# **ROYAL MINT**

	FILE BEGINS	}	ENDS	PART				
£,	FILETITLE	1987			FILENUMBER			
5/204/295/43 FILE NUMBER	BASE 000'86.	METAL SETS	UNCIRCULATED		5/L0n/2	95/43	,	
	EFER TO	DATE	REFER TO	DATE	REFEI	R TO	DATE	
mr F	loven C.C.	9.10.86		-				
M	e Creen	nve						
		11						
		•					<del></del>	
			·					
					DISPOSAL DIRECTIONS	SIGNATURE	DATE	
	,			-	DESTROY AFTER YEARS			
					PRESERVE			
					CONSIDER AT *1st/2nd REVIEW		··· · · · · · · · · · · · · · · · · ·	
					<b>D</b> 1		•	
					] Pub.	lic Recoi	rds	
		·			] A	Act 1958		
	· <del></del>				When the C	la fa alaan la kal	1 6.1 6	
					l vear cycle the a	le is closed at the en ppropriate space abo to indicate whether	ve should	
···					destroyed after Review), recon	o indicate whether of years (the statu mended for destruct	tory First	
			REFERENCES		recommended	statutory Second R for preservation. Alt isider at 1st/2nd Re	eview) or ernatively	
			REFERENCES		- d be used, in wi	hich event a note and of the file giving re	should be	
		· · · · · · · · · · · · · · · · · · ·			* Delete as approp	riate '.		
						ı		

### JERSEY BASE UNC SETS 1987

PERIOD 3 1990/9

INCOME

BASE UNC SETS 4790 @ 10-85 =

4,071-50

### PAYMENTS

DATE	ВАТСН	AMOUNT	
20-8-87	30042	937-55	
26 .11 . 87	31136	694.45	
21-1-88	31806	442.00	
22-6-88	33172	168.30	
18.8.88	33854	409.70	
	34548	157.26	
	35 L 35	403.25	
	37409	<sup>C</sup> 16 . ೧೮	
	3.19015	134.30	
	39362 40274	226.95 147.05	
	42133	145-35 Total payments	(4022·20)
		AUSUNT OUE	49:30

81921

PERIOD 12

JERSEY BASE UNC SETS 1987

BASE UNC SETS

4732 @ 10-85

4055.80

### PAYMENTS

DATE	BATCH	ANOUNT	
20-8-87	30042	937-55	
24 .11 . 87	31136	694.45	
21-1-88	31806	442-00	
22-6-88	33172	168.30	
18.8.88	33854	L09.70	· •
	34548	157.25	
	35 L 38	463.25	
	37409	96.05	
	37992	134.30	
	39362 40274	226.95 147.05	
		TOTAL PAYMENTS	(28.0185)
		AMOUNT OUE	145,35

- M. Adons. 5/4/90 - Financial accounts BASE UNC SETS 1987

PERIOD

INCOME BASE UNC SETS

4561 @ \$0-85

3876.85

3876.85

### PAYMENTS

DATE	BATCH	ANGUNT
20.8.87	30042	937.55
24 -11 - 87	31136	694.45
21-1-88	31806	442.00
12-6-88	33172	168.30
18.8.88	33854	409.70
	34848	157 . 25
	35 L 38	<b>463.25</b>
	8041E	<u> ಇ ೧೨</u>
	3.1905	134.30
	39362	226.45

M. Adams 151-/5,0

### JERSEY BASE UNC SETS 1987

PERIOD 6 84/90

INCOME

BASE UNC SETS

4388 @ 10-85

3729-80

3129-80

#### PAYMENTS

DATE	ВЯТСН	ANOUNT
20-8-87	30042	937-55
26 .11 .87	31136	694.45
21-1-88	31806	442-00
22-6-88	33172	168.30
18.8.88	33854	409.70
	34548	157.25
	35438	403.25
	37409	96.05
	3.1995	134.30

TOTAL PAYMENTS (3502.85)
ANDUNT OUE 226, 95

Mutchard

M. Adams.

#### JERSEY

#### UNCIRCULATED SETS

Interim Marketing Statement as at 30 June 1989.

		£
4121 sets @ 85 pence per set	=	3502.85
Less Interim Payments	=	3368.55
BALANCE DUE		134.30
		======

 $\bigcirc$ 

JERSEY	BASE	UNC SETS	1987	PERIOD	3 89/90
O ENDE/	J.1.3E	J 32.13		·	
NCOME					
BASE UNC	SETS	4121 @ 10	-85	=	3502.85
				/* <b>L</b> •	
AYMENTS	5				
	·				
	DATE	ВАТСН	ANOUNT		
	20.8.87	30042	937-55		
	26.11.87	31136	694-45	*****	
	21-1-88	31806	442-00		
	22-6-88	33172	168.30		
	18.8.88	33854	409.70		-
		34548	157 . 25		
		35438	463.25		•
· · · · · · · · · · · · · · · · · · ·	<del></del>	37409	96.05		
		•			
					(22/2 2=)
			TOTAL PAYM	-	(3368.55)
			AMBUNT OVE		134.30
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	N <sub>+</sub> /				
	N+1 ,				
	N. l.				
W/h	N. l.	M. Adams 13/7/85			

JERSEY BASE UNC SETS 1987

PERIOD 12 85/89

INCOME

BASE UNC SETS

3963 @ 10-85

3368.55

### PAYMENTS

DATE	BATCH	ANOUNT
20-8-87	30042	937-55
24:11.87	31136	694.45
21-1-88	31806	442-00
22-6.88	33172	168-30
18.8.88	3385 L	409.70
	34548	157 . 25
	35438	463.25

TOTAL PAYMENTS (3272.50)
AMOUNT OUE 96,05

Montehard

14.4.89.

M. Adam

JERSEY BASE UNC SETS 1987 PERIOD 9 88/80

INCOME

BASE UNC SETS 3850 @ \$0.85 \* 3272.50

### PAYMENTS

DATE	BATCH	ANOUNT
20.8.87	30042	937.55
24 -11 - 87	31136	694.45
21-1-88	31806	442-00
22-6-88	37172	168.30
18.8.88	33854	409.70
	34548	157 . 26

ANDUNT OUE LABS. 25

a michand

M. Adom. 13/1/89

PERIOD 9 88/89

JERSEY BASE UNC SETS 1987

BASE UNC SETS

3850 @ \$0.85

3212.50

### PAYMENTS

DATE	BATCH	AMOUNT
20-8-87	30042	937.55
24 -11 - 87	31136	694.45
21.1.88	31806	442.00
22-6-88	37/72	168.30
18.8.88	33854	409.70
	34548	157 . 26

ANDUNT OUE 463. 25

Winterland

13/1/89

JERSEY	BASE UN	IC SETS	1987	PERIOD	6 88/8	921
INCOME			a no no no no		· . /	•
BASE UNC SE	ŢS 3	3305 @ \$0	0-85	_ =	1809, 25	
• • • • • • • • • • • • • • • • • • • •	·			· · <del> </del>		<del></del>
PAYMENTS		, <u> </u>				
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	DATE	ВАТСН	AMOUNT	· · · · · · · · · · · · · · · · · · ·		
. 20	· · 8 · 87	30042	937-55		· · · · ·	
	4 -11 - 87	31136	694.45			
	1-1-88	31806	442.00	· · · · · · · · · · · · · · · · · · ·	·	
22	1-6-88	33172	168-30		a ya Angan Angayaya gada gaya anga ana arawa - wak - vill sell sell sell	
	1.88.8	33854	L09.70			
	- -		· · · · · · · · · · · · · · · · · · ·			
***					and the second of the second o	•
·			TOTAL PAY	ments(	(2652 -00)	
			AMBUNT DU	re <u></u>	157 . 25	· · · · · · · · · · · · · · · · · · ·
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	-				· · · · · · ·	

Mintchand 21,10,88

M. Adams
1/1/88

JERSEY	BASE	UNC	SETS	1987
			1 2 2 1 2 2 2	

PERIOD

INCOME

BASE UNC SETS 3120 @ 10-85

2652-00

2652-00

### PAYMENTS

DATE	BATCH	AMOUNT
20.8.87	30042	937-55
24 -11 -87	31136	694-45
21-1-88	31806	442-00
22-6-88	33172	168-30

Me Adams

JERSEY GASE UNC SETS 1987	7991	UNE SETE	32 <del>08</del>	JERSEY
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PERIOD 3 88/89

NEONE

BASE DAT SOYS

3120 @\$0.85

2652-06

BUNDUADE

2652-00

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YOVAL CATAGINES

(2242-30)

26.3.88

ma Adams

0443 237039 E. 05-

6 OF 1

JERSEY BASE UNC SETS 1987

PERIOD 12 87/08

INCOME

BASE UNC SETS

2638 @ 10-85

2242-30

2242-30

PAYMENTS

937.55

694-45

442-00

21-1-89 BATCH 31806

TOTAL PAYMENTS AMOUNT DUE (2074-00) \$ 168-30

Alalman 20-5.86

m Adams.

#### 1987 JERSEY UNC SETS

		<u> </u>	_
	•	AMENDMENT SHEET FOR W.O. NUMBER :- 553	
ISSUE NO.	AMEND NO.	DETAILS	APPROVED
1	1	Amendment No 1 advises the RM Allocation. Computer updated 9 January 1987.	
2	2	Amendment 2 advises an increase in the RM Marketing allocation for Items 1-7. Computer updated 11/3/1988.	16 MAR 8
		·	·
		·	
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			-
	·		

CIRCULATION: AS LIST

DATE: 16/1/87

ASSISTANT DIRECTOR OF PRODUCTION

PRODUCTION ORDER	5/LON / 295 / 43  DATE  29, 2.1988  AUTHORISED			PRODUCTION CONTROL (7) DIRECTOR OF PRODUCTION DESPATCH PROCUREMENT COST ESTIMATING					ORDER MO.  SS3 .  CUSTOMER  JERSEY  AMENDMENT  2		
ITEM NO.		1-7	7						:		
DENOMINATION	I	UNC	SE	15							
QUANTITY = 1000/MILLION	COUNTRY R. MINT TOTAL	5,06 5,80	0								
	ORD=ORDINARY PF =PROOF UNC=UNCIRCULATED	UNC		•		·					
• · · · · · · · · · · · · · · · · · · ·	QUANTITY ROVAL CUSTOMER/ Q.A				·						
DELIVERY REQ	UIREMENTS										
2	der increased 10,000 sets ditional sets								•		

30F4

JERSEY BA	SE UNC	SETS 1987	PERIOD	9	87/88
BASE UNC SETS	2 4 <del>4</del> 0	@ \$0-85		2074 	• 00
		ROYALTIE	s ove	2074	-00
		LESS PA	YMENTS	9 37	-

AUSUNT DOE

£ 442-00

FINANCIAL ACCOUNTS

20th JANUARY 1988

M. Adams.

PERIOD	6 87/88 1632-00 1632-00	
	1632 - 00 937 - 55	
	1632 - 00 937 - 55	
	937 - 55	
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EA 1987		
<del></del>		
- <del>-</del>	<del></del>	
	wrs	J 694-45

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#### JERSEY

#### WORKS ORDER No 553

#### PART 1: COIN PRODUCTION

ITEM: ITEM 1: £1: JEU355537

ITEM 2 : 50p : JEU305532 ITEM 3 : 20p : JEU255539 ITEM 4 : 10p : JEU205534 ITEM 5 : 5p : JEU155531 ITEM 6 : 2p : JEU105536 ITEM 7 : 1p : JEU055533

ORDER DATED:

15 October 1986

DATE ON COINS:

1987

COIN STANDARD:

Base metal unc standard with a bright relief.

BLANK STANDARD:

Coins to be struck from burnished blanks.

STRIKING:

At Royal Mint, Llantrisant.

MASTER TOOL

MANUFACTURE:

Obverse - Use existing tools.

Reverse - Prepare master tools under directions of Chief Engrave

DIE MANUFACTURE:

Produce dies as directed by Production Control.

COLLAR

MANUFACTURE:

Produce collars as directed by Production Control.

BLANK MANUFACTURE:

MRB Unit will supply blanks.

SAMPLES:

PCU are to produce 9 sample sets of Items 1-7. After acceptance by the Quality Manager, 2 sample sets are to be submitted to the Customer. On receipt of the Customer's acceptance certificate, 2 sample sets each are to be submitted to Marketing and Mr Dyer of the RM Museum. One sample set is then to be provided for each of the following:- the Chief Engraver, the Photographer and

the Quality Manager for retention as a standard.

COIN MANUFACTURE:

Production of order quantity must not commence without prior

approval of Customer.

COIN LACQUERING:

Not applicable.

#### SPECIFICATION:

ITEM NO	DENOM	SHAPE	EDGE MM	STRIKING
1	£1	Round	* Lettered and milled 0.15 on dia	<b>A A</b>
2	50p	7 lobed	Plain	·
3	20p	7 lobed	Plain	
4	10p	Round	Milled 0.25 on dia	
5	5p	Round	Milled 0.25 on dia	
6	2p	Round	Plain	
7	1 p	Round	Plain	

 $<sup>\</sup>mbox{\tt\#}$  Inscription to read "CAESAREA INSULA"

DESIGNS:

See attached sheet.

## JERSEY WORKS ORDER No 553

OBVERSE

ITEM 1



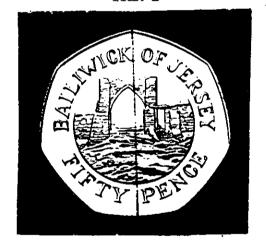
REVERSE

The reverse of Item 1 features the Parish of St Martin design.

ITEM 2



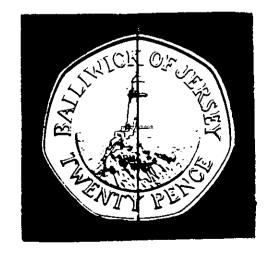
ITEM 2



ITEM 3



ITEM 3

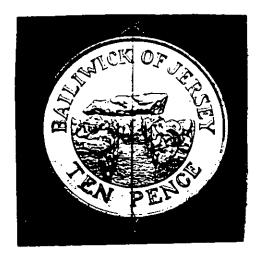


Note: Photographs will be issued when available.

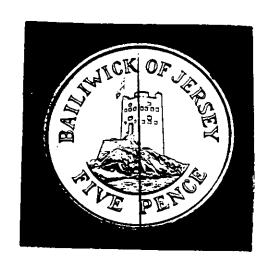
COMMON OBVERSE : ITEMS 4-7



REVERSE - ITEM 4



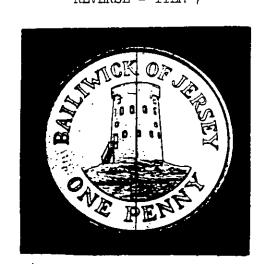
REVERSE - ITEM 5



REVERSE - ITEM 6



REVERSE - ITEM 7



Note: Photographs will be issued when available.

**JERSEY** 

#### WORKS ORDER No 553

PART 2 : PACKING

PACKING CODES: JE87U - RM Sales

JE87UX - Direct Sales

The coins are to be placed into the blister obverse uppermost. Each completed blister containing coin shall be sealed by a latex covered backing sheet. The blister and backing sheet is then to be placed into the wallet between the latex covered pages so that the reverse of the coin is displayed when the outer wallet is opened to Pages 2 and 3. Each set is to contain a protector card (the Royal Mint Crest on the protective card is to be displayed uppermost when the wallet is opened). These units are then to be placed into a slipcase and then into a clear plastic mini-grip  $7\frac{1}{2}$ " x  $7\frac{1}{2}$ " (Vocab No 99998039) and then suitably final packed for transit.

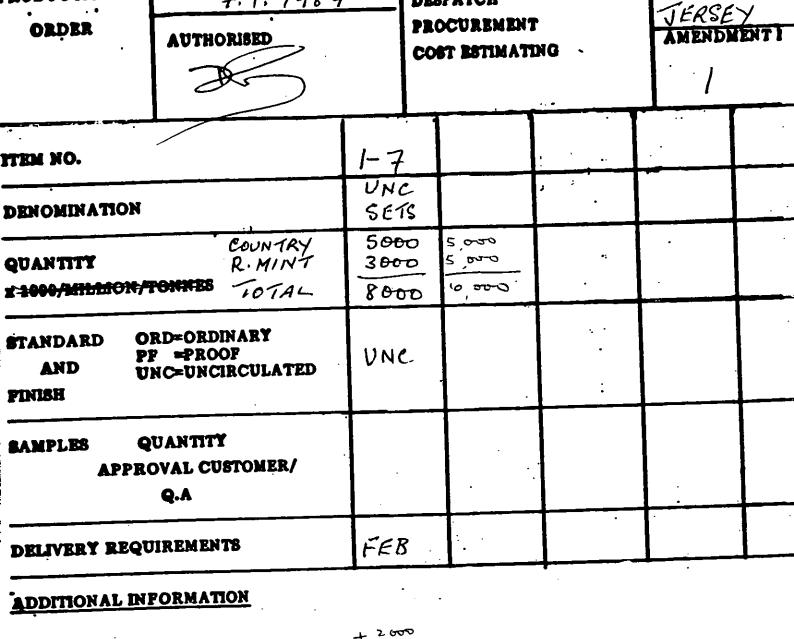
### 1987 JERSEY UNC SETS

			7
	•	AMENDMENT SHEET FOR W.O. NUMBER :- 553	
ISSUE NO.	AMEND NO.	DETAILS	APPROVED
1	1	Amendment No 1 advises the RM Allocation. Computer updated 9 January 1987.	
		· ·	

CIRCULATION: AS LIST

DATE: 16/1/87

SIGNED: CO R.D. BURCHILL ASSISTANT DIRECTOR OF PRODUCTION



**4**53

CUSTONER

PRODUCTION CONTROL (7)

DIRECTOR OF PRODUCTION

DESPATCH

mabril

5/LON/295/43

7.1.1987

**LHENDMENT** 

RODUCTION

- 1. Order increased by 3000 to a total of 8000 sets.
- 2. additional sets are for R. Mint marketing

Jessey 5 £1 (St. Mastin) rev plastes. 22-5mm.

7-11-86.

		PRICE MEMO		CPM NO: WORKS INSTRU AND AMENDMEN PRICE ESTIMA	TS NO	
FINANC COST E	NG SECTION, TAL ACCOUNTS STIMATING SE	LLANTRISANT:	For NTRISANT For	invoicing/ac	tion/for in	Formation
Coins for				should be		
prices, which are The invoices shoul	d be address	ed to Chief	Cachier,	States Gras Grade, G He	very log ni	Lethaquar
DENOMINATION	i	ρ	• • • • • • • • • • • • • • • • • • • •			• • • • • •
QUANTITY ( <del>MILLIONS</del> )		( or even	aus)			
COMPOSITION	unciva	tal				
`	£	3	£	٤	£	£
METAL	•••••	•••••			• • • • • • • • • • • • • • • • • • • •	
MANUFACTURE .	•••••••		•••••	•••••	 	
COMMISSION	••••••	•••••	• • • • • • • •	••••	•••••	
INSURANCE SEA/AIR	•••••	•••••	• • • • • • • •	••••	*****	
FREIGHT	•••••	••••••	•••••	•••••	•••••	
TOTAL PRICE &	3. 45/	sit				
MASTER TOOLS	'					

No work is/ required

(Scrap price)

Charges have been included in price (eg re-dating)

NO CHARGE

A charge of £..... should be made.

The metal	price is based on	Payment:	Against	invoice/by letter of
Coppet	£per tonne		o <del>pedit</del> .	·
Nickel	£per tonne			
Tin	£per tonne			•
Zine	£ per tonne			
Aluminium	£per tanne			•

Prepared by ... J. James 21.10.86 Checked and Approved by ...

ORDER NO: 553

COUNTRY:

TERSEY

			<del></del>	7			
Item Number	1-7				/		
Denomination	L'NE SE	15					
DIRECT SALES			<u> </u>				
Quantity	5000						L
Metal Prepaid	YES	_					
Metal Financing %	No				<u></u>		
Price per 1880/ paese/set	£3.65						
Bu-Manages/CIF							<u> </u>
Presentation Case included/esters	yes				ä		
Commission%	No						_
Master tool charge extra	No				·		
Payment arrangements	Regain	ST in	voice		<u> </u>		_
Discounts allowed	No					ļ <u>.</u>	_
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			<u> </u>				1_
·							$oldsymbol{\perp}$
Marketed Sales							
Quantity	1BA						
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**REMARKS:** 

Invoice Address <u>khief</u> bashier

States freasury, byril he Marquard House,
P.D. Box 353, the Kinade, St Hellier,

Tersey.

AUTHORISED:

15.10.186 DATE:

SALES PEF: ORDER NO:		1	CUBION			PRODUCT: SHEET 184 I				
5/LFN/29	15/43	553	JERSEY				TOOLS/22200T	E/COP 15		
17894-110:		ا من الماد الم الماد الماد ال		<u> </u>	2	3	4	5 01		
DENCKINAT	ENCKINATION:		£		50P	200	100	5P		
	COUNTRY:		5000							
QUANTITY	R.M:	<u></u>	7.1	3 A				<del>   </del>		
	OTHERS								<u>.</u>	
CLASSIFIC STANDARD	ATION OF		UI	ve				<u>}</u>		
PRODUCTIO	N REQUIR	<b>3</b> D	JAN	87						
DELIVERY	REQUIRED		JAN	87				<del>`</del>		
PRODUCTIO	n at		LLA						· 	
DESIGN: Cbv - Ext Rev - East	isting/Ne	w/Redate w/Redate	97 M DES	SIGN	EXISTING		·	<b></b>		
	SALES		<del>                                     </del>	2.						
SAMPLES	MUSEU		<del>                                     </del>	2				<b>k</b>	-	
	MARKE		╁──	2				<b>—</b>		
MODELS A	VAILABLE									
SHAPE			REUND		7 LCBED	7 LOBED	ROUND	>		
EDGE		· · · · · · · · · · · · · · · · · · ·	M LETTERED		PLAIN -	>	MILLED -	>		
DIAMETER	(MM)	<u>.                                    </u>	22.50		30-00	21.40	28.50	23.60		
MEIGHL	(GMS)		9.50		13.50	5.00	11.3/	5.655		
· — —	ES: LEGIS	SLATION/R.M						·		
KOLLA		•	\$.	S NI S ZN	7500 25N1	84 GU 16 NI	7500 -	<del></del>		
ORIENTAT	ION			个_	<u> </u>			<b>\</b>		
;	ACKAGING		Bhi	STER	PACKS_			}		
ISSUE LIMIT			1	BA				3		
ADDITIONAL INFORMATION:						>		-15.10:181		

5/10N/295/48 5	53 11	ERSEY	PRODUCT: TOOLS/PESSES/GENES				
PER NO:	6	7					
DENOMINATION:	2 p	10					
COUNTRY:		<del>&gt;</del>		i			
QUANTITY R.M:		<del>&gt;</del>					
OTHERS:							
CLASSIFICATION OF							
STANDARD PRODUCTION REQUIRED				:			
DELIVERY REQUIRED							
PRODUCTION AT	· · · · · · · · · · · · · · · · · · ·						
DESIGN:	· .			:			
Obv - Existing/New/Redate Rev - Existing/New/Redate	•	>		•			
SALES							
SAMPLES MUSEUM		<b>—</b>					
MARKETING		*					
MODELS AVAILABLE BY							
SHAPE	PAIN -	1					
EDGR (IEC)	<u> </u>	<del> </del>					
DIAMSTER (MM)	25,91	20.32					
WEXIGET (GMS)	7.128	3.564-					
TOLERANCES: LEGISLATION/R.M							
ALLON	82E -	<b>&gt;</b>					
	ļ						
ORIENTATION		-					
PACKAGING		<del>                                     </del>					
ISSUE LIMIT		1					
ADDITIONAL INFORMATION:				·			
				•			
, <u>i</u>				•			
AUMEDRIGED BY:-			DATE:	15.10.86			

Amendment	M & S REF	DI	TRIBUTION	S3S TOMER  TERSEY  AMENDMENT		
TO PRODUCTION ORDER	5/LON/295/9 DATE  8.10.1986  AUTHORISED	DII DB PR	oduction C rector of I spatch ocurement st estimati			
ITEM NO.					P	
DENOMINATION		BLISTER	PACKS			·
QUANTITY x 1000/MILLION/	ronnes	10,000				
P	RD=ORDINARY F =PROOF NC=UNCIRCULATED					
	UANTITY OVAL CUSTOMER/ Q.A					
DELIVERY REQU	IREMENTS					
ADDITIONAL INI	ORMATION				in the second se	

- 1). Order cancelled.
- 2) To be replaced by an order form to follow.

	COINAGE	PRICE MEMO		CPM NO: 257					
			•	AND AMENDMEN		•			
				PRICE ESTIMA					
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Prepared by James 22.9.58
Checked and Approved by Tanks

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JERSEY ORDER No. 535 Item Number PACKS Denomination BLISTER DIRECT SALES 10,000 Quantity Metal Prepaid Metal Financing % Price per 1000/ 9,490 PIOCOFEST TOTAL PRICE Ex Mint/EBB/655 Presentation Case included/extra Commission %

Master tool charge extra

Within 21 day of invoice. Payment arrangements Discounts allowed

MARKETED SALES Quantity

REMARKS:

Invoice Address Chief Cashier

States heasury, byril he Margnand House,

P.O. Box 353, The Parade, At Helier, Jersey. AUTHORISED:

17.9.86 DATE:

7 Grosvenor Gardens London SWIW 08H

Telyphone: 071 - 828 8724-8

Telex: 267321 Fax: 071 - 630 6592



ROYAL MINT

30 July 1992

Mr F H Le Marquand
Chief Cashier
States of Jersey
States Treasury
Cyril Le Marquand House
PO Box No 353
St Helier
Jersey JE4 8UL
CHANNEL ISLANDS

Dear Mr Le Marquand

Further to my fax of 14th July 1992, I have pleasure in forwarding a cheque for £8370.48 in respect of royalties for sales of collectors' coins as at 30th June 1992.

If you have any queries please do not hesitate to contact me.

Yours sincerely

Helen Hammonds (Miss) Royal Mint, London

Enc



BOWATER

(1760 c)

On Account of the MASTER OF THE MINT

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SUGGOOD Nome

#354711# 10#0000: 5416500B#



Llantrisant, Pontyclun Mid-Glamorgan CF7 8YT Telephone: (0443) 222111 Telex: 498353 Fax: (0443) 228799

**REMITTANCE ADVICE** 

STATES TREASURY JERSEY PO BOX 353 THE PARADE ST HELIER JERSEY CHANNEL IS

Cust. No. 320854

Date 22-JUL-92

Your ref.	Description and our reference	Total Value
366	50710	8.370.48
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	Programme of the state of the s	

TOTAL OF INVOICES/CREDIT NOTES
THIS REMITTANCE

81370.48

7 Grosvenor Gardens London SWIW OBH

Telephone: 071 - 828 8724-8

Telex: 267321 Fax: 071 - 630 6592



MINT

FAX

TO:

States of Jersey, States Treasury

ATTN: Mr F H Le Marquand

Further to your correspondence dated 8th May 1992, I have pleasure in forwarding royalty statements for sales up to 31st March 1992. The total sum due to you is  $\pm 2259.46$ . We are currently raising a cheque for this amount which will be forwarded to you in due course.

Regards

Hauras.

Helen Hammonds Royal Mint, London 13 MAY 1992



# JERSEY - QUEEN MOTHER

# INTERIM ROYALTY STATEMENT AS AT 31.3.92

# **SALES**

784 pieces – silver proof @ £4.00 = £3136.00Less payments already made = £3016.00

Amount due = £ 120.00

=======

## JERSEY - BATTLE OF BRITAIN

# INTERIM ROYALTY STATEMENT AS AT 31,3,92

## SALES

1867 pieces – £2 silver proof coins @ £4.00 = £ 7,468.00 900 pieces – £5 silver proof coins @ £9.38 = £ 8,442.00 473 sets – 4-coin gold proof set @ £86.52 = £40,923.96

**£56,833.96** 

Less payments already made =  $\pm 55,659.50$ 

Amount due = £ 1,174.46

# JERSEY - TICKLER

# INTERIM ROYALTY STATEMENT AS AT 31.3.92

# **SALES**

166 pieces - gold proof coins @ £30.00 = £4,980.002560 pieces - silver proof coins @ £2.50 = £6,400.00

£11,380.00

Less payment already made =  $\pm 11,355.00$ 

Amount due =  $\pm$  25.00

--------

## JERSEY - PERCY DOUGLAS

# INTERIM ROYALTY STATEMENT AS AT 31.3.92

# **SALES**

93 pieces – gold proof @ £30.00 = £2,790.002367 pieces – silver proof @ £2.50 = £5,917.50

£8,707.50

Less payments already made = £7,767.50

Amount due = £ 940.00

\_\_\_\_\_

# JERSEY - BASE METAL SETS

# INTERMIM ROYALTY STATEMENT AS AT 31.3.92

# **SALES**

4911 sets @  $\pm 0.85 = \pm 4,174.35$ Less payments already made =  $\pm 4,174.35$ 

Amount due = NIL

=======

U440 201009 P.01

Llantrisant, Pontyclun Mid-Glamorgan CF78YT

Telephone: (0443) 222111

Telex: 498353 Fax: (0443) 228799

ROYAL MINT

# **FACSIMILE MESSAGE**

TO: HELEN HAMMONDS.

Page 1 of 5

FROM: Sue Long

(ROYAL MINT FINANCE DEPARTMENT FACS NUMBER IS: NOTE:

(0443) 237039)

Here are the Jersey Royally statements to and of

March.

Sue Lay 12/5/92



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7 Grosvenor Gardens London SWIW 0BH

Telephone: 071 - 828 8724-8

Telex: 267321 Fax: 071 - 630 6592

Mr A W Wallace



ROYAL MINT

# OFF SALE DATES

Further to my memo dated 8th May 1992, I am writing to confirm our acceptance to the following product being taken off sale:-

CODE

PRODUCT

JE87U

Jersey 1987 Unc Set

Regards,

Helen Hammonds GROSVENOR GARDENS

11-5-92



7 Grosvenor Gardens London SW1W 0BI1

Telephone: 071 - 828 8724-8

Telex: 267321 Fax: 071 - 630 6592

Mr F H Le Marquand Chief Cashier States of Jersey States Treasury Cyril Le Marquand House PO BOX NO 353 St Helier Jersey JE4 8UL Channel Islands



ROYAL MINT

Dear Mr Le Marquand,

Thank you for your correspondence dated 8th May 1992. I am writing to confirm your acceptance to the 1987 uncirculated set being taken off sale on 30th June 1992.

The Royalty statement is currently being prepared and I will contact you with the information requested in due course.

If I can be of further assistance please do not hesitate to contact me.

Yours sincerely,

Haund.

Helen Hammonds ROYAL MINT, LONDON 11-5-92



# STATES OF JERSEY STATES TREASURY

**GEORGE BAIRD, LL.B., C.A.** Treasurer of the States

Telephone: (0534) 603000

Fax: (0534) 89901



Cyril Le Marquand House, P.O. Box No. 353, St. Helier, Jersey JE4 8UL, Channel Islands.

Miss H. Hammonds, Royal Mint, 7, Grosvenor Gardens, London, SW1W OBH. Our ref: FHLeM/MJH/A/T 8 8th May, 1992

Dear Miss Hammonds,

I refer to your fax message dated 7th May, 1992 and confirm your action to take the 1987 Uncirculated Set off sale.

Local sales of our 1992 set have been encouraging, hopefully your Marketing Department will be equally successful.

I note that the 'Royalty' statement to the period ending 31st March 1992 has not been received, presumably you have this in hand.

Yours sincerely,

F.H. LE MARQUAND

Chief Cashier



7 Grosvenor Gardens London SWIW 0BH

Telephone: 071 - 828 8724-8

Telex: 267321 Fax: 071 - 630 6592

Mr A W Wallace



# OFF SALE DATES

Reference your memos dated 10th and 11th March 1992, I am writing to confirm our acceptance to the following products being taken off sale:-

CODE	PRODUCT
MACRSP	Malta 1990 EEC Silver Proof
NZ90U	New Zealand 6 Coin Base Unc Set
FA91GP	Falkland Islands Charles & Diana Gold Proof
FA91SP	Falkland Islands Charles & Diana Silver Proof

We are currently awaiting confirmation to take the following products off sale:-

CODE	PRODUCT		
GU85U	Guernsey	1985	Unc Set
JE87U	Jersey	1987	Unc Set
SH84U	St Helena	1984	Unc Set

I will advise acceptance for these products in due course.

With regards to the Falkland Islands Issues please could you advise what sales you expect to achieve by the off sale date.

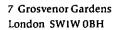
I look forward to receiving your comments in due course.

Regards,

Helen Hammonds GROSVENOR GARDENS 8TH MAY 1992

Haunos





Telephone: 071 - 828 8724-8

Telex: 267321 Fax: 071 - 630 6592

FAX

TO: States of Jersey, States Treasury

ATTN: Mr F H Le Marquand

# RE: JERSEY 1987 UNCIRCULATED SETS

Our Marketing Department propose to take the above product off sale on 30th June 1992 as sales have been diminishing.

I would be grateful if you could confirm this is acceptable.

If you have any queries please do not hesitate to contact me.

Kind Regards,

Helen Hammonds

ROYAL MINT, LONDON 7 MAY 1992





englanemicon in 1900



MR J KELLY
MR H A WILLIAMSON
MR I J WILLIAMS
MR R K DAVIES

cc: MR K R COTTRELL MR J M PARKER MR M WHITTER

## OFF SALES DATES (SUPPLEMENTARY LIST)

Further to my memo of 24 January, the following is a supplementary list of products which I would also wish to take off sale in the May issue of Chronicle/Bulletin. Would Country Managen please indicate whether these dates are acceptable for their particular countries.

CODE	DESCRIPTION	LAUNCH DATE	PROPOSED OFF SALE DATE
MA87U GU85U GE87U TU85U UG87U PL83U ECCBU JORU85 SH84U	Mauritius 1987 Unc Set Guernsey 1985 Unc Set Jersey 1987 Unc Set Seychelles 1982 Unc Set Tuvalu 1985 Unc Set Uganda 1987 Unc Set Philippines 1983 Unc Set ECCB 1986 Unc Set Jordan 1985 Unc Set St Helena 1984 Unc Set	29.01.88 09.01.85 25.02.87 29.09.83 14.08.85 29.01.88 04.10.84 24.02.87 12.11.86 20.02.84	30.06.92 30.06.92 30.06.92 30.06.92 30.06.92 30.06.92 30.06.92 30.06.92 30.06.92
sw86u	Swaziland 1986 Unc Set	12.05.87	30.06.92

It would be appreciated if Country Managers could indicate their acceptance of these off sale dates by end of March 1992 at the latest.

Would UK Retail, US Retail and Trade sections please indicate if these off sale dates are acceptable for their various areas of operation.

A W WALLACE

ASSISTANT DIRECTOR, MARKETING

11 March 1992

7 Grosvenor Gardens London SW1W 0BH

Telephone: 071 - 828 8724-8

Telex: 267321 Fax: 071 - 630 6592



24 October 1990

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House PO Box 353, The Parade St Helier JERSEY

Dear Mr Le Marquand

## COINS SOLD BY THE ROYAL MINT

I have pleasure in enclosing royalty statements in respect of coins sold by the Royal Mint up to the end of June 1990.

Type	£
Parish Series	57.56
Uncirculated Sets	49.30
Royal Visit	92.00
TOTAL	198.86
	=====

Sales of Royal Visit coins are broken down into retail and UK trade sales, in view of our undertaking to increase the rate of royalty in the event that bulk sales to dealers exceed 500.

I apologise for the delay in providing these figures. A further statement will be provided in due course for sales up to the end of September 1990.

Yours sincerely

Tony Lewis

Enc



TO:

Mrs M Pembridge Financial Accounts

FROM:

Mr A C Lewis

26 September 1990

## **JERSEY**

Please let me have a cheque for £198.86 in favour of the States Treasury. This sum is due as royalties on coins sold by the Royal Mint up to 30 June 1990.

TYPE	£
Parish Series	57.56
Uncirculated Sets	49.30
Royal Visit	92.00
TOTAL	198.86
	=====

Copies of royalty statements are attached for reference.

A C Lewis

G J Chapman

# UNCIRCULATED SETS

Interim Marketing Statement As At 30 June 1990

	•		=======
BALANCE DUE	. *		£ 49.30
Less Interim Payments		=	£4022.20
4790 Sets @ 85 Pence Per	Set	Ģ	£4071.50

7 Grosvenor Gardens London SW1W 0BH

Telephone: 071 - 828 8724-8 Telex: 267321 Fax: 071 - 630 6592

5 July 1990



ROYAL MINT

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House PO Box 353, The Parade St Helier JERSEY

Dear Mr Le Marquand

#### COINS SOLD BY THE ROYAL MINT

I am enclosing our cheque for £562.27, together with supporting royalty statements, in respect of coins sold by the Royal Mint up to the end of March 1990. As you will see, this sum is made up as follows:-

<u>Type</u>	£
Parish Series Uncirculated Sets Royal Visit	116.92 145.35 300.00
TOTAL	562.27

Sales of Royal Visit coins are broken down into retail and UK trade sales, in view of our undertaking to increase the rate of royalty in the event that bulk sales to dealers exceed 500.

I apologise for the delay in providing these figures. A further statement will be provided in due course for sales up to the end of June 1990.

Yours sincerely

Tony Lewis

Enc



TO: Mr M Pembridge

Financial Accounts

FROM: A C Lewis

19 June 1990

## **JERSEY**

Please let me have a cheque for £562.27 in favour of the States Treasury. This sum is due as royalties on coins sold by the Royal Mint up to 31 March 1990.

TYPE	<u>1</u>
Parish Series Uncirculated Sets Royal Visit	116.92 145.35 300.00
TOTAL	562.27
	=====

Copies of royalty statements are attached for reference.

A C Lewis

G J Chapman

# UNCIRCULATED SETS

Interim Marketing Statement As At 31 March 1990

4732 Sets @ 85 Pence Per Set = £4,022.20

Less Interim Payments = £3,876.85

\_\_\_\_

BALANCE DUE = £ 145.35

========





7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone O1 828 8724-8

25 January 1990

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House P O Box 353, The Parade St Helier Jersey

Dear Mr Le Marquand

### COINS SOLD BY THE ROYAL MINT

I am enclosing our cheque for £790.45, together with supporting royalty statements, in respect of coins sold by the Royal Mint up to the end of December 1989. As you will see, this sum is made up as follows:

Type	<u>£</u>
Parish Series	275.40
Uncirculated Sets	147.05
Royal Visit	368.00
Total	790.45

Sales of Royal Visit coins are broken down into retail and UK trade sales, in view of our undertaking to increase the rate of royalty in the event that bulk sales to dealers exceed 500.

A further statement will be provided in 3 months time.

Yours sincerely

A C Lewis

Enclosure

TO:

Mrs M Pembridge

Financial Accounts

FROM:

Mr A C Lewis

16 January 1990

## **JERSEY**

Please let me have a cheque for £790.45 in favour of the States Treasury. This sum is due as royalties on coins sold by the Royal Mint up to 31 December 1989.

TYPE	<u>£</u>
Parish Series Uncirculated Sets Royal Visit	275.40 147.05 368.00
•	
TOTAL	790.45
	=====

Copies of royalty statements are attached for reference.

A C Lewis

G J Chapman

# UNCIRCULATED SETS

Interim Marketing Statement As At 31 December 1989

4561 Sets @ 85 Pence Per Set = £3876.85

Less Interim Payments = £3729.80

BALANCE DUE £ 147.05

=======



Royal Mint

7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone 01 828 8724-8

6 November 1989

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House P O Box 353, The Parade St Helier Jersey

Dear Mr Le Marquand

#### COINS SOLD BY THE ROYAL MINT

I am enclosing our cheque for £3059.75, together with supporting royalty statements, in respect of coins sold by the Royal Mint up to the end of September. As you will see, this sum is made up as follows:

Type	£
Parish Series Uncirculated Sets Royal Visit	1920.80 226.95 912.00
•	

Total 3059.75

Sales of Royal Visit coins are broken down into retail and UK trade sales, in view of our undertaking to increase the rate of royalty in the event that bulk sales to dealers exceed 500.

A further statement will be provided in 3 months time.

Yours sincerely

A C Lewis

Enclosure

TO:

Mrs M Pembridge

Financial Accounts

FROM: Mr A C Lewis

23 October 1989

## **JERSEY**

Please let me have a cheque for £3059.75 in favour of the States Treasury. This sum is due as royalties on coins sold by the Royal Mint up to 30 September 1989, and is made up as follows:

TYPE	5
	_

Parish series	1920.80
Uncirculated sets	226.95
Royal Visit	912.00

TOTAL 3059.75 ======

Copies of royalty statements are attached for reference.

A C Lewis

G J Chapman

# UNCIRCULATED SETS

Interim Marketing Statement as at 30 September 1989.

£

		1.
4388 sets @ 85 pence per set	=	3729.80
Less Interim Payments	=	3502.85
·		
BALANCE DUE		226.95
		======



Royal Mint

7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone 01 828 8724-8

4 August 1989

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House P O Box 353, The Parade St Helier Jersey

Dear Mr Le Marquand

#### COINS SOLD BY THE ROYAL MINT

I am enclosing our cheque for £9144.82, together with supporting royalty statements, in respect of coins sold by the Royal Mint up to the end of June. As you will see, this sum is made up as follows:

Type	£
Parish Series	3286.52
Uncirculated Sets	134.30
Royal Visit	5724.00

Total 9144.82

Sales of Royal Visit coins are broken down into retail and trade sales, in view of our undertaking to increase the rate of royalty in the event that bulk sales to dealers exceed 500.

A further statement will be provided by Geraint Chapman in 3 months time.

Yours sincerely

P J S Green

Enclosure

TO: Mrs M Pembridge Financial Accounts

FROM: Mr P Green

21 July 1989

## **JERSEY**

Please let me have a cheque for £9144.82 in favour of the States Treasury. This sum is due as royalties on coins sold by the Royal Mint up to 31st June 1989, and is made up as follows:

TYPE	£
Parish series Uncirculated sets Royal Visit	3286.52 134.30 5724.00
TOTAL	9144.82

Copies of royalty statements are attached for reference.

Mrs J Watkins

P J S Green

# UNCIRCULATED SETS

Interim Marketing Statement as at 30 June 1989.

		£
4121 sets @ 85 pence per set	=	3502.85
Less Interim Payments	=	3368.55
BALANCE DUE		134.30
BALANCE DUE		134.30

## 1989 ROYAL VISIT £2 SILVER PROOF

Interim sales statement as at 30 June 1989

Retail Sales 1089

Trade Sales 342

TOTAL SALES 1431

Royalty per coin £ 4.00

Total Royal £5724.00

BALANCE DUE

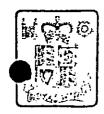
## INTERIM MARKETING STATEMENT AS AT 30 JUNE 1989

# £1 St Helier Sold by Royal Mint

Description	Quantity
Silver proof sets	631
St Helier £1 silver proof	1562
St Helier fl gold proof	86

J	•			
A Silver Proo	<u>f</u>	UK Retail Price	Total Income	Total Royalty
Description	Quantity	excluding VAT	£	£
		<del> </del>		
St Saviour	900	16.96	15264.00	
St Brelades	1046	16.96	17740.16	
St Clement	1260	16.96	21369.60	
St Lawrence	944	16.96	16010.24	
St Peter	1058	16.96	17943.68	
Grouville	958	16.96	16247.68	
St Martin	1115	16.96	18910.40	
St Ouen	1118	16.96	18961.28	
St Trinity	1092	16.96	18520.32	
St John	1112	16.96	18859.52	
St Mary	787	16.96	13347.52	
TOTAL			193174.40	
Royalty at 12½	%			24,146.80
•				
B Gold Proof				
St Saviour	64	300.00	19200.00	
St Brelades	41	300.00	12300.00	
St Clement	59	300.00	17700.00	
St Lawrence	51	300.00	15300.00	
St Peter	53	300.00	15900.00	
Grouville	53	300.00	15900.00	
St Martin	104	300.00	31200.00	
St Ouen	58	300.00	17400.00	
St Trinity	78	300.00	23400.00	
St John	62	300.00	18600.00	
St Mary	36	300.00	10800.00	
TOTAL			197700.00	٠
Royalty at 10%				19770.00
				<del></del>
	-			43916.80
Less Interim Pa	ayments			40630.28

3286.52



Royal Mint

7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone 01 828 8724-8

7 June 1989

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House P O Box 353 The Parade St Helier JERSEY

Dear Mr Le Marquand

## COINS SOLD BY THE ROYAL MINT

I am enclosing our cheque and supporting royalty statements for coins sold by the Royal Mint up to the end of March. You are due the further sum of £953.41 which is made up as follows:-

Type	£
Parish Series	857.36
Uncirculated Sets	96.05
Total	953.41
	=====

A further statement will be sent to you in three months' time.

Yours sincerely

P J S Green

Encs

PS I am also enclosing copies of our leaflet promoting the Royal Visit coins. The issue is also being promoted in the "Bulletin" and I will send copies on shortly.

•

TO: Mrs M Pembridge

Financial Accounts

FROM: Mr P Green

16 May 1989

#### **JERSEY**

Please let me have a cheque for £953.41 in favour of the States Treasury. This sum is due as royalties on coins sold by the Royal Mint up to 31st December 1988, and is made up as follows:

TYPE	£
Parish series	857.36
Uncirculated sets	96.05
TOTAL	953.41
	=====

Copies of royalty statements are attached for reference.

A.C. Lewis

P J S Green



BALANCE DUE

#### INTERIM MARKETING STATEMENT AS AT 31 MARCH 1989

# £1 St Helier Sold by Royal Mint

Description	Quanti ty
Silver proof sets	631
St Helier fl silver proof	1562
St Helier £1 gold proof	86

\$ B				
A Silver Proo	<u>f</u> Quantity	UK Retail Price excluding VAT	Total Income	Total Royalty
			<del></del>	
St Saniana	000	16.96	15264.00	
St Saviour St Brelades	900 1046	16.96	17740.16	
	1260	16.96	21369.60	
St Clement St Lawrence	944	16.96	16010.24	
		16.96	17943.68	
St Peter	1058	16.96	16247.68	
Grouville	958	16.96	18910.40	
St Martin	1115		18961.28	
St Ouen	1118	16.96		
St Trinity	1084	16.96	18384.64	
St John	1036	16.96	17570.56	
			170400 04	
TOTAL			178402.24	
Royalty at 12%	<u>%</u>			22,300.28
B Gold Proof				
St Saviour	64	300.00	19200.00	
St Brelades	41	300.00	12300.00	
St Clement	59	300.00	17700.00	
St Lawrence	51	300.00	15300.00	
St Peter	53	300.00	15900.00	
Grouville	53	300.00	15900.00	
St Martin	104	300.00	31200.00	
St Ouen	58	300.00	17400.00	
St Trinity	79	300.00	23700.00	
St John	49	300.00	14700.00	
50 00	,,0			
•				
TOTAL			183300.00	
Royalty at 10%	<b>,</b>			18330.00
				40630.28
7 7. I	<b>.</b>			39772.92
Less Interim F	ayments			33//2.32
				<del></del>

857.36

=======



# UNCIRCULATED SETS

Interim Marketing Statement as at 31 March 1989.

		£
3963 sets @ 85 pence per set	=	3368.55
Less Interim Payments	=	3272.50
BALANCE DUE		96.05
		======



# UNCIRCULATED SETS

Interim Marketing Statement as at 31 December 1988

	£
3850 sets @ 85 pence per set =	3272.50
Less Interim Payments	2809.25
BALANCE DUE	463.25

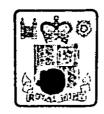
# JERSEY (INTERIM MARKETING STATEMENT AS AT 31 DECEMBER 1988)

# £1 St Helier Sold by Royal Mint

Description	Quantity
Silver proof sets	631
St Helier £1 silver proof	1562
St Helier £1 gold proof	86
4 Proof	

#### A Silver Proof

A Silver Pro	<u>oof</u>			
Description	Quantity	UK Retail Price excluding VAT	Total Income	Total Royalty
St Saviour	900	16.96	15264.00	
St Brelades	1046	16.96	17740.16	
St Clement	1260	16.96	21369.60	
St Lawrance	944	16.96	16010.24	
	1058	16.96	17943.68	
St Peter	958	16.96	16247.68	•
Grouville		16.96	18910.40	
St Martin	1115	16.96	18961.28	
St Ouen	1118		18011.52	
St Trinity	1062	16.96		
St John	880	16.96	14924.80	
TOTAL	•		175383.36	
Royalty at 12	<b>1</b> %	•		21922.92
B Gold Proc	o <u>f</u>			
St Saviour	64	300.00	19200.00	
St Brelades	41	300.00	12300.00	
St Clement	59	300.00	17700.00	
St Lawrence	51	300.00	15300.00	
St Peter	53	300.00	15900.00	
Grouville	53	300.00	15900.00	
St Martin	104	300.00	31200.00	
St Ouen	58	300.00	17400.00	
St Trinity	80	300.00	24000.00	
St John	32	300.00	9600.00	
			178500.00	
TOTAL .			178300.00	
Royalty at 109	%			17850.00
		•		39772.92
Less Interim P	Payments			35927.88
BALANCE DU	JE			3845.04
				=======



Royal Mint

7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone 01 828 8724-8

17 November 1988

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House P O Box 353 The Parade St Helier JERSEY

Dear Mr Le Marquand

#### COINS SOLD BY THE ROYAL MINT

I am enclosing our cheque and supporting royalty statements for coins sold by the Royal Mint up to the end of September. As you will see, you are due a further sum of £1765.77, which is made up as follows:-

<u>Type</u> <u>£</u>

Parish Series 1608.52

Uncirculated Sets 157.25

Total 1765.77

======

A further statement will be sent to you in three months' time.

Yours sincerely

P J S Green

Encs

<b>\_6</b>		
(cierence	 	

TO: Mrs M Pembridge

FROM: Peter Green

2 November 1988

#### **JERSEY**

Please let me have a cheque for £1765.77 in favour of the States Treasury. This sum is due as royalties on coins sold by the Royal Mint up to 30 September. and is made up as follows:

TYPE	£
Parish Series Uncirculated Sets	1608.52 157.25
	<del></del>
TOTAL	1765.77

# UNCIRCULATED SETS

Interim	Marketing	Statement	as	at	30	September	1988
---------	-----------	-----------	----	----	----	-----------	------

3305 sets @ 85 pence per set =	£ 2809.25
Less Interim Payments	2652.00
BALANCE DUE	157.25
	======

**JERSEY** 

BALANCE DUE

#### INTERIM MARKETING STATEMENT AS AT 30 SEPTEMBER 1988

# £1 St Helier Sold by Royal Mint

Description			Quantity	
Silver proof set St Helier £1 sil St Helier £1 gol	lver proof		6 <b>3 (</b> 1562 86	
A Silver Pro	oof			
Description	Quantity	UK Retail Price excluding VAT	Total Income	Total Royalty
St Saviour St Brelades St Clement St Lawrance St Peter Grouville St Martin St Ouen St Trinity	900 1046 1260 944 1058 958 1115 1102 866	16.96 16.96 16.96 16.96 16.96 16.96 16.96 16.96	15264.00 17740.16 21369.60 16010.24 17943.68 16247.68 18910.40 18689.92 14687.36	
Royalty at 12%			130003.04	19607.88
B Gold Proof	f			20007100
St Saviour St Brelades St Clement St Lawrence St Peter Grouville St Martin St Ouen St Trinity  TOTAL	64 41 59 51 53 53 104 58 61	300.00 300.00 300.00 300.00 300.00 300.00 300.00 300.00	19200.00 12300.00 17700.00 15300.00 15900.00 15900.00 31200.00 17400.00 18300.00	
Royalty at 10%				16320.00
Less Interim Pa	yments			35927.88 34319.36

1608.52

======



Royal Mint

7 Grosvenor Gardens, London, SW1W OBH, Telex 267321 Telephone 01 828 8724-8

24 August 1988

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House PO Box 353 The Parade St Helier Jersey

Dear Mr Le Marquand

#### COINS SOLD BY THE ROYAL MINT

I am enclosing our cheque and supporting royalty statements for coins sold by the Royal Mint up to 30 June. As you will see, you are due the further sum of £3039.10, which is made up as follows:

<u>±</u>
2629.40 409.70
3039.10

A further statement will be sent to you in three months' time.

Yours sincereley

P J S Green

#### UNCIRCULATED SETS

Interim Marketing Statement as at 30 June 1988	
3120 sets @ 85 pence per set =	£ 2652.00
Less Interim Payments	2242.30
Balance Due	409.70
	=====

# Interim Marketing Statement as at 30 June 1988

# fl St Helier Sold by Royal Mint

Description	Quantity
Silver proof sets	631
St Helier £1 silver proof	1562
St Helier £1 gold proof 86	

# A Silver Proof

222701			•	
Description	Quantity	UK Retail Price excluding VAT	Total Income	Total Royalty
St Saviour	900	16.96	15264.00	
St Brelades	1046	16.96	17740.16	
St Clement	1260	16.96	21369.60	
St Lawrence	944	16.96	16010.24	
St Peter	1058	16.96	17943.68	
Grouville	958	16.96	16247.68	
St Martin	1115	16.96	18910.40	
St Ouen	1082	16.96	18350.72	
St Trinity	665	16.96	11278.40	
TOTAL			153114.88	
Royalty at 12½	%			19139.36
. B Gold Pro	<u>of</u>			
St Saviour	64	300.00	19200.00	
St Brelades	41	300.00	12300.00	
St Clement	59	300.00	17700.00	
St Lawrence	51	300.00	15300.00	
St Peter	53	300.00	15900.00	
Grouville	53	300.00	15900.00	
St Martin	104	300.00	31200.00	
St Ouen	54	300.00	16200.00	
St Trinity	27	300.00	8100.00	
TOTAL			151800.00	
Royalty at 10%				15180.00
				34319.36
Less Interim Pa	ayment			31689.96
Balance Due				2629.40
				======



Royal Mint

7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone 01 828 8724-8

29 June 1988

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House P O Box 353 The Parade St Helier JERSEY

Dear Mr Le Marquand

#### COINS SOLD BY THE ROYAL MINT

I am enclosing royalty statements for coins sold by the Royal Mint up to 31 March. You are due a further sum of £1,220.84, which is made up as follows:-

TYPE	<u>£</u>
Parish series Uncirculated sets Commonwealth Games	1035.24 168.30 17.30
TOTAL:-	1220.84

The figures for the Commonwealth Games issue correct those previously reported, and will be the final figures for this issue.

I am sorry for the delay in making this payment; the cheque which has been requested has already been sent to you separately.

Yours sincerely

P J S GREEN Manager, Overseas Coin Sales

Encs



TO: Mr G Chapman

FROM: Peter Green

cc: Mr P Palmer

24 May 1988

#### **JERSEY**

Please let me have a cheque for £1220.84 in favour of the States Treasury. This sum is due as royalties on coins sold by the Royal Mint up to 31 March and is made up as follows:

±.
1035.24 168.30 17.30
1220.84

As mentioned in my memo dated 21 January to Mr Birk, I am continuing to use the Royal Mint allocation figures for the Grouville issue of 53 gold proof plus 958 silver proof, in the absence of any justification for the finance figures.

F CULLEN

P J S GREEN



# Interim Marketing Statement as at 31 March 1988

# £1 Parish Series Coins Sold by Royal Mint

Description	<u>Quentity</u>
Silver proof sets	631
St Helier £1 silver proof	1562
St Helier £1 gold proof	86

# a. <u>Silver Proof</u>

	_			
Description	Quantity	UK Retail Price excluding VAT	Total Income	Total Royalty
St Saviour	900	16.96	15264.00	•
St Brelades	1046	16.96	17740.16	
St Clement	1260	16.96	21369.60	
St Lawrence	944	16.96	16010.24	
St Peter	1058	16.96	17943.68	
Grouville	958	16.96	16247.68	
St Martin	1115	16.96	18910.40	
St Ouen	1002	16.96	16993.92	
Total			140479.68	
Total			140479.08	
Royalty at 1219	6			17559.96
b. Gold Proof				
St Saviour	64	300.00	19200.00	
St Brelades	41	300.00	12300.00	
St Clement	59	300.00	17700.00	
St Lawrence	51	300.00	15300.00	
St Peter	53	300.00	15900.00	
Grouville	53	300.00	15900.00	·
St Martin	104	300.00	31200.00	
St Ouen	46	30000	13800.00	
Total			141300.00	•
				(App. 15
Royalty at 10%				14130.00
				<u> </u>
				31689.96
Less Interim Pay	yment		•	30654.72
Balance Due				1035.24
				======



# UNCIRCULATED SETS

# Interim Marketing Statement as at 31 March 1988

2638 sets @ 85 pence per set =	£2242.30
Less Interim payments	2074.00
Balance Due	£168.30

# £2 COMMONWEALTH GAMES COINS

# Sales Statement as at 31 March 1988

Description	Quantity	UK Retail price excluding VAT	Total Income
		£	£
Silver Proof	1517	25.00	37925.00
Silver Unc	930	13.00	12090.00
			<del></del>
		Total Income	50015.00
		Royalty at 10%	5001.50
		Less Interim Payments	4984.20
		Balance Due	17.30



Royal Mint

Llantrisant, Pontyclun, Mid Glamorgan, CF7 8YT, Telex 498353 Telephone Llantrisant (0443) 222111

F H Le Marquand Chief Cashier, States Treasury P.O Box 353 The Parade St Helier JERSEY

17 March 1988

Dear Mr Le Marquand

As requested, I have enclosed 35 copies of photographs of the Jersey Parish of Trinity coins..

Yours sincerely

J E CUSSEN

- FACS

MR P. J. GREEN

CC UR. KEALFORD

JERSAY 1987 UNCIRCULATED SET.

boafraing our steamstrins last week.

Will you pleas smend works order study 583

to merease the maker of sets for marketing by 2000. This will bring the total to 5000 QTA

Rocking material is already in Stock
but The sumber of soins arraisable on one
electronication is very land. For of the estational quantity is required by the end of harch and

It may be accommon to streke that one stenomination

Le that approximately 350 Sets can be made svailable.

To that giftoxumately 350 Soto can be made swarlad the balance of the 2000 Beto Should be completed by 15 April A.

Sohn (I.M. PAREOR)

Marketing 29 February A :-Dir-CI,4192390,4192390 4192390 4192390STRTES G

Enter Messase Numbers 14

267321 MINTLN G

TO: STATES TREASURY, JERSEY ATTN: MR F H LE MARQUAND, CHIEF CASHIER

UNCIRCULATED SETS

AS DISCUSSED BY TELEPHONE, ONGOING SALES OF THESE SETS JUSTIFY THE MANUFACTURE OF A FURTHER 2,000, MAKING A TOTAL OF 5,000 AVAILABLE FOR ROYAL MINT SALE. WE UNDERSTAND THAT YOU HAVE NO OBJECTION TO THIS PROPOSAL AND WE ARE THEREFORE PROCEEDING ACCORDINGLY.

KINO REGARDS PETER GREEN 26 FEBRUARY 1988 267321 MINTLN G 4192390STATES G

Enter Command





7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone 01 828 8724-8

28 January 1988

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House PO Box 353 The Parade St Helier Jersey

Dear Mr Le Marquand

#### Coins Sold by the Royal Mint

I copied to you my letter dated 21 January to your auditors, reporting on the position as at the end of 1987. The report included up-dated royalty statements and I am now enclosing our cheque for £4639.52 in respect of the balance due to you as at the end of calender year. Further copies of our statements are attached for reference.

Yours sincerely

P J S Green

Encs

Reference

TO: Mr R S Birk

cc: Mr J Parker Mr P Palmer

21 January 1988

#### **JERSEY**

Please let me have a cheque for £4639.52 in favour of the States Treasury. This sum is due as royalties on coins sold by the Royal Mint, and is made up as follows:

Type	£
Parish Series Uncirculated Sets	4197.52 442.00
Total	4639.52

Copies of the Royalty Statements, which will be sent to the customer, are attached for reference. Please note that I am using the Royal Mint allocation figures for the Grouville issue, which are 958 silver proof plus 53 gold proof. These coins were physically available, and I would be grateful if you could have your higher figures investigated and let me know the outcome.

F Cullen

PJS Green

COD6 19.79



#### Interim Marketing Statement as at 31 December 1987

# £1 Parish Series coins sold by Royal Mint

Description	Quantity
Silver proof sets	631
St Helier £1 silver proof	1562
St Helier £1 gold proof	86

# a. Silver Proof

Description	Quantity	UK Retail Price excluding VAT	Total Income	Total Royalty
St Saviour	900	16.96	15264.00	
St Brelades	1046	16.96	17740.16	
St Clement	1260	16.96	21369.60	
St Lawrence	944	16.96	16010.24	
St Peter	1058	16.96	17943.68	
Grouville	958	16.96	16247.68	
St Martin	1115	16.96	18910.40	
St Ouen	825	16.96	13992.00	
Total			137477.76	
			13/4//-/0	
Royalty at 12½9	<b>%</b>			17184.72
b. Gold Proof	<u>t</u>			
St Saviour	64	300.00	19200.00	
St Brelades	41	300.00	12300.00	
St Clement	59	300.00	17700.00	
St Lawrence	51	300.00	15300.00	
St Peter	53	300.00	15900.00	
Grouville	53	300.00	15900.00	
St Martin	104	300.00	31200.00	
St Ouen	24	300.00	7200.00	
Total			134700.00	
Royalty at 10%				13470.00
				<u>·</u>
				30654.72
Less Interim Pa	yments			26457.20
Balance Due				4197.52
				======

# UNCIRCULATED SETS

Interim	Marketing	Statement	as at 31	December 1987	
THEFT	Markemik	Diatement	as at u	December 1001	

	£
2440 sets @ 85 pence per set =	2074.00
Less Interim Payment	1632.00
Balance Due	442.00





7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone 01 828 8724-8

#### 2 December 1987

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House PO Box 353 The Parade St Helier JERSEY

Dear Mr Le Marquand

#### Coins Sold by the Royal Mint

I am enclosing herewith statements of coins sold by the Royal Mint up to 30 September. You said that you had already received our cheque for £4659.73 which I had been expecting for despatch with the statements.

#### St Peter Coins

These coins are now off sale. We have five silver proofs remaining in stock, which will be destroyed shortly unless you have any need of them.

#### Grouville Coins

We propose taking this issue off sale on 31 March 1988.

#### St Ouen Silver Proof

Inital response is encouraging, and we would like to increase our allocation by 100 to a total of 1050. If this is acceptable, will you please arrange to let us have presentation cases and leaflets.

Yours sincerely

P J S Green



Royal Mint

7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone 01 828 8724-8

#### 2 December 1987

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House PO Box 353 The Parade St Helier JERSEY

Dear Mr Le Marquand

#### Coins Sold by the Royal Mint

I am enclosing herewith statements of coins sold by the Royal Mint up to 30 September. You said that you had already received our cheque for £4659.73 which I had been expecting for despatch with the statements.

#### St Peter Coins

These coins are now off sale. We have five silver proofs remaining in stock, which will be destroyed shortly unless you have any need of them.

#### Grouville Coins

We propose taking this issue off sale on 31 March 1988.

#### St Ouen Silver Proof

Inital response is encouraging, and we would like to increase our allocation by 100 to a total of 1050. If this is acceptable, will you please arrange to let us have presentation cases and leaflets.

Yours sincerely

P J S Green

#### **MEMORANDUM**

Mr R S Birk

cc Mr J Parker Mr P Palmer

#### **JERSEY**

Please let me have a cheque for £4659.73 in favour of the State's Treasury. This sum is due as royalties on coins sold by the Royal Mint, and is made up as follows:-

<u>Tvpe</u>

Parish series 3965.28 Uncirculated sets 694.45

Total 4659.73

Copies of the royalty statements, which will be sent to the customer are attached for reference. Please note that I am using the Royal Mint allocation of 958 grouville silver proofs, pending further examination of your figure of 954. Marketing branch believe the issue to be sold out, and I would be grateful if any discrepancies between the two sets of figures could be sorted out with them.

Regards

Peter Green

CODE 18-78

# UNCIRCULATED SETS

# Interim Marketing Statement as at 30 September 1987

1920 sets @ 85 pence per set =	£1632.00
Less Interim Payment	£937.55
Balance due	£694.45

Interic Marketing Statement as at 30 September 1987

# 1983 Coinage sold by Royal Mint

Description	<u>Quantity</u>
Silver proof sets	631
St Helier £1 silver proof	1562
St Helier £1 gold proof	86

# £1 Parish Series coins sold by Royal Mint

# a. Silver Proof

Description	Quantity	UK Retail Price excluding VAT	Total Income	Total Royalty
St Saviour	900	16.96	15264.00	
St Brelades	1046	16.96	17740.16	
St Clement	1260	16.96	21369.60	•
Sf Lawrence	994	16.96	16010.24	
St Peter	1058	16.96	17943.68	
Grouville	958	16.96	16247.68	
St Martin	894	16.96	15162.24	
			<del></del>	
Total			119737.60	
Royalty at 12½	%			14967.20
b. Gold Prod	<u>•</u>			
St Saviou.r	64	300.00	19200.00	
St Brelades	41	300.00	12300.00	
St Clement	59	300.00	17700.00	
St Lawrence	51	300.00	15300.00	
St Peter	53	300.00	15900.00	
Grouville	53	300.00	15900.00	
St Martin	62	300.00	18600.00	
Total			114900.00	
Royalty at 10%	5			1149,0.00
				26457.20
Less interim pa	yments		•	22491.92
Balance due				3965.28 ======



Royal Mint

7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone 01 828 8724-8

~を August 1987

Mr F H Le Marquand
Chief Cashier
States Treasury
Cyril Le Marquand House
PO Box 353, The Parade
St Helier
JERSEY

Dear Mr Le Marquand

#### COINS SOLD BY THE ROYAL MINT

I enclose herewith statements of coins sold by the Royal Mint up to 30 June 1987. You are due the further sum of £1,059.65, and our cheque for this amount is enclosed.

Further comments on the sales are as follows:

#### Commonwealth Games

In spite of the comment in my letter dated 19 May, there were a few additional sales brought to account between April and June. So far as I am aware at present, we have now reached the final figures.

#### St Brelade Gold Proof

The total has been corrected to 41 pieces, as confirmed in my letter dated 4 June.

#### St Peter Gold Proof

We had 52 confirmed sales as at end June. We still anticipate selling the final coin, and I have asked the marketing people to seek confirmation of the dealers provisional order.

#### St Ouen Proofs

We wish to have an initial allocation of 50 gold proofs and 950 silver proofs. If this is acceptable, we will confirm the quantities of presentation cases and leaflets which are required. We assume that the equivalent quantity of St Helier Gold Proofs will be supplied to us nearer the time of manufacture.

Yours sincerely

Reference	

#### Mr R S Birk

#### **JERSEY**

Please let me have a cheque for £1059.65 in favour of the States Treasury. This sum is due as royalties for coins sold by the Royal Mint and is made up as follows:

<u>Type</u>	£
Commonwealth Games	<b>66.</b> 30
Parish series	61.80
Uncirculated Sets	937.55
	<del></del>
Total	1059.65

Copies of the royalty statements which will be sent to the customer are attached for reference. Reference my message dated 18 August, I am using the figure of 41 St Brelade gold proofs which has recently been agreed with the customer. I am also using a figure of 958 Grouville silver proofs. This figure is the agreed Royal Mint allocation and the quantity of coins physically available (your figure is 2 in excess of this).

F Cullen

P J S Green 19 August 1987

CODE 18-78

# JERSEY £2 COMMONWEALTH GAMES COINS

# Sales Statement as at 30 June 1987

Description	Quantity	UK Retail Price excluding VAT	Total Income
		£	£
Silver proof	1508	25.00	37,700.00
Silver unc	934	13.00	12,142.00
	Total inco	ome	49,842.00
	Royalty a	t 10%	4,984.20
Less interim payments		4,923.90	
	Balanc	e due	60.30

JERSEY
Interim Marketing Statement as at 30 June 1987

# 1983 Coinage sold by Royal Mint

Description	Quantity
Silver proof sets	631
St Helier £1 silver proof	1,562
St Helier £1 Gold proof	86

# £1 Parish Series coins sold by Royal Mint

# a. Silver Proof

St Saviour 900 16.96 15,264.00 St Brelades 1046 16.96 17,740.16 St Clement 1260 16.96 21,369.60 St Lawrence 994 16.96 16,010.24 St Peter 1058 16.96 17,943.68 Grouville 958 16.96 16,247.68  Total 104,575.36  Royalty at 12½% 13,071.92  b. Gold proof St Saviour 64 300.00 19,200.00 St Brelades 41 300.00 12,300.00 St Clement 59 300.00 17,700.00 St Lawrence 51 300.00 15,300.00 St Peter 52 300.00 15,600.00 Grouville 47 300.00 14,100.00  Total 94,200.00  Royalty at 10% 9,420.00  Less interim payments 22,430.12	Description	Quantity	UK Retail Price excluding VAT	Total Income	Total Royalty
Royalty at 12½%   13,071.92	St Brelades St Clement St Lawrence St Peter	1046 1260 994 1058	16.96 16.96 16.96 16.96	17,740.16 21,369.60 16,010.24 17,943.68	
b. Gold proof  St Saviour 64 300.00 19,200.00 St Brelades 41 300.00 12,300.00 St Clement 59 300.00 17,700.00 St Lawrence 51 300.00 15,300.00 St Peter 52 300.00 15,600.00 Grouville 47 300.00 14,100.00  Total 94,200.00  Royalty at 10% 9,420.00  Less interim payments 22,430.12	Total			104,575.36	
St Saviour       64       300.00       19,200.00         St Brelades       41       300.00       12,300.00         St Clement       59       300.00       17,700.00         St Lawrence       51       300.00       15,300.00         St Peter       52       300.00       15,600.00         Grouville       47       300.00       14,100.00     Total  94,200.00  22,491.92  Less interim payments  22,430.12	•				13,071.92
St Brelades 41 300.00 12,300.00 St Clement 59 300.00 17,700.00 St Lawrence 51 300.00 15,300.00 St Peter 52 300.00 15,600.00 Grouville 47 300.00 14,100.00 94,200.00  Royalty at 10% 9,420.00 9,420.00  Less interim payments 22,430.12	b. Gold proof				
St Clement       59       300.00       17,700.00         St Lawrence       51       300.00       15,300.00         St Peter       52       300.00       15,600.00         Grouville       47       300.00       14,100.00         Total       94,200.00         Royalty at 10%       9,420.00         Less interim payments       22,491.92	St Saviour	64			
St Lawrence       51       300.00       15,300.00         St Peter       52       300.00       15,600.00         Grouville       47       300.00       14,100.00         Total       94,200.00         Royalty at 10%       9,420.00         22,491.92         Less interim payments       22,430.12				•	
St Peter       52       300.00       15,600.00         Grouville       47       300.00       14,100.00         Total       94,200.00         Royalty at 10%       9,420.00         Less interim payments       22,491.92         Less interim payments       22,430.12					
Total 94,200.00  Royalty at 10% 9,420.00  Less interim payments 22,430.12					
Total 94,200.00  Royalty at 10% 9,420.00  22,491.92  Less interim payments 22,430.12					
Royalty at 10% 9,420.00  22,491.92  Less interim payments 22,430.12	Grouville	47	300.00	14,100.00	
22,491.92 Less interim payments 22,430.12	Total			94,200.00	
Less interim payments 22,430.12	Royalty at 10%				9,420.00
					22,491.92
Polongo duo	Less interim payments				22,430.12
parance dde	Balance due		·		61.80

# UNCIRCULATED SETS

Interim Marketing Statement as at 30 June 1987

1103 sets @ 85 pence per set =

£937.55

BASE UNC SETS 1987 PERIOD 3 87/88

ROYALTIES DUE 937-SS

LESS PAYMENTS

Reference	 
Reference	

MRS K. L. VERMAN

# R.E. JERSEY 1987 BASE PROOF & UNC SETS

WE ARE MARKETING JERSEY 1987 BASE PROOF AND UNC SETS IN PERIOD ! 1987/88.

PLEASE COULD YOU ADVISE ME OF THE ROYALTY RATES AND THE ACREMENT.,

12 th JUNE 1987

Copy of Peter's letter of 18/12/86 Ent L

	INVOICE	
Seller (Name, Address)  Royal Mint	·	Sheet No.
Royal Mint, Llantrisant,	Invoice No. & Date (Tax Point) F. 271 02.03.87	Seller's Reference PLPL 1847 W/O
Pontyclun, Mid Glamorgan CF7 8YT	Buyer's Reference	Other Reference
Consignee STATES TREASURY, CYRIL LE MARQUAND HOUSE, THE PARADE, ST. HELIER, JERSEY.	Buyer (if not Consignee)	
	Country of Origin of Goods  E.E.C U.K.	Country of Destination JERSEY
	Terms of Delivery and Payment C.I.F. AGAINST INVOICE	
Vessel/Aircraft etc.  DA 3970 03.02.87 Port of Loading LONDON GATWICK	Please make cheque payable to I Number and remit to Accounts Dep Bank: Bank of England, Threadnes	dle Street, London FC2R 8AF
JERSEY	Sort Code 10-00-00 Account V.A.T. Regd, No. GD 240	nt No. 54165008
Marks and Numbers Number and Kind of Packages and Container No. Description of Goods	TT Code No.	Total Gross Total Cube Wt (Kg)

Total Net Wt (Kg)

		i	nvoice Total	
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	AWB D0131 8063			
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	DESPATCHED ON BOARD FLIGHT DA 3970 ON 3 MARCH 1987.		·	•
ŧ	DECDARGUED ON DOLLD DE TOUR			
& CUBE				
Gross & - Net wt				18250
TOTAL	UNCIRCULATED SETS.			<u>.</u>
1)	5000 JERSEY 1987 7-COIN BASE METAL	5000	3.65	18250
Item/pkges	Gross/Net/Cube Description	Quantity	Price per Unit	Selling Pric

GBP

18250.(

R FITZPATRICK AIR-DESPAT(
Place and Date of Issue

LLANTRISANT
Signature

09.03.87

FAX MESSACIE
TO MR P GREEN
FROM: MRS. G. HIEKMAN
DATE: 9th MARCH 1987

# CHRONITLE 17 - JEKSEY UNG SET

WIND YOU PLEASE READ THE ATTACHED
TOUT AND LET ME HAVE YOUR
COMMENTS TODAY IF AT ALL POSSIBLE.
I'M HOPING TO HOWD OVER THE TEXTS
TO OUR DESIGN ALTENCY TOMORROW
MORNING.

MANY THANKS FOR YOUR HELP RELARDS GUAJAIETH. NOW AVAILABLE: Two more exciting issues to add to your Symbols of Nations Collection.

### The Falkland Islands Brilliant Uncirculated Collection.

This superb collection of coins, which comes in a bright and colourful folder, reflects the rich and varied wildlife associated with these remote Islands. The set includes the very first Falkland Islands circulating £1 coin, featuring on its reverse the Islands' magnificent Coat of Arms and on its obverse maphael maklour's poiltait of IM The Queen - a notable fact since the remaining six coins feature Arnold Machin's world renowned effigy of HM The Queen. The £1 coin also bears a very distinctive edge inscription, DESIRE THE RIGHT. It is a fascinating set well worth adding to your collection.

### The 1987 Jersey Brilliant Uncirculated Set

The 1987 Jersey collection shares many similarities with the Falkland Islands set. It contains seven coins struck to the same brilliant uncirculated standard and also includes a new £1 coin, one of a series of twelve featuring the emblems of the 12 parishes of Jersey. This year the emblem of the parish of at Martin to featured, and the coin also hears a special edge inscription CARBAREA INCULA, the Roman name for Jersey.

presentation is equally bright, colourful and informative, the emphasis is on Jersey's past. For the reverse designs of the 50p to 1p coins depict ancient buildings and relics, representing different periods of the Island's long history. The common obverse features Raphael Maklouf's portrait of HM The Queen.

These two superb sets illustrate perfectly why the Symbols of Nations Series of Brilliant Uncirculated Coin Collections is a firm favourity. The variety or coins, complete with the wealth of history, wildlife and culture which the series offers, makes collecting a sheer delight.



ISSUE	issue Limit	ORDER	PRICE US \$
1987 Falkland Islands Brilliant Uncirculated Collection	-	FA87U	
1987 Jersey Brilliant Uncirculated Collection	<b>-</b> .	JE87U	

ISSUE	ISSUE	ORDER	PRICE
	LIMIT	CODE	US \$ '
1987 Falkland Islands Frosted Proof Collection	2500	FA87P	

ISSUE	ISSUE	ORDER	PRICE
	LIMIT	CODE	US \$
1986 Cayman Islands Frosted Proof Collection	1000	CA86P	

ISSUE	ISSUE LIMIT	ORDER CODE	PRICE US \$
1987 UK £l Paperweight (Conical Shape)	_	AP872	
1987 UK fl Paperweight (Cube Shape)	-	AP873	

188UE	ALLOY	DIA MI4	WEIGHT GMS	18SUE LIMIT	ORDER CODE	PRICE US \$
Bermuda \$1 Silver Proof	925 Sterling	38.61	28.28	5000	BEATSP	
Bermuda \$1 Silver Brilliant Uncirculated	925 · Sterling	38.61	28.28	4000	BEATSU	



267321 MINTLN G

4192390STATES G

5TH MARCH 1987

ATT: MRS KUSUM VERMAN RQYAL MINT

THANK YOU FOR ARRANGING DELIVERY OF THE B/U SETS. SAFELY RECEIVED EARLIER TODAY.

REGARDS

FH LE MARQUAND. 267321 HINTLN G 41923905TRTES G

Enter Command

Cyril Le Marquand House, P.O. Box No. 353, The grade, St. Helier, Jersey.

none: (0534) 79111 Telex: 4192390 STATES



LESLIE MAY, F.C.C.A.
Treasurer of the States

Our ref: FHLeM/WAG/A/T 8

19th February, 1987

Mr. P.J.S. Green, Royal Mint, 7 Grosvenor Gardens, London, SW1W OBH.

Dear Mr. Green,

I refer to your letter of the 5th instant and would advise you that I have explained the loss of the transparency to the Librarian at the Tourism Department and it has been accepted. Naturally she would be pleased to receive it if it comes to light in due course.

Yours sincerely,

F.H. LE MARQUAND Chief Cashier

PACKING NOTE — This is not an Invoice. Seiler (Name, Address) Royal Mint Invoice No. & Date (Tax Point) Selier's Reference PLFI, 1847 W/O 553 02.03.87 CUSTOMS Llantrisant. Other Reference Buyer's Reference Pontyclun, Mid Glamorgan CF7 8YT Buyer (if not Consignee) Consignee STATES TREASURY, CYRIL LE MARQUAND HOUSE, THE PARADE, ST. HELIER, JERSEY. Country of Origin of Goods Country of Destination E.E.C. - U.K. JERSEY Terms of Delivery and Payment C.I.F. AGAINST INVOICE Please make cheque payable to ROYAL MINT, quoting Invoice Number and remit to Accounts Department. Port of Loading Vessel/Aircraft etc. DA 3970 LONDON GATWICK 03.02.87 Bank: Bank of England, Threadneedie Street, London EC2R 8AH Sort Code 10-00-00 Account No. 54165008 Port of Discharge V.A.T. Regd. No. GD 240 JERSEY Marks and Numbers and Container No. Number and Kind of Packages Description of Goods TT Code No. Total Gross Wt (Kg) Total Cube (m<sup>2</sup>)

Total Net Wt (Kg)

BOXES	1847/1-1847/31 CONTAINING:-			
1)	4960 JERSEY 1987 7-COIN BASE METAL UNCIRCULATED SETS.	4960	821.5	
			1.674	
	47/32 CONTAINING:-			
2)	40 JERSEY 1987 7-COIN BASE NETAL UNCIRCULATED SETS.	40	7.5	
			0.021	
TOTAL				
GROSS &	829.0			18250.00
NET WI				
& CUBE	1.695			
	DESPATCHED ON BOARD FLIGHT DA 3970 ON 3 MARCH 1987. ETA JERSEY 20.20 SAME DAY.			
	AWB D0131 8063			
	And Doise bood	· .	Invoice Total	<del></del>

Name of signatory

R FITZPATRICK AIR-DESPATCH Place and Date of basse

LLANTRISANT Signature 02.03.87

:4192390 41923905TATES G

Enter Messase Numbers

14

267321 MINTLN G

TO: MR F H LE MARQUAND

1987 UNCIRCULATED SETS

ARRANGEMENTS HAVE BEEN MADE TO DESPATCH 5,000 1987 UNCIRCULATED SETS IN 32 BOXES, TOMORROW, 3 MARCH ON FLIGHT DA 3970. ETA JERSEY 20.20 HOURS SAME DAY. AIRWAY BILL NO. DO131-8063.

REGARDS MRS KUSUM VERMAN 2 MARCH 1987 267321 MINTLN G 4192390STATES G

Enter Command

(4) 12 noon.

FACS message to

Mr J Parker

cc: Mr K Calford

Mr R Fitzpatrick

#### JERSEY UNCIRCULATED SETS - ORDER 553

Please authorise the release to the customer of 5,000 uncirculated sets These sets are the direct order, which I understand will be packed by the end of the month.

Will Mr Fitzpatrick please arrange despatch by airfreight and let me have advance notification of the flight and airway Bill No.

Regards

Peter Green

16 February 1987

•



Royal Mint

7 Grosvenor Gardens, London, SW1W OBH, Telex 267321 Telephone 01 828 8724-8

5 February 1987

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House PO Box 353 The Parade St Helier, JERSEY

Dear Mr Le Marquand

### UNCIRCULATED SETS

I am returning herewith the films and one of the transparencies which you made available to our printers for use on the packs for your uncirculated sets. Unfortunately, the second transparency, of St Catherine's breakwater, cannot be located for the moment. We are having a thorough search made, and I hope it will be possible to send it on separately at a later date.

We are extremely sorry for the temporary loss of the transparency. If it cannot be located, would you please let me know whether there is anything which we can do to make good its loss.

Yours sincerely

P J S Green

yril Le Marquand House, P.O. Box No. 353, The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES

LESLIE MAY, F.C.C.A. Treasurer of the States.

Our ref: FHLeM/WAG A/T 8

30th January, 1987

Mr. P.J.S. Green, Royal Mint, 7 Grosvenor Gardens, London, SWIW OBH.

Dear Mr. Green,

Thank you for your letter of the 29th instant enclosing samples of the St. Martin £1 coin. I am entirely satisfied and confirm you may continue with bulk production.

The slight delay of the despatch of the uncirculated sets causes no inconviences.

Yours sincerely,

F. H. LE MARQUAND

Chief Cashier

	PACKING NOTE — This is not an Invoice.
Seller (Name, Address)	Sheet No.
Royal Mint	Invoice No. & Date (Tax Point) Seller's Reference
Royal Mint,	28.01.87 PLS 396
Llantrisant, Pontyclun,	Buyer's Reference Other Reference
Mid Glamorgan CF7 8YT	
Consignee ROYAL MINT	Buyer (if not Consignee)
SECRETARIAT OFFICE	
7 GROSVENOR GARDENS	
LONDON SW1W OBH	
	:
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	Country of Origin of Goods  E.E.CU.K.
	Terms of Delivery and Payment
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	n
Vessel/Aircraft etc. Port of Loading	Please make cheque payable to ROYAL MINT, quoting Invoice Number and remit to Accounts Department.
REGISTERED POST   LLANTRISANT	Bank: Bank of England, Threadneedle Street, London EC2R 8AH
Port of Discharge LONDON	Sort Code 10-00-00 Account No. 54165008  V.A.T. Regd. No. GD 240
Marks and Numbers Number and Kind of Packages and Container No. Description of Goods	TT Code No. Total Gross Total Cube (m³)
and Container No. Description of Goods	Wt (Kg)
	Total Net Wt (Kg)
Item/pkges Gross/Net/Cube Description	Quantity Gross/Net/Cube Selling Price
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W/O 553	
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	M.I.CROCKETT AIR DESPATCH Place and Date of Issue
	LLANTRISANT / 28.01.87
	Signing / //
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#### JERSEY UNCIRCULATED SETS

Further to my recent memo on this subject, you may like to know that of the 163 Coin Club members with Jersey addresses, none have purchased either of the 2 recent popular Jersey coins, ie the St Helier Silver Proof £1 and the Liberation Silver Proof £2.

You may wish to use this information to reassure Jersey that it is unlikely that Jersey members on our Coin Club list will buy their Jersey coins from us.

A W WALLACE

ASSISTANT DIRECTOR, MARKETING

23 January 1987



Mr A W Wallace

cc: Mr M J Mansley

Mr J Parker

### **JERSEY**

I understand that Mr Lotherington discussed with you your minute dated 16 January about retail sales to Jersey.

We would like to know whether in fact customers in Jersey have ordered Jersey products through the Bureau and if so, whether you normally charge VAT on orders delivered to Jersey. We would like to have this additional information before discussing the matters raised in your minute dated 16 January with the customer.

Regards

Peter Green 28 January R LOTHER LINGTON

JERSEY UNCIRCULATED COIN SETS

A CONTROL OF OF CONTROL OF C

Further to your memo of 12 January you may wish to note that on our current live file we have 163 customers with Jersey postal addresses. Over the past 46 years the average customer value has amounted to £256 each with an average order value of £57 per order.

The Jersey coins would be promoted in the Bulletin and the Mint would, therefore, either have to avoid sending Bulletins to these customers, thereby risking offence to regular customers and loss of orders, or alternatively include a special letter with all Bulletins sent to Jersey addresses advising Coin Club Members that the Jersey Treasury have instructed the Mint not to sell Jersey uncirculated coin sets direct to Jersey residents.

Either way is rather unsatisfactory as far as our good coin Club customers are concerned, but the latter option at least places the responsibility squarely on the Jersey Treasury's shoulders.

You may wish to consider whether this last option should be proceeded with or indeed whether the Jersey Treasury may withdraw their objection if we intend to include a letter of this type or indeed if they know we have in fact only 163 customers with addresses in Jersey.

I note the Dealer price of £4.65 which provides only 10% discount whereas our standard discounts to Dealers offer up to 25% on purchases of 150 sets or more. Presumably there is no instruction from Jersey that we should limit our maximum discount to 10% (our minimum discount on uncirculated sets commences at 15%).

ALAN W WALLACE

ASSISTANT DIRECTOR MARKETING

16 January 1987



Cyril Le Marquand House, P.O. Box No. 353, The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES

LESLIE MAY, F.C.C.A. Treasurer of the States.

Our ref: FHLeM/WAG/A/T 8

States of Jersey

15th Janaury, 1987.

A.R.W. Lotherington, Esq., Sales Director, Royal Mint, 7 Grosvenor Gardens, LONDON, SW1W 0BH.

Dear Mr. Lotherington,

### **Uncirculated Coin Sets**

Thank you for your letter of the 12th instant. I will ensure that the discount allowed to dealers will only apply when the quantity purchased is not less than ten sets.

#### Circulation Coins

I shall be submitting an order for circulation coins in the near future but prior to doing so I would be pleased to have your views on the recent publicity given to "changes to the existing coinage." I am not looking simply at the requirements for 1987 and I am anxious not to over order should changes be likely in the next two years or so.

I look forward to receiving your comments.

Yours sincerely,

F.H. LE MARQUAND,

Cheif Cashier.



Royal Mint

7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone 01 828 8724-8

A. R. W. LOTHERINGTON Sales Director

> F H Le Marquand Esq Chief Cashier States Treasury Cyril Le Marquand House P 0 Box No. 353 The Parade St Helier Jersey, Channel Islands 12 January 1987

Dear Mr Le Marquand

### UNCIRCULATED COIN SETS

I refer to your letter dated 9 January addressed to Mr Green concerning these sets and I confirm that we will not offer them to anyone in Jersey. It is noted that you wish to maintain the retail price of £5.25 and that you will be offering them to dealers at £4.65 for any quantity. Normally, we do not supply dealers with a quantity of less than ten sets, perhaps you would consider doing likewise.

Yours sincerely

A R W Lotherington

Reference			• • • • • • • • • • • • • • • • • • • •	
-----------	--	--	---	--

Cc Mr J M Parker

Mr A W Wallace Mr M J Mansley

#### JERSEY UNCIRCULATED COIN SETS

Please note that Jersey have asked us for an assurance that we will not supply uncirculated sets to anyone in Jersey. I know it is normally our policy not to do this but in view of the Treasury's insistence on this clause, I am passing the comment on to you. You may also wish to know that Jersey are offering sets to dealers in Jersey at £4.65 irrespective of quantity ordered.

A R W Lotherington 12 January 1987

Cyril Le Marquand House, P.O. Box No. 353, The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES

LESLIE MAY, F.C.C.A.
Treasurer of the States.

Our ref: FHLeM/WAG A/T 8



9th January, 1987.

P.J.S. Green, Esq., Royal Mint, 7 Grosvenor Gardens, LONDON, SW1W 0BH.

Dear Mr. Green,

#### Uncirculated Coin Sets

I refer to your letter of the 7th instant advising me of the discount structure you will introduce when marketing the Jersey uncirculated sets. I have no objection to these terms except to say that I am unable to match them and consequently I must ask you not to sell them to anyone in Jersey.

I wish to maintain the retail price at £5.25 and shall be offering them to dealers at £4.65 for whatever quantity. You will appreciate that, at a cost price of £3.65, the profit margin is very limited and to increase the discount allowed will make it an uneconomic venture.

Please comment upon this if you wish.

Yours sincerely,

F.H. LE MARQUAND,

Chest Cashier.

flisey une sets. Order set-up. Packaging due 2 Feb. Per Shirley. 8/1/87



Royal Mint

7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone O1 828 8724-8

7 January 1987

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House PO Box 353 The Parade St Helier Jersey Channel Islands

Dear Mr Le Marquand

#### UNCIRCULATED COIN SETS

Thank you for your letter dated 23 December about the sale of your uncirculated sets by the Royal Mint.

We are extremely pleased to know that you are able to accept our revised royalty of 85 pence per set. We intend manufacturing a batch of 3,000 sets for Royal Mint sales, and they will be promoted at the first available opportunity.

In additional to sales through our mailing list, the sets will be offered to overseas dealers on trade terms. We have in mind the following discount structure:

10 - 49 sets 15% discount 50 -149 sets 20% discount 150 sets or more - 25% discount. - 23.87

We trust that this will not conflict with anything you are already doing.

We have unfortunately just missed the deadline for including these sets in the next issue of our bulletin which is to be mailed next month. Unless some other opportunity presents itself, they will appear in the subsequent edition of the bulletin in the spring, and I will let you know about this as soon as possible. The sets will however be offered to dealers as soon as they become available.

Yours sincerely

MR P J S GREEN

cc: MR M J MANSLEY
MR J M PARKER

#### JERSEY UNCIRCULATED SETS

Further to your memo of 30 December, would you please find attached the Assessment of Proposed Selling Price for the Jersey 1987 BU Set. To keep it in line with Guernsey we have recommended a selling price of £5.95 including VAT (£5.17 excluding VAT). The additional royalty payable to Jersey does affect the profit to sale percentage but, more importantly, affects the discounts that can be offered. We have, however, recommended the discount structure to be the same as Guernsey, ie maximum discount 25% on 150 or more.

I would recommend that, for 1988, the selling prices for Guernsey and Jersey sets be increased to at least £6.45 including VAT.

As far as Works Orders are concerned, please arrange for 3000 Jersey BU Sets to be produced for Royal Mint marketing purposes.

A W WALLACE

ASSISTANT DIRECTOR, MARKETING

5 January 1987

#### ASSESSMENT OF PROPOSED SELLING PRICE FOR MARKETED PRODUCTS

.: 1

#### JERSEY 1987 UNCIRCULATED SET

			£	£
1.	Manufacturing Cost (incl - Note 1	luding Packing)	2 <b>.81</b>	
	• ,			
		. •		
-		· · · · · · · · · · · · · · · · · · ·		
2.	Bullion - Note 2		. <del>-</del>	
3.	Fulfilment		0.48	
4.	Promotion		0.50	
5.	Royalty/Commission		0.85	
		Total	4.64	
6.	Proposed Sales Price (exc VAT)		5.17	Sales Price (exc VAT)
		Profit	0.53	
		SALES PRICE (inc VAT)	£5.95	SALES PRICE (inc VAT)
	Profit to Sale % =		10.3%	
	1. Based on cost estima	te of 4 August 19	86	
		ce OI 4 August 190	30	
	3/4 Assessed costs			
	5. As quoted in minute of	of 30 Dec. by Mr (	Green	
	DISCOUNTS:	10 - 49	15%	
	-	50 - 149	20%	

150 +

25%

Reference	 • • • • • • • • • • •	· · · · · · · · · · · · · · · · · · ·	
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Mr A W Wallace

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cc: Mr M J Mansley
Mr J Parker

JERSEY UN CIRCULATED SETS - ORDER 553

Reference your memo dated 17 December, following discussion with Mr Lotherington, it was decided to offer the customer a fixed royalty of 85 pence per set. This figure has now been accepted, and we have the customer's assurance that it will remain confidential.

Regarding the comparison with the Gernsey pricing, it should be borne in mind that whereas Guernsey are takling in terms of a minting limit of 5,000 sets, not all of which will be produced initially, there will be a higher figure for Jersey. Jersey themselves still wish to received 5,000 sets, which will be increased by the sets which you wish to have available for sale.

Will you please advise whether you are doing a minting limit for these sets, and if so, the quantity. Please also let me have details of your initial requirements as soon as possible, for amendment of the production order.

The additional royalty payable to the customer equates to 7 pence per set. If you are unhappy about absorbing this within a UK retail price of £5.95 per set including VAT, we will arrange to recover the figure based on forecast sales from the next order for circulation coinage.

P J S Green 30 December 1986

Cyril Le Marquand House, P.O. Box No. 353, The Parade, St. Helier, Jersey. Telephone: (0534) 79111 Telex: 4192390 STATES



LESLIE MAY, F.C.C.A. Treasurer of the States

Our ref: LM/VB/A/T 8

23rd December, 1986

P. J. S. Green, Esq., Royal Mint, 7 Grosvenor Gardens, LONDON SWIW OBH

Dear Mr. Green,

#### **Uncirculated Coin Set**

I refer to your letter of the 18th December, 1986 and thank you for reconsidering the level of royalty the Mint will pay to the States of Jersey in respect of the uncirculated coin set. The figure offered is acceptable and you have my assurance that it will remain confidential.

I offer my best wishes for the future season and wish you all a very happy and prosperous New Year.

Yours sincerely,

F. H. LE MARQUAND Chief Cashier



cc: MR A R LOTHERINGTON
MR M J MANSLEY

MR J M PARKER

#### JERSEY UNCIRCULATED SETS

Reference your memo of 17 December to John Parker where you have indicated that Jersey wish to receive a 20% royalty from sale of uncirculated sets rather than the 15% we have proposed. I believe it is important that we keep Jersey and Guernsey on the same basis as far as selling prices and royalties are concerned. Currently, Guernsey receive a 15% royalty and their uncirculated set is sold at a UK retail price of £5.95, including VAT. Allowing £1 for promotion and 48p for fulfilment per set, a 15% royalty (£0.78) will allow a profit of 10p per set sold at a selling price of £5.95. If Jersey require a 20% royalty, then the selling price would have to be increased to £6.95 UK retail, including VAT (£6.04 excluding VAT) with a consequential reduction in the number of sets sold.

We can, of course, accommodate this increased royalty with an increase in the selling price provided you accept that the same demands will be received from Guernsey, and from a marketing point of view, the higher price is bound to have some effect on the demand for the respective sets.

At this stage, I would prefer to maintain our position whereby we offer only a 15% royalty to sell the Jersey sets. It is clear that if we do not offer Jersey sets to our mailing list, they will lose 2,000 - 3,000 sales of their products. No-one else in the UK has as good a list as the Royal Mint and I think this point must be made to Jersey when negotiating the royalty to be agreed.

A W WALLACE

ASSISTANT DIRECTOR, MARKETING

17 December 1986

MR P J S GREEN

cc: MR A R LOTHERINGTON
MR M J MANSLEY
MR J M PARKER

#### JERSEY UNCIRCULATED SETS

Reference your memo of 17 December to John Parker where you have indicated that Jersey wish to receive a 20% royalty from sale of uncirculated sets rather than the 15% we have proposed. I believe it is important that we keep Jersey and Guernsey on the same basis as far as selling prices and royalties are concerned. Currently, Guernsey receive a 15% royalty and their uncirculated set is sold at a UK retail price of £5.95, including VAT. Allowing £1 for promotion and 48p for fulfilment per set, a 15% royalty (£0.78) will allow a profit of 10p per set sold at a selling price of £5.95. If Jersey require a 20% royalty, then the selling price would have to be increased to £6.95 UK retail, including VAT (£6.04 excluding VAT) with a consequential reduction in the number of sets sold.

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At this stage, I would prefer to maintain our position whereby we offer only a 15% royalty to sell the Jersey sets. It is clear that if we do not offer Jersey sets to our mailing list, they will lose 2,000 - 3,000 sales of their products. No-one else in the UK has as good a list as the Royal Mint and I think this point must be made to Jersey when negotiating the royalty to be agreed.

A W WALLACE

ASSISTANT DIRECTOR, MARKETING

17 December 1986



Royal Mint

7 Grosvenor Gardens, London, SW1W OBH, Telex 267321 Telephone 01 828 8724-8

18 December 1986

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House PO Box 353 The Parade St Helier Jersey

Copy Phil Palner (FINANCE) 22/6/87/6

Dear Mr Le Marquand

#### UNCIRCULATED COIN SET

Thank you for your letter dated 15 December about our proposal to sell your sets in our "Symbols of Nations" series.

As was explained in my previous letter, there is very limited scope for paying royalties on less expensive products such as base metal uncirculated sets, due to the need to recover costs of manufacture, promotion and fulfillment plus the royalty payment without over-pricing the product. We have been trying to maintain a pricing level of £5.17 for these sets (£5.95 here including VAT) and the maximum royalty we are paying is 15%.

We have carefully reviewed our costings, and as a special gesture, we would be able to increase the royalty to 85 pence per set, on the understanding that the arrangement remains strictly confidential between us. We trust that this gesture will be acceptable, and that we will have the opportunity of selling these sets on your behalf.

I confirm that we are proceeding with your order for 5,000 uncirculated sets, which we anticipate will be available for despatch by the end of January. We have asked our printers to return the transparencies etc and I will pass them on to you very shortly.

Yours sincerely

P J S Green

FROM P J S Green

TO Mr J Parker cc Mr A W Wallace Mr M J Mansley

#### JERSEY UNCIRCULATED SETS

As discussed, the States Treasury has in mind a higher royalty than the 15% of U.K retail price excluding VAT which we have proposed. Apparently they were thinking more in terms of a 20% royalty.

I would be grateful to know whether you would favour offering any increase upon 15%.

Regards

Peter Green

17 December 1986

2<sup>2</sup>

Cyril Le Marquand House, P.O. Box No. 353, The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES

LESLIE MAY, F.C.C.A. Treasurer of the States.

Our ref: FHLEM/VB/A/T 8



15th December, 1986

Mr. P. J. S. Green, Royal Mint, 7 Grosvenor Gardens, LONDON SW1 OBH

Dear Mr. Green,

#### **Uncirculated Coin Sets**

I refer to your letter of the 25th November, 1986 in which you submitted proposals for the marketing of these sets by the Royal Mint.

I was very pleased to read that you wished to include our set in the "Symbols of Nations" series but slightly disappointed that the royalty percentage was not a little higher. I had in mind a figure of 20%. Perhaps both parties could compromise and fix the royalty at 17.5%. I await your comments.

On the assumption that we agree, I presume that you will mint your own supplies and that my order of 5,000 will not be reduced. Perhaps you would confirm this. I would also be pleased to know if you are able to give me a delivery date so I may make preparations accordingly.

Finally could I ask you to forward the transparencies etc so that I may return them to the local Tourism Department.

Yours sincerely,

F. H. LE MARQUAND

Ima aun

Chief Cashier



FROM PJS Green

TO Mr A Evans
cc Mr R Burchill
Mr B Davies
Mr K Calford
Mr T Crout

#### JERSEY UNCIRCULATED SETS - ORDR 553

I thought you would like to know that the customer has written expressing his appreciation of the efforts which were made to make available samples of the packaging and coins for consideration at last weeks meeting of his Finance and Economics Committee. He says that the items created much interest, and the Committee expressed pleasure at the high standard of product.

I confirm that you may now proceed with production of this order. I would still like to have a sample of the complete package for local approval in London in due course.

Kind regards

Reter Green-15 December 1986

6 2.10

Cyril Le Marquand House, P.O. Box No. 353, The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



LESLIE MAY, F.C.C.A. Treasurer of the States

Our ref: FHLeM/VB/A/T 8

10th December, 1986

P. J. S. Green, Esq., Royal Mint, Grosvenor Gardens, LONDON SWIWOBH

Dear Mr. Green,

I write to express my appreciation of the kind attention you gave to my request to make both coins and packaging available for display to the Finance and Economics Committee on Monday last.

All the items created much interest and the Committee expressed its pleasure at the standard of the product.

Kind regards.

Yours sincerely,

F. H. LE MARQUAND Chief Cashier

5.12.86

# FACS MESSAGE

FROM K. CALFORDS PP+C 5-12-86

TO MC-P-GREEN.

CC MR B. DAVIES

MR T. CLONET.

MR R. FITZPATIZICK

REF. JERSEY UNC SET W.D. 553.

A SAMPLE OF THE WALLET AND SLIP CASE FOR THE ASSOCIETY WORKS ORDER WAS SENT TO JERSEY YESTERDAY WITHOUT COINAS AGREED.

THE PRINTER HAD MADE SIX SAMPLE WALLETS AND SLIP CASES AND IT WAS FOUND THAT THE HOLES WERE TOO SMALL FOR THE BLISTERS. ONE WALLET HAS BEEN TRIMMED TO ALLOW THE BLISTER TO BE INSERTED AND A SOP, 20P IOP SP 2P AND IP COIN INSERTED. THIS SET IS BEING ISSUED THIS AFTERNOON BY DATAPOST TO JERSEY.

THE TRIAL FOR THE £1 COIN IS PLANNED FOR WEEK COMMENCING 15 DECEMBER

Halford.

Cyril Le Marquand House, P.O. Box No. 353, 1 Table rade, St. Helier, Jersey, Tenanone: (0534) 79111 Telex: 4192390 STATES



LESLIE MAY, F.C.C.A. Treasurer of the States

Our ref: FHLeM/KG/A/T 8

1st December, 1986

sample pack without wins posted 41,2 er Manting

Mr P J S Green, Royal Mint, 7 Grosvenor Gardens, London, SWIW OBH.

Dear Mr Green

#### **Uncirculated Coin Sets**

I refer to your letters of the 25th and 26th of November and confirm that the copy material you sent for proofing is acceptable and you may instruct the printer to proceed.

I am pleased to learn that you wish to include the Jersey set in the Symbols of Nations series. I will give consideration to your offer within the next few days and advise you of the outcome in due course.

Yours sincerely,

F. H. LE MARQUAND

Chief Cashier

Reference	
Reference	

MR P J S GREEN

cc: MR M J MANSLEY
MR J M PARKER

#### JERSEY 1987 BU SETS

Further to your facs of 10 November, I think it important that any royalty and selling price agreed with Jersey coincides with that which we agreed with Guernsey. Although there is long-standing 'rivalry' between the two, I am sure they will also discuss and discover prices and terms which each have agreed with the Royal Mint. For this reason, I believe we must be consistent between the two.

Therefore, I would recommend that a selling price of £547 (excluding VAT) be set for the Jersey BU Set, with a 15% royalty of £0.78.

Perhaps you could let us know Jersey's reaction to this proposal.

A W WALLACE

ASSISTANT DIRECTOR, MARKETING

25 November 1986



7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone 01 828 8724-8

26 November 1986

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House PO Box 353 The Parade St Helier Jersey

Dear Mr Le Marquand

### UNCIRCULATED COIN SETS

Further to yesterday's letter, I am now sending you a colour proof of the slip case, which has just come to hand. If you are happy with this, we will give the printer the go-ahead.

Yours sincerely

P J S Green

Enc.

### THE CONSTITUTION OF THE STATES OF JERSEY

The States of Jersey are constituted as follows:-

The Bailiff, who is the President;

The Lieutenant-Governor;

twelve Senators, elected for six years;

the Connétables of the twelve Parishes of the Island who are members of the States by virtue of their office and are elected for three years;

twenty-nine Deputies, elected for three years;

the Dean of Jersey, the Attorney General and the Solicitor General.

All members of the States have the right to speak in the Assembly, only the Senators, Connétables and Deputies have the right to vote.

The officers of the States are the Greffier of the States, who is the clerk of the States, the Deputy Greffier of the States, who is the clerk assistant of the States, and the Viscount, who is the executive officer of the States.

### The States' Chamber

The States' Chamber was opened on 21st July, 1887 when the States met to vote a loyal address to Her Majesty The Queen on the occasion of her golden jubilee.

# STATES OF JERSEY BRILLIANT UNCIRCULATED COIN SET 1987

# STATIES OF JIERSIEY

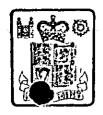


Brilliant Uncirculated Coin Set 1987



Royal Mint





7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone O1 828 8724-8

25th November 1986

Mr F H le Marquand Chief Cashier State Treasury Cyril le Marquand House P O Box 353 The Parade St Helier Jersey

Dear Mr le Marquand

### **Uncirculated Coin Sets**

Further to my letter dated 17 November, I am enclosing a second proof from our printers, which incorporates the amendments to the text. If you are happy, we will arrange for the printers to let us have a full colour sample.

I am sorry for the delay in submitting proposals for the marketing of the sets by the Royal Mint. I confirm that we would like to be able to offer your sets in our "SYMBOLS OF NATIONS" series. We resell these sets in this country at £5.95 (£5.17 excluding value added tax) and we can offer a royalty of 15% off the basic price on each set sold. As you may appreciate, promotion and fulfilment costs for uncirculated sets are basically the same as those for precious metal coins which resell at higher prices, and the scope for recovering royalty payments from the lower selling price is somewhat limited. I trust that our proposal is favourably received. We would welcome the opportunity to discuss it further with you before a decision is made either way on the matter.

Yours sincerely

P J S Green

ersey is the largest and most southerly of the Channel Islands measuring some 45 square miles with a population of approximately 80,000. The Island is only 14 miles from the French coast and in bygone days Jersey was under regular attack until the late eighteenth century.

Today the Island offers the hand of friendship to all countries and it enjoys a flourishing tourism trade and a diverse farming industry with the Jersey Cow recognised worldwide as a supreme animal. Its capital, St. Helier, is a thriving town offering varied and excellent shopping facilities as well as being an extremely important centre of international banking and finance.

Throughout the length and breadth of the Island will be found places of interest. Local history is fully displayed at the Jersey Museum, the Jersey Zoological Park provides a sanctuary for the conservation of wildlife and there are centres for such crafts as pottery, wood carving and candlemaking to be visited and enjoyed.

The Bailiwick of Jersey has been closely linked with the Crown since 1066 and its honorary system of government — The States of Jersey — is unique among democratic countries.

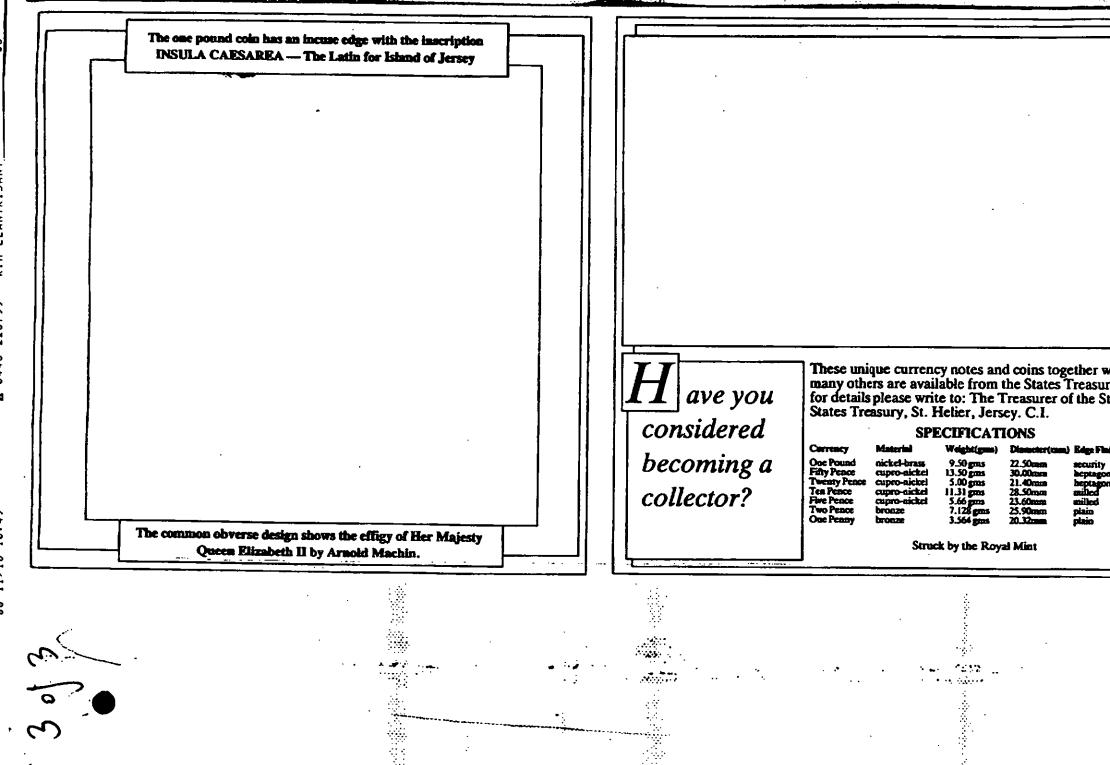
2" Pome

Portelet Bay

St Catherine's Breakwater

	Victorian Era Corbiere Lighthouse	·
fiddle Ages rosnez Castle	20p	Pehistoric Era Dolmen
50p	MSULA	10p
	£1	
	CAESAREF	
2p		1p
	5p	
ark Ages Hermitage	•	Napoleonic Era LeHocq Tower
	Tudor Era Seymour Tower ~	<b>&amp;</b> . ∨.

HISTORY OF THE ISLAND



Reference 1 01 3
10.35 MD

FACS. Att. MA. P. GREEN

RE. JERSEY UNCIRCULATED SET

Please see revised teach for the Jenny uncirculated set. The printu seems to have incorporated all of the ammendment, requested in your minute of 7th November. If you are happy I will give the go-ahead to print the wallets.

proof of the slip-case I unticipate delivery from the printer next-week. Subject to this being O-K. the printer see no problem in supplying finished parter for 1st December.

REGARDS.

M. WHITTER

18.11.86



FROM: P J S Green

TO: Mr A Evans

cc: Mr R Burchill

Mr H Elsasser Mr A W Wallace Mr N Whitter Mr B Davies

### Jersey - Order 553

Please note that photographs of the plaster model for the reverse of the £1 St Martin coin have been approved, and that you may proceed with master tools. Will you please let me know when samples of this coin may be anticipated. Reference my memo dated 7 November, will you please let me know what further material for the uncirculated sets will be available for the customer's meeting of his numismatic committee on 8 December.

Regards.

Peter Green

17 November 1986



7 Grosvenor Gardens, London, SW1W OBH, Telex 267321 Telephone 01 828 8724-8

17 November 1986

Mr F H Le Marquand Chief Cashier State Treasury Cyril Le Marquand House PO Box 353 The Parade St Helier Jersey

Dear Mr Le Marquand

### Uncirculated Coin Sets

Thank you for your letter dated 4 November with your comments on the packaging, and for your letter dated 13 November approving the reverse design of the St Martin £1 coin, which is to be included in your uncirculated sets.

I confirm that our printer is incorporating the amendments you require, and he has been asked to provide a final proof of the complete packaging ready for your meeting on 8 December.

I confirm that we are also proceeding with master tools for the £1 St Martin coin. We anticipate that samples will be available for approval in some two months time.

Yours sincerely

P J S Green

## **States Treasury**

I Le Marquand House, Box No. 353, The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



LESLIE MAY, F.C.C.A. Treasurer of the States

Our ref: FHLeM/KG/A/T 8

13th November, 1986

Mr P J S Green, Royal Mint, 7 Grosvenor Gardens, LONDON, SW1W 0BH.

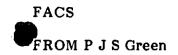
Dear Mr Green

### £1 St. Martin Coins

Thank you for providing photographs of the plaster model of the Parish of St. Martin £1 coin. I am quite satisfied with the representation and you may proceed with the preparation of the master tools.

Yours sincerely,

F. H. LE MARQUAND Chief Cashier



TO Mr A W Wallace cc Mr D C Snell Mr M J Mansley Mr J M Parker

### JERSEY 1987 B.U SETS

Thank you for your memo dated 20 October about the problem of the royalty which the customer is likely to expect on sets sold by the Royal Mint.

I am afraid that the prices which have already been quoted to Jersey would make it difficult to pursue your proposal that we offer a royalty calculated on the difference between the production cost of the coins and face value. When we were endeavouring to persuade Jersey from making up their own sets using normal circulation coins, prices were quoted as follows for packaging only and for uncirculated sets including the coins:

Uncirculated set including coins £3.65
Packaging £1.30

This implies that the unpacked cost of the coin is £2.35 per set, which you will see considerably exceeds the face value of the set (£1.88).

I think that the customer would be more likely to respond positively to a proposal that royalties be based on the face value of the coins in the set less the production cost of coins of normal circulation standard. Working on the current production costs of 36 pence per set, which is calculated on the customers last orders for normal circulation coins, the royalty would amount to just over £1.50 per set, which I appreciate is considerably more than you would expect to pay on this type of product. In the circumstances, perhaps we should kick off with a standard proposal that the customer receives a standard 15% royalty and await developments. I would be grateful to have your further comments on this, and to know whether you are happy with a retail price of £5.17 per set, which was recently agreed with Guernsey, and which will result in a royalty of 78 pence per set.

Regards

Peter Green 10 November 1986

(A) 1.15



7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone 01 828 8724-8

10 November 1986

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House PO Box 353 The Parade St Helier Jersey

Dear Mr Le Marquand

### £1 St Martins Coin

Further to my letter dated 30 October, I am now enclosing photographs of the plaster model which has been prepared for the reverse of the £1 coin which is to be included in your Uncirculated set. I trust that you are entirely satisfied with the representation of the badge of the Parish, and I would be grateful to know that we have your authority to proceed with the preparation of master coining tools.

Yours sincerely

P J S Green

Enc.

Reference .....

Miss R Hill

cc Mr A Evans Mr B Davies Mr K Calford

### JERSEY - ORDER 553

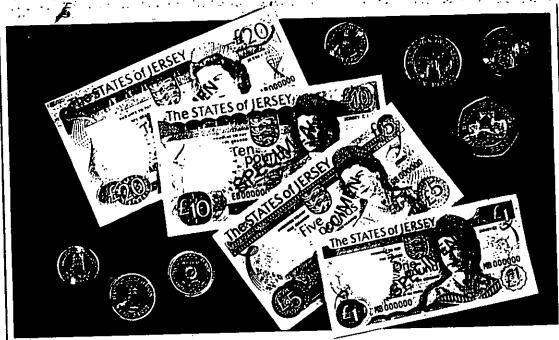
I am returning herewith the proofs for the uncirculated packaging. These have been approved by the customer, subject to several minor amendments to the text, which are indicated on the accompanying photocopies. These include two corrections to the specifications (20 pence and 1 penny), which I had noticed in checking the pack before sending it to the customer for approval.

We have promised to send a full colour proof of the slipcase for approval before proceeding further. Subject to that, you may proceed with the production order for packaging incorporating the required amendments.

The customer has arranged a meeting of his Numismatic Committee on December 8th, and he would like to show them a completed example of the pack. I would be grateful if Mr Evans would advise whether it is feasible to have a pre-production sample of the pack including the coin available at this time.

P J S Green 7 November 1986

**CODE 18-78** 



ave you considered becoming a collector?

These unique currency notes and coins together with many others are available from the States Treasury. for details please write to States Treasury, St. Helier, ETHE TREASURER OF THE STATES Jersey. C.I.

### **SPECIFICATIONS**

Di Dollione				
irrency	Material	Weight(gms)	Diameter(mm)	Edge Finish
ne Pound fty Pence wenty Pence en Pence ve Pence wo Pence ine Penny	nickel-brass cupro-nickel cupro-nickel cupro-nickel cupro-nickel bronze bronze	9.50 gms 13.50 gms 4 5.90 gms 11.31 gms 5.66 gms 7.128 gms 3.564 gms	22.50mm 30.00mm 21.40mm 28.50mm 23.60mm 25.90mm	security heptagon heptagon milled milled plain plain

Struck by the Royal Mint

ersey is the largest and most southerly of the Channel Islands measuring some 45 square miles with a population of approximately 80,000. The Island is only 14 miles from the French coast and in bygone days Jersey was under regular attack until the late eighteenth century.

Today the Island offers the hand of and friendship to all countries and it enjoys a flourishing tourism trade, a diverse farming industry with the Jersey Cow recognised worldwide as a supreme animal and its 1/2 capital, St. Helier, is a thriving town offering varied and excellent shopping facilities as well as being an extremely important centre of international banking and finance.

Throughout the length and breadth of the Island will be found places of interest. Local history is fully displayed at the Jersey Museum, the Jersey Zoological Park Horse provides a sanctuary for the conservation of wildlife and centres for such crafts as pottery, wood carving and candlemaking may be visited and enjoyed.

The Bailiwick of Jersey has been closely linked with the Crown since 1066 and its honorary system of povernment.





G<sub>st</sub> of Ordinary Coins floor (Last order) 120 75 50 pm a 38 20 59 10 لډ ک 20 to 1 penny 364 pm st = 36.4 p Foce rate = £1.88

# States Treasury

Cyril Le Marquand House, P.O. Box No. 353, The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES

LESLIE MAY, F.C.C.A. Treasurer of the States.

Our ref: FHLeM/KG/A/T 8

4th November, 1986

Mr P J S Green, Royal Mint, 7 Grosvenor Gardens, London, SW1W OBH.

Dear Mr Green,

### Coin Sets

Thank you for your letter of the 30th October enclosing the amended coin pack. I have looked at it once again and have made one or two minor alterations which I feel will improve the overall presentation. The draft of the slip cover is also returned.

I am very pleased with the pack and thank you for your co-operation in producing it.

I have been asked by the Treasurer to prepare a Committee Paper on our coinage involvement for the meeting to be held on December 8th, and I would quite like to show them an example of this pack. Do you think it might be possible to let me have one for that date.

Yours sincerely,

F. H. LE MARQUAND

Chief Cashier

Encs



7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone 01 828 8724-8

30 October 1986

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House PO Box 353 The Parade St Helier Jersey

Dear Mr Le Marquand

### COIN SETS

Further to your letter dated 15 October, I am now enclosing an amended concept for the pack for your uncirculated coins. This incorporates your additional material, and I trust that you are happy with the layout and general appearance. I have picked up two errors in the specifications inside the rear cover, which will be amended before we proceed further. The correct detail is that the 20 pence weighs 5 grammes and the 1 penny has a diameter of 20.32 mm.

I am also enclosing a first proof of the slipcase. If you are happy with it, I will obtain a full colour mock-up for your final approval before we proceed with printing.

I confirm that we will be including £1 coins with the St Martin design in accordance with your instructions. Engravers are currently preparing a plaster model for the reverse, and photographs of this will be sent for your approval in the coming week.

We would be grateful for any comments on these packs as soon as possible, in order that we may proceed to the next stage of production.

Yours sincerely

P J S Green

Reference
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MR P J S GREEN

cc: MR D C SNELL
MR M J MANSLEY
MR J M PARKER

### JERSEY - BU SETS DATED: 1987

Further to your memo of 8 October, you will appreciate, of course, that it is not practical to offer Jersey a royalty which equates to the face value of the coins used in the BU sets. I am sure that if they wish to make the effort, they could find a way around their accounting procedures.

However, you may wish to consider that if it is unreasonable for us to bear both the manufacturing costs and the royalty payment, it might be appropriate for Jersey to pay the full manufacturing costs (which, according to the cost estimate dated 4 August, is £1.72 - unpacked) then the Royal Mint would purchase the coins back for their full face value of £1.88. This, presumably, would be an admirable way of getting around their accounting problem.

Would you please discuss with Jersey as quickly as possible some way of overcoming this royalty situation.

A W WALLACE

ASSISTANT DIRECTOR MARKETING

Man

20 October 1986

Production cost of and coin

Reference	
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Mrs Sue Cussen

# JERSEY - ORDER 553

Following my recent visit to Llantrisant, I was later able to see Jersey's representative, who was in London to visit Coinex, and to discuss your proof of the uncirculated set.

I am now sending herewith the amended proof, with the further material which has been provided by the customer. He has marked the number of corrections and amendments to the text, and has also provided a new paragraph for the inside cover, to fill up the available space. Also enclosed is mock-up for the slip cover, which is also now required. The name of the Royal Mint and the crest may appear either on the front or back (or both), as you prefer.

The customer is asking for a mock-up of the slip cover, and also to see a further proof of the blister pack.

For your information, production order has now been raised for 5,000 sets ordered by the customer, with a delivery date of end January.

P J S Green 17 October 1986

Enc.

Jersey is the largest and most southerly of the Channel Islands measuring some 45 square miles with a population of approximately 80,000. The Island is only 14 miles from the French coast and in bygone days Jersey was under regular attack until the late eighteenth century.

Today the Island offers the hand of friendship to all countries and it enjoys a flourishing tourism trade, a diverse farming industry with the Jersey Cow recognised worldwide as a supreme animal and its capital, St. Helier, is a thriving town offering varied and excellent shopping facilities as well as being an extremely important centre of international banking and finance.

Throughout the length and breadth of the Island will be found places of interest. Local history is fully displayed at the Jersey Museum, the Jersey Zoological Park provides a sanctuary for the conservation of wildlife and centres for such crafts as pottery, wood carving and candlemaking may be visited and enjoyed.

The Bailiwick of Jersey has been closely linked with the Crown since 1066 and its honorary system of government - The States of Jersey - is unique among democratic countries.

# States Treasury

Cyril Le Marquand House, P.O. Box No. 353, The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES

LESLIE MAY, F.C.C.A.
Treasurer of the States.

Our ref: FHLeM/JM/A/T 8



15th October 1986

P.J.S. Green Esq, Royal Mint, 7 Grosvenor Gardens, London, SWIW OBH

Dear Mr Green

### **Coins Sets**

Further to our discussions in London last week I enclose, as requested, additional information which may be incorporated in the coin set packaging and slip case.

I trust this will enable your design team to produce an attractive presentation and look forward to receiving a draft in due course.

I enjoyed the visit to Coinex and thank you for the time you set aside to introduce me to your colleagues. I was able to talk to several other people who receive information and press releases from Jersey and that can only be beneficial in the longterm.

Only one dealer - Airedale Coins - expressed a slight criticism and it was that the finish on our £2 Commonwealth Games circulation coin was not as good as other £2 or crown size coins that you have produced for him. The examples he showed were in plastic tubes. It may be that in future coins should be packed in a similar way rather than loose in the canvas bags - at least its worth bearing in mind for the issue of the WWF £2 coin.

Kind regards

F.H. LE MARQUAND

Chief Cashier

a ( )



FROM PJS Green

TO Mr D C Snell Mr A Wallace Mr M J Mansley

### **JERSEY**

You will be pleased to know that we have, after all, been able to persuade Jersey to issue a BU set in 1987 rather than to pursue their earlier proposal to pack ordinary circulation coins in Royal Mint type blister packs.

We have said that we would like the opportunity to market uncirculated sets on Jersey's behalf, and I would be grateful if you could arrange to let me have your proposals. You may like to know that Jersey has in the past expressed doubts about marketing by the Royal Mint of coins of uncirculated standard, where the royalty offered per set was less than the face value, which has to be provided for in Jersey's accounting procedures.

The sets will consist of 7 coins (1 penny to £1) and specifications are similar to those of the United Kingdom. I am sending Mr Wallace separately a copy of the cost estimate which was used as the basis of our quotation. Please note that Jersey will be ordering 5,000 sets for local sale.

Regards,

Peter Green 8 October 1986

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# States Treasury



Cyril Le Marquand House, P.O. Box No. 353. The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES

LESLIE MAY, F.C.C.A. Treasurer of the States.

Our ref: FHLeM/JM/A/T 8



7th October 1986

P.J.S. Green Esq, Royal Mint, 7 Grosvenor Gardens, London, SWIW OBH

Dear Mr Green

### Coin Sets - 1987

I refer to our previous correspondence in respect of coin sets and would advise you that it has been decided to issue a set in brilliant uncirculated condition in 1987.

This will mean that the proposed packaging previously accepted will require amendment plus a slip case. Would you kindly inform your design team accordingly and ask them to submit a new mock-up for consideration. I will provide further material if necessary.

I accept the quotation of £3.65 per 5,000 to include all packaging and would ask that the coins be struck bearing 1987. I presume that the sets will be made up at the Mint.

I am anxious to have the sets available for issue early in the year and would ask you to proceed as soon as possible.

I am able to confirm that all seven denominations will be re-ordered as circulation coins in 1987 and the tooling cost of £575 per denomination should bercharged at that time.

Your letter of the 5th August suggested that the Royal Mint would be prepared to sell the uncirculated sets on our behalf. I would be grateful if you would submit your proposals in due course.

I apologise for the delay in reaching these decisions.

Yours sincerely

11 design

F.H. LE MARQUAND

Chief Cashier

No Reter Grean. The puriter we discurred this morning is Zenit Printers. Unit B1. Gellihinon lud EST. Treforest Dontypudd CF37 58X. Telephone Number 0443/852565 Contact Mr Paul Ennis of Mr Bernard Pattenden the punie por blisters and backup Sheets. Tooling between [580 1 [600 Dur Wer 23p 10,000



7 Grosvenor Gardens, London, SW1W OBH, Telex 267321 Telephone O1 828 8724-8

23 September 1986

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House PO Box 353 The Parade St Helier Jersey

Dear Mr Le Marquand

### **COIN SETS**

As requested by telephone, I am enclosing samples of the packaging which we use for uncirculated coins. As you will see, the packing is received in three separate parts, excluding the slip folder. There is the main printed pack with recesses for the coins, a transparent plastic "blister" which holds the coins and a backing sheet which holds the coins in position in the blister. Once the coins are packed in the blister and held in place with the backing sheet, they are then located in the main coin pack. The samples sent me were for the United Kingdom 1986 uncircualted set, which differ slightly in design from the pack which you propose ordering, but I think they will give you the general idea.

Reverting to my letter dated 5 August, I confirm that the prices quoted for coin sets struck to brilliant uncirculated standard are inclusive of the coins and all packaging, including a glip case. The prices assume that master tools already exist. If coins of any denomination were not ordered for circulation in the year, there would be a separate charge of £575 per denomination.

The address of the printer who may be able to assist with your possible requirement for packaging for banknotes is as follows:

Zenith Printers

Unit B1 Gellihinon Industrial Estate

Treforest Pontypridd CF37 5SX

Telephone number:

0443-852565

Contact:

Mr Paul Ennis or Mr Bernard Pattenden

Yours sincerely

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green (1) 9:15 am

Reference
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Mrs Sue Cussen (Marketing Promotions)

### JERSEY BLISTER PACK

Thank you for your memo dated 10 September enclosing a concept for the pack.

The concept has been shown to the customer, whose is extremely pleased with the overall effect. He accepts the amendments which have been made to the cover and to the order of the layout and he is confident that you can be relied on to produce an attractive finished article.

Additional comments were made as follows:

Front cover - The map of the island appears on a brochure produced by the tourism department. A film is being obtained from the printers, which it is hoped will avoid the need for further artwork.

Earlier coins - It is suggested that photographs of the following are included:

1813	3 shilling
1813	18 pence
1840	1/13th of a shilling
1945	Liberation penny
1981	Battle of Jersey square £1

Perhaps we could discuss, if you consider that either more or coins should be illustrated.

Issue date - Customer would like to have these packs available by the end of November and I would be grateful to know that this is feasible. I assume the next stage will be to have a mock-up for customer approval.

Please let me know if you require any further information at this stage before proceeding.

i e

P J S Green , 17 September 1986

CODE 18-78

# **States Treasury**

Cyril Le Marquand House, P.O. Box No. 353, The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES



LESLIE MAY, F.C.C.A. Treasurer of the States.

Our ref: FHLeM/KG/A/T 8

16th September, 1986

Mr P J S Green, Royal Mint, 7 Grosvenor Gardens, LONDON SW1W 0BH.

Dear Mr Green,

### Coin Sets

Thank you for your letter of the 11th instant enclosing a mock-up of the proposed coin folder.

I accept the amendments that have been made firstly, to the cover and secondly to the order of the layout. I am confident that your design staff will produce a finished article that is both attractive and meaningful. With regard to the old coins to be shown on the reverse of the folder may I suggest the following:

1813 Three Shilling

1813 Eighteen Pence

1840 1/13 of a Shilling

1945 Liberation Penny

1981 Battle of Jersey square £1.

Add to this list if further examples are required.

The map of the Island has been taken from a brochure produced by the Tourism Department and I am in the process of obtaining a film from the printers. I will forward it as soon as possible. I understand it will overcome the need of further artwork.

I shall be ordering 10,000 of the finished article and have assumed that your quotation (letter 5.8.86) will stand.

From our point of view it would be opportune to issue these sets during the early part of December. I would appreciate your assistance in achieving this deadline if possible.

Yours sincerely,

F. H. LE MARQUAND

Chief Cashier



7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone 01 828 8724-8

### 11 September 1986

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House PO Box 353 The Parade St Helier Jersey

Dear Mr Le Marquand

### COIN SETS

Thank you for your letter dated 20 August about the sets of normal circulation coins which you wish to make up for sale to visitors.

As requested, a rough mock-up has been prepared for your consideration. This is limited to the general concept only, as you have already prepared the text which is to be used. As you will see, our design staff have slightly amended your layout with a view to maximising the visual presentation. The final decision is naturally up to you, and I am sure that an attractive pack could be made using your original layout, if this were preferred.

The main change which is suggested is on the last two pages, where it was felt that it would be more logical to have the "Have you considered becoming a collector" display more closely associated with the specifications of the current coins. This results in the history of Jersey currency being transferred to the back page, where we would also suggest including illustrations of your earlier coins. All of the earlier coins mentioned, back to 1813, are available in the Royal Mint Collection. There would be insufficient space to show them all, so it would be necessary to select what were considered to be the most significant. As an alternative to a separate display panel for photographs of the coins, they could be spaced out among the text if this were preferred.

Reverting to the general question of your packs becoming confused with sets of specially struck coins marketed by the Royal Mint, we would suggest that your pack does not include any identification implying that it is a Royal Mint product. In line with this, we have amended the description of the front cover, which I trust you will find acceptable.

I confirm that the packaging would be delivered to you in its component parts, for you to insert the coins and assemble your end.

I trust that you will find these suggestions helpful, and we look forward to hearing from you again about this matter in the near future.

Yours sincerely

P J S Green

Enc.

Reference	***************************************
	***************************************

MR P J S GREEN

### JERSEY BLISTER PACK

As you will see, I am enclosing a concept for Jersey following instructions supplied by them.

The photographs on the inside page would be of Jersey's choice, I have just used two that were available. The inside back pack I have divided allowing quite a large area for their 'become a collector' panel and goiving space for designs and specifications of the coin within the collection. On the back panel, alongside the test provided by jersey, I have had various old coins photographed to insert in the second panel, making it visually more attractive.

I await your comments.

SUE CUSSEN
MARKETING PROMOTIONS

10 September 1986

1813

**、578**,

1981. Both of They.

MR A WALLACE

cc Mr P J S Greeen
Mr M J cragg
Mr M Whitter

### **JERSEY**

I note from Mr Green's minute of 22 August that, despite our protestations, Jersey are proceeding with the issue of ordinary standard coins in packs identical in style to the ones used for our Brilliant Uncirculated coins. Please ensure that the packaging provided does not include any identification marks which could imply that it is a Royal Mint product.

I shall be seeing Mr Green to discuss the implications and in particular the price which we are charging for this product when I am in London on Friday. It has been agreed by the Deputy Master that this practice should only be permitted in very exceptional circumstances and so we can only hope that this is the first and last.

D C SNELL

MARKETING DIRECTOR

2 September 1986

Reference	

Mr M Whitter Marketing Promotions

cc Mr A Wallace Mr A Evans Mr B Davies

### **JERSEY**

Further to my memo of 1st July and Mr Wallace's reply dated 4 July, the customer has confirmed his intention to proceed with th issue of sets of circulation standard coins packed into blister packs similar in style to ones used for uncirculated sets sold in the "Symbols of Nations" series.

We have been asked to proceed with a mock-up for Jersey's approval, and I would be grateful if you would arrange for this to be done. The mock-up should be based on the material forwarded with my memo dated 1 July, except that the customer requires a small amendment to the front cover, so that the inscription beneath the Jersey crest should read "Specially Selected from Uncirculated Coins Struck by the Royal Mint". A photostat copy of the revised front cover is attached for reference.

P J S Green 22 August 1986

Enc.

**CODE 18-78** 

MAN TO

STATES OF JEKSFY

DEFICIAL CIRCULATION COIN SET





Specially selected from Uncirculated Coins Struck by the Royal Mint

# States Treasury

Cyril Le Marquand House, P.O. Box No. 353, The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES

LESLIE MAY, F.C.C.A. Treasurer of the States.

Our ref: FleM/JM/A/T 8

20th August 1986

P.J.S. Green Esq., Royal Mint, 7 Grosvenor Gardens, LONDON, SWIW OBH

Dear Mr Green

### Coin Sets

Thank you for your letter of 5th instant. I have noted your comments and appreciate your concern that what is produced must, in no way, mislead either the collector market or the general public. Quite obviously this would reflect adversely on both the Royal Mint and the States of Jersey.

It is proposed to issue an item which can be marketed at a price which is attractive to the many visitors to the Island. In order to achieve this it will be necessary to use the standard uncirculated coins, albeit specially selected. This was the case with the 1983 coin set, stocks of which have been sold.

You will know that I have all seven denominations, dated 1986, in my possession and obviously it would be beneficial to insert the coins into the packaging here. Kindly confirm that this is possible with the new proposed pack.

I would be grateful therefore if your design team would prepare a mock up for my consideration. Might I suggest that the cover page be amended (copy attached) to overcome any doubts as to the quality of the coins to be enclosed.

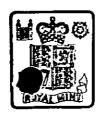
On the basis of previous sales I would anticipate an order of 10,000 packs.

Thank you for your help in this matter, I look forward to receiving your design work in due course.

Yours sincerely

F.H. LE MARQUAND

Chief Cashier



7 Grosvenor Gardens, London, SW1W OBH. Telex 267321 Telephone 01 828 8724-8

5 August 1986

Mr F H Le Marquand Chief Cashier States Treasury Cyril Le Marquand House PO Box 353 The Parade St Helier Jersey

Dear Mr Le Marquand

### COIN SETS

I am sorry for the delay in replying to your letter dated 27 June about the proposal to issue sets of circulation standard coins in special packaging.

I confirm that we are able to obtain packaging similar to that used for sets of United Kingdom uncirculated coins on your behalf. Our design staff would be able to prepare a mock-up for consideration before you proceed with an order.

The cost of packaging varies significantly according to the order quantity, due to the initial costs of finalising the lay-out and setting up. You did not mention quantities so prices have been obtained over a likely range as follows:

Quantity	Total Price of Packaging
	Ex Mint £
1,000	4,100
5,000	6,490
10,000	9,490
20,000	15,490

One point which you may wish to consider before proceeding is that the type of pack you have in mind is closely identified with coins in brilliant uncirculated condition. The concept of special packaging for brilliant uncirculated coins followed from recognition of a market for specially produced coins in newly minted condition, which could be retailed at prices substantially less than those which are charged for coins manufactured to Royal Mint frosted proof standard. Following identification of the market, it was decided to issue United Kingdom brilliant uncirculated sets on an annual basis, and the product was then offered to overseas customers who wished to make low cost sets of coins available on the collectors market. The overseas coin sets are marketed in our "Symbols of Nations" series. I am attaching a copy of one of our earlier Coin Club Bulletins, which features sets of this type, and which refers to the superior standard of the coins to be expected in our presentation packs.

The reason for bringing this to your attention is that we believe there could be a possibility of collectors being disappointed with presentation packs made up using coins struck for normal circulation purposes. The standard of normal circulation coins is

bound to compare unfavourably with specially minted coins which have been individually handled to avoid scratches and blemishes, which could attract unfavourable comment both upon the States Treasury as the Issuing Authority and upon the Royal Mint. We therefore wondered whether you might also wish to consider the issue of coin sets struck to brilliant uncirculated standard, which could be offered as follows:

Quantity	Price per Set
	Ex Mint £
1,000	11.00
5,000	3.65
10,000	3.00
20,000	2.50

### **Royal Mint Marketing**

The Royal Mint would be happy to sell uncirculated coin sets on your behalf, which would assist increasing the production run to economic levels. We will be happy to submit detailed proposals, if the suggestion to issue uncirculated coin sets is favourably received.

We trust that you find these proposals helpful, and that you will appreciate the reason for expressing our concern about problems which may arise through the use of circulation standard coins in special packs.

Yours sincerely

P J S Green

Enc.

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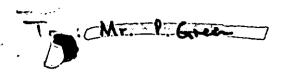
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From: Cost Estimbing

Blicker Pachs

The prices of use Stoph Blisber paches are as follows:

1,000	@	£ 3:76	ead	4100
5,000		£ 1.19	each	64.90
10,000		£0.87	each	9 490
20,000		色0.71	ead	15,490
20,000	(4)	P. 0.11	each.	

(Prices include M+5, laymont Delay and 10%. Infit)

T.S. Ward ing 1/4/62

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F.A.C.s

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(P-Cyreen)

Re: - Jersey Packing Materials

Cost of Malaines ouly

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> CIF Costs - 39.82

Payment delay · £ 25.27

( بو ټوړز)

M+5 1.21/ £ 34.56

Profit 10% 1 284.85

2 3140.49 ie / 3.14 each TOTAL COST

5000 x Bluster Park = 14160.00

CIF Costs = 1 88 . 69

Payment delay - 1 38 . 41

Mis 1.21% 1 52 - 51

Profit 10% : \$ 433.97

> £4773.58 TOTAL Cost ie \$0.95 each

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9,000 Blester Packs

2 1 5915.00

CIF Costs

= 163.27

Poznent delay

· £ 54.94

M+5 1.21%

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lofit 10 %

£ 620.83

Total Cost

£ 6829.16 ie 20-68each

20,000 Rlater Paule

1 2 92 DE On

CIF Costs

- \$ 316.72

Payment delay

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M+S 1.21%

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Poft 10%

1995.02

Total Cost

\$10,945.19 in \$0.55 each

Costs are CIF and include 10% Profit

11/7/86

MR P J S GREEN cc: MR A W WALLACE

Please find attached prices for proposed Jersey packs.

The printing costs are actual and based on using two different quality boards.

The design costs are approximate, as Jersey may want alterations made to proposed layout.

Photography, if required, would be an additional cost.

S M CUSSEN (MRS) MARKETING PROMOTIONS

11 July 1986

#### JERSEY PACKS

Using existing tooling as for the 1985 UK Unc pack.

WALLETS	All Actual	Prices
	400 gsm Board (as UK)	330gsm Board
5K	£3520	£3470
1 OK	£4820	£4720
1 5K	£6120	£5970
20K	£7420	£7220
BLISTER	Protective Cards	Slip Cases
5К	£465	£1150
1 OK	£815	£1850
1 5K	£1165	£2550
20K	£1515	£3250

Artwork to be prepared at a cost of £500 for the wallet and £100 for the slipcase.

These prices are approximate.

**FACS** 

Mr D C Snell Mr A Wallace Mr A Evans cc: Mr R Burchill
Mr B Davies
Mr K Rees
Mr K Calford
Mr A J Swann
Mr R Fitzpatrick

#### **JERSEY**

Reference Mr Snell's memo dated 7 July to Mr Lotherington, we agree that it is desirable for distinctive packaging developed by the Royal Mint to be linked with coins of one standard. We will therefore attempt to persuade Jersey to authorise an issue of coins of uncirculated standard in blister packs.

Will you therefore please arrange for cost estimates to be prepared for quantities of 1,000, 5,000, 10,000 or 20,000 7 coins uncirculated sets in blister packs (coins as UK £1, 50p, 20p, 10p, 5p, 2p and 1p). Costs should be delivered to St. Helier assuming payment against invoice.

WE agree that uncirculated sets should be offered at a competitive price, and Iwwould be grateful if costs could be kept as low as possible.

At the same time, it would be difficult to refuse to supply blister packs to the customer if he decides to pursue the proposal to issue sets of ordinary coin, and I would be grateful if I may still have the costs for blister packs only, which were requested in my message dated 1st July.

Regards.

PETER CREEN 8th July 1986

M 1.30

MR P J S GREEN

cc: MR D C SNELL MR M WHITTER

#### JERSEY - PACKAGING

I note from your memo of 1 July that Jersey States Treasury are proposing to make sets of circulation coins available to the general public in a packing style similar to that used by the Royal Mint for brilliant uncirculated sets.

You mention that Jersey are asking for our advice on their pack preparation layout, copy, etc and that they are willing to consider any suggestions aimed at enhancing the appearance of the wallet.

You will recall that we have previously had conflicts concerning overseas countries packing coins in a style which will suggest that they are perhaps a higher or lower quantity that one would normally expect to see. In this case, Jersey are packing ordinary circulation coin into a style and standard of packaging that the Royal Mint has made well-known for brilliant uncirculated coins. I think you should seriously consider discussing and, if possible, dissuading them from doing so. It would, of course, be much more acceptable were they to include brilliant uncirculated coins in these sets, in which case the Marketing Department of the Royal Mint would be only too pleased to offer them to its retail list and overseas agents.

If Jersey insist on packing ordinary circulation coins in this way, I think we should tactfully find a way of disassociating ourselves with this project.

A W WALLACE

ASSISTANT DIRECTOR, MARKETING

4 July 1986

y men. We discussed - place obtain operation in supplying bu come i pook as well as supplying pack; moderal when we get the trans Tenen we need the explaint the customers may be discuppanted the obtain pooks will danged on less the proper con whe

**CODE 18-77** 

the letter before you Jersey 8. 1.86.

ce

cc Mr R W Gravenor
Mr M J Mansley
Mr A Wallace
Mr P J S Green

MR A LOTHERINGTON

#### COLLECTORS COIN - PACKING

We discussed on Friday, the request from Jersey for the Royal Mint to supply packing materials identical to that used within the Royal Mint for brilliant uncirculated coins. My understanding is that Jersey intend to use these packs with ordinary standard coins.

Although I appreciate the difficulty with customers of not supplying what they ask for, it is important that we have an established policy in relation to collectors coin packing materials. It is, in my view, very important that we do not confuse our collectors by making available in the market-place identical packing material which contains coins of very different standards. The Royal Mint has put a lot of effort and expense in establishing certain product lines which are, in general, identified by their packing materials and we should, as far as possible, ensure that the established link between style of packing and quality of coins is maintained.

Although meeting Jersey's request may not cause any problems since my understanding is that sales of the product in question will be limited to Jersey, an extension of this practice could be much more serious. In this context, it is important that when you and your colleagues are discussing collectors coin products with overseas countries, the point is clearly made that the link between packing material and coin quality is very important.

D C SNELL

MARKETING DIRECTOR

7 July 1986

Reference
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cc Mr R W Gravenor
Mr M J Mansley
Mr A Wallace
Mr P J S Green ~

#### MR A LOTHERINGTON

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D C SNELL

MARKETING DIRECTOR

7 July 1986

**MEMORANDUM** 

REF.: MOUR MEMO DATED 1.7.86

FROM: A.EUAWS.

DATE:

2 JULY 1986

P. J. S. GREEN

ec Ur A. WALLACE

M. M. WHITTER

M. B. DAVIES.

### SERSEY - UNCIRCULATED SETS

One immediate observation of the proposed wallett in that there are errors in the coin specification.

Twenty perse wt 5.90 grammer should be 5.00 gr. One Penny diameter 20.80 mm should be 20.32 mm

FROM PJS Green

TO Mr A Evans
cc Mr R Burchill
Mr A Wallace
Mr B Davies
Mr K Rees
Mr K Calford
Mr A J Swann
Mr R Fitzpatrick

#### **JERSEY**

The State Treasury is considering making up its own coin sets, using coins of normal circulation standard. They are considering packing the coins into blister packs, and I would be grateful if you would arrange for cost estimates to be prepared assuming quantities of 1,000, 5,000, 10,000 or 20,000. The estimates should assume that the text and rough artwork is provided by the customer, and that the packs are despatched unassembled for packing in Jersey.

Costs should be delivered to St Helier assuming payment against invoice.

Will you please let me have a sample of an overseas uncirculated pack, in its unassembled form and without coins, to illustrate the way in which the packs would be delivered to the customer.

A copy of the customer's draft layout and text is also being forwarded for comment.

Regards,

Peter Green 1 July 1986

2 55

Reference

Mr M Whitter Marketing Promotions

cc Mr A Wallace Mr A Evans Mr B Davies

#### **JERSEY**

The States Treasury is proposing to make sets of circulation coins available to the general public. The proposal is to have the coins packed as sets into blister packs, similar to those which we use for uncirculated sets.

Jersey has prepared its own layout, and their copy is enclosed for your attention. They would now like the benefit of our advice, before proceeding further.

They are more than happy to consider any suggestions aimed at enhancing the appearance of the wallet. They suggest that the basic colour be blue, though they are open to suggestions on this, and also on the colour of the lettering. Jersey has used the Guernsey uncirculated pack as its basis, assuming that costs will be minimised by retaining a standard size.

Please note that the year is not mentioned on the cover, in order that the wallet may be utilised over a longer period, which will allow the order quantity to be maximised.

Could we please discuss how we should best proceed.

P J S Green 1 July 1986

Enc.

**CODE 18-78** 

Blue Backerin (3) STATES OF JEKSEY VICTORIAN ERA CORBIERE LIGHT HOUSE PREHISTORIC ERA HIDDLE AGES GROSNEZ CASTLE DOLMEN 20p دان 90b AJUZNI E CAESAREA 1 20 50 NAPOLEONIC ERA BARK AGES LE HOLD TOWER L'HERMITAGE TUDOR ERA SEYMOUR TOWER

# STATES OF THRSEY



### Have you considered becoming a collector?

These unique currency notes and coins together with many others are available from the States Treasury, for details please write to States Treasury. St. Helier, Jersey.

### AVENTURE ENGINEERICAL CONTROLLERS

The first official coins for Jersey were silvertokens of THREE SHILLINGS and EIGHTEEN PENCE struck by the Royal Mint in 1813. In 1840 the first copper coins were issued having denominations of 1/13th, 1/26th and 1/52nd of a shilling, reflecting the values of French coinage which had previously circulated within the sland. These coins bore the head of the reigning monarch as have all the island's coins to the present day. In 1877 the denominations were changed to 1/12th, 1/24th and 1/48th of a shilling to bring the currency into line with that of the United Kingdom: Limited issues of proof coins have been made from the beginning of the Island's coinage and these are much prized by collectors. A small number of legal tender coin issues have commemorated events of particular importance to the Island such as the Liberation from German occupation in 1945, the bicentenary of the Battle of Jersey in 1981 and various Royal occasions.

The Balliwick of Jersey is a possession of the British Crown; being part of the Duchy of Normandy when

Bive Badrial

William the Conqueror invaded England in 1066.

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3mm THE ONE POUND GOIN HAS AN INCUSE EDGE WITH THE INSCRIPTION INSULA CAESAREA - THE LATIN FOR ISLAND OF JERSEY Cut onto an opposite

THE COMMON OBYERSE DESIGN SHOWS THE EFFICY OF MAJESTY QUEEN ELIZABETH II BY ARNOLD MACHIN

Blue brildymore STATES OF JERSEY

OFFICIAL CIRCULATION COIN SET





STRUCK BY THE ROTAL MINT AND ISSUED BY STRIES TREASURY

DIVERSE FARMING INDUSTRY AND ITS CAPITAL, ST WELLER, OFFERS VARIED AND EXCELLENT SHOPPING FACILITIES AS WELL AS BEING AN IMPORTANT CENTRE OF INTERNATIONAL BANKING AND FINANCE.

THE BAILIWICK OF TERSEY HAS BEEN CLOSELY LINKED WITH THE CROWN SINCE 1066 AND ITS HONORARY SYSTEM OF

GOVERNMENT - THE STATES OF JERSEY - IS UNIQUE AMONG

JERSEY IS THE LARGEST AND MOST JOUTHERLY OF THE

THE ISLAND ENJOYS A YERY FLOURISHING TOURISM TRADE, A

CHANNEL ISLANDS MEASURING SOME 45 SOURRE MILES

DEMOCRATIC COUNTRIES.

WITH A POPULATION OF 78000.

## States Treasury



Cyril Le Marquand House, P.O. Box No. 353, The Parade, St. Helier, Jersey.

Telephone: (0534) 79111 Telex: 4192390 STATES

LESLIE MAY, F.C.C.A.
Treasurer of the States.

Our Ref: FHM/AW/A/T8



27th June 1986

P.J.S. Green, Esq., Royal Mint, 7 Grosvenor Gardens, LONDON, SW1W 0BH.

Dear Mr. Green,

Following my recent order for 50 pence and 10 pence coins, I have decided to issue an official circulation coin set. This will be the first occasion since 1983 that all denominations will have been minted in the same year. It coincides also with the elimination of all the 1983 stocks.

I enclose a draft of the proposed wallet and will be pleased if you would explore the possibility of the Royal Mint producing it on our behalf. I have deliberately copied the size of the U.K. and, I think the Guernsey wallet, on the basis that it may facilitate the printing operation.

I am quite happy for your designer to make any alteration that he feels would enhance the wallet and although I have suggested that the basic colour be blue, again I am flued about that and also the colour lettering.

I have not shown a 'year' on the cover so that the wallet may be utilised over a longer period and hopefully will allow me to order a larger number initially.

May I ask you to discuss my draft with the appropriate members of your staff and to advise me of the outcome in due course.

Yours sincerely,

F. H. Le Marquand

Chief Cashier

- han au