0.04 = £52

plus information leaflets 1300 x £0.10 = £130

£367 ÷ 1300 = £0.28 each

N.B. Normally storage box is included but omitted for your purposes as in profit.  
(if boxes required for storage then add at £2.65 each and now 9 boxes required)

② 200 nets @ 20/hr packing = 10 hrs x £9.70 = £97

plus nylons & sleeves 200 x £0.04 = £8

plus information leaflets 200 x £0.10 = £20

£125 ÷ 200 = £0.625 each

N.B. Boxes & Profit omitted. 97 boxes required now, 3 boxes @ £2.65 each.

P.S. Price of cases supplied by gamey not included above as not known.

*9/11/83 15.7.83*

TO: MR D M JONES

cc Mr A W Wallace  
Mr M J Mansley  
Mr J F Cripps

## JERSEY 1983 COMMEMORATIVE COINS

1. I respond to your memo dated 9 June and our subsequent telephone conversations. It was not possible to obtain from the Jersey Central Bank details about the gold and silver proof and the silver set and in consequence we could not enclose references to these commemorative issues in the Summer edition of the Bureau Bulletin.
2. We propose to produce the Bulletin in time for September mailing and I would be obliged if you could procure as much information as possible for eg brochures which can be of value in the preparation of (say) half a page in the next Club Bulletin.

  
M H BENDON  
12 July 1983

MEMORANDUM

REF:

FROM: D. Martin Jones

TO:

Mr. A.W. Wallace

Mr. M.J. Mansley

(EXT. )

DATE: 9th June 1983

JERSEY 1983 COMMEMORATIVE COIN

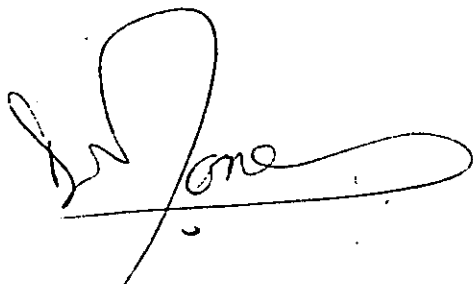
As you know Jersey have produced a £1 gold proof coin, a £1 silver proof coin and some complete silver proof sets of their 1983 dated coinage.

I understand that Jersey are retailing at the following prices:-

Gold proof	£300
Silver proof	£ 14.95
Silver set	£ 79.50

Jersey have indicated their willingness to provide us with some of the sets on a dealer basis.

Can you please let me know whether you wish me to enter into negotiations with Jersey to purchase some of the sets for marketing in the U.K., U.S.A. and through our agents. If so perhaps you would let me have an indication of the quantities concerned.

A handwritten signature in black ink, appearing to read 'D. Martin Jones', with a large, stylized loop at the end.

D. Martin Jones

MESSAGE

27th May 1983

TO: Mr. D. Unwin  
c.c. Mr. R. Smith  
c.c. Mr. B. Smith  
c.c. Mrs. A. Morgan  
c.c. Mr. G. Goulden

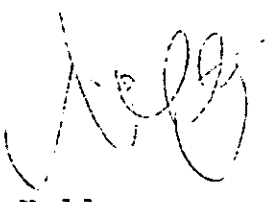
JERSEY SETS

I have discussed deliveries with the Treasury and confirm that they require a further 1000 sets to be sent before the weekend. Can you please make immediate arrangements for 1000 sets to be despatched. You will be advised of requirements for the future when the existing stock is exhausted.

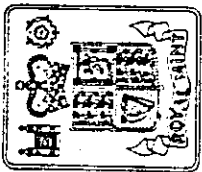
You will recall that the Deputy Master and Mr. Lotherington took 3 sets to Jersey but they had a U.K. £1 coin. Can you please confirm that 3 Jersey £1 coins have been sent as replacements and can you also note that the 3 sets should be counted against the total of 5000 sets supplied.

If there are any problems please advise Martin Jones or Mrs. Verman.

Regards.

  
Kelly

LB



*Royal Mint*

Llantrisant, Pontyclun, Mid Glamorgan CF7 8YT. Telex 498353 Telephone Llantrisant (0443) 222111

Mr R E Harris  
Principal Accountant  
States Treasury Jersey  
Cyril Le Marquand House  
PO Box 353  
The Parade  
St Hellier  
Jersey

24 May 1983

Dear Mr Harris

Please find enclosed a cheque for £84,229.38  
which represents the proceeds from the sale of  
silver on behalf of the States Treasury.

Yours sincerely

*M T Hughes*

M T HUGHES  
GENERAL FINANCE

*Kusun*  
*For Info.*  
*17th 24/83.*

10-00-00 T

*To the Cashiers of the Bank of England*

NON-NEGOTIABLE

LONDON

23:5:83.

Pay *The States Treasury Jersey.*

or Order

£ MILLIONS	£ HUNDRED THOUSANDS	£ TEN THOUSANDS	£ THOUSANDS	£ HUNDREDS	£ TENS	£ UNITS	PENCE	AMOUNT
2	2	EIGHT	FOUR	TWO	TWO	NINE	38	84229:38.

BLADES EAST & BLADES LTD

(1760 c)

On Account of the MASTER OF THE MINT

*D H Stoneman*  
*R S Bick*

⑈ 192971 ⑈ 10⑈0000⑈ 54165008⑈



2. 9.27  
23.5.83

Facs

Att. Micket Hughes - Finance.  
cc. Ranbi Burke.

JERSEY Silver.

Thank you for your facs of today.

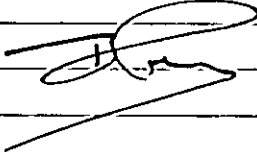
Please pay Jersey £84,229.38 by cheque  
at the earliest.

Regards

Kusum Verman  
20/5/83

Passed for payment :-

(i) Killbome 20/5/83

(ii)  20.5.83

90.

4192390STATES G  
267321 MINTLN G

23RD MAY 1983

RE OUR TLX DATED 20TH MAY 1983 ADDRESSED R E HUGHES  
SHOULD HAVE BEEN R E HARRIS  
-----

APOLOGIES

AREGARDS  
ROYAL MINT LONDON

267321 MINTLN G  
4192390STATES G

058  
4192390  
4192390STATES G  
267321 MINTLN G

K. Verman

20TH MAY 1983

FOR ATTN MR R E ~~HUGHES~~

HARRIS S

CONFIRMING OUR TELECON TODAY.

WE HAVE SOLD ON 19.5.83 9737.50 OUNCES OF SILVER AT EXACTLY  
STLG 8.65 PER OUNCE.

TOTAL DUE TO JERSEY IS STLG 84,229.38.

AS WE AGREED A CHEQUE WILL BE SENT TO YOU FOR THIS AMOUNT EARLY  
NEXT WEEK.

KIND REGARDS

KUSUM VERMAN

ROYAL MINT LONDON

NNNN  
267321 MINTLN G  
4192390STATES G

Facs message to Mrs K. Veeman

re. Jersey Silver

My facs message to Mr D. M. Jones 12.5.83  
refers.

We have sold 9739.50 ounces of silver at exactly  
£8.65002 ounce. Total due to Jersey is £84,229.38.

We now need to know how Jersey wish payment.  
ie. account number etc.

Regards

Mike Hughes

20.5.83

Vanessa

12/6/83  
Cheque

MEMORANDUM

RE  
FROM: D. Martin Jones

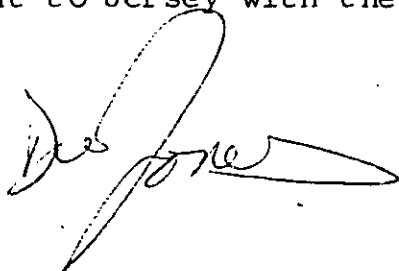
TO: Mr. R.J. Smith

(EXT. )

DATE: 12th May 1983

JERSEY £1 SILVER PROOF COINS

I enclose the three coins that were sent to Jersey instead of the silver £1 proofs. <sup>the</sup> coins are in fact UK £1 piedforts. Can you please arrange for three replacement coins to be sent to Jersey with the next convenient consignment.



D. Martin Jones

2:30 PM  
Faxes message to M.D.M. Jones

re: Jensen w/o 24-23

We have today placed an instruction with  
our dealers to sell 9737.50 ounces of silver  
once the price reaches \$3.65 per ounce.

I will advise details on completion of the sale.

Regards.

Mike H. J.  
12<sup>th</sup> May 1983

2. 12.5.83  
320



Facs

Att. Mike Hughes - Finance

JERSEY 1983 Commemorative Coins

Ref Martin's telecon with you this morning and your  
facs. of 21/2/83.

Please sell the surplus silver bullion held when silver  
price reaches £8.65 or above.

Regards

Kusum Verman

12 May 1983





D. Jones

-----  
Enter Command

Store Message 009                      1959 Words Left

267321 MINTLN G  
4192390STATES G

MMU  
4192390STATES G

12TH MAY 1983

TO ROYAL MINY

ATTENTION OF MR D MARTIN JONES

PLEASE INSTRUCT YOUR BROKER TO SELL THE SURPLUS SILVER BULLION  
HELD BY YOU TO OUR ACCOUNT WHEN THE PRICE REACHES EIGHT POUNDS  
SIXTY FIVE PENCE OR ABOVE

REGARDS

ROBIN HARRIS  
STATES OF JERSEY TREASURY

TIME SENT 11.55

4192390STATES G  
267321 MINTLN G  
End of Message 009

-----  
Enter Command

URGENT

FACSIMILE MESSAGE TO

MR LOTHERINGTON

cc Mr Howlett  
Mr Burchill  
Mr Goulden

JERSEY SILVER PROOF SETS

1. The batches of silver blanks received from Sheffield Smelting for the 50p and 5p coins after buffing have been found unsuitable for coining due to hard inclusions on the surface, a defect which we have had with Sheffield Smelting blanks in the past. Mike Harrison from Sheffield Smelting has been at Llantrisant today on this problem and we can expect further batches of blanks towards the end of next week.
2. In the meantime the PCU is pressing ahead in an endeavour to produce the first 1000 sets by Monday, 9 May, using the best of the batches. This will incur additional costs as we can expect a high buffing and coining reject rate and poor die life (requiring more dies to be manufactured) plus the overtime working this week end.
3. So far the 20p and 10p blanks appear to be satisfactory. The 2p and 1p blanks have yet to be checked (to be done this week-end), should these blanks be unacceptable then the delivery date for the whole order is unlikely to be met. A further review will be made as more information becomes available.

R J SMITH  
29 April 1983

*Telex BR Smith 4/5/83*  
3,000 Silver & £1 proof } Today  
1474 Gold £1 proof }  
Looks OK for 1,000 sets Monday

To: Kusum

2 29.4.83  
11.30

FACS

Attn: Mr. P. Colvill

Cc: Mr. R. Smith / Mr. D. Unwin

JERSEY

Ref our telex today.

Please note that I have advised Jersey that the following coins will leave the Royal Mint on the 9th May 1983.

- 1) All circulating coins w/o 20.
- 2) 1,000 Silver sets
- 3) 3,000 £1 silver proof coins
- 4) 1,500 £1 gold proof coins.

Grateful you ensure that these coins are sent to Jersey as scheduled.

Leger's

Kusum

28/4/83

MEMORANDUM

REF.:

FROM:

H. I. ELSÄSSER

TO:

MR. M. JONES

[EXT. 422]

DATE: 20.4.83

Please note that the following Trial Dies have been sunk.

COUNTRY: ..... JERSEY : .....

DENOMINATION: ..... ALL (PROOF & ORDINARY) .....

OBVERSE: .....

REVERSE: .....

WORKING PUNCH DATED: .....

H. I. E.

FULL RATE CABLE TO:-

TO STATES OF JERSEY TREASURY

CHANNEL ISLANDS

25-3-83

TO: STATES OF JERSEY TREASURY

ATTN: PETER HARRIS

FROM: ROYAL MINT LONDON

1983 COINAGE

*Mr. Morris.  
Mr. Harris.*

AS DISCUSSED WITH N. MORRIS YESTERDAY THE PROPOSED DELIVERY TO  
AS FOLLOWS:-

A. ORDINARY COINS

PDS STG 1 ALREADY DELIVERED.

20P WILL COMMENCE STRIKING NEXT WEEK AND HOPE TO COMPLETE BY  
APRIL 16TH.

10P END APRIL.

*50p*

5P END APRIL.

2P END APRIL.

1P END APRIL.

B. PRECIOUS METAL PROOF.

PDS STG 1 GOLD PROOF - END APRIL.

PDS STG 1 SILVER PROOF - END APRIL.

PROOF SETS - 1,000 BY MAY 6TH REST BY END MAY.

HAVE BROUGHT FORWARD 20P COINS AS I AM SURE YOU HAD NO STOCKS  
DO YOU WANT TO REVIEW QUANTITY ORDERED. IT IS POSSIBLE THAT  
PREVIOUS VERSION AS BEST OF ITS KIND WILL NOT CLOWN BACK INTO  
CIRCULATION ALSO TO BE SOME HOARDING OF THE NEW  
COINS. IT WOULD BE EASIER AND MORE ECONOMICAL TO PRODUCE COINS  
RUN.

PRODUCING A SMALL QUANTITY LATER WILL BE MORE EXPENSIVE

SORRY I CAN'T BRING 5P FORWARD

IF YOU WANT TO CONSIDER SMALLER QUANTITIES OF SILVER PROOF BY  
APRIL I WILL SEE WHAT CAN BE DONE. PLEASE LET ME KNOW

REGARDS

MARTIN JONES

- Can you also arrange to
- supply Cotswold Covers with 15 of each of the blanks for coins so that they can make blister packs. Must be blanks not coins.

John 24/2/83

Wayne Smith despatched blanks direct from Lancaster 2/3/83

Kusum,

San. Martins advises

1. Silver set will retail at £79.50
2. £1 at £14.95
3. Gold. £300.



**ROYAL MINT**  
**LONDON EC3N 4DR**  
**01-488 3424**

**Deputy Master and Comptroller**  
**DR D J GERHARD**



6 25.2.83  
3.52

F A C S M E S S A G E

From: J. Kelly

To: Mr. B.R. Smith

c.c. Mr. R. Smith  
Mr. P. Colvin  
Mr. F. Custerson  
Mr. G. Goulden

Date: 25th February, 1983

Subject: JERSEY

I confirm that the Jersey commemorative proof sets being struck in silver need not comply with the edge thickness tolerances for the Jersey coinage. The tolerances which are important will be the weight and the diameter.

I also confirm that all coins should use the standard milling which would be applicable to the coin if it was struck in base metal. This has been agreed with Mr. I, Monins of Jersey.

Regards,

.....  
Kelly

5

FACS message to Mrs K. Verman

Re: Jersey 1983 Coinage

To confirm our telex of 21.2.83.

We originally purchased 21,213.52 ounces of silver for the above named order.

As Jersey have now reduced their order by 5000 of each of the denominations, the requirement is 11,476.02 t.ozs.

Jersey can now sell the balance of 9737.50 ounces of silver.

We await their instructions.

Regards

Mike Hughes

21.2.83

Note for file

- 1) Silver bought - 21,213.52 Troy ounces ( )  
at £8.43 an ounce = Value £178,829.97

Silver needed for  
actual order placed = 11,476.02 Troy ounces. ( )

Excess	=	21,213.52	
bullion		<u>- 11,476.02</u>	
		<u>9,737.50</u>	Troy ounces

advised Mr Monins on Monday 21/2/83.

(JERSEY)

K  
21/2/83

14 16.2.83  
2.40

F A C S      M E S S A G E

From: D. MARTIN JONES

To: MR. P. COLVIN

C.C. MR. R.J. SMITH

MR. B.R. SMITH

Date: 16th February, 1983

Subject: JERSEY 1983 COMMEMORATIVE COINAGE

I wish to confirm the packaging requirements discussed with Mr. Robin Harris and Mr. Ian Monins of the States of Jersey Treasury on Monday, 14th February 1983.

£1 GOLD PROOF

The coins are to be packed in crown size capsules and will have a black washer. The capsules are to be packed on Shirley trays.

£1 SILVER PROOF

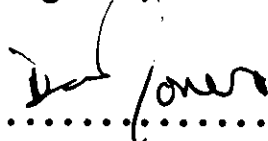
The coins are to be packed in crown size capsules using blue washers.

SILVER SETS

Crown size capsules to be used for every coin from the £1 down to 1 pence denomination and red washers which are to be colour matched with the sample left with you.

A Works Order will be issued shortly to reflect these packing requirements.

Regards,

  
.....

D. Martin Jones

267321 MINTLN G  
4192390STATES G

16TH FEB 1983

ATTN MARTIN JONES - ROYAL MINT LONDON

SILVER PROOF SETS

-----3-----

ORDER OF 5,000 SETS CONFIRMED AT 26.00 POUNDS STERLING PER SET

KIND REGARDS

ROBIN HARRIS  
STATES TREASURY

4192390STATES G  
267321 MINTLN G

TIME 10.45A.M,

URGENT

2

16.2.83  
12.13

cc. Mr. R. Smith

cc. Mr. R. Burchill, Mr. E. Dew, Mr. H. Elasse, Mr. P. Colvin,  
Mr. R. Clarke, Mr. B. R. Smith

JERSEY £1 Gold & Silver W/O 23

We have received an order for the following <sup>Proof</sup> coins which has been allocated to Llantrisant for delivery in Jersey by Mid-April 1983.

<u>Denom</u>	<u>Qty</u>	<u>Diameter</u> (mm)	<u>Wt.</u> (gms)	<u>Composition</u>	<u>Shape/Edge</u>
£1	5,000	22.50	11.68	925 Ag	R/Milled incuse lettered
£1	1500	22.50	19.65	916.7 Au	"

Will Mr. B. R. Smith please arrange for blanks to be ordered immediately. Jersey has prepaid the bullion.

Regards

Kusum Verman

16 February 1983

NOTE FOR THE FILE

JERSEY SILVER PROOF SETS

In discussion with Mr. Lotherington to-day, it was agreed that we could reduce the manufacturing price of these sets to £25.



D.M. Jones

15.2.83

267321 MINTLN G  
4192390STATES G

4192390STATES G

16TH FEBRUARY 1983

TO ROYAL MINT

FROM STATES OF JERSEY TREASURY

ATTN: MARTIN JONES  
-----

PROOF COINAGE

ORDER CONFIRMED

5,000 SILVER PROOF ONE POUND COINS  
1,500 GOLD PROOF ONE POUND COINS  
AS PER PRICES IN YOUR TELEX DATED 11.2.83

AWAITING RECASTING OF SILVER PROOF SETS

THANKS VERY MUCH FOR LOOKING AFTER US SO WELL ON OUR VISIT TO  
LLANTRISANT.

KIND REGARDS

ROBIN HARRIS

4192390STATES G  
267321 MINTLN G

*Order from  
States Treasury  
order holder - silver  
has been prepared & sold*



~~Draft~~ Telex to

States of Jersey Treasury.

ATTN Robin Harris.

From Royal MINT LONDON

PROOF COINAGE.

The following are our prices for producing ~~proof coins~~ of  
commemorative versions of your 1983 coinage.

1. Silver Proof Set £1 - 1p (7 coins)

Mintage - 10,000

Bullion - prepaid by you.

Manufacturing Cost - £27.50 per set ✓

Packaging - Capsules + Shirley Trays.

2. Silver Proof £1 Coins.

Mintage 5,000

Bullion - prepaid.

Manufacturing Cost - £4.50 ✓

Packaging - Capsules + Shirley Trays.

3. Gold Proof £1 Coins.

Mintage - 1,500

Bullion - prepaid by you

Manufacturing Cost - £14.50 ✓

Packaging Capsules and Shirley Trays.

4. Nickel Brass £1 coin

Mintage 10,000 or more

Manufacturing Cost - 25p each ✓

Packaging - ~~plastic~~ 25 coins per plastic tube.

5. Base Metal Proof Sets

Mintage - 10,000 or more

Manufacturing Cost - £8.25 each ✓

Packaging - Capsules + Shirley Trays

All prices are C.I.F.

Validity - offer valid ~~for~~ thru Feb 28th.

Grateful for immediate confirmation if you wish us to meet  
delivery requirement of end of April.

Can discuss Monday at Wharfedale.

Regards Jones.

To: MARTIN JONES

4192390STATES G  
267321 MINTLN G  
15.2.83

Copy to,  
Cost estimating  
W/o 24.

TO: STATES OF JERSEY TREASURY

ATTN: ROBIN HARRIS  
=====

SILVER PROOF SETS  
=====

PRICE accepted  
by customer 16/2/83

(1) HAVE LOOKED AT COSTINGS AGAIN AND AM PREPARED TO REDUCE.  
OFFER TO POUNDS STERLING 26.00 PER SET F.O.B.

PLEASE CONTACT BY RETURN WITH DECISION.

BEST REGARDS  
MARTIN JONES  
267321 MINTLN G  
4192390STATES G

To : MARTIN JONES

URGENT

FACS

Mr. D. Martin Jones

c/o Mr. M. Mansley

4192390STATES G  
WYUEWQ MINTLN G  
11.2.83

TO: STATE OF JERSEY TREASURY

FROM: ROYAL MINT, LONDON

ATTN: ROBIN HARRIS  
=====

*Copied to Ian Williams  
cost Estimating*

*W/023 17/2/83  
and W/024.*

PROOF COINAGE  
=====

THE FOLLOWING ARE OUR PRICES FOR PRODUCING COMMEMORATIVE VERSIONS  
OF YOUR 1983 COINAGE:

1. SILVER PROOF SETS POUNDS 1 - 1 PENCE (7 COINS)  
MINTAGE - 10,000  
BULLION - PREPAID BY YOU  
MANUFACTURING COST - POUND STERLING 27.50 PER SET  
PACKAGING - CAPSULES AND SHIRLEY TRAYS

*Price reduced  
to £26.00  
+ see letter  
16/2/83*

2. SILVER PROOF POUNDS 1 COINS  
MINTAGE - 5,000  
BULLION - PREPAID  
MANUFACTURING COST - POUNDS STERLING BRMTP 4.50  
PACKAGING - CAPSULES AND SHIRLEY TRAYS
3. GOLD PROOF POUNDS 1 COINS  
MINTAGE - 1,500  
BULLION - PREPAID BY YOU  
MANUFACTURING COST - POUNDS STERLING 14.50  
PACKAGING - CAPSULES AND SHIRLEY TRAYS

4. NICKEL BRASS POUNDS 1 UNC  
MINTAGE - 10,000 OR MORE  
MANUFACTURING COST - 25 PENCE EACH  
PACKING - 25 COINS PER PLASTIC TUBE

- ~~5. BASE METAL PROOF SETS~~  
5. BASE METAL PROOF SETS  
MINTAGE - 10,000  
MANUFACTURING COST - POUNDS STERLING 8.25 EACH  
PACKAGING - CAPSULES AND SHIRLEY TRAYS

ALL PRICES ARE C.I.F.

VALIDITY - OFFER VALID THROUGH FEBRUARY 28TH.

GRATEFUL FOR IMMEDIATE CONFIRMATION IF YOU WIS US TO MMEET  
DELIVERY REQUIREMENTS OF END OF APRIL.

CAN DISCUSS MONDAY AT LLANTRISANT.

REGARDS  
MARTIN JONES

267321 MINTLN G

PLS NOTE NO. 2 SHOULD READ:

~~MANUFACTURING COST~~ - POUNDS STERLING 4.50

4192390STATES G

URGENT

MEMORANDUM

REF:

FROM:

D. Mark Jones

TO:

Mr A.R. Lotherington

[EXT. ]

DATE:

10/2/83.

Jersey Proof Cognac

Please see enclosed prices. Grateful if you could discuss with Kusem. If approved I have enclosed a draft TX to send off.

If you send off TX Friday - we can have confirmation Monday when Morris & Harver are in Montserrat. We need urgent approval if we are to meet deadlines.

DM Jones

# JERSEY PROOF COINAGE.

Denom.	Alloy.	Qty.	M.M.	Basic.	M+S	F.		Previous Quote	Recommended.
£1 proof	Silver	5,000	2.24	3.14	.08	—	.05	3.00 <del>X</del> <small>use case (1980)</small>	X £4.50
£1 - 1p	Silver	10,000	17.60	24.10	.58	.02	.35	—	£27.50
		5,000	18.34	25.21	.60	.02	.37	—	£27.50
£1 unc	Ni Brns	10,000	0.13	0.19	—	—	—	£5.14 for standard coins.	25 pence each
£1 proof	916.7 Au.	1,500	10.4	13.20	2.28	.47	.19	12.50 <del>X</del> <small>use case but 5,000 qty</small>	X £14.50
£1 - 1p	Ni Brns	5,000	5.25	7.64	13	—	.13	£7.50 (1980)	£8.25
		10,000	4.95	7.14	12	—	.10		£8.25

Price includes M+S + Financing as shown.

Also includes payment delay as shown.

All prices are C I F

Bullion has already been bought by Jersey.

All Proofs to be delivered in capsules + shrink trays

£1 Nickel brns unc in tubes.

X Decharged £5.30 in case for silver 20p proofs.

X We just quoted St Helena £4.30 for £1 silver proofs.









# States of the Island of Jersey

## Midland Bank Limited

8 Library Place St. Helier Jersey Channel Islands

Date 31.1.83

Pay the sum of:	MILLIONS	100,000's	10,000's	THOUSANDS	HUNDREDS	TENS	UNITS
AMOUNT OF POUNDS IN WORDS—pence as figs.	—	One	Seven	Eight	Eight	Two	Nine

To the order of:

The Royal Mint  
Crossveer Gardens  
London SW1

£178,829-97

GENERAL REVENUE A/C

*Phurman*  
TREASURER OF THE STATES

BANKS EAST &amp; BANKS LTD

⑈ 125505⑈ 40 2534⑈ 01135899⑈

REF.:

FROM:

Kusum Verman

[EXT.:

1

DATE:

4 February 1983

MEMORANDUM

TO:

M. R. S. B. R. K.

Jersey - 1983 Silver Sets

I enclose a cheque for pounds  
178,829.97 in connection  
with Silver bullion purchased  
for the above sets.

Regards

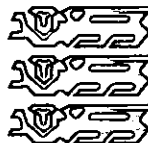
Kusum Verman

4 February 1983

# States Treasury

CYRIL LE MARQUAND HOUSE

P.O. Box No. 353  
The Parade, St. Helier, Jersey.  
Telephone: (0534) 79111 Ext..... Telex: 4192390.STATES  
J. Clennett, F.C.A., A.C.M.A.  
Treasurer of the States.



States  
of  
Jersey

Mr M Jones  
The Royal Mint  
Grosvenor Gardens  
LONDON S.W.1

Your Ref :

Our Ref : REH/JM/A/T8

Date 2 February  
1983

Dear Mr Jones

I enclose a cheque for £178,829.97 in  
payment for the silver bullion purchased  
on our behalf.

Yours sincerely

*Robert E Harris*

R E HARRIS  
Principal Accountant

*Received  
4/2/83*

Enc

4192390STATES G  
267321 MINTLN G

3.2.83

TO: STATES OF JERSEY TREASURY  
FROM: ROYAL MINT, LONDON  
ATTN: MR. ROBIN HARRIS

*Discussed via  
telephone  
with Mr Harris  
8/3/83*

JERSEY COMMEMORATIVE COINAGE

I WOULD BE GRATEFUL IF YOU COULD CONFIRM THE PACKAGING REQUIRED FOR YOUR COMMEMORATIVE COINS, SO THAT I CAN LET YOU HAVE COST ESTIMATES AS SOON AS POSSIBLE. YOU MAY WISH TO SPLIT THE QUANTITIES OF THE COMMEMORATIVE COINS INTO THOSE YOU WILL BE TAKING FOR CONSUMPTION YOURSELVES AND THOSE YOU WILL REQUIRE THE ROYAL MINT TO MARKET ON YOUR BEHALF.

YOU DID MENTION THAT YOU WANTED SOME OF THE COINS SHIPPED TO JERSEY IN CAPSULES AND ON SHIRLEY TRAYS. YOU MAY WISH US TO QUOTE AN INCLUSIVE PRICE FOR PRESENTATION CASES. - ALTERNATIVELY YOU MIGHT WANT TO PROVIDE US WITH PRESENTATION CASES FOR THE QUANTITIES THAT WE WOULD MARKET ON YOUR BEHALF.

REGARDS  
JONES  
267321 MINTLN G

# IMPORTANT NOTICE

## Period of Validity

You will see the words 'VALID FROM' printed on the face of your new Company Card followed by a date. You must not use your Card before the first day of the month shown. Your Company Card is then valid until the last day of the month printed next to the words 'EXPIRES END'.

Please sign your new Company Card immediately and once the validity date has been reached, destroy any previously issued card by cutting into two pieces.

## Please take care of your Card.

Never leave your wallet or purse unattended.

Never leave your Company Card in a car.

If your Card becomes lost or stolen you must immediately notify us by telephoning Northampton (0604) 21288 (24 hours/7 day service), or write to the address shown on the accompanying folder.

VISA

MEMORANDUM

REF.

FROM:

[EXT. ]

DATE:

TO:

2 x £1 sample coins sent to  
the address below -; on 3/2/83

267321 MINTLN G

4192390STATES G

2ND FEBRUARY 1983

FROM: R.E. HARRIS, STATES TREASURY

TO: KUSUM VERMAN (MRS) ROYAL MINT

JERSEY £1 GOLD

PAYMENT BY TELEGRAPHIC TRANSFER HAS TODAY BEEN MADE TO YOUR  
ACCOUNT NO. 54165008 IN FULL SETTLEMENT OF:-

1500 COIN AT 19.64 CMS IN 916.7 GOLD = 868.262 TROY OUNCES

868.262 AT £326.14 PER T. ONS. £283,174.97

YOUR TELEX OF 1.2.83 REFERS. ✓

4192390STATES G

To : Kusum VERMAN

NP

4192390STATES G  
267321 MINTLN G  
1.2.83

TO: JERSEY TREASURY

ATTN: MR. R HARRIS

JERSEY £1 GOLD

GOLD BULLION HAS BEEN PURCHASED ON 31/1/83 FOR 1500 OF THE  
ABOVE £1 COINS AT U\$500.50 PER TROY OUNCE FINE GOLD.  
STERLING EQUIVALENT WAS £326.14 PER TROY OUNCE.

1500 COIN AT 19.64 CMS IN 1 916.7 GOLD = 868.262 TROY OUNCES

868.262 TROY OUNCES AT £326.14 PER T.ONS= £283174.97

PLEASE ARRANGE PAYMENT BY TELEGRAPHIC TRANSFER TO OUR  
BANK OF ENGLAND ACCOUNT NO. 54165008 AND ADVISE

REGARDS  
KUSUM VERMAN (MRS)

1.2.83

267321 MINTLN G  
4192390STATES G

1/2/83

URGENT

Telex

Att. Mr. R. Harris - Jersey Treasury  
Telex No. 4192390  
STATES

has been

on 31/1/83

£1

Tray ounce

Please arrange payment by  
telegraphic transfer to Bank of  
England Account No.  
54165008 and advise

Regards

Kusum Verma (Mrs)

1 February 1983

4 samples



267321 MINTLN G

4192390STATES G

267321 MINTLN G

267321 MINTLN G

23.1.83

TLX NO 11

TO : STATES OF JERSEY, TREASURY  
FROM: ROYAL MINT, LONDON

ATTN: MR. ROBIN HARRIS  
-----

REFERENCE YOUR TELEX CONCERNING GOLD AND SILVER PURCHASE FOR YOUR 1953 COMMEMORATIVE COINS. TOTAL REQUIREMENTS HAVE BEEN CALCULATED AS 868.262 OUNCES FINE GOLD AND 21,213.52 OUNCES OF SILVER.

I HAD INSTRUCTED OUR BULLION DEPARTMENT TO PURCHASE ACCORDING TO YOUR TELEXED INSTRUCTIONS. UNFORTUNATELY, DUE TO THE NEED TO CHANGE THE WEIGHT INVOLVED BECAUSE OF THE REDUCED QUANTITIES, WE WERE UNABLE TO CATCH SILVER AT £8.24 PER TROY OUNCE. THE BULLION WAS IN FACT PURCHASED AT £8.43.

THE AMOUNT DUE FOR SILVER IS NOW 21,213.52 TROY OUNCES AT £8.43 EQUALS £178,829.97.

I WOULD BE GRATEFUL IF YOU COULD LET ME HAVE APEEE PAYMENT AS SOON AS POSSIBLE PLEASE.

THE INSTRUCTION IS WITH OUR ~~DEALERS~~ DEALERS TO PURCHASE THE GOLD AS SOON AS IT REACHES U.S. \$500 PER TROY OUNCE.

REGARDS,  
JONES.

267321 MINTLN G

4192390STATES G

TO: MR D M JONES

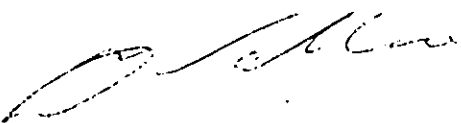
cc MR A R LOTHERINGTON

JERSEY GOLD COINS

I believe there is an intention to issue a new £1 coin for the States Treasury of Jersey and I also believe there will be a new coin issued each year, one for each of the twelve states of Jersey. In view of this it might be worth considering whether we offered a marketing proposal to Jersey to promote a series of gold £1 coins similar to the campaign that we have undertaken in the past for the Hong Kong Lunar Year series (possibly using the same concept of a boxed cabinet for the collection).

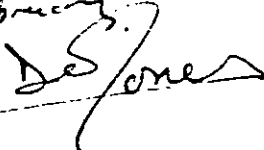
If a gold coin series would not be possible for legislative reasons then the alternative of a silver piefort series might be worth considering.

Forwarded for your consideration.

  
A W WALLACE  
ASSISTANT DIRECTOR MARKETING  
6 December 1982

Mr Wallace.

Sorry about our tardy reply. I will discuss with Robin Harris of States of Jersey Treasury when he comes over in February.



copy.

URGENT

From message to M.D.M. Jones

Re: - Jensen 1983 Coinage

Your message message 25.1.83 reads.

Total requirement for this order is  
868.262 Troy Fine Gold  
21213.62 Troy Silver.

D. The average price of the silver was £8.43 per ounce (I understand that Brian Williams may discuss this with you).

The average price for silver within 48 hours is  
21213.62 Troy oz of £8.43 =

£178,570.57

① We have placed an instruction with our dealer to purchase 868.262 Troy oz of Gold when the price reaches US\$ 500 per Troy oz. For information the an Gold fix 26.1.83 was US\$ 488.25 per Troy ounce.

Regards

M Hughes

26.1.83

①

11.134m.

26.1.83

FACS to.

M. Haykin.  
cc D. Lewis.

From D. M. JONES.

Jan 25 1983

JERSEY 1983 COINAGE.

We have been asked by Jersey to produce proof coins and sets for their 1983 coinage. They want us to purchase bullion if ~~the gold reaches~~ on their behalf if gold reaches. \$500 oz and silver reaches 825 p per oz.

Please do not purchase before then unless we receive further instructions from Jersey. Also could I be informed if the purchase is made.

Sufficient bullion is to be bought for the following amounts			
Denom	Alloy.	Qty	
<del>£1</del>	916 7/8 Au.	1500	
£1.	.925 Ag.	15000 ✓	<u>ORDERED</u> 10,000.
50 p	.925 Ag	10,000 ✓	5,000
20 p	.925 Ag	10,000	↓
10 p	.925 Ag	10,000	
5 p	.925 Ag	10,000	
2 p	.925 Ag	10,000	
1 p	.925 Ag.	10,000	

Diameter and gauge will be as for UK denominations.

Could Mr D Lewis please advise weights involved.

Regards

jersey £1. gold.  $\frac{1}{2}$  S. gauge.  
~~19.64~~ 19.64 gms

£1 silver - 11.68 gms

50p " - 16.01 gms

20p " - 5.88 gms

10p " - 13.08 gms

5p " - 6.59 gms

2p " - 8.38 gms

1p " - 4.29 gms

54.14 gms / set

= 1.61.0055 ozs / set

16,100.55 ozs. 10,000 sets

$$\downarrow 1 \text{ can} = \frac{11.68 \times 15,000}{31.1034} \times \frac{925}{1000} = 5,210.$$

Total = 21,350.91

21,350 ozs.

$$\text{Total} \quad \frac{19.64 \times 1500}{31.1034} \times \frac{916.7}{1000}$$

868.26

New #1 - 1,500 Gold

15,000 Silver

50, 20, 10, 5, 2 + 1 piece - 10,000 silver

---

Telecom 25/1/83 work for Manning

Revised Qty's for gold & silver as above



1m 14  
0534  
61618

267321 MINTLN G

4192390STATES G

21ST JANUARY 1983

TO: MR. MARTIN JONES  
ROYAL MINT

REFERENCE TO OUR 1983 ISSUES OF COINS, AND OUR INTENDED GOLD  
ISSUE (£1 ONLY) AND SILVER ISSUE (ALL COINS) PLEASE ARRANGE  
WITH YOUR BROKERS TO PURCHASE THE NECESSARY BULLION WHEN AND  
IF THE GOLD PRICE REACHES 500 U.S. DOLLARS PER OUNCE AND  
THE SILVER PRICE REACHES 825P PER OUNCE. PLEASE CONFIRM  
RECEIPT OF THIS MESSAGE.

R.E. HARRIS  
STATES TREASURY

192390STATES GM

*Al-212*  
*Lon*

*1/21*

*MS*



## F A C S M E S S A G E

From: J. Kelly

To: Mr R. Smith

c.c. Mr. P. Colvin  
 Mr. R. Clarke  
 Mr. K. Riddle  
 Mrs. L. Harris  
 Mr. J. Treharne  
 Mr. M. Hughes  
 Mr. E. Dew  
 Mr. I. Williams  
 Mr. B. Williams  
 Mr. D. Lewis  
 Mr. H. Elsasser  
 Mr. D. Unwin

Date: 14th January, 1983

Subject: JERSEY

We have received an enquiry from Jersey and I would be grateful if you could let me have cost estimates as soon as possible.

Ordinary Coinage

£1	-	300,000 ✓
50 pence	-	100,000 ✓
20 pence	-	400,000 ✓
10 pence	-	100,000 ✓
5 pence	-	100,000 ✓
2 pence	-	1,500,000 ✓
1 pence	-	1,000,000 ✓

*Shirley Trapp**Must 1/2 mintage*Commemorative Coins

£1 Silver Proof	-	15,000	<i>Capsules + shankys</i>
£1 Gold Proof	+	1,000 or 1,500	<i>Capsules + shankys</i>
£1 Uncirculated <i>base metal</i>		10,000, 20,000 or 30,000	<i>1,500 tubes</i>

← Uncirculated Sets 25,000, 50,000

Proof Sets

All coins struck in sterling silver. A quantity of 5,000 or 10,000

Proof Sets

All coins struck in base alloy. A quantity of 5,000 or 10,000

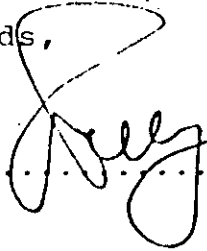
*Pack?**Capsules**(5) →*

FACS MESSAGE FROM J. KELLY TO MR. R. SMITH  
RE JERSEY (CONT'D.)

- 2 -

Can I please have prices and delivery proposals as soon as possible. All coins are for direct sale.

Regards,

A handwritten signature in cursive script, appearing to read 'Kelly', is written over a horizontal dotted line.

Kelly

P.A.C.S. All Cost Estimating, from Kusum Veltman 12/12/84  
 W/O 216 and W/O 227  
 ORDER NO: 227  
 COUNTRY: JERSEY  
 "St. Brelade"

Item Number	1	1					
Denomination	£1	→					
DIRECT SALES	Silver proof	Gold proof					
Quantity	1100	83					
Metal Prepaid	Bullion	Prepaid					
Metal Financing %							
Price per 1000/ piece/set	£5.20	£17					
Ex-Mint/FOB/CIF	C.I.F	→					
Presentation Case included/extra							
Commission %							
Master Tool charge extra							
Payment arrangements	Within 14 days of invoice						
Discounts allowed							
MARKETED SALES							
Quantity	900	45					

REMARKS:

Invoice Address M. R. E. Harris,  
 States Treasury, States of Jersey,  
 P.O. Box No. 353, The Parade,  
 St. Helier, JERSEY.

12  
 4.25  
 12.12.84

Authorised: K.L. Verme  
 Date: 12th December 1984

AMENDMENT SHEET FOR W.O. NUMBER :- 216

ITEM NO.	DENOMINATION	STANDARD	QUANTITY
1	Jersey £1	Proof	2,000

ISSUE NO.	AMEND NO.	AMEND DATE	DETAILS						
			Delivery required October 30th 1984						
1	1	19/9	Amendment number 1 refers to packing and samples (included in the text)						
2	2	8/10	Amendment number 2 increases the order quantity by 400 pieces. The total order quantity is now 900 pieces, all of which are required for R.M. sales. Delivery of these additional pieces required by end Nov.						
3	3	22/10	Amendment number 3 increases the order quantity by 850 pieces. The total order quantity is now 1,750 pieces. Allocation is as follows: <table><tr><td><u>R.M. Sales</u></td><td><u>Country Sales</u></td><td><u>Total</u></td></tr><tr><td>900</td><td>850</td><td>1,750</td></tr></table> Delivery of additional quantity required by end November.	<u>R.M. Sales</u>	<u>Country Sales</u>	<u>Total</u>	900	850	1,750
<u>R.M. Sales</u>	<u>Country Sales</u>	<u>Total</u>							
900	850	1,750							
4	4	6/11	Amendment number 4 increases the order quantity by 250 pieces. Total order quantity is now 2,000 pieces. <table><tr><td><u>R.M. Sales</u></td><td><u>Country Sales</u></td><td><u>Total</u></td></tr><tr><td>900</td><td>1,100</td><td>2,000</td></tr></table>	<u>R.M. Sales</u>	<u>Country Sales</u>	<u>Total</u>	900	1,100	2,000
<u>R.M. Sales</u>	<u>Country Sales</u>	<u>Total</u>							
900	1,100	2,000							

CIRCULATION: AS LIST  
DATE: 13th November, 1984

SIGNED:   
R.D. BURCHILL.

ASSISTANT DIRECTOR OF PRODUCTION.

ITEM NO.	DENOMINATION	STANDARD	QUANTITY
1	Jersey £1 Gold	Proof	128

ISSUE NO.	AMEND NO.	AMEND DATE	DETAILS						
			To be ready for despatch by 16.11.84						
1	1	22/10	Amendment No. 1 increases the order quantity by 70 pieces. The total order quantity is now 115 pieces. Allocation is as follows: <table><tr><td><u>R.M.</u></td><td><u>Country</u></td><td><u>Total</u></td></tr><tr><td>45</td><td>83</td><td>128</td></tr></table>	<u>R.M.</u>	<u>Country</u>	<u>Total</u>	45	83	128
<u>R.M.</u>	<u>Country</u>	<u>Total</u>							
45	83	128							
2	2	6/11	Amendment number 2 increases the order quantity by 13 pieces. The total order quantity is now 128 pieces. The above table has been amended to show the allocation.						
	3	9/11	Amendment number 3 corrects amendment number 2.						

CIRCULATION: AS LIST  
DATE: 15th November, 1984

SIGNED: *L. Goulden*  
PP. R. D. BURCHILL.

ASSISTANT DIRECTOR OF PRODUCTION.

AMENDMENT TO PRODUCTION ORDER	M AND S REF. S/LDN/295/13	DISTRIBUTION				ORDER NO. 227
	DATE 9th November 1984	PRODUCTION CONTROL (7) DESPATCH PROCUREMENT COST ESTIMATING				CUSTOMER Jersey "St. Brelade"
	AUTHORISED <i>[Signature]</i>					AMENDMENT NO 3
ITEM NO	1					
NOMINATIONS	£1					
QUANTITY (BATCH) 1 for R.M. 1000/MILLION/TONNES	45					
QUANTITY (BATCH) 2 for Jersey 1000/MILLION/TONNES	83					
<i>Total</i>	128					
STANDARD ORD = ORDINARY PF = PROOF UNC = UNCIRCULATED	Gold Proof					
SAMPLES QUANTITY APPROVAL CUSTOMER/Q.A.						
DELIVERY REQUIREMENTS						

ADDITIONAL INFORMATION

CONFIDENTIAL

Please note mathematical error on amendment No. 2,  
Total quantity should read 128 coins.