

# ROYAL MINT

FILE BEGINS

ENDS

PART

FILE TITLE

FILE NUMBER

FILE NUMBER

4/LOW/199/15

Jersey

Proof Coin Sets (base metal)

4/LOW/199/15

REFER TO

DATE

REFER TO

DATE

REFER TO

DATE

K German  
Registry

11.10.82

4/LOW/199/15

FILE CLOSED  
31.12.1981

DISPOSAL  
DIRECTIONS

SIGNATURE

DATE

DESTROY AFTER  
YEARS

PRESERVE

CONSIDER A1  
\*1st/2nd REVIEW

## Public Records Act 1958

When this file is closed at the end of the 5 year cycle the appropriate space above should be completed to indicate whether it is to be destroyed after 5 years (the statutory First Review), recommended for destruction after 25 years (the statutory Second Review) or recommended for preservation. Alternatively the space \*Consider at 1st/2nd Review may be used, in which event a note should be placed at the end of the file giving reasons for deferring a decision.

REFERENCES

3/199/15  
5/295/5

## JERSEY

## BASE METAL SETS

WORKS ORDER NO. 734 (INCP. AMEN. NO. )

ISSUE NO.	1				
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QUANTITIES:

Item No.	1	:	£1	:	Cu. Ni.	6,000
" "	2	:	50P	:	"	"
" "	3	:	10P	:	"	"
" "	4	:	5P	:	"	"
" "	5	:	2P	:	BRONZE	"
" "	6	:	1P	:	BRONZE	"
" "	7	:	$\frac{1}{2}$ P	:	BRONZE	"

ORDER DATED: 8th April 1981

AMENDMENT: No. Dated

DELIVERY DATE: 4,000 by end of May, balance as soon as possible thereafter.

STANDARD: Base Metal Proof with a Frosted Relief.

DATE ON COINS: 1981

DESIGNS: (See overleaf)

BLANK STANDARD: Base Metal Coins to be struck from burnished blanks.

STRIKING: At R.M.P.

MASTER TOOL Obverse - Existing  
MANUFACTURE Reverse - Redate - Prepare master tools under directions of  
Chief Engraver and Production Control.

DIE MANUFACTURE: B.M.P. to produce to their own requirement.

COLLAR At B.M.P.  
MANUFACTURE

BLANK M.R.B. Unit will supply blanks to be sent to B.M.P. free-in-aid.  
MANUFACTURE

SAMPLES: B.M.P. are to produce sufficient sample coins of each denomination for submission to the Quality Manager for approval and samples. After acceptance by the Quality Manager, 9 sample coins of each denomination are to be submitted to the customer. On receipt of the customers acceptance certificate a sample piece of each denomination is to be provided to each of the following:-  
The Quality Manager R.M. Llantrisant, Q.A.D. (B.M.P.) for retention as a standard, and Product Specifications for photographic purposes, and Mr. Dyer of the R.M. Museum

PACKING: To be advised.

SPECIFICATIONS:

ITEM NO.	DENOM	DIAMETER	WEIGHT	REMEDY	ALLOY	EDGE	STRIKING
		mm	gms	$\pm$ gms/100 pce	%	mm	
1	£1	25.40 A.F.	9.00	9.00	Cu. Ni.	INTERMITTENT Fine Milled	
2	50P	30.00	13.50	4.725	Cu. Ni.	Plain	
3	10P	28.50	11.31	5.089	Cu. Ni.	Milled 0.25	
4	5P	23.60	5.66	2.827	Cu. Ni.	Milled 0.25	
5	2P	25.91	7.13	5.346	Bronze	Plain	
6	1P	20.32	3.56	3.56	Bronze	Plain	
7	$\frac{1}{2}$ P	17.15	1.78	1.78	Bronze	Plain	

ISSUES:

ISSUE NO.	AMEN NO.	DETAILS

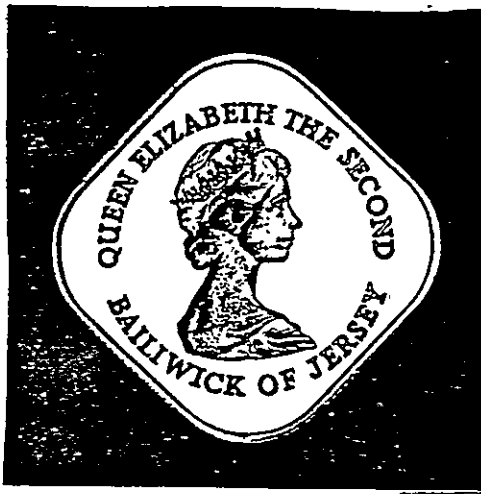
CIRCULATION: As List

DATE: 28th April 1981

E.J. HOWLETT

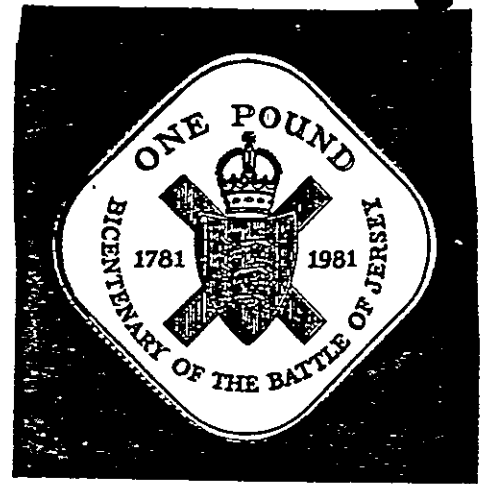
DIRECTOR OF PRODUCTION

OBVERSE



£1

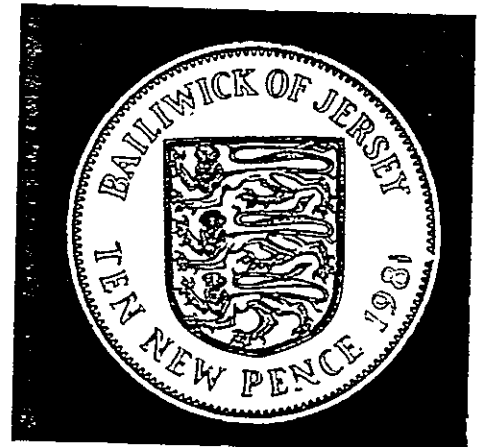
REVERSE



50P



10P



5P





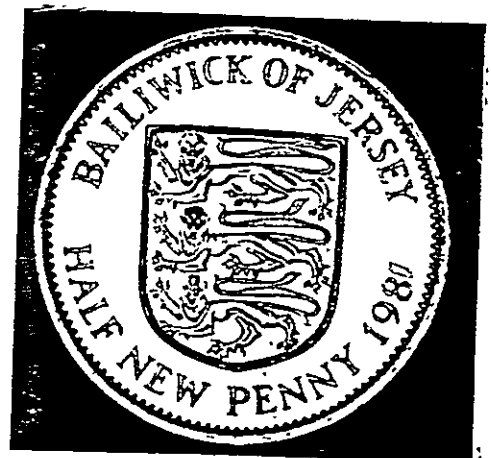
2p



1p



$\frac{1}{2}$  p



4/129/5

COT. 12.7XXXX

... COST ESTIMATING SECTION  
 ... CONTRACTS OFFICER  
 ... PRODUCTION CONTROL

FROM: MARKETING AND SALES 8th April 1981

ORDER FORM DATED:- 8th April 1981

ORDER NUMBER:- 734

ORDER FOR COINS/~~BLANKS~~ FOR JERSEY 1981 SETSPART ONE

The following order has been subcontracted to B.M.P. ... Will Cost Estimating Section please note and forward to General Finance Section for Financial approval after which this form should be sent via the Director of Production to the Contracts Officer who should arrange for the preparation of a formal contract.

DENOMINATION	£1	50 Pence	10 Pence	5 Pence
QUANTITY ( <del>MILLIONS</del> )	6,000 sets			
ALLOY	Cupro-nickel			
WEIGHT (grms)	9.00	13.50	11.31	5.66
DIAMETER (mm)	25.40 A/F	30.00	28.50	23.60
SHAPE	Square	7-sided	Round	
EDGE	Intermittent fine mill	Plain	Milled	
PRICE PER <sup>SET</sup> 1000 PIECES NEGOTI- ATED WITH SUBCONTRACTOR	METAL (£)	-	-	-
	MFR etc. (£)	4.41		
	TOTAL (£)	4.41		
DELIVERY	2,000 sets by end of May 1981 balance as soon as possible thereafter.			

The above prices assume that the following items will be issued free-in-aid to the subcontractor:-

PACKING MATERIALS/~~DEES~~ R.F.S. blanks

MARKETING &amp; SALES

DATE 8.4.81

PART TWO

To Contracts Officer

Financial Approval to place a contract(s) is/is not granted

GENERAL FINANCE

DATE

4/199/5

TO: COST ESTIMATING SECTION  
 CC: CONTRACTS OFFICER  
 PRODUCTION CONTROL

FROM: MARKETING AND SALES 8th April 1981

ORDER FORM DATED:- 8th April 1981

ORDER NUMBER:-

734

ORDER FOR COINS/~~BLANKS/SETS~~ FOR JERSEY 1981 SETSPART ONE

The following order has been subcontracted to B.M.P. Will Cost Estimating Section please note and forward to General Finance Section for Financial approval after which this form should be sent via the Director of Production to the Contracts Officer who should arrange for the preparation of a formal contract.

DENOMINATION		2 PENCE	1 PENNY	$\frac{1}{2}$ PENNY	
QUANTITY ( <del>PIECES</del> )		6,000 sets			
ALLOY		Bronze			
WEIGHT (grms)		7.130	3.56	1.78	
DIAMETER (mm)		25.91	20.32	17.15	
SHAPE		Round			
EDGE		Plain			
SET PRICE PER 1000 PIECES NEGOTI- ATED WITH SUBCONTRACTOR	METAL (£)	-	-	-	
	MFR etc. (£)	< ————	4.41 ————	>	
	TOTAL (£)	< ————	4.41 ————	>	
DELIVERY		2,000 sets by end of May 1981 balance as soon as possible thereafter.			

The above prices assume that the following items will be issued free-in-aid to the subcontractor:-

PACKING MATERIALS/~~SETS~~ R.F.S. Blanks

MARKETING & SALES  
 DATE 8.4.81

PART TWO

To Contracts Officer  
 Financial Approval to place a contract(s) is/is not granted

GENERAL FINANCE

DATE

V & S 127 4/199/5 DATE 8th April 1981 AUTHORISED <i>[Signature]</i>		PRODUCTION CONTROL 7 SUPERINTENDENT DESPATCH PROCUREMENT COST ESTIMATING				734 CUSTOMER Jersey Sets (1981) COINS/BLANKS Sets	
ITEM NUMBER		1	2	3	4	5	6
DENOMINATION		£1	50 Pence	10 Pence	5 Pence	2 Pence	1 Penn
QUANTITY <del>x 1000</del> STANDARD ORD = ORDINARY AND PF = PROOF FINISH UN = UNCIRCULATED		← 6,000 Sets →					
CLASSIFICATION OF STANDARD		Base Metal Frosted Proof					
SAMPLES QUANTITY APPROVAL CUSTOMER/OA		6	+ QA				
DELIVERY REQUIREMENT		4,000 sets by the end of May 1981, balance as soon as possible thereafter					
DES. EXISTING/ <del>NEW</del> DESIGN REV. EXISTING/ <del>NEW</del>		Existing				Existing (dated 1981)	
MODELS TO BE AVAILABLE BY		-	-	-	-	-	-
SHAPE		Square	7-sided	Round			
DIAMETER MM		25.40 A/F	30.00	28.50	23.60	25.91	20.32
EDGE		Intermittent fine mill	Plain	Milled		Plain	
WEIGHT GRAMMES LEGISLATION/RM AND TOLERANCE		9.00	13.50	11.31	5.66	7.130	3.56
COMPOSITION AND TOLERANCE LEGISLATION/RM		Cupro-nickel	Cupro-nickel			Bronze	
ORIENTATION		↑↑	↑↑	↑↑	↑↑	↑↑	11
<del>PACKAGING</del> <del>INSTRUCTIONS</del> <del>FOR THE USER</del>		In acrylic cases with outer wrappers. Colours to be advised by Marketing. Information leaflets to be included.					
PRODUCTION AT		BMP					
PRICE PER 1000 <sup>set</sup> pieces FOB / <del>NET</del>		8.00					

AMENDMENTS

 1  
2  
3  
4



M & S REF 4/199/5		DIS. REF. FOR PRODUCTION CONTROL 7 SUPERINTENDENT DESPATCH PROCUREMENT COST ESTIMATING		CUSTOMER JERSEY SETS (1981)	
DATE 8th April 1981		Sheet 2		COINS <del>BLANKS</del> SETS	
AUTHORISED <i>[Signature]</i>					

ITEM NUMBER	7					
DENOMINATION	1/2 Penny					
QUANTITY	As sheet 1					
x 1000/MILLION/TONNE STANDARD ORD =ORDINARY AND PF =PROOF FINISH UNC =UNCIRCULATED	Proof					
CLASSIFICATION OF STANDARD	As sheet 1					
SAMPLES QUANTITY	As sheet 1					
APPROVAL CUSTOMER/OA						
DELIVERY REQUIREMENT	As sheet 1					
OBV. EXISTING/ <del>NEW/REDATE</del> DESIGN REV. EXISTING/ <del>NEW/REDATE</del>	As sheet 1					
MODELS TO BE AVAILABLE BY	-					
SHAPE	Round					
DIAMETER MM	17.15					
EDGE	Plain					
WEIGHT GRAMMES LEGISLATION/RM AND TOLERANCE	1.78					
COMPOSITION AND TOLERANCE LEGISLATION/RM	Bronze					
ORIENTATION	↑↑					
COINS PER BAG/ROLL PACKAGING ROLLS PER CARTON BAGS/CARTONS PER BOX	As sheet 1					
PRODUCTION AT	BMP					
PRICE PER <sup>Set</sup> 1000 pieces FOB <del>1-GBP</del>	As Sheet 1					

AMENDMENTS	1
	2
	3
	4

MD

W/o 559

Birmingham Mint Products Ltd  
PO Box 290  
Icknield Street  
BIRMINGHAM  
B18 6RX

1 May 1981

Dear Sirs

RE: CONTRACT 09849 - JERSEY SETS (1980)-  
AMENDMENT NO 1

This contract is decreased by 2,200 sets from 10,000  
to 7,800 sets.

All other terms and conditions remain unchanged.

Please confirm your acceptance by signing and  
returning one copy of this letter.

Yours faithfully

for PROCUREMENT MANAGER

4/199/5

1981

C.110/22/1/1/1

TO: COST ESTIMATING SECTION  
cc. CONTRACTS OFFICER  
PRODUCTION CONTROL

FROM: MARKETING AND SALES 9 April 1981 (Amendment)

ORDER FORM DATED:- 15 February 1980

ORDER NUMBER:- 559

ORDER FOR COINS/~~PLANKS/COIN~~ FOR JERSEY SETS (1980)

### PART ONE

The following order has been subcontracted to B.M.P.. Will Cost Estimating Section please note and forward to General Finance Section for Financial approval after which this form should be sent via the Director of Production to the Contracts Officer who should arrange for the preparation of a formal contract.

DENOMINATION	50 Pence	10 Pence	5P	2P	1 Penny	$\frac{1}{2}$ Penny
QUANTITY (MILLIONS)	←	7,800	sets			→
ALLOY	cupro -	nickel	→	Bronze		
WEIGHT (gms)	13.50	11.31	5.66	7.13	3.56	1.78
DIAMETER (mm)	30.00	28.50	23.60	25.91	20.32	17.15
SHAPE	7 lobed	Round				→
EDGE	Plain	Milled	→	Plain		→
PRICE PER <sup>set</sup> <del>4000</del> METAL (£)	-	-	-	-	-	-
PIECES NEGOTIATED WITH SUBCONTRACTOR	MFR etc. (£)	←	3.91			→
	TOTAL (£)	←	3.91			→
DELIVERY						

The above prices assume that the following items will be issued free-in-aid to the subcontractor:-

PACKING MATERIALS/~~PPS~~/

QUANTITY: Please note quantity has been reduced by 2,200 sets from 10,000 to 7,800 sets.

MARKETING & SALES  
DATE 9/4/81

### PART TWO

To Contracts Officer

Financial Approval to place a contract(s) is/is not granted

GENERAL FINANCE

DATE

AMENDMENT TO PRODUCTION ORDER	Y. AND S REP. 4/199/5	DISTRIBUTION				ORDER NO. 559
	DATE 9th April 1981	PRODUCTION CONTROL (7) DIRECTOR OF PRODUCTION DESPATCHE PROCUREMENT COST ESTIMATING				CUSTOMER JERSEY SETS (1980)
	AUTHORISED <i>[Signature]</i>					AMENDMENT NO. 4
ITEM NO.	1					→ 6
DENOMINATION	50 PENCE					→ 2 Penny
QUANTITY (BATCH; X 1000/MILLION/TONNES		←	7,800 sets	→		
QUANTITY (BATCH; X 1000/MILLION/TONNES						
STANDARD AND FINISH	ORD = ORDINARY PF = PROOF UNC = UNCIRCULATED	BASE	METAL	P R O O F		→
SAMPLES	QUANTITY APPROVAL CUSTOMER/ QA					
DELIVERY REQUIREMENTS						

#### ADDITIONAL INFORMATION

QUANTITY:- Please note quantity has been reduced by 2,200 sets from 10,000 to 7,800 sets.





# BASE METAL PROOF

WORKS ORDER NO. 559

COINAGE FOR JERSEY

Issue No.						
1						

ORDER

QUANTITY:

Jersey 50p: 10,000 pieces: Proof  
 Jersey 10p: 10,000 pieces: Proof  
 Jersey 5p: 10,000 pieces: Proof  
 Jersey 2p: 10,000 pieces: Proof  
 Jersey 1p: 10,000 pieces: Proof  
 Jersey 1/2p: 10,000 pieces: Proof

ORDER

DATED:

15th February, 1980

DELIVERY:

June 1980

STANDARD:

Base metal proof with frosted relief

DESIGN:

Obverse

This design is common to all denominations. It shows the Arnold Machin effigy of Her Majesty the Queen. Surrounding this is the inscription "QUEEN ELIZABETH THE SECOND".

Reverse - 50p

Shows centrally the Jersey Coat of Arms above which is the inscription "BAILLIWICK OF JERSEY" and below "FIFTY NEW PENCE 1980"

10p

Shows centrally the Jersey Coat of Arms above which is the inscription "BAILLIWICK OF JERSEY" and below "TEN NEW PENCE 1980".

5p

Shows centrally the Jersey Coat of Arms above which is the inscription "BAILLIWICK OF JERSEY" and below "FIVE NEW PENCE 1980".

2p

Shows centrally the Jersey Coat of Arms above which is the inscription "BAILLIWICK OF JERSEY" and below "TWO NEW PENCE 1980".

1p

Shows centrally the Jersey Coat of Arms above which is the inscription "BAILLIWICK OF JERSEY" and below "ONE NEW PENNY 1980".

1/2p

Shows centrally the Jersey Coat of Arms above which is the inscription "BAILLIWICK OF JERSEY" and below "HALF NEW PENNY 1980".

DATE ON

COINS:

1980

STRIKING:

At B.M.P.

MASTER TOOL  
MANUFACTURE:

Obverse existing  
 Reverse - Dedate the working punch, hub in new matrix and sink new working punch, which will then be forwarded to B.M.P.

DIE  
MANUFACTURE:

At B.M.P.

COLLAR  
MANUFACTURE:

At B.M.P.

BLANK  
MANUFACTURE:

Blanks to be supplied F.T.A.

SAMPLES:

B.M.F. are to produce 9 sample sets, 6 of which are to be submitted to the customer AFTER acceptance by the Quality Manager. On receipt of the customers acceptance certificate, one sample set is to be submitted to Q.A.D. for retention as a standard and one to Mr. Dyer of the R.M. Museum, and one to the Quality Manager.

SPECIFICATIONS:

ITEM NO.	DENOM.	DIAMETER	WEIGHT	REMEDY	ALLOY	EDGE	STRIKING
	Jersey	mm	gms	± gms/100pc	%	mm	
1	50p	30.00	13.50	4.725	Cu-Ni	Plain	↑ ↑
2	10p	28.50	11.31	5.089	Cu-Ni	Milled 0.25 on diameter	
3	5p	23.60	5.66	2.827	Cu-Ni	Milled 0.25 on diameter	
4	2p	25.91	7.13	5.346	Bronze	Plain	
5	1p	20.32	3.56	3.56	Bronze	Plain	
6	½p	17.15	1.78	1.78	Bronze	Plain	

PACKING:

The coins are to be packed as sets in black silica gel inserts specification number PC/PACK/B/1016/A Series 39 and then into clear plastic cases, specification number PC/PACK/B/1002/A Issue 2, Series 2 which will have been printed in silver foil with the words "JERSEY". These are then placed in an outer wallet, colour-Saphire, with a leather style finish and silver lettering and crest. The specification number is PC/PACK/B/1026/A Issue 2, Series 36. Final packing details are to specification No. PC/PACK/B/1003/ Final Series 1.

ISSUES:

Iss No	Amen No	Details
1		- Amendments 1, 2 & 3 refer to packing and blanks, and have been included in the text of this works instruction.

CIRCULATION: AS LIST

DATE: 7th May, 1980

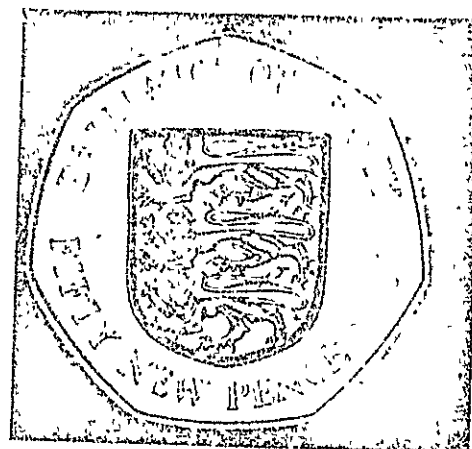
E. J. HOWLETT  
DIRECTOR OF PRODUCTION



OBVERSE

JERSEY 50P

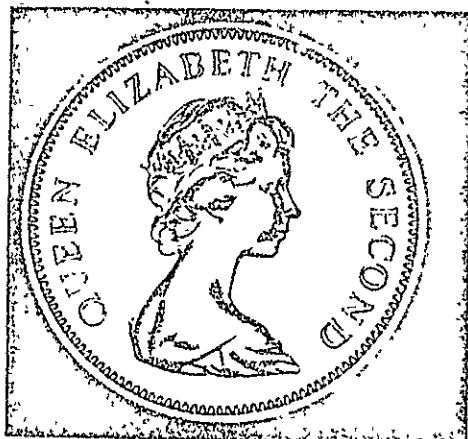
REVERSE



OBVERSE

JERSEY 10P

REVERSE



OBVERSE

JERSEY 5P

REVERSE



OBVERSE

JERSEY 2P

REVERSE



OBVERSE

JERSEY 1P

REVERSE



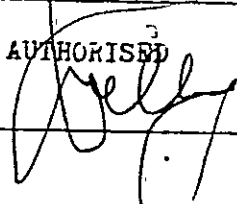
OBVERSE

JERSEY 1/2P

REVERSE





AMENDMENT TO PRODUCTION ORDER	NO. S REF. 4/199/5 3/199/4/1		DISTRIBUTION			ORDER NO.	55
	DATE 5.3.80		PRODUCTION CONTROL (7) DIRECTOR OF PRODUCTION DESPATCH PROCUREMENT COST ESTIMATING			CUSTOMER Jersey	
	AUTHORIZED 					AMENDMENT NO. 3	
ITEM NO.	1					6	
DENOMINATION	50 pence					1/2 Penny	
QUANTITY (BATCH; X 1000/MILLION/TOKNES			10,000 sets				
QUANTITY (BATCH; X 1000/MILLION/TOKNES							
STANDARD AND FINISH	ORD = ORDINARY PF = PROOF UNC = UNCIRCULATED						
SAMPLES	QUANTITY APPROVAL CUSTOMER/ QA						
DELIVERY REQUIREMENTS							

ADDITIONAL INFORMATION

Please note:

Blanks to be supplied free-in-aid

AMENDMENT TO PRODUCTION ORDER	K AND S REF. 3/199/4/1 4/199/5	DISCREPANCY				ORDER NO.	559
	DATE 3/3/1980	PRODUCTION CONTROL (7) DIRECTOR OF PRODUCTION DESPATCHE PROCUREMENT COST ESTIMATING				CUSTOMER	Jersey
	AUTHORISED <i>[Signature]</i>					AMENDMENT NO.	2
ITEM NO.			1			6	
DENOMINATION			50 pence			1/2 Penny	
QUANTITY (BATCH; X 1000/MILLION/TONNES							
QUANTITY (BATCH; X 1000/MILLION/TONNES							
STANDARD AND FINISH	ORD = ORDINARY PF = PROOF UNC = UNCIRCULATED						
SAMPLES	QUANTITY APPROVAL CUSTOMER/ QA						
DELIVERY REQUIREMENTS							

ADDITIONAL INFORMATION

PACKING: - Design on the wrapper to be exactly as  
Guernsey<sup>but</sup> with Jersey Coat of Arms.  
- foil printing to be in silver.

REF : 3/499/4/1 4/199/5

PS89(B)

COINS/~~BLANKS~~/DIES~~xx~~

(Sheet 1)

TO: COST ESTIMATING SECTION  
cc: CONTRACTS OFFICER  
PRODUCTION CONTROL

FROM: MARKETING AND SALES

ORDER FORM DATED:- 15 February 1980

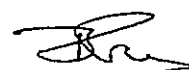
ORDER NUMBER:- 559

ORDER FOR COINS/~~BLANKS~~/DIES FOR SETS JERSEYPART ONE

The following order has been subcontracted to B.M.P. . Will Cost Estimating Section please note and forward to General Finance Section for Financial approval after which this form should be sent via the Director of Production to the Contracts Officer who should arrange for the preparation of a formal contract.

DENOMINATION	50 Pence	10 Pence	5 Pence	2 Pence
QUANTITY ( <del>MILLIONS</del> ) <del>x</del>	10,000			→
ALLOY	Cu-Ni	Cu-Ni	Cu-Ni	Bronze
WEIGHT	13.50	11.31	5.66	7.13
DIAMETER	30.00	28.50	23.60	25.91
SHAPE	7-lobed	Round		→
EDGE	Plain	Milled	Milled	Plain
PRICE PER 1000 PIECES NEGOTI- ATED WITH SUBCONTRACTOR	METAL (£)			
	MFR etc.(£)	← 3	91	→
	TOTAL (£)	← 3	91	→
DELIVERY	June 1980			→

The above prices assume that the following items will be issued free-in-aid to the subcontractor:-

PACKING MATERIALS/~~DIES~~/ W.P's


MARKETING &amp; SALES

DATE 21.2.80

Blanks to be supplied free-in-aid

PART TWO

To Contracts Officer

Financial Approval to place a contract(s) is/is not granted

GENERAL FINANCE

DATE

REF : 3/199/4/1

P389(B)

COINS/BLANKS/DIES

(Sheet 2)

TO: COST ESTIMATING SECTION  
cc: CONTRACTS OFFICER  
PRODUCTION CONTROL

FROM: MARKETING AND SALES 21 February 1980

ORDER FORM DATED:- 15 February 1980

ORDER NUMBER:- 559

SETS  
ORDER FOR COINS/~~BLANKS/DIES~~ FOR JERSEY

PART ONE

The following order has been subcontracted to B.M.P. . Will Cost Estimating Section please note and forward to General Finance Section for Financial approval after which this form should be sent via the Director of Production to the Contracts Officer who should arrange for the preparation of a formal contract.

DENOMINATION	1 Penny	$\frac{1}{2}$ Penny		
QUANTITY (MILLIONS)	As Sheet	1		
ALLOY	Bronze	Bronze		
WEIGHT	3.56	1.78		
DIAMETER	20.32	17.15		
SHAPE	Round	Round		
EDGE	Plain	Plain		
PRICE PER 1000 PIECES NEGOTI- ATED WITH SUBCONTRACTOR	METAL (£)			
	MFR etc.(£)	As Sheet	1	
	TOTAL (£)	As Sheet	1	
DELIVERY	As Sheet	1		

The above prices assume that the following items will be issued free-in-aid to the subcontractor:-

PACKING MATERIALS/~~DIES~~ W.P's

Blanks to be supplied free-in-aid

  
MARKETING & SALES

DATE 21.2.80

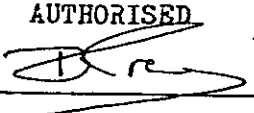
PART TWO

To Contracts Officer

Financial Approval to place a contract(s) is/is not granted

GENERAL FINANCE

DATE

AMENDMENT TO PRODUCTION ORDER	M AND S REF. <del>3/199/4/1</del> 4/199/5		DISTRIBUTION			ORDER NO. 559
	DATE 20.2.80.		PRODUCTION CONTROL (7) DIRECTOR OF PRODUCTION DESPATCH PROCUREMENT COST ESTIMATING			CUSTOMER JERSEY
	AUTHORISED 					AMENDMENT NO. 1
ITEM NO.	1			6		
DENOMINATION	50 pence			1/2 penny		
QUANTITY (BATCH; X 1000/MILLION/TONNES						
QUANTITY (BATCH; X 1000/MILLION/TONNES						
STANDARD AND FINISH	ORD = ORDINARY PF = PROOF UNC = UNCIRCULATED					
SAMPLES	QUANTITY APPROVAL CUSTOMER/ QA					
DELIVERY REQUIREMENTS						

#### ADDITIONAL INFORMATION

##### Packing:-

Colour of wrapper to be blue with black insert exactly as for the lesotho set.



M &amp; S REF

DATE

15th February 1980

AUTHORISED

DISTRIBUTION  
PRODUCTION CONTROL 7  
DIRECTOR OF PRODUCTION  
DESPATCH  
PROCUREMENT  
COST ESTIMATING

ORDER NO.

559

CUSTOMER

JERSEY

COINS

BLANKS

ITEM NUMBER	1	2	3	4	5
DENOMINATION	50p	10p	5p	2p	1p
QUANTITY x 1000/MILLION/TONNE STANDARD AND FINISH	10,000				→
CLASSIFICATION OF STANDARD	Base metal frosted	proof			→
SAMPLES QUANTITY CUSTOMER APPROVAL/QA	6 + Q	A			→
DELIVERY REQUIREMENT	JUNE 1980				→
DESIGN OBV. EXISTING/NEW/REDATE REV. EXISTING/NEW/REDATE	EXISTING	EXISTING	REDATE 1980		→
MODELS TO BE AVAILABLE BY	—				
SHAPE	7 lobed	round			→
EDGE	plain	milled	milled	plain	plain
DIAMETER (MM)	30.00	28.50	23.60	25.91	20.32
WEIGHT (GMS) AND TOLERANCE LEGISLATION/RM	13.50	11.31	5.66	7.13	3.56
COMPOSITION AND TOLERANCE LEGISLATION/RM	CU-NI	CU-NI	CU-NI	BRONZE	BRONZE
ORIENTATION	↑↑	↑↑	↑↑	↑↑	↑↑
PACKING COINS PER BAG/ROLL ROLLS PER CARTON BAGS/CARTONS PER BOX	To BE PACKED as a coin set in polythene case. Colour of wrapper & insert will be notified later.				
PRODUCTION AT	←		B.M.P		→
PRICE PER 1000 <sup>SET</sup> PCS FOB GTF £	7.50				→

## ADDITIONAL INFORMATION:-

- \* 8,000 sets for marketing
- 2,000 set for Jersey

Redate cost of £650 per denom.

AMENDMENTS	
No.	DATE
1	✓
2	✓ 3/3/80
3	✓ 4/3/80
4	✓ 9/4/80

M &amp; S REF

DATE

15th February 1980

AUTHORISED

DISTRIBUTION  
 PRODUCTION CONTROL 7  
 DIRECTOR OF PRODUCTION  
 DESPATCH  
 PROCUREMENT  
 COST ESTIMATING

ORDER NO.

559

CUSTOMER

JERSEY

COINS

BLANKS

ITEM NUMBER	6				
DENOMINATION	$\frac{1}{2}P$				
QUANTITY x 1000/MILLION/TONNE STANDARD AND FINISH	As sheet 1				
CLASSIFICATION OF STANDARD	As sheet 1				
SAMPLES QUANTITY CUSTOMER APPROVAL/QA	As sheet 1				
DELIVERY REQUIREMENT	As sheet 1				
DESIGN OBV.EXISTING/NEW/REDATE REV.EXISTING/NEW/REDATE	As sheet 1				
MODELS TO BE AVAILABLE BY	—				
SHAPE	Round				
EDGE	plain				
DIAMETER (MM)	17.15				
WEIGHT(GMS), AND TOLERANCE LEGISLATION/RM	1.78				
COMPOSITION-AND TOLERANCE LEGISLATION/RM	Bronze				
ORIENTATION	↑↑				
PACKING COINS PER BAG/ROLL ROLLS PER CARTON BAGS/CARTONS PER BOX	As sheet 1				
PRODUCTION AT	B.M.P.				
PRICE PER 1000 PCS FOB CIF £	As sheet 1				

ADDITIONAL INFORMATION:-

AMENDMENTS	
No.	DATE
1	
2	
3	
4	

## JERSEY

Jersey is the largest island in the group of islands known as the Channel Islands which are situated at distances of from 10 to 30 miles off the north-west coast of France. They are the only portions of the Duchy of Normandy now belonging to the Crown to which they have been attached since the Norman Conquest in 1066.

With an area of 28,717 acres (about 45 square miles) and a population as at the 1976 census of 74,470 Jersey's principal town is St. Helier on the south coast. The official languages are French and English, but English is gradually supplanting French.

Jersey's climate is mild and the soil exceptionally productive; the principal products being potatoes, tomatoes and flowers. In addition, the famous Jersey breed of cow has earned a well-deserved celebrity.

Apart from food production, banking and finance, light industry - mainly electrical goods, textiles and clothing - are important elements in Jersey's economy. However, tourism continues to dominate and in 1976 the total number of hotel and guest house beds available was 25,362 while in 1975 expenditure by tourists totalled £61.3 million.

The Lieutenant Governor and C-in-C of Jersey and Guernsey are the personal representatives of the Sovereign, the Commanders of the Armed Forces of the Crown and the channel of communication between HM Government and the insular governments - the Assemblies of the States which are presided over by Bailiffs appointed by the Crown. Apart from the Bailiff, Lieutenant Governor, Dean of Jersey, the Attorney General and the Solicitor General, the States of Jersey consist of 52 elected members.

Jersey's coinage is identical in weight, diameter and denomination to U.K. coinage which also circulates on the island.

## JERSEY PROOF SET

Except for the design Jersey's coinage is identical to that of the United Kingdom, i.e.

50p Cupro-nickel	30.00	mm diam	13.50	gms
10p " "	28.50	" "	11.31	"
5p " "	23.59	" "	5.66	"
2p Bronze	25.91	" "	7.13	"
1p "	20.32	" "	3.56	"
$\frac{1}{2}$ p "	17.145	" "	1.78	"

The common obverse for all denominations shows centrally Arnold Machin's effigy of Her Majesty the Queen and circumscribing this the inscription: "QUEEN ELIZABETH THE SECOND".

With the exception of the denominational inscription the reverse is common to all denominations. It shows centrally three lions within a shield. Above is the inscription: "BAILLICK OF JERSEY" while below is the appropriate denominational inscription, e.g. "FIFTY PENCE". On the left are the numerals "19" and to the right "79".

Although the  $\frac{1}{2}$ p is not included in Jersey's circulation coinage for 1979, an exception has been made in the case of the proof set.

The coins are packed in a standard acrylic case with .....\* insert and .....\* outer wrapping.

The sets can be purchased for ..... each, and are obtainable from the Royal Mint Numismatic Bureau, P.O. Box 8, Llantrisant, Pontyclun, Mid Glamorgan, CF7 8YT.

\*Still to be decided upon.

### Frontispiece

The Jersey Proof set is one of a limited edition of 20,000 each containing six coins.



ROYAL MINT  
LONDON EC3N 4DR  
01-488 3424

16th January, 1978

R. Lee Esq.,  
Deputy Treasurer of the States,  
States of Jersey,  
States Treasury,  
31 Broad Street,  
St. Helier,  
Jersey.

Dear Mr. Lee,

Further to your letter of 24th August to Mr. Hart, I have pleasure in enclosing an interim statement of account for the Silver Jubilee commemorative coins sold by the Royal Mint on behalf of Jersey. I apologise for the fact that we did not send you an interim statement earlier as indicated in our letter of 15th August, apparently this was overlooked.

The statement enclosed with this letter reflects completed sales, that is money which has been received and coins despatched, but does not take account of unfulfilled orders. The figure for promotion and fulfilment is an estimated figure to the end of December and will be adjusted in a final statement when all invoices have been received and coins despatched; I expect to be able to send a final statement by the 31st March.

Invoices are being prepared for the cupro-nickel uncirculated and silver proof Jubilee crowns that were issued directly to the States Treasury and these invoices will be despatched shortly.

Please let me know whether a cheque in respect of the £72,779.08, that is the net amount due to the Treasury up to 31st December, 1977, should be forwarded to the States Treasury.

As you probably know, the Royal Mint produces proof sets of United Kingdom base metal coins and sells these to collectors both in the United Kingdom and throughout the rest of the world. These base metal proof sets have been put on sale by the Royal Mint each year since 1970 and substantial sales have been made. In addition we are offering to sell sets of base metal proof coins of the same design as coins in circulation on behalf of other customers and sales of up to 20,000 sets per issue seem likely. We would be pleased if Jersey would permit the Royal Mint to offer base metal sets of your coins to collectors throughout the world.

Contd.....



I am enclosing a memorandum on this subject and would be grateful if you would let us have your reactions to this proposal after you have had an opportunity to study it.

A set of United Kingdom 1977 base metal proof coins and an example of the base metal proof set produced for Botswana are enclosed with this letter to illustrate the type of issue referred to.

I look forward to receiving your instructions on the various matters mentioned.

Yours sincerely,

A. Lotherington

JERSEY JUBILEE CROWN

Interim Statement of Account at 31st December, 1977

Income from Sales

	£	£
Proof coins 17,060 @ £12.50	= 213,250.00	
Uncirculated coins 95,450 @ 27.5p	= <u>26,248.75</u>	239,498.75

Expenditure

Design and Master Tools	= 2,500.00	
Proof coin manufacture 17,060 @ £2.96	= 50,497.60	
Bullion for proof coins 15,000 @ £2.36	= 35,400.00	
2,060 @ £2.30	= 4,738.00	
Uncirculated coin production 95,450 @ 15p	= 14,317.50	
Promotion, fulfilment etc. (estimate)	= <u>51,180.00</u>	158,633.10
Gross Profit		= 80,865.65
Royal Mint Management fee @ 10%		= <u>8,086.57</u>
Net amount due to Treasury		<u><u>£72,779.08</u></u>

Memorandum on the Sale of Base Metal Proof Sets  
on behalf of the Jersey States Treasury

General

Our proposals are that base metal proof sets consisting of six coins, that is 50p, 10p, 5p, 2p, 1p and  $\frac{1}{2}$ p, of the same design as the circulation coins dated 1978, packed in an acrylic case, together with an insert to hold the coins and an outer paper wrapper, be sold to collectors in the United Kingdom and other countries throughout the world. The colour of the insert and wrapper, as well as the layout of the coins, would be agreed with the States Treasury before issue. Apart from providing useful income to the Treasury the issue of sets will publicise the Island of Jersey and thereby stimulate tourism.

Demand in Jersey for Sets

Sets of these coins could be provided at a price of £5.00 each (1978 issues only) to the States Treasury for distribution in Jersey only, to be sold at a price to the public of not less than £10.50 each.

Marketing Methods

The following methods of distributing sets would be employed:-

- (1) By advertising in the National Press and Numismatic publications.
- (2) By direct mailing of literature to previous buyers of Royal Mint collectors coins and other potential purchasers. Lists of previous buyers are extensive and promotional literature invites collectors to apply for coins direct to one of our sales offices or one of our agents. The orders are then fulfilled by mail.
- (3) By special promotional exercises.
- (4) By supplying in bulk to agents and dealers who themselves advertise, promote and mail to prospective purchasers in addition to operating wholesale and retail businesses. Sales of coins through agents and dealers are normally arranged by allowing discounts.

Selling Price

The selling price of a base metal set would be considered at the time of issue and agreed in advance with the States Treasury but based on current price levels a price of £10.50 per set would seem appropriate.



### Minting Limit and Numbers

In order to stimulate sales we suggest a limit of a maximum number of proof sets that will be issued be announced before sales start. The minting limit suggested for Jersey proof sets is 25,000 to include sets for local distribution (we have assumed Jersey would require say 5,000 sets for local distribution).

### Timing

Timing of the issue would be agreed with the States Treasury. Providing a decision in principle is agreed shortly it would be possible to have proof sets available for distribution between the second half of 1978 and mid 1979.

### Income to the States Treasury

The method of sale would be similar to that adopted for sales of the Jersey Silver Jubilee Crown, that is the States Treasury would be charged for any sets distributed in Jersey. The cost of sets sold to collectors in the United Kingdom and other countries throughout the world would be set against income. A management fee of 10% of the gross profits would be charged as a contribution to management costs. An estimate of the income that might be derived by the States Treasury from sales is given below:-

<u>Income from Sales</u>	£	£
Proof coin sets, 20,000 at £10.50 per set		210,000
<u>Expenditure</u>		
Redating master tools to 1978	2,750*	
Proof set manufacture, 20,000 sets at £5.00 per set	100,000	
Estimated cost of promotion and fulfilment etc. at say £3 per set	<u>60,000</u>	<u>162,750</u>
Gross Profit		47,250
Royal Mint Management fee at 10% of gross profit		<u>4,725</u>
Net estimated income to the States Treasury		<u><u>£42,525</u></u>

\* If normal circulation coins were issued with a 1978 date this charge would not be necessary.

The net estimated income is based on an assumed number of sales and the estimated cost of promotion and fulfilment; the actual numbers of sets sold and cost of promotion and fulfilment would determine the final settlement.

Jersey Bare metal sets

P. 7. date 1.11.80.

Income from Sales

134. @ £13.  
@ \$35.

1989-62

Expenditure

Master Tools.

3900-00.

Manufacture

(134 @ 7.50.

1027.50

Costs..

Marketed costs.

245.41.

Discounts

5173.21.

Net Income.

(3183.59)

R.m. Fee 10%

Amount due.

lthas 2.12.80

Jersey Base metal sets 1980.

P. 9

date 2.1.82

Income from Sales

3523 @ £ 11.74  
456 @ £ 35.

41360.02  
7038.51

48398.53

Expenditure

Master Tools.

3900.00.

Manufacture

[ ] 3949 @ 7.50.

29842.50.

Costs.

Marketed costs.

1989.50  
16631.14  
2563.40

Discounts

54926.54

Net income.  
R.m. Fee 100%  
Amount due.

(6528.01)

[ ] Exchange rate. 1.835

likes.  
10.2.82.

59-2721-1A  
 FBI - NEW YORK  
 100-368611

10. Recd the following message by TELEX

GOVERNOR GARDNER  
ALL MR J KELLY

I have now received your letter of 18/8/81. Please advise which of the above you are required.

sum	Quality repeals	Reject No	Not repeal
-----	--------------------	--------------	---------------

No  
 BRAND ONE R11538  
 INLANDS SET

YES  
KORNO ONCE ELI 1577

KA LEONIC  
IN MEMORIAM

11534

Continue Overleaf if necessary

Date . . . . .

Swimming Pool  
Cape Town, South Africa



*Royal Mint*

7 Grosvenor Gardens, London, SW1W OBH Telex 267321 Telephone 01 828 8724-8

26th October, 1981 .

Mr. R. Harris,  
States Treasury,  
41, Broad Street,  
St. Helier,  
Jersey,  
C.I.

Dear Robin,

1980 BASE METAL SETS

As advised I have been investigating the 1980 base metal sets with regard to the net income to the Treasury. The income to-date is shown on the attached statement.

As this is only an interim statement, I will endeavour to let you have a further statement when we see the position on marketing on the basis of the sets sold to match the 1981 issue which is currently being marketed.

Yours sincerely,

John Kelly

Enc.



JERSEY 1980 BASE METAL SETS

Income:

U.K. Sales	3,499 @ £11.74	=	£41,078.26
U.S. Sales	433 @ \$35	=	£ 6,574.09
			<u>£47,652.35</u>

Expenditure:

Master Tools		£ 3,900.00
Manufacture	3,932 x £7.50	£29,490.00
Marketing	3,932 x £2.50	£ 9,830.00
Total Expenditure:		<u>£43,220.00</u>

Excess of income over expenditure	£ 4,432.35
LESS Royal Mint Management Fee	£ 443.23
Total Due to the Treasury:	<u>£ 3,989.12</u>

Mr. Lotherington

Jersey 1980 Promotion

I am attaching Mr. Bendon's explanation of the costs arising from marketing the 1980 Jersey Base Total Sets in manuscript, in view of the urgency.

2. You will see that in mailing to the list he was adhering to your instructions. No newspaper advertising was undertaken and I think this ~~is~~ is as well because I do not believe it would have been cost effective and could have added considerably to the deficit.
3. a major contributory factor to the costs was the charge made by HMSO for letters and envelopes. This was as a result of a Senior Management decision by the Royal Mint that all letters and envelopes issued from the Mint must be printed on a specified paper and the lettering exactly positioned, which called for precision printing at premium prices. Since that time we have succeeded in persuading those responsible to allow a lower standard which, together with the purchase of a year's supply, has substantially reduced the costs; Mr. Bendon estimates by £4000. This would reduce the total cost to £16488. A total of 3881 sets were sold at an average cost per sale of £4.25, against the budget of

£2 (assuming the £4000 is set against administrative costs).

4 The profit element of each set was given as £1.30, which leaves 95p per set over budget. May I suggest that this be recovered from the profits of the Jersey crown promotion, which should be considerable.

5 The lessons from this exercise are that it is impossible to market these sets at £2 each. Indeed, in the current four set promotion we have allowed £4 and we have not yet broken even, although the responses are such that we think we will do so. The performance in North America could, of course, undermine this if response is poor.

6. There are two points in your memo of 17 September, 1979 which may be relevant, however. In 'd' you refer to the fact that the amount spent in promotion may exceed £3.50, but that over a dozen or so issues the budget should be adhered to. And in 'f' you say that we should not make a profit on marketing overseas sets but will take a modest profit (10%) on the manufacturing price, only. Both these considerations appear to have been followed in the case of the 1981 Jersey set and it would seem to justify the use of our profit element to help meet the promotion costs, together with the averaging out over subsequent issues of the balance of 95p per set overspend on the 1980 set.

*W. J. Fry* 22.10.81



Memo

From: M. Benton

To: Mr. M. Mansley  
Mr. R. Clarke  
Mr. D. M. Jones  
Mr. Woodman  
Mrs Sutton  
M/S E. Rees.

21. 10. 81

JERSEY 1980 PROMOTION / FULFILMENT COSTS.

1. As requested, I attach a comprehensive note concerning the promotion and fulfilment costs incurred in respect of the Jersey 1980 base metal post/set campaign.

2. I regret that I cannot agree the figures supplied by Finance. My calculation is that a total of £20488.08 has been expended, whereas Finance state £17148.96; a difference of £3339.12.

3. Marketing personnel were asked to make an assessment of how many sets would be sold through their respective sections.

The set most recently promoted which was similar to the Jersey issue was the Guernsey 1979 issue. However it was believed that the Jersey issue would be more popular because it had the advantage of the Machin portrait of the Queen's head and also featured the image of the largest Channel Island. I detail below the sales for the Guernsey issue and opposite on figures for the Jersey issue estimated and actual sales.

	Guernsey (actual)	Jersey (estimated)	Jersey (actual)
UK retail	1458	3000	2270
Bulk	2490	3000	1145
IPM	854	1500	452
Shops	34	200	14
	<u>4836</u>	<u>7700</u>	<u>3881</u>

3. If sales of 7700 had been achieved then average promotion and fulfilment cost would have been £2.66 per set, an acceptable figure. However sales were substantially lower than originally estimated on the North American and Bulk markets.

	<u>ESTIMATED SALES</u>	<u>ACTUAL SALES</u>	<u>ACTUAL SALES AS A PERCENTAGE OF ESTIMATED SALES.</u>
UK RETAIL	3000	2270	75.6%
USA "	1500	452	30.2%
Bulk	3050	1145	38.1%

4. On the basis of a memo dated 17/9/81 (Mr. Lathington to Mr. Mansley /copy attached) it was understood that promotion would normally consist of one national newspaper advertisement, mailing to the UK + USA lists and Humistrat magazine publicity. The normal promotional allowance was to be £3.50 each set.

At the time of preparing a marketing proposal we believed that this would be satisfactory but never been decided nor to initiate any form of advertising due to the high costs which would be incurred.

Further, marketing staff were very concerned at the price which was originally proposed for the set and it was agreed to reduce the price to £13.50 (inclusive of VAT) for each set.

5. Our estimated sales figures were not achieved and I believe the reasons are as follows:-

- The comparatively high price for the issue in relation to previous issues.
- The general economic situation in the country at the time the promotion commenced.
- A substantial increase in the range of product available which has led to greater selectivity on

the part of the purchaser.

I notice that the sales have been most severely effected in the overseas markets of North America and Trade sections. I believe the main cause for this was the substantially higher price for the base metal set due not only to an price increase but also to the increase in the value of the pound sterling to the dollar (US) and many overseas currencies. Also our dealers/agents were at the time of the promotion starting to encounter much more difficult domestic trading conditions which means that they were not prepared to hold stocks in their sterling for sets which may not sell to their customers.

6. As a result of our experience with recent loss of the World mailings we are now mailing to very small numbers on the UK mailing list in order to ensure cost effectiveness. (Unless we mail out with 4 issues and research is being conducted in this area)  
We have also stopped offering the free FREEPOST envelope in order to reduce cost and moved to using an envelope and letter of inferior quality.

7. It may be possible to reduce the promotion cost for this campaign by substituting in the schedule the cost of using the cheaper letters and envelopes. This will reduce cost by some £4000 to £16488.00 and hence the promotion cost per set sold to some £4.24 per set sold.

M. Benton

## PROMOTION COSTS : THE JERSEY 1980 BASE METAL SET.

### 1. INTRODUCTION.

The issue was marketed to the entire active lists of the UK and North American Bureaux and also offered on standard terms to the bulk purchasers.

### 2. THE UNITED KINGDOM CAMPAIGN.

A. The campaign comprised two elements:-

(i) A direct mail campaign to the entire active list of 164,778 names. The brochure included not only the Jersey 1980 set but also the Sierra Leone 1980 issue and the Falkland Islands.

Total UK promotion cost for these three issues is apportioned retrospectively on the basis of actual sales achieved.

(ii) There was also a flyer prepared for retail despatch.

(iii) There was no Bureau Bulletin or media advertising.

B. The total number of sets sold as a result of the Coins of World mailing was as follows:-

JERSEY	• 2270
SIERRA LEONE	• 1375
FALKLAND ISLANDS	• 2082
	<u>5727</u> £

£ AS AT 2 OCTOBER 1981 (MARKETED SALES).

Schedule 1 shows that the promotion costs were £33,927.36 and the fulfilment cost 3579.37, a total of £37,506.73.

As the total number of sets sold (to date) is 5727 the average cost per set is £6.54 per set.

### 3. NORTH AMERICAN CAMPAIGN.

A. The North American campaign comprised 4 elements:-

- (i) A 'Coins of the World' poster mailing to 45000 names on the active list.

The poster included the following base metal proof sets:-

Brunei base metal  
 Bhutan " "  
 Lesotho " "  
 Maldives " "  
 Sierra Leone " "  
 Jersey " "  
 Falkland Islands.

- (ii) A 'Coins of the World' Newsletter (No 19) mailed to 2574 names on the ultra active list exclusively promoting Jersey.

- (iii) An insider newsletter mailed to 8501 names promoting Jersey and 5 other issues.

- (iv) A reference made to Jersey in the Chronicle.

B. The total number of Jersey 1980 sets sold to date in North America is 452.

C. Total promotion / fulfilment costs incurred are £3007.86 (Assume exchange rate conversion of \$1.955 to the £1)  
 Total average cost per set is therefore £6.65 per set.

#### 4. BULK SALES.

3

The standard rate of discount applied to sales made to authorised agents and dealers.

Total sales - 1145 Sets

Total discount

value introduced - £2627.82

∴ average discount value is £2.29 per set.

#### 5. TOTAL PROMOTION / FULFILMENT COSTS.

		£
UK BUREAU	.	14856.40
USA "	.	3007.86
BULK	.	<u>2623.82</u>

£20488.08

Average int per sale = 20488.08

3881 (sets)

= £5.27 per set.

# Schedule 1

## Promotion Costs : UK RETAIL CAMPAIGN

	£
A. * Brochures	7440.00
Letters	1773.00
Cards	872.95
Photocopying	405.00
Envelopes	7885.34
Tylin	742.70
Postage	12752.70
Freight insurance	300.00
	<u>33927.36</u>
* (Three Com sit times)	

- B. Assume fulfilment charge of £1.00 per order.  
UK retail sales are 2270 units of the Jersey base retail set.  
Average order size is (say) 1.6 units.

$$\therefore \frac{2270}{1.6} = 1418 \text{ orders.}$$

$$= £1418.00 \text{ fulfilment charge.}$$

### C. Average promotion / fulfilment cost.

There were 5727 sets sold as a result of the cows marketing.

$$\therefore \text{promotion cost is } \frac{33927.36}{5727} \\ = £5.92 \text{ each set.}$$

$$\therefore £5.92 \times 2270 \text{ (Jersey units sold)} \\ = \underline{£13438.40}$$

$$\therefore \text{average promotion / fulfilment cost.} \\ \begin{array}{l} \text{promotion} \cdot £13438.40 \\ \text{fulfilment} \cdot £1418.00 \\ \hline £14856.40 \end{array}$$

$$\therefore \text{average cost per set } \frac{14856.40}{2270} \\ = \underline{£6.54 \text{ per set}}$$

## Schedule 2.(A)

NORTH AMERICAN CAMPAIGNS PROMOTING JERSEY 1980 SET.I. POSTER MAILING.

	\$
POSTERS	8968.65
ENVELOPES	906.69
POSTAGE	4061.23
MAILING HOUSE	899.08
CHESTNUT LABELS	675.96
PRODUCTION	3023.04
CREATIVE MANAGEMENT	1500.00
CONTINGENCIES	510.90
	<u>20545.95</u>

As there are 7 zones provided in the poster campaign the apportionment is as follows :-

$$\frac{\$20545.95 \text{ (Promotion cost)}}{7 \text{ (no of zones)}}$$

$$= \$2935.00 \text{ each zone.}$$

II INSIDER / COINS OF THE WORLD NEWSLETTER.

	\$
COINS OF THE WORLD LETTER	\$
EXCLUSIVELY JERSEY SET	923.00
INSIDER NEWSLETTER	
(APPORTIONED COSTS)	417.66
	<u>1340.66</u>

III CHRONICLE NEWSLETTER.

APPORTIONED COSTS	1152.72
-------------------	---------

IV FULFILMENT COST.

ASSUME \$1.00 PER SET FULFILMENT COST  
 ∴ AS 452 SETS WERE SOLD THE FULFILMENT  
 charge is \$452.00.



V TOTAL PROMOTION AND FULFILLMENT COSTS.

	\$	\$
POSTER CAMPAIGN	2935.00	
INSIDER NEWSLETTER	417.66	
LOOKS OF WORLD NEWSLETTER	923.00	
CHRONICLE	1152.72	5428.38
FULFILLMENT		452.00
		<u>5880.38</u>

VI AVERAGE COST PER SALE

$$\begin{aligned} \text{Average cost per sale} &= \frac{5880.38 \text{ (promotion/fulfillment costs)}}{452 \text{ (no. of cases sold)}} \\ &= \$13.00 \text{ per case} \end{aligned}$$

VII STERLING CONVERSION

Assume average exchange rate of \$ 1.955 to £1.

$$\begin{aligned} \therefore \text{Promotion/fulfillment costs} &= \frac{5880.38}{1.955} \\ &= £3007.86 \end{aligned}$$

$$\begin{aligned} \therefore \text{average cost per sale} &= \frac{3007.86}{452} \\ &= £6.65 \text{ per case sold.} \end{aligned}$$

MEMORANDUM

REF.:  
FROM: A. R. LOTTERINGTON  
(EXT. )  
DATE: 17 SEPTEMBER 1979

TO: MR. M. MANSLEY ✓  
CC: MR. GREEN  
MR. HART  
MR. KELLY  
MR. GRAVENOR (for information)

OVERSEAS BASE METAL PROOF SETS

Following discussions with the Commercial Director on this subject the following points have been agreed:-

- a) Maximum minting limit will normally be 10,000 sets. Occasionally for major countries or in the case of countries requiring large quantities of sets for local distribution the limit will be higher.
- b) The country concerned will be paid a royalty of not more than £3.50 per set. If a lower royalty is likely to be acceptable it will be offered.
- c) Promotion will normally consist of one national newspaper advertisement plus brochures to be sent to our U.K. and U.S. mailing lists. If possible three overseas sets will be advertised and mailed to collectors at the same time. Additionally promotion through numismatic magazines will be undertaken.
- d) The promotion and fulfillment budget will be £3.50 per set. Naturally, since it is not possible to forecast in advance sales the amount spent including discounts to dealers might exceed this higher figure but the aim should be over a series of a dozen or so issues to work within the budget.
- e) Dealers discount will be within the promotion and fulfillment budget.
- f) The Royal Mint will not seek to make a profit on marketing overseas sets but will take a modest profit (say 10%) on the manufacturing price only.

If there are any points arising from this memo, please let me know.

*AS*  
*Stewart*

Jersey Base Metal Sels 1980.

P.5

date 5.981

Income from Sales

3505 @ £ 11.74  
437 @ \$ 35.

41148 - 70  
6633 - 65

---

47802 - 35

Expenditure

Master Tools..

3900 - 00.

Manufacture

3942 @ 7.50.

29565 - 00

Costs.

Manufact costs.

Actual

Discounts

1971 - 00  
16166 - 64  
2554 - 60

---

54157 - 24

Net Income.

( 6354 - 89 )

R.M. Fee 100%

Amount due.

Exchange rate. 1.86

elkes 21.10.81

Jersey Base Metal sets 1980.

P. 7

date 31.10.81

Income from Sales

3515 @ \$11.74

452 @ \$35.

41266 - 10

6957 - 75

48223 - 85

48223 - 85

Expenditure

Master Tools

3900 - 00.

Manufacture

3967

@ 7.50.

29752 - 50

Costs.

Marketed costs.

Actual

Discounts

1983 - 50

16201 - 91

2563 - 40

54401 - 31

Net Income.

R.m. Fee 10%

Amount due.

(6177.46.)

Exchange rate 1.825

likes

Income. UK  $3499 \times 11.74$  ✓  $47652.35$   
 US  $433 \times \$35$  ✓

Exp. Tools. = 3900  $43,220.$

Manuf  $3932 \times 7.50$  ✓ = 29490  $33,390 -$

Mark

$3932 \times \begin{matrix} 2.50 \\ \cancel{2.30} \end{matrix}$

9260

9,830

$\begin{array}{r} 7864 \\ 1966 \\ \hline 9830 \end{array}$

$\begin{array}{r} 47,652.35 \\ 42,630.00 \\ \hline 5022.35 \\ \text{less } 10\% \end{array}$

$\begin{array}{r} 4432.35 \\ 443.23 \\ \hline 3,989.12 \end{array}$

1.26

1:

*Mr Kelly b.f. with 23.10.81 plan*  
A Lotherington

Mr M J Mansley

*file*  
Cc Mr B Williams

16 October 1981

JERSEY 1980 BASE METAL SETS

I have received a copy of a statement prepared by Ms Eileen Rees dated 16 September, copy attached, showing under the Costs of Promotion and Fulfilment that we have incurred £17,184.96 described as 'Actual.' On this basis Jersey owe us about £2 for every set we have sold on their behalf and, frankly, I do not believe it.

Jersey are anxious to have a statement within the next few days and I should be most grateful if you could give me a complete breakdown of how the figure of £17,184.96 has been arrived at, showing each item separately and where it has been apportioned between several sets, such as Falkland Island Island and the Sierre Leone sets, how these costs have been split. I also wish to know if we have advertised in the Bulletin, how costs have been apportioned between different products sold as a result.

Jersey are being wooed by Popjoy and if we do not send Jersey a statement soon, and one is already six months late, then there is no doubt that we will lose Jersey to Popjoy, so please treat this as a matter of urgency.

Enc

Jersey Bare metal sets to 30-9-81.

P.H. data 25.7.81.

from Sales

3499 @ £ 11.74  
433 @ £ 35.

41048.26.  
6574.09

47652 -35

indirect

Water Tools.

3900-00.

Manufacture

3932 @ 7.50.

29490-00

costs.

Adjusted costs.

1966-00

17184.96

Actual.

2554.60

Accounts

55095 - 56

Net Income.

(7443 - 21)

R.m. Fee 10%

Amount due.

Exchange rate. 1.955

lithes.

16.9.81

# Jersey Base Sets 1980

Sales to 30.9.81.

## Income from Sales.

3499 at 11.74

41078.26

433 at £35 (US SALES)

6574.09

---

47652.35

## Expenditure

Tools

3900

Manufacture

3932 at 7.50

29490

33,390

## Marketing

Note. The information on marketing suggests that these sets have only just broken even. I have asked for all figures to be checked individually but results are still awaited. I expect to show that a profit has been made but that it is ~~£~~ less than the £235 estimated ~~by the author~~



W. H. Kelly

3

Mr A. L. L. L. L. L.  
Mr R. Smith  
Mr J. Hart  
Mr P. Green  
Mr P. Gavin

General Greeting

Hot Foil Printing Of Base Metal Set Acrylic Cases.

What With The Problems On The New Zealand Order And  
Previous Production Difficulties With The Hot Foil Printing Machine.  
There Is Now A Substantial Backlog Of Orders Requiring  
The Use Of This Machine

W/O 777 - GUYANA - 2000 SETS.

W/O 687 U.K. - 20,000 SETS.

W/O 784 Jersey - 1,000 SETS.

W/O 692 PAPUA - 2000 SETS.

W/O 779 KENYA - 500 SETS.

W/O 781 FIJI - 3000 SETS.

Will You In Connection With The Other Marketing Matter  
Please Advise Of The Order Of Priority In Which This Job  
Should Be Undertaken

Respectfully  
Robert R. Smith  
W/O

3

MEMORANDUM

REF.:

FROM: J. Kelly

[EXT. ]

DATE: 12th October, 1981

TO:

Mr. A. Lotherington

BASE METAL SETS

Re the 'facs message of 8.10.81 from Brian Smith, the Jersey sets are not urgent. However, I do require the Kenya which are already late due to a tooling fault and Fiji where delivery has been promised by the end November.

J. Kelly

Why did we not mention the  
a the Central Bank  
Statement in May  
I gave them  
still the

F 5 MESSAGE

ATTN BOB CLARKE

PLEASE CONFIRM IN WRITING THAT THE SALES THROUGH  
THE BUREAU FOR THE JERSEY £1 AND THE JERSEY 1980  
BASE METAL SETS ARE AS FOLLOWS.

JERSEY £1 COIN — NO Cu/Ni  
3869 SILVER  
519 GOLD

JERSEY 1980 SETS — 3877

REGARDS

W. WILLIAMS

30.4.81

Sent : 2.11 pm

W.S. MESSAGE

ATTN. MR. O. WOODMAN

PLEASE CONFIRM IN WRITING THAT THROUGH YOUR DEPT.  
TO DEALERS AND AGENTS FOR JERSEY £1 COIN AND  
JERSEY 1981 BASE METAL SETS ARE AS FOLLOWS.

JERSEY £ — 6750 Cu/Ni  
118 GOLD  
NO SILVER

REGARDS

W. WILLIAMS.

Sent : 209 pm

PCS MESSAGE

ATTN MR M. BENDON

PLEASE CONFIRM IN WRITING THAT THE  
SALES THROUGH YOUR DEPT. TO AMERICA  
FOR THE JERSEY £1 AND 1980 BASE METAL  
SETS ARE AS FOLLOWS:-

JERSEY	£1 SILVER	500
	1980 BASE METAL	452
JERSEY	£1 GOLD	154.
	Cu-Ni	NONE

REGARDS

W. WILLIAMS.

Sent : 2.39 pm



STATES OF JERSEY  
**STATES TREASURY**

TELEPHONE:  
CENTRAL 25521 Ext.....  
S.T.D. CODE 0534.

31, BROAD STREET,  
ST. HELIER,  
JERSEY.

TREASURER OF THE STATES,  
J. CLENNETT, F.C.A., A.C.M.A.

18th August, 1981

My Ref: REH/JCS/A/T 8

Your Ref:

The Chief Accountant,  
Royal Mint,  
Llantrisant,  
Pontyclun,  
Mid-Glamorgan, CF7 8YT

Dear Sir,

Please may we have a statement made up to date for royalties in respect of Royal Mint sales for the following Jersey coin issues together with the appropriate remittances.

*£1	Gold Coins
£1	Silver Coins
£1	Cupro-nickel Coins
— 1980	Proof Coin sets

Yours faithfully,

*R. E. Harris*

R. E. HARRIS  
Principal Accountant

FACS MESSAGE TO MR. M. BENDON

C.C.

MR. M. MANSLEY

OVERSEAS BASE METAL SETS

I have discussed the striking of the base metal sets with B.M.P. They confirm that you will have a further 1,000 Jersey sets next week and a further 1,000 Papua New Guinea sets about a week to ten days later. They will continue to pack Jersey and Papua New Guinea from then on. In my view there is no reason why we cannot now proceed with the mailing as it is almost certain that you will have more than your requirements by the time the response is received.

Regards,  
Kelly.

27th August, 1981

*Sent: 4.52 pm*

To: Mr. Lotherington

Sheet 1.

to Mr. Hart

Mr. Kelly

Mr. Green

Mr. Clarke

Base Metal Sets.

### Coins of the World.

1. The Bulk promotion has already commenced for the Papua New Guinea, Jersey, Guernsey and Zimbabwe post sets.

In North America we are due to mail out in the next few weeks and stocks have been delivered.

2. However the UK promotion which has been deferred to the first week in September may be in some jeopardy because of lack of availability of Jersey and Papua New Guinea post sets.

### Jersey.

I understand that 1750 sets have been issued to Hainwright, of which 1000 have gone to Jersey and 600 to IPM and 150 to Van Riechel.

We need between 1500 - 2000 sets for UK marketing. I believe another 600 are due this week.

### Papua New Guinea.

I understand that 1500 have been issued to Hainwright for R&M Marketing of which 600 have gone to IPM leaving only a balance of 900 for bulk sales and UK promotions.





5. Until we have sufficient stocks of Jersey and PNE I would advise delaying the UK promotion.

In my view we need about 2000 more Jersey sets and 1100 PNE sets

regards

Bender.

TELEX FIELD

498353 MINTUK G

ATTENTION: SCOTT SCHNEIDER (IPM)

CC: MARTIN JONES (NEW YORK)  
JOHN KELLY (G. GARDENS)  
JOHN HART "

SELLING PRICES OF COINS OF THE WORLD SETS.  
-----

YR ILX 2779.  
-----

1. THE UK RETAIL PRICES ARE AS FOLLOWS:-

✓ JERSEY	-	PND\$	STLG	16.00
GUERNSEY	-	"	"	15.50
ZIMBABWE	-	"	"	15.50
PAPUA NEW GUINEA	-	"	"	15.50

2. PLEASE CONVERT THE ABOVE PRICES AT \$1.95 TO THE POUND.

THEREFORE US SELLING PRICE WILL BE

JERSEY - \$31.00

GUERNSEY/ZIMBABWE/PAPUA NEW GUINEA - \$30.00

I HAVE ROUNDED DOWN.

REGARDS

M BENDON  
ROYAL MINT LLANTRISANT

TELEX NO. 958

17.8.81

3.46

498353 MINTUK G

TELEX FIELD

Memo

From: M. Blanton

To: Mr. J. Havi  
Mr. J. Kiley  
Mr. P. Green

10. 8. 81.

Mr. O. R. T. Woodman  
Mrs J. Burdick.

Coins of the World Promotion  
Papua New Guinea, Zimbabwe,  
Jersey and Guernsey profits

1. I attach the text of typesetting which will be used in the forthcoming UK campaign.
2. Papua New Guinea will include the following sentences which are not shown:

"This 1981 dated six coin set made of cupro-nickel and brass, includes the 1 Kina, 20, 10, 5, 2 and 1 Tola.

The common obverse shows the Bird of Paradise, the national emblem, perched on a drum, which is used for ceremonial purposes and behind the drum is a spear. However, the 1 Kina obverse shows a more stylised representation of the bird.

The unit of currency is the Kina and there are 100 tola to each Kina. The issue limit is only 10,000 sets for worldwide distribution."

M Blanton

ZIMBABWE

GUERNSEY

JERSEY

PAPUA NEW GUINEA



This 1981 dated seven coin set made of cupro-nickel and bronze includes the one pound, 50 pence, 10, 5, 2 and half pence denominations.

The reverse design, common to all of the coins except the one pound denomination, shows the Coat of Arms of Jersey. Due to the devolution of power from the Court of England, the island has used the seal with the Royal Leopards as the Royal Coat of Arms since 1279, it is now regarded as the symbol of the island. The one pound reverse design shows the Badge of the Jersey Militia, who fought and preserved the island's independence from the French in 1781.

Collectors should note this is the first base metal proof set issued without the word 'new' before penny or penny.

The obverse design shows a portrait of Her Majesty Queen Elizabeth II.

Only 10,000 sets will be struck for worldwide distribution.

This 1981 dated six coin set comprises coins which have been struck in cupro-nickel, bronze and nickel brass. The reverse of the one pound coin shows the national flower, the Guernsey Lily. The 50 pence coin shows the ducal cup of the Duke of Normandy; the 10 pence coin shows the well known Guernsey breed of cattle. The five pence shows a stylised portrayal of the island's lily and the two pence portrays a Sark windmill built in 1571 which is still standing. The one penny shows a penguin bird in full flight.

The obverse, which is common to each of the coins in the set, features the Guernsey Arms based on the Public Seal granted to the island by Edward I in 1279. It shows three royal leopards with a spring of lilies at the top of the shield.

There are only 10,000 sets struck for worldwide distribution.

This 1980 dated six coin set made of cupro-nickel and bronze legal tender coins is the first proof set which has been issued since the country attained its independence on 18 April 1981.

The set includes the one dollar, 50, 20, 10, 5 and 1 cent coins. The \$1 coin shows the Zimbabwe Ruins, one of Africa's greatest mysteries, discovered in the 19th century. The 50 cents coin shows a rising sun, an allusion to the country's new independence. The 20 cents shows the Burchenough Bridge, spanning the Sabi river. One of the world's longest single span bridges. The 10 cents coin shows the baobab tree, the fruit of which provides the cream of fruit. The 5 cents shows a tree which is very common in Zimbabwe. The 1 cent shows a garden of flame lily leaves, the country's national flower.

The common obverse is the Zimbabwe bird based on a totem found at the Zimbabwe Ruins and now in the National Museum.

Only 15,000 of these historic proof sets will be struck for worldwide distribution.

Cons illustrated a portrait of a

Zimbabwe, Guernsey, Papua New Guinea and Jersey proof sets are part of a series of collector coins struck by the Royal Mint for countries around the world. The collections in the 'Coins of the World' series are strictly limited and struck, using specially selected blanks and highly polished dies. The sets reflect the traditions, experience and craftsmanship for which the Royal Mint is world renowned.

These beautiful proof coins are sealed in slim acrylic cases which have been designed to display and protect the coins.

ZIMBABWE

GUERNSEY

JERSEY

PAPUA NEW GUINEA

FACS MESSAGE TO MR. F. CUSTERSON

C.C.

MR. B. SMITH

JERSEY

Approval is given for the Jersey base metal sets with the corrections to be completed as advised on your acceptance certificate. Please advise B.M.P. they may proceed.

Regards,

Kelly.

<sup>21st</sup>  
20th July, 1981

*Sent : 2.10 pm*

MEMORANDUM

REF.

FROM: J. Kelly

TO:

Mr. A. Wallace

(EXT. )

DATE: 3rd July, 1981

DISPOSAL ACTION

Thank you for your memo of 16th June regarding the disposal of excess packaging.

Falkland Islands: You may dispose of the Falkland Islands acrylic lids dated 1974, the outer wrappers and the inserts.

Jersey: We are now marketing a 1981 Jersey set and I do not anticipate any further requirement for the 1980 wallets and inserts. You may dispose of the Jersey packaging.

Cyprus: You may dispose of the 500 Mil presentation cases and leaflets.

Kiribati: You may dispose of the silica gel inserts and the acrylic lids dated 1979.

The other items listed in your memo of 16th June have been passed to Mr. Green who will advise separately on the U.K.

.....  
J. Kelly

Jersey Base Metal sets

P. | date 3.5.81

Income from Sales

3425 @ £ 11.74  
404 @ £ 35. -

40209 - 50

6058 - 44

---

46 267 - 94

Expenditure

Master Tools .

3900 - 00.

Manufacture

3829 @ 7.50.

28717 - 50

Costs .

Marketed costs .

1914 - 50

17063 - 30

Discounts

2496 - 49.

54091 - 19

Net Income.

R.m. Fee 10%

Amount due.

( 7823 - 85 )

Exchange rate .

likes .

29. 6.81.

## COINAGE PRICE MEMO

1223  
 CPM NO .....  
 WORKS INSTRU.NO 734 .....  
 AND AMENDMENTS NOS .....  
 PRICE ESTIMATE NO 10 .....  
 4/199/5

Copies to: Marketing & Sales, Tower Hill (on file 4/199/5)  
Shipping Section, Llantrisant: For invoicing/action//for information  
Financial Accounts Section, Llantrisant: For information/for invoicing action.  
Cost Estimating Section, Llantrisant: (File copy)

Coinage Policy  
 Coins for JERSEY ..... should be invoiced at the following prices, which are f.o.b./c.i.f. U.K. PORT ..... \* ..... per SET  
 The invoices should be addressed to STATES OFFICE, ST. HELENS, JERSEY, G.I.

Denomination	BASE METAL SET (1981)					
Quantity (millions)	1,000	DIRECT SALES				
Composition						
	£	£	£	£	£	£
Metal	.....	.....	.....	.....	.....	.....
Manufacture	.....	.....	.....	.....	.....	.....
Commission	.....	.....	.....	.....	.....	.....
Insurance	.....	.....	.....	.....	.....	.....
Sea/Air	.....	.....	.....	.....	.....	.....
Freight	.....	.....	.....	.....	.....	.....
TOTAL PRICE	£ 8.00					

Master Tools

No work is/  
required

Charges have been  
included in price  
(eg re-dating)

A charge of £ .....  
should be made.

The metal price is based on

Copper £..... per tonne  
 Nickel £..... per tonne  
 Tin £..... per tonne  
 Zinc £..... per tonne  
 Aluminium £..... per tonne  
 (Scrap Price)

Payment: Against invoice/ ~~by letter or credit.~~

within 21 days.

Prepared by J. James ..... Checked and  
 Approved by .....

Date 26.6.81 .....

K. Leman .....  
 for Finance Officer

\*give name of port or airport  
 /delete as necessary



ATTN: MR MJ MANSLEY  
MR J KELLY  
MR J HART  
MR P GREEN

4cc

## FORWARD PROGRAMME

I HAVE SEEN COPIES OF TX'S AND MEMOS WHICH HAVE MADE ME AWARE OF SOME FORTHCOMING ISSUES BUT I HAVE NO SOLID INFO OR DETAILED BRIEFS ON WHICH TO PREPARE A FORWARD PROGRAMME FOR FORTHCOMING ISSUES. I WOULD BE GRATEFUL IF BRIEFS COULD BE SENT FOR THE FOLLOWING:

### LESOTHO

COUNTRY BACKGROUND - I HAVE ALREADY AVAILABLE FROM EARLIER FILES.  
THEME - I BELIEVE THERE ARE TO BE COINS COMMEMORATING THE 15TH ANNIVERSARY OF COMMONWEALTH MEMBERSHIP AND OTHER COINS COMMEMORATING THE DUKE OF ED AWARD SCHEME. THERE HAS ALSO BEEN SOME MENTION OF POSSIBLE ROYAL WEDDING ISSUES. I WOULD BE GRATEFUL IF THIS INFORMATION COULD BE CONFIRMED AND FILLED OUT PLEASE.

DESIGNS - NOT KNOWN

SPECS - NOT KNOWN

PRICE - NOT KNOWN

PROMOTIONAL ALLOWANCE - NOT KNOWN

### GUERNSEY 1981 PROOF SET

COUNTRY BACKGROUND ALREADY ON FILE FROM PREVIOUS ISSUES.

THEME - NOT KNOWN

DESIGN - NOT KNOWN

SPECS - NOT KNOWN

AVAILABILITY - NOT KNOWN

PRICE ALREADY PROVIDED

PROMOTIONAL ALLOWANCE ALREADY PROVIDED

### JERSEY BASE METAL

STATUS IS SAME AS FOR GUERNSEY

### VANUATU

COUNTRY BACKGROUND NOT KNOWN

THEME - NOT KNOWN

DESIGN - NOT KNOWN

SPECS - NOT KNOWN

AVAILABILITY - NOT KNOWN

PRICE - NOT KNOWN

PROMOTIONAL ALLOWANCE - NOT KNOWN

### KIRIBATI

COUNTRY BACKGROUND ON FILE FROM PREVIOUS ISSUES

THEME - NOT KNOWN

DESIGN - NOT KNOWN

SPECS - NOT KNOWN

AVAILABILITY - NOT KNOWN

PRICE - PRICE - NOT KNOWN

PROMOTIONAL ALLOWANCE - NOT KNOWN

### ZIMBAWE

ALL CATEGORIES NOT KNOWN OTHER THAN IT USED TO BE RHODESIA.

### BOTSWANA

BELIEVE THIS IS A 7 COIN BM SET ON THE THEME WORLD FOOD DAY BUT WOULD LIKE COMPLETE BRIEF FOR ALL CATEGORIES.

### SWAZILAND

267321 MINTLN G

498353 MINTUK G  
WXYXIC

22/6/81

TO: MR B SMITH, ROYAL MINT, LLANTRISANT  
CC. MR M BENDON

JERSEY 1981 WALLET  
-----

IF SUITABLE ALTERNATIVE WALLETS DO NOT ARRIVE IMMEDIATELY,  
PLEASE USE UP TO 1,000 OF THE REJECT WALLETS FOR THE SHIPMENT  
OF SETS TO JERSEY AS THERE LOCAL DEMAND IS NOW URGENT.

REGARDS

KELLY

267321 MINTLN G  
498353 MINTUK G

Memo

From : M. Borden

To : Mr. D. Lewis

c. Mrs J. Kelly

Mrs J. Sullivan

17. 6. 88

Jersey 1981 Waller.

I am not happy with the quality of this wrap-up.  
The covering is not solid enough and must be substantially  
improved before it is accepted by Marketing.

M. Borden.

(copy of photo to Mr. Kelly).

Jersey Base metal sets

P. 2

date 30.5.81.

Income from Sales

3479 @ \$11.74  
418 @ \$35.

40843.46.  
6297 - 03

47140 - 49

Expenditure

Master Tools.

3900.00.

Manufacture

3897 @ 7.50.

29227.50.

Costs.

Manufactured costs.

Actual

1948.50  
17064.83.  
2554.60

54695 - 43.

Discounts

Net Income.  
R.m. Fee 10%  
Amount due.

(7554 - 94)

Exchange rate. 2.171.

likes.

1 copy

IAN MONINS F.R.N.S.  
(Adviser on Coinage to Jersey States Treasury)  
HOMELAND,  
ST. JOHN,  
JERSEY, C.I.  
Telephone 61618

26th May 1981

John Kelly Esq.,  
The Royal Mint,  
7 Grosvenor Gardens,  
London SW1W OBH

Dear John,

I enclose some of the write-ups for you to look at for promotion purposes and I would like to use the Royal Mint insignia, if you are agreeable, to balance the Jersey Arms on the four fold Royal Wedding insert. Please let me know immediately if there is anything that you take exception to because, as you will appreciate, these will be in the hands of the printers due to the time element. This applies particularly to the 1981 coin set material.

Incidentally what is the answer to the question 'Who is the designer of the Battle of Jersey Commemorative £1 coin?' which is thrown at me on occasion?

Yours sincerely,

Ian.

Ian Monins

## STATES OF JERSEY

## (LEOPARDS)

## 1981 COIN SET

This new "Year Type" set is issued in the Bicentenary year of the Battle of Jersey and therefore incorporates the one pound commemorative currency coin making a total of seven coins.

It is now ten years since the decimalisation of Jersey's currency took place and it is an appropriate time to drop the description of 'New' penny. It will be seen that these decimal coins are described simply as penny or pence for the first time and that this has allowed the reverse of the coins to be redesigned so that the arms of Jersey divide the date as they did before decimalisation. The result is a simplified reverse in keeping with the obverse bearing the effigy of H.M. The Queen designed by Arnold Machin, O.B.E. & R.A.

## SPECIFICATIONS

Denomination	Metal	Weight	Diameter	Edge	Mintage
£1	Cupro-nickel	9 gram	25.44mm A/F	Intermittent Mill	200,000

(The reverse depicts the cap badge of the Royal Jersey Militia as symbolic of the part played by the local militia in the Battle of Jersey.)

50p	Cupro-nickel	13.50 gram	30.00mm	Plain	50,000
10p	Cupro-nickel	11.31 gram	28.50mm	Plain	50,000
5p	Cupro-nickel	5.66 gram	23.60mm	Plain	50,000
2p	Bronze	7.128 gram	25.90mm	Plain	50,000
1p	Bronze	3.564 gram	20.30mm	Plain	50,000
½p	Bronze	1.782 gram	17.10mm	Plain	50,000

Struck by the Royal Mint

These coins are featured in the Royal Mint's "Coins of the World" series and are available as a base metal frosted proof set (limited to 15,000 sets), WHICH CONTAINS THE ONLY BASE METAL PROOF OF THE BATTLE OF JERSEY COMMEMORATIVE £1.

The one pound coin was also struck in limited frosted proof issues in 22 carat gold (5,000) and sterling silver (10,000). A two pound coin to commemorate the wedding of H.R.H. The Prince of Wales and Lady Diana Spencer on 29th July 1981 is issued in a separate presentation case and is available in limited frosted proof issues of 22 carat gold (1,500) and sterling silver (35,000).

For a full list of Jersey's decimal mintages and other information, see other side.

COPY FOR SHEET 6" x 4" - REVERSE

STATES OF JERSEY DECIMAL COINAGE

- 1968 - 5p: 3,600,000. 10p: 1,500,000.  
1969 - 50p: 480,000.  
1971 - 1/2p: 3,000,000. 1p: 4,500,000. 2p: 2,225,000.  
1972 - 50p, £1, £2, £2.50 - 23,500 in silver, + <sup>1,500</sup> 1,500 silver proofs of each.  
£5, £10, £20, £25, £50 - 8,500 in gold + 1,500 gold proofs of each.  
1975 - 2p: 3,250,000. 10p: 1,022,000.  
1977 - 25p: 255,510 in cu-ni; 35,000 silver proofs.  
1980 - 1/2p: 200,000. 1p: 3,000,000. 2p: 2,000,000. 5p: 800,000.  
10p: 1,000,000. 50p: 100,000.  
+ 10,000 base metal proofs of these denominations in sets.  
1981 - 1/2p, 1p, 2p, 5p, 10p, 50p - 50,000 of each + 15,000 proofs of each.  
£1: 200,000 + 15,000 base metal proofs, 10,000 silver proofs  
and 5,000 gold proofs.  
£2: 150,000 + 35,000 silver proofs and 1,500 gold proofs.

Details of the mintages of Jersey's pre-decimal coinage and particulars of future coin issues can be obtained on application to:

The Adviser on Coinage,  
The States Treasury,  
St. Helier,  
Jersey, C.I.

who will also send details of any coins or banknotes that have been set aside for collectors' requirements.

## (Leaflet)

STATES OF JERSEY  
1981 COINAGE SETS

## Changed design \* No longer "New" Pence

Ten years after decimalisation it has been decided to drop the "New" description of penny or pence. This has allowed the reverse design of 1981 coins to be modified so that the arms of Jersey once more divide the year date.

Sets of the seven currency coins (£1, 50p, 10p, 5p, 2p, 1p,  $\frac{1}{2}$ p) are available as uncirculated coins in a presentation pack or as a base metal proof set, limited to 15,000 which will be featured in the Royal Mint's "Coins of the World" series, AND WILL CONTAIN THE ONLY BASE METAL PROOF OF THE BATTLE OF JERSEY COMMEMORATIVE ONE POUND COIN.

200,000 cupro-nickel one pound Battle of Jersey coins have been struck and only 50,000 coins of each of the other six denominations have been minted, apart from the 15,000 base metal proof sets.

Both sets are available at special VAT free Jersey prices and are struck by the Royal Mint.

Name: .....

Address: .....

Please supply:-

Quantity	Description	Price	Total
	7 Coin 1981 Proof set @ (U.K. price £16.00 inc. VAT)	£13.95	=
	7 Coin 1981 Uncirculated set @		=

Available from:-



1981 "YEAR TYPE" SETS

Ten years have elapsed since the decimalisation of Jersey coinage and it is an appropriate time to drop the "New" from the description of penny and pence. This has enabled the reverse of the coinage to be redesigned so that the Arms of Jersey once again divide the year date as they did before decimalisation. The result is a new simplified reverse in keeping with the obverse effigy designed by Arnold Machin, O.B.E., R.A.

The sets consist of seven coins and are available in presentation packs of specially selected uncirculated coins as well as a base metal proof set which will be featured in the Royal Mint's "Coins of the World" series, WHICH WILL CONTAIN THE ONLY BASE METAL PROOF OF THE BATTLE OF JERSEY COMMEMORATIVE £1

SPECIFICATIONS

Nomination	Metal	Weight	Diameter	Edge	Mintage
£1	Cupro-nickel	9 gram	25.44mm A/F	Intermittent Mill	200,000
The reverse depicts the cap badge of the Royal Jersey Militia as symbolic of the part played by the local militia in the Battle of Jersey.)					
50p	Cupro-nickel	13.50 gram	30.00mm	Plain	50,000
10p	Cupro-nickel	11.31 gram	28.50mm	Plain	50,000
5p	Cupro-nickel	5.66 gram	23.60mm	Plain	50,000
2p	Bronze	7.128 gram	25.90mm	Plain	50,000
1p	Bronze	3.564 gram	20.30mm	Plain	50,000
1p	Bronze	1.782 gram	17.10mm	Plain	50,000

**VAT free Jersey Prices:-**

7 uncirculated coins mounted on official States Treasury card protected by rigid clear plastic envelope - £2.50

Base metal proof set of 7 coins in a limited issue of 15,000 to be featured in the Royal Mint's "Coins of the World" series. (U.K. price including VAT £16.00) <sup>THIS SET CONTAINS</sup> - £13.95  
THE ONLY BASE METAL PROOF OF THE BATTLE OF JERSEY COMMEMORATIVE ONE POUND COIN.

Please add 20p for postage etc. on each item and, if required, recorded delivery 35p or registration fee £1.02.

Final details of the £2 Royal Wedding coin will be sent to you in the near future. We are delighted with the artist's design and think you will be too.

Yours sincerely,

Struck by



Royal Mint

THE CURRENCY OF JERSEY  
ALL TYPES OF COINS HAVE BEEN ISSUED IN JERSEY  
IN PAST YEARS. FRENCH COINS CIRCULATED UNTIL  
THE STATES OF JERSEY ISSUED ITS OWN COINAGE  
OF 1/2, 1/4 and 1/8 OF A SHILLING IN 1841.  
IN 1877 COINAGE REFORM CHANGED THE JERSEY  
COIN DENOMINATIONS INTO 1/4, 1/2 and 1/4 OF  
A SHILLING AND UNTIL DECIMALISATION THE JERSEY  
THREEPENNY PIECE WAS DESCRIBED AS A 1/4 OF A  
SHILLING.  
DURING THE GERMAN OCCUPATION OF THE ISLAND  
THE STATES OF JERSEY ISSUED BANKNOTES FOR  
50, 10, 2, 10/- AND 1/- WHICH CIRCULATED  
ALONGSIDE THE REICHMARKS. JERSEY BANKNOTES  
TODAY ARE IN DENOMINATIONS OF £1, £2, £10 AND  
£100 Whilst THE ISLAND'S COINAGE CONSISTS OF  
1/2p, 1p, 2p, 5p, 10p, 50p and £1 pieces.

COLLECTOR JERSEY CURRENCY  
THE SPECIFICATIONS OF JERSEY COINS ARE VERY ADAPTED  
TO COMPARISON WITH THAT OF OTHER COUNTRIES  
AND THE DATES OF ISSUE HAVE BEEN IMPROVED.  
THE RESULT IS A SERIES OF MANAGEABLE SPECIFICATIONS  
WITH WELL DEFINED LIMITS AND CONSEQUENTLY  
COLLECTORS WILL BE ATTRACTED TO MOST COIN DEALERS  
CAN OFFER SPECIMENS OF THE EARLY COINS AVAILABLE.  
IF YOU WOULD LIKE TO RECEIVE INFORMATION ON  
FORTH COMING ISSUES OF JERSEY COINS AND  
BANKNOTES WRITE TO:  
THE ADVISER ON COINAGE,  
THE STATES TREASURY,  
ST. HELENS, JERSEY, C.I.

WHO WILL ALSO SEND YOU PARTICULARS OF JERSEY  
MINTAGES ON REQUEST

## STATES OF JERSEY



ROYAL WEDDING

£2

THE STATES OF JERSEY ARE PLEASANT TO CELEBRATE  
THE WEDDING OF H.R.H. THE PRINCE OF WALES AND LADY  
DIANA SPONSORED WITH THE ISSUE OF A £2 COMMEMORATIVE  
COIN.  
THE CHANNEL ISLANDS HAVE BELONGED TO THE ENGLISH  
CROWN SINCE THE DAYS OF HENRY THE CONQUEROR WHO  
RULED OVER THEM AS PART OF HIS DUCHY OF NORMANDY.  
FROM THE TIME OF QUEEN VICTORIA JERSEY, THE LARGEST  
OF THE CHANNEL ISLANDS, HAS HAD A NUMISMATIC  
HISTORY OF COMMEMORATING ROYAL EVENTS. THE STATES  
OF JERSEY HAVE PRESENTED MEDALLIONS TO LOCAL  
SCHOOL CHILDREN TO MARK ROYAL VISITS AND  
CORONATIONS AND THESE ARE PRIZED POSSESSIONS  
OF MANY LOCAL FAMILIES. IT IS FITTING THAT THIS  
ROYAL OCCASION SHOULD BE SIMILARLY RECORDED  
BY THE ISSUE OF ALCOAL TENDER COIN

## THE DESIGN

THE EFFORT OF HER MAJESTY ON THE OBEISANCE OF  
THE ROYAL WEDDING THE POUND COIN IS THE WORK  
OF AROUND MACHINE. THE DENOMINATION OF TWO  
POUNDS APPEARS ON THIS SIDE FORMING A COMPLETE  
CIRCLE WITH THE REST OF THE LEGEND - QUEEN  
ELIZABETH II - BAILEWICK OF JERSEY.  
THE REVERSE DESIGN IS BY MICHAEL RIZZO, O.B.E.,  
THE PRESIDENT OF THE SOCIETY OF PORTRAIT SCULPTORS.  
JERSEY HAS BEEN VERY FORTUNATE IN OBTAINING HIS  
SERVICES BECAUSE OF HIS UNIQUE EXPERIENCE FOR THE  
OCCASION. HE DESIGNED THE PORTRAIT OF PRINCE CHARLES  
WHICH APPEARED ON THE 1980 F10 10 DOLLAR COIN AND  
WAS RESPONSIBLE FOR THE EARL MOUNTBATTEN OF  
BORMA SERIES WHICH WAS ISSUED BY THE STATES AND  
CAICOS ISLANDS AS WELL AS THE KINGS OF ENGLAND  
COLLECTION STRUCK FOR THE FAYAL ISLANDS  
HIS EXCELLENT PORTRAITURE AND SIMPLICITY OF  
DESIGN ARE MOST APPROPRIATE.

## THE SPECIFICATIONS

FORECASTER ISSUE. STAINLESS STEEL. DIAMETER 25MM.  
WEIGHT 15.25GMS. MINTAGE 150,000  
FORECASTER SILVER PROOF. 925 SILVER DIAMETER  
38.61MM. WEIGHT 27.28GMS. MINTAGE 15,000  
MINTAGE LIMITED TO 15,000.  
FORECASTER GOLD PROOF. 916 GOLD DIAMETER  
28.40MM. WEIGHT 15.88GMS. MINTAGE 1,500  
LIMITED TO 1,500.

IT WILL BE SEEN THAT THE NICKEL-SILVER AND 1.000  
SILVER FORECASTER PROOF ISSUES ARE 'CROWN' LIKE THESE  
ARE SLIGHTLY LARGER AND HEAVIER THAN THE £2  
SILVER COIN ISSUED BY JERSEY IN 1972.  
THE 22 CARAT FORECASTER GOLD PROOF IS SMALLER AND  
IS IN FACT EXACTLY SIMILAR IN SIZE TO THE 1980  
TO THE GOLD £2 COIN ISSUED BY THE UNITED KINGDOM  
AND THEREFORE THE MOST APPROPRIATE SPECIFICATION  
FOR THIS DENOMINATION

JERSEY AND THE ROYAL MINT  
JERSEY COINS HAVE BEEN STRUCK BY THE ROYAL MINT  
EVER SINCE 1841 WHEN SILVER TONNAGE FOR THREE  
SHILLINGS AND DASHION PRINCE WERE ISSUED BY THE  
STATES OF JERSEY BECAUSE OF A SHORTAGE OF SILVER. SINCE  
1877, DUE TO PRESSURE OF WORK, THE ROYAL MINT  
SUB-CONTRACTED THE COIN ISSUE FOR THAT YEAR TO  
R. HEATON AND SON, BIRMINGHAM, ALTHOUGH THE ROYAL  
MINT REMAINED RESPONSIBLE FOR PREPARING THE DIES.  
THE ONLY OTHER OCCASION WHEN A DIFFERENT MINT WAS  
USED WAS IN 1971 FOR THE SILVER WEDDING ISLANDS  
WHICH WAS STRUCK BY THE YORK MINT, BIRMINGHAM.  
JERSEY WAS ONE OF THE FIRST TERRITORIES OUTSIDE  
OF THE UNITED KINGDOM TO HAVE ITS COINS STRUCK  
AT THE ROYAL MINT. IT IS FITTING THAT THE  
TRADITION SHOULD CONTINUE ON THIS ROYAL OCCASION

## THE CURRENCY OF JERSEY

All types of coins have been used in Jersey in past eras. French coins circulated with those of England and other countries until the States of Jersey issued its own coinage of 1/32, 1/26 and 1/13 of a shilling in 1841. In 1877 coinage reform changed the Jersey coin denominations into 1/48, 1/24 and 1/12 of a shilling and until decimalisation the Jersey threepenny piece was described as a  $\frac{1}{4}$  of a shilling.

During the German Occupation of the Island the States of Jersey issued banknotes for 6d, 1/-, 2/-, 10/- and £1 which circulated alongside the Reichmarks. Jersey banknotes today are in denominations of £1, £5, £10 and £20 whilst the Island's coinage consists of  $\frac{1}{2}$ p, 1p, 2p, 5p, 10p, 50p and £1 pieces.

5.

## COLLECTING JERSEY CURRENCY

The Mintages of Jersey coins are very low in comparison with those of other countries and the dates of issue have been infrequent. The result is a series of manageable proportions with well defined limits and consequently collectors find it attractive. Most coin dealers can offer specimens of the early coins for sale. If you would like to receive information on forthcoming issues of Jersey coins and banknotes, write to:-

The Adviser on Coinage,  
The States Treasury,  
St. Helier, Jersey, C.I.

who will also send you particulars of Jersey Mintages on request.

6.

The States of Jersey are proud to celebrate the wedding of H.R.H. The Prince of Wales and Lady Diana Spencer with the issue of a £2 commemorative coin.

The Channel Islands have belonged to the English Crown since the days of William the Conqueror who ruled over them as part of his Duchy of Normandy. From the time of Queen Victoria Jersey, the largest of the Channel Islands, has had a numismatic history of commemorating Royal events. The States of Jersey have presented medallions to local school children to mark Royal visits and coronations and these are prized possessions of many local families. It is fitting that this Royal occasion should be similarly recorded by the issue of a legal tender coin.

1.

## THE DESIGN

The effigy of Her Majesty on the obverse of the Royal Wedding two pound coin is the work of Arnold Machin, O.B.E., R.A. The denomination of two pounds appears on this side forming a complete circle with the rest of the legend - Queen Elizabeth II. Bailiwick of Jersey.

The reverse design is by Michael Rizello, O.B.E., the President of the Society of Portrait Sculptors. Jersey has been very fortunate in obtaining his services because of his unique experience for the occasion. He designed the portrait of Prince Charles which appeared on the 1980 Fiji 10 dollar coin and was responsible for

the Earl Mountbatten of Burma series which was issued by the Turks and Caicos Islands as well as the Kings of England collection struck for the Cayman Islands. His excellent portraiture and simplicity of design are most appropriate.

2.

#### THE SPECIFICATIONS

Ordinary issue. Struck in nickel silver. Diameter 38.61mm, weight 28.28 gms, milled edge, mintage 150,000.

Frosted sterling silver proof. 925 silver, diameter 38.61mm, weight 28.28 gms, coarse milled edge, mintage limited to 35,000.

Frosted 22 Carat gold proof. 916.6 gold, diameter 38.40mm, weight 15.98 gms, milled edge, mintage limited to 1,500

It will be seen that the nickel silver and sterling silver frosted proof issues are "crown" size. These are slightly larger and heavier than the £2 silver coin issued by Jersey in 1972. The 22 carat gold frosted proof is smaller and is in fact exactly similar in size and weight to the gold £2 coin issued by the United Kingdom and therefore the most appropriate specification for this denomination.

3.

#### JERSEY AND THE ROYAL MINT

Jersey coins have been struck by the Royal Mint ever since 1813 when silver tokens for three shillings and eighteen pence were issued by the States of Jersey because of a shortage of silver coins. In 1877, due to pressure of work, the Royal Mint sub-contracted the coin issue for that year to R. Heaton and Son, Birmingham although the Royal Mint remained responsible for preparing the dies. The only other occasion when a different mint was used was in 1972 for the silver wedding series which was struck by ~~Heaton and Son~~, THE YORK MINT, BIRMINGHAM.

Jersey was one of the first territories outside of the United Kingdom to have its coins struck at the Royal Mint. It is fitting that the tradition should continue on this Royal occasion.

4.

**STATES OF JERSEY  
ROYAL WEDDING  
COMMEMORATIVE £2 COIN ISSUES**

The obverse bears the effigy of Her Majesty by Arnold Machin, O.B.E., R.A. and the legend "Queen Elizabeth II . Bailiwick of Jersey . Two Pounds". The reverse is a portrait of Prince Charles and Lady Diana Spencer designed by Michael Rizello, O.B.E. with the legend "Royal Wedding . July 29 . 1981".

Diameter 38.61, weight 28.28 gms., milled edge, struck in nickel silver.

There are two forms of presentation packs for specially selected uncirculated coins.

A. Sandhill Coin Case

B. De Luxe Royal Mint Presentation Case

There is a limited issue of 1,500 Frosted Proofs in 22 carat gold. Diameter 28.40 mm, weight 15.98 gms., milled edge. and an issue of 35,000 frosted Proofs in sterling silver Diameter 38.61 mm, weight 28.28 gms., coarse milled edge.

Name:.....

Address:.....

Please supply:-

Quantity	Description	Price	Total
	22 carat gold proof (No VAT on gold coins)	-	-
	Sterling Silver proof (U.K. price £31.00 inc. VAT)	28.00	-
	Uncirculated £2 coin in Sandhill coin case	-	-
	Uncirculated £2 coin in de luxe presentation case	-	-

Available from:-

336991 MINT G  
267321 MINTLN G

21 MAY 1981

TELEX NO 25.

ATTN: MR D DEEMING  
CC MR R WEDGE

JERSEY 1981 PROOF SETS  
-----

THE STATES TREASURY REQUIRE A TOTAL OF 2,000 SETS FOR LOCAL SALES AND REQUIRE AN INITIAL QUANTITY OF SAY 500 TO 1,000 SETS DELIVERED TO THEM IN JUNE.

AS WE HAVE DISSAPOINTED JERSEY WITH OUR RECENT DELIVERIES IT IS IMPERATIVE THAT A QUANTITY OF SETS ARE DESPATCHED AS EARLY IN JUNE AS POSSIBLE.

PLEASE KEEP MR KELLY INFORMED OF ANY PROBLEMS THAT MAY ARISE.

REGARDS  
KUSUM VERMAN.

5.16PM  
267321 MINTLN G  
336991 MINT G

498353 MINTUK G  
267321 MINTLN G

18 MAY 1981

TELEX NO 4.

ATTN: MR M BENDON  
CC MRS E REES

GUERNSEY AND JERSEY

I PROPOSE TO CONFIRM TODAY TO THE STATES TREASURIES THE FOLLOWING FIGURES TAKEN FROM TELEPHONE CONVERSATIONS I HAVE HAD WITH MARKETING. THESE FIGURES ARE BEING TAKEN IN THE ABSENCE OF ANY WRITTEN MATERIAL WHICH JUSTIFIES THE FIGURES.

GUERNSEY

QUEEN MOTHER CROWNS:

SILVER PROOF COINS MARKETED 12,918  
CUPRO NICKEL COINS TO DEALERS 42,100

£1 COINS:

GOLD PIEDFORT	- TO THE TBASURY	2
	GUERNSEY MARKETING	166
	UK BUREAU	220
	USA	106
	BALANCE AWAITING FULFILMENT	6
	TOTAL:	500

ORDINARY GOLD	- TO THE TRASURY	8
	GUERNSEY MARKETING SALES	65
	UK BUREAU	350
	DEALERS	103
	USA	145
	TOTAL:	661

GUERNSEY NICKEL SILVER - TOTAL DESPATCHES TO DEALERS 4,250

JERSEY

£1 COIN:

GOLD COIN	- TOTAL DESPATCHES TO THE TREASURY	1,024
	ROYAL MINT BUREAU	457
	DEALERS AND AGENTS	97
	US SALES	135
	TOTAL:	1,715

SILVER COIN:	TOTAL DESPATCHES TO JERSEY	4,255
	UK BUREAU	3,750
	DEALERS AND AGENTS	1,495
	USA	500
	TOTAL:	10,000

CUPRO NICKEL ORDINARY - TOTAL DESPATCHES TO DEALERS 5,750

I PROPOSE THAT THESE FIGURES SHOULD BE ADVISED TO THE TREASURIES AND THAT PAYMENT OF OUTSTANDING ROYALTIES SHOULD BE MADE ON THESE SALES FIGURES.

BASE METAL SETS

I HAVE ADVISED BOTH GUERNSEY AND JERSEY OF THE FOLLOWING UK SALES PRICE FOR THE 1981 SETS INCLUSIVE OF VAT.

GUERNSEY £15.50

JERSEY £16.00 ✓

HAVING ADVISED THE TREASURIES OF ALL OF THE ABOVE FIGURES, I CANNOT CHANGE ANYTHING WITHOUT A JUSTIFIABLE REASON. CAN YOU PLEASE ENSURE THAT THE FIGURES ARE ACCURATE AND IF NOT ADVISE ME AS SOON AS POSSIBLE.

REGARDS  
KELLY

11.25AM  
267321 MINTLN G  
498353 MINTUK G

267321 MINTLN G  
498353 MINTUK G

FOR THE ATTENTION OF JOHN KELLY

CC MR MANSLEY (ON RETURN)  
MR THOMAS

CC MARTIN JONES (NEW YORK)

JERSEY AND GUERNSEY  
=====

1981 BASE METAL SETS  
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PRICES FOR THESE ISSUES:-

	JERSEY	GUERNSEY
BLANKS/STRIKING/PACKING AT BMP	4.41	3.78
PACKING MATERIALS	0.96	0.62
M AND S COSTS	0.50	0.50
PROFIT	0.84	0.70
TOOLS	0.67	1.26
ROYALTY	2.80	2.80
PROMOTION COST	4.00	4.00
TOTAL	14.18	13.66
PLUS VAT AT 15 PER CENT	2.13	2.05
	<u>16.31</u>	<u>15.71</u>

SUGGEST A PRICE OF 16.00 POUNDS FOR JERSEY AND 15.50 POUNDS FOR  
GUERNSEY (INCLUSIVE OF VAT).

REGARDS

BENDON

14/5/81  
3.30

498353 MINTUK G  
267321 MINTLN G



498353 MINTUK G  
267321 MINTLN G

15 MAY 1981

TELEX NO 14.

ATTN: MR M BENDON  
CC MR P THOMAS

BASE METAL SETS

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I HAVE BEEN PROMISED DAILY THE PRICES FOR THE BASE METAL SETS FOR JERSEY AND GUERNSEY, AND I HAVE RELAYED THIS INFORMATION ON AT LEAST TWO OCCASIONS TO BOTH STATES TREASURIES. TO-DATE I HAVE NOT SEEN YOUR TELEX.

CAN YOU PLEASE ENSURE THAT I HAVE A TELEX IMMEDIATLY GIVING THE SUGGESTED PRICES.

REGARDS  
KELLY

2.25PM  
267321 MINTLN G  
498353 MINTUK G

257321 MINTLN G  
498353 MINTUK G

MR JOHN KELLY

CC MRS SUTTON MR THOMAS

JERSEY AND GUERNSEY BASE METAL SETS 1981

FURTHER TO YOUR TELEX DATED 29 APRIL

WE HAVE NOT YET COMMENCED THE PREPARATION OF BROCHURE  
MATERIAL FOR THIS ISSUE

I UNDERSTAND THAT THE OTHER ISSUE WILL BE PAPUA  
NEW GUINEA

MR THOMAS IS ARRANGING TO GET ME SAMPLE SETS AND AS  
SOON AS THESE ARE AVAILABLE WE WILL COMMENCE PREPARATION  
OF PROMOTION MATERIAL

I WOULD ANTICIPATE THAT WE WILL BE ABLE TO GIVE SOME  
ADVICE FOR JERSEY IN SOME TWO WEEKS

REGARDS

BENDON

5.5.81 2.05  
498353 MINTUK G  
257321 MINTLN G

498353 MINTUK G  
267321 MINTLN G

3 MAY 1981

● LEX NO 14.

ATTN: MR M BENDON  
CC MR P THOMAS

BASE METAL SETS  
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I HAVE BEEN PROMISED DAILY THE PRICES FOR THE BASE METAL SETS FOR JERSEY AND GUERNSEY, AND I HAVE RELAYED THIS INFORMATION ON AT LEAST TWO OCCASIONS TO BOTH STATES TREASURIES. TO-DATE I HAVE NOT SEEN YOUR TELEX.

CAN YOU PLEASE ENSURE THAT I HAVE A TELEX IMMEDIATLY GIVING THE SUGGESTED PRICES.

REGARDS  
KELLY

2.25PM  
267321 MINTLN G  
498353 MINTUK G

257321 MINTLN G

498353 MINTUK G

FOR THE ATTENTION OF MR J KELLY

=====

CC MR R SMITH: MR P COLVIN : MR M BENDON:  
MR P THOMAS: MR D LEWIS:

REF: JERSEY 1981 SETS W/O 734

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THE ABOVE WORKS ORDER REQUESTS DELIVERY OF , 4,000 SETS BY  
END OF MAY 1981. IT IS NOW THE END OF APRIL WHICH LEAVES  
ONE MONTH IN WHICH TO ~~PROVIDE~~ PROCURE THE REQUISITE  
PACKING MATERIALS TO DATE, THE ONLY DETAILS WE HAVE RECEIVED  
CONCERN THE INSERTS. WITH THE REQUISITE 3 MONTH LEAD TIME FOR  
PACKAGING IT WOULD SEEM THE REQUIRED DELIVERY DATE WILL NOT  
BE MET. WILL YOU PLEASE ~~BE~~ ADVISE IMMEDIATELY WHAT ACTION YOU  
REQUIRE THIS DEPARTMENT TO TAKE.

REGARDS

B R SMITH

30/4/81

2.03

498353 MINTUK G

257321 MINTLN G

257321 MINTLN G

498353 MINTUK G

MR J KELLY

CC MR B R SMITH

MR R SMITH

MR P COLVIN

MR D LEWIS

MRS SUTTON

JERSEY 1931 BASE METAL SETS

1. I SPOKE TO PRODUCTION CONTROL LAST WEEK AND ADVISED THAT USE A BLACK OUTER WRAPPER IDENTICAL TO THAT USED FOR THE 1930 ISSUE EXCEPT FOR THE DATE WHICH SHOULD BE 1981

2. IN MY VIEW A BLACK OUTER WRAPPER WILL COMPLEMENT THE BLACK INSERT

REGARDS

BENDON

498353 MINTUK G

5.5.81 2.00

257321 MINTLN G

498353 MINTUK G

257321 MINTLN G

23 APRIL 1981

TELEX NO 7.

ATTN: MR M BENDON

JERSEY AND GUERNSEY SETS

1981

CAN YOU PLEASE ADVISE ME IF YOU HAVE ANY THOUGHTS ON THE PREPARATION OF PUBLICITY MATERIAL FOR THE JERSEY BASE METAL SETS. THE STATES TREASURY WISH TO PREPARE THE PUBLICITY MATERIAL FOR LOCAL DISTRIBUTION AND WOULD LIKE TO TAKE SOME REFERENCES FROM THE ROYAL MINTS PUBLICITY. GRATEFUL YOU ADVISE. CAN I ALSO HAVE SELLING PRICES FOR BOTH SETS.

REGARDS

JOHN KELLY

498353 MINTUK G

255 MINTUK G  
267321 MINTLN G

29 APRIL 1981

● LEX NO 14

ATTN: MR D DEEMING - BIRMINGHAM MINT  
CC MR R WEDGE  
MR R SMITH - LLANTRISANT  
MR A WALLACE  
MR F CUSTERTON  
MR P THOMAS  
MR D UNWIN  
MR B SMITH

PLEASE NOTE THAT THE FOLLOWING COINS, WHICH HAVE BEEN REJECTED  
FOR DEFECTS, WILL NOT REQUIRE REPLACEMENTS. ALL REJECT COINS  
ARE BEING RETURNED TO BIRMINGHAM.

TERRITORY	DENOMINATION	QUANTITY
✓ GIBRALTAR	QUEEN MOTHER CROWN	2
✓ TURKS AND CAICOS	100 CROWN	1
✓ FIJI	200 DOLLAR UNC	1
✓ FALKLAND ISLANDS	BASE METAL SET (1980)	1
✓ JERSEY 1980 Sets	" " "	3
✓ SIERRA LEONE	" " "	1

REGARDS  
KELLY

12.20HRS

267321 MINTLN G  
498353 MINTUK G

336991 MINT G  
257321 MINTLN G

29 APRIL 1981

TELEX NO 14

ATTN: MR D DEEMING - BIRMINGHAM MINT  
CC MR R WEDGE  
MR R SMITH - LLANTISANT  
MR A WALLACE  
MR F CUSTERTON  
MR P THOMAS  
MR D UNWIN  
MR B SMITH

PLEASE NOTE THAT THE FOLLOWING COINS, WHICH HAVE BEEN REJECTED FOR DEFECTS, WILL NOT REQUIRE REPLACEMENTS. ALL REJECT COINS ARE BEING RETURNED TO BIRMINGHAM.

TERRITORY	DENOMINATION	QUANTITY
GIBRALTAR	QUEEN MOTHER CROWN	2
TURKS AND CAICOS	100 CROWN	1
FIJI	200 DOLLAR UNC	1
FALKLAND ISLANDS	BASE METAL SET	1
*JERSEY	" " "	3
SIERRA LEONE	" " "	1

REGARDS  
KELLY

12.14HRS

257321 MINTLN G  
336991 MINT G



498353 MINTUK G

257321 MINTLN G

257321 MINTLN G

23 APRIL 1981

TELEX NO 9

ATTN: MR D LEWIS

CC MR R SMITH

MR B SMITH

JERSEY

-----  
THANK YOU FOR DRAWING NO. B2052/1/235 DATED 22 APRIL FOR THE  
JERSEY BASE METAL SET 1981. THE ARRANGEMENT AS REQUESTED  
BY THE STATES TREASURY APPEARED SATISFACTORY ON THE DRAWING  
SO CAN YOU PLEASE PROCEED IMMEDIATELY WITH THE PREPARATION OF  
THE INSERT TO THE SPECIFICATION SHOWN.

REGARDS

KELLY

15.55HRS

257321 MINTLN G

498353 MINTUK G

Jersey Base Metal sets

P. 10

date 31.1.81

Income from Sales

2900 @ £11.74

34046.00

376 @ £35

5608.92

39654.92

Expenditure

Master Tools

3900.00

Manufacture

( 3276 @ 7.50 24570.00

Costs.

Marketed costs

1633.00

Actual costs

8719.10

Discounts

2496.49

41323.59

Net Income

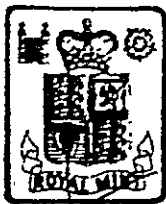
(1668.67)

R.M. Fee 10%

Amount due

(1) Exchange rate 2.345

£13.381



Royal Mint

7 Grosvenor Gardens, London, SW1W 0BH. Telex 267321 Telephone 01 828 8724-8

2

18th March, 1981

Mr. I. Monins,  
Homeland,  
St. John,  
Jersey,  
CHANNEL ISLANDS.

Dear Ian,

Thank you for your letter of 11th March 1981 regarding the coinage of Jersey. By now you should be in possession of the sketch supplied by Mr. Rizzello on the proposed design for the Royal Wedding crown. I would be grateful for your comments as soon as possible.

Ordinary Coinage

The master tools for the 1981 coinage have been prepared with the date 1981 and the word "new" deleted. We have treated the amendment as a re-date rather than a re-tooling as there is little difference in the work required from the re-dating to the dropping of the word "new". To-date no invoice has been raised for the production of the tools for 1981 which is why I raised the issue in my letters on the new coinage.

1981 Base Metal Set

Providing you confirm before the end of March your requirement for a 1981 base metal set, we will market the set in our 'Coins of the World' issue in June. However, in view of the time factor involved, it is essential that your reply is received otherwise it will not be possible to meet the target date of the beginning of June.

1981 Gold £1 Coin

I confirm our discussions regarding the 1981 gold £1 coin. Should you require further quantities of these coins, they will be charged at bullion plus manufacture plus interest on the bullion to 31st December 1980. Please advise me of any additional quantities you require of these coins. I regret it will not be possible to supply any more silver coins.

Should you require any further information, please do not hesitate to ask.

Kind regards.

Yours sincerely,

*John*



Ian Monins,

HOMELAND

ST. JOHN

JERSEY, C.I.

Telephone 61618

11th March 1981

John Kelly Esq.,  
Royal Mint,  
7 Grosvenor Gardens,  
London, SW1W OBH

Dear John,

This confirms today's telephone call saying that the Finance and Economic Committee have authorised the issue of a crown sized commemorative coin to mark the Wedding of Prince Charles to be struck in nickel silver, subject to legislation which is in train, with a legal tender denomination of £2. This will be accompanied by a limited issue of sterling silver proofs and, possibly, gold proofs in a reduced size.

Ordinary Coinage. Robin Harris has passed a copy of your letter dated 6th March 1981 to me. One point which puzzles us is the cost of master tool redating that you mention. I believe that the master tools, which drop the 'New' description of penny, were to be dated 1981. The question of redating only occurred when, due to local banks having imported U.K. coins in the summer of 1980 because of the delay in the arrival of our 1980 coins, it was under consideration that the 1981 issues be postponed for 12 months which would have meant redating to 1982. Perhaps you would clarify.

1981 Base Metal Proof Coin Sets. Your point about the inclusion of a base metal proof of the 1981 Wedding £2 is appreciated and the suggestion that it should be included in the 1981 base metal proof set withdrawn. The priority must be that the set should

Contd...

Ian Monins,  
HOMELAND  
ST. JOHN  
JERSEY, C.I.  
Telephone 61618

2/...

be included with the 'Coins of the World' mailing  
in June.

Thank you for supplying the material on some  
of Michael Rizzello's designs which were most useful  
for our meeting.

Yours sincerely,

A handwritten signature, likely "Ian Monins", written in ink. The signature is stylized with a large, sweeping initial letter.

Ian Monins

Jersey Base Metal sets

MR. J. Kelly

P. 9 date 3.1.81

Income from Sales

1012 @ £ 11.74

11880.88

327 @ \$ 35.

4835.79

16716.67

16716.67.

Expenditure

Master Tools.

3900.00.

Manufacture

[ 13.39 @ 7.50.

10042.50.

Costs.

Marketed costs.

669.50.

Actual "

3450.33

Discounts

2336.26.

20398.59

Net Income

(3681.92.)

R.M. Fee 100%

Amount due

[ Exchange rate. 2.39

elkes 9.2.81

No. 11479

Office Stamp

## POST OFFICE TELEGRAM



For free repetition of doubtful words telephone "Telegram Enquiries"  
or call, with this form, at office of delivery. Other enquiries should  
be accompanied by this form and, if possible, the envelope

Originating Subscriber

Charge

Tariff £

excl. RP

VAT £

RP £

Total £

Serial  
No

Sent

by

Circulation

MR R E HARRIS STATES TREASURY 31 BROAD STREET  
STHELIERJERSEY

AS DISCUSSED PRICE FOR CUPRO NICKEL POUND COINS IS £42.50 PER  
THOUSAND PLUS TOOLING CHARGE OF £2,500 PRICES QUOTED IN OUR LETTER  
DATED 9.9.80 FOR MANUFACTURE OF SILVER AND GOLD PROOF COINS ALLOWED  
FOR METAL FRAMED PRESENTATION CASES . THE PRICE FOR SILVER PROOF COINS

Prefix	Route Index	ORD	Handed in	Office of Origin, Route and Service Instructions	Words Chargeable Actual	Received at/by

Remarks

A 24 B

1144 11/75 Dd 367306 B. &amp; S. Ltd.

For free repetition of doubtful words telephone "Telegram Enquiries" or call with this form at office of delivery. Other enquiries should be accompanied by this form and, if possible, the envelope.	CERTIFIED COPY excl. RP	By <i>[Signature]</i> Circulation
	VAT £ RP £	
	Originating Subscriber	Total £ Ln

IS THEREFORE £3 AS QUOTED . HOWEVER AS THE GOLD COINS ARE PACKED  
 IN WOODEN FRAMED LEATHER CASES WE HAVE TO INCREASE BY £5 TO £17.50 WE  
 HAVE POSTED A COPY OF OUR LETTER DATED 29.1.81 ABOUT SALES OF PROOF  
 SETS TO 31.12.80 WHICH APPEARS TO HAVE BEEN MISLAID IN POST .  
 THIS SHOWS THAT 3,543 SETS WERE SOLD TO 31.12.80 AND THAT £5774 IS DUE  
 TO STATES TREASURY REGARDS

P GREEN +

Prefix	Route Index	ORD	Handed in	Office of Origin, Route and Service Instructions RECEIVED BY TELETYPE AT CENTRAL TELEGRAPH OFFICE. S/W	Words Chargeable Actual	Received at/by
					27/124	

Remarks 1754 19/2/81 LONDON T

A 24 B

1144 11/75 Dd 367306 B. & S. Ltd



Manager

Telegram  
Services  
Executive

London Inland Telegraphs Date  
Fleet Building  
40 Shoe Lane  
LONDON  
EC4A 3DD

In any reply please quote:  
1479/19TH

**Post Office  
Telecommunications**

Telephone:  
01-829 4286

Telex: 25350

Your reference:

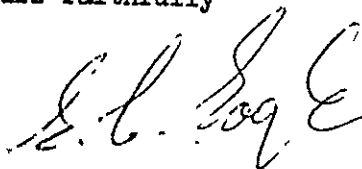
Giro a/c: 506 0001

Dear Sir

In accordance with your request, I enclose a Certified copy of the telegram in question.

The charge of £1.80 (Plus VAT) for the copy will be debited to your telephone account.

Yours faithfully



for MANAGER  
LONDON INLAND TELEGRAPHS

Enclosure  
TS192A Revd



H 7L82L/80 4m

Jersey Base Metal Sets 1980

Pa. 3.1.81.

Income from Sales

1012 e £11.74

11880-88

327 e \$35

4835-49

16716-67

16716-67

Expenses

Master Tools

3900-06

Manufacture

1339 e £7-50

10042-50

Costs

Marketed Costs

. 669-50

Actual "

3450-33

Discounts

2336-26

20398-59

net income .

( 3681-92 )

less 10% Mgt. Fee

Amount due to Jersey  
( Jersey owes us ) →

3681-92.

Hope this explains position as you  
can see Jersey owes us £ 3681-92

legals.  
Ehes

MEMORANDUM

REF:

FROM:

W. Jones

TO:

W. K. Vermon

[EXT. 526]

cc

DATE:

19<sup>th</sup> February 1981

W. W. Whittier

Jersey 1980 Base Metal Sets

Despatches up to the end of  
Period 10.

<u>TOTAL.</u>	<u>RETAIL</u>	<u>T.H. SHIP.</u>	<u>Via RAD.</u>	<u>Direct Agents</u>
2908.	1797.	10	1095	6

Retail orders have been received  
for 2,289 which includes the above  
1797. ( 492 to be processed as at-  
end of period 10)

498353 MINTUK G

257321 MINTLN G

12.2.81

TLX NO. 15

TO: MR R. CLARKE

CC: MR D. WOODMAN  
MR L. LEVINS

JERSEY  
-----

JERSEY REQUIRE THE FOLLOWING INFORMATION FOR A MEETING ON 15.2.81.  
NUMBER SOLD TO DATE:

- A) 1980 BASE METAL SETS **-3,761**  
B) 81 GOLD, SILVER AND ORD. BASE METAL COINS

FIGURES SHOULD INCLUDE ALL COINS SOLD TO DEALERS.

MAY I PLS HAVE INFO BY TOMORROW AFTERNOON 15.2.81.

REGARDS  
KUSUM VERMAN

257321 MINTLN G

498353 MINTUK G



*Royal Mint*

7 Grosvenor Gardens, London, SW1W 0BH. Telex 267321 Telephone 01 828 8724-8

9th February, 1981

Mr. R.E. Harris,  
States Treasury,  
31, Broad Street,  
St. Helier,  
Jersey,  
CHANNEL ISLANDS.

Dear Mr. Harris,

Thank you for your letter of 23rd January regarding the interest being charged on the bullion up to the 31st December 1980.

The Royal Mint can obviously borrow money at less than  $2\frac{1}{2}\%$  over the minimum lending rate but because the money invested in bullion is at risk, the Royal Mint is required to achieve a return of  $2\frac{1}{2}\%$  over the minimum lending rate to cover the risk. You will be aware that the price of gold bullion has dropped considerably since the original bullion purchase and it is for occasions like these that we are required to ensure that on average we cover the potential risk. In the circumstances, however, we are prepared to agree to a figure of minimum lending rate plus  $1\frac{3}{4}\%$ . I would be grateful for an early confirmation that this is acceptable to you in order that I can arrange for revised invoices to be raised.

I have also received your letter of the 2nd February 1981 regarding your future coin demands. I am not certain whether your comments are intended to be a criticism of the Royal Mint's performance on delivery, but your order of the 14th February stated delivery by the beginning of June and records show that the final consignment of coins was despatched on the 9th June.

I have discussed with Ian Monins the issue of a 1981 base metal set. As you are aware, we have produced a full range of master tools for you dated 1981 with the word "new" omitted. A full set of coin samples will be despatched to you separately for your observations. It is not unknown for a territory to issue coins of a particular year in proof form, even though they have not been issued for circulation. In 1972 no coins were issued for circulation by the United Kingdom but the 1972 set was issued containing all denominations from  $\frac{1}{2}$  penny to the 50 penny. This set contained also the Royal Wedding crown which although issued for circulation, was in fact a commemorative coin. We have already prepared 1981 dated tools for all denominations from  $\frac{1}{2}$ p to 50p in accordance with the instructions in your letter of 4.2.80, and have in addition



Cont'd.....

issued a new £1 coin dated 1981. I feel that it would be appropriate to issue say 5,000 base metal sets dated 1981. We would pay a royalty of £2.80 for every set we sold on your behalf as stated in our letter of 9th September 1980. The income from the sale of these sets could be partly used to offset the cost of £7,500 for producing tools, thus provided we sold 4,000 sets say the income after deducting tool costs would amount to £3,700.

We could still arrange for the sets to be struck for delivery by mid-May provided we received your instructions by Monday, 16th February. We have at present provisionally arranged a marketing slot in our Coins of the World mailing for a June marketing of the set.

I would be grateful for an early reply on the sets and on the interest charged.

Yours sincerely,

PP. K.L. German (Mrs).

John Kelly

498353 MINTUK G

267321 MINTLN G

EMWMIQ

TLX NO. 8

TO: MR J. HARRINGTON  
MR A. EVANS

JERSEY

-----  
CUSTOMER IS NOT AWARE OF SUBCONTRACTING OF SETS. PLS DO NOT  
REVEAL FACT TO MR MONINS. I NOTE A. EVANS WILL BE GUIDE. HAVE  
DISCUSSED PRODUCTION MEETING AND NOW BEING ARRANGED FOR 2.15 P.M.

REGARDS  
KELLY

267321 MINTLN G

498353 MINTUK G

3/2/81



*Royal Mint*

7 Grosvenor Gardens, London, SW1W 0BH. Telex 267321 Telephone 01 828 8724-8

29th January, 1981

Mr. R.E. Harris,  
Principal Accountant,  
States Treasury,  
31, Broad Street,  
St. Helier,  
Jersey,  
CHANNEL ISLANDS.

Dear Mr. Harris,

Thank you for your letter of 23rd January 1981.

I enclose, as promised, the statement for the base metal sets showing the sales figures up to 31st December 1980. Please advise me if you wish to take payment now of the amount due to the States Treasury.

With regard to the £1 coin, in view of the delays with the packaging, no sales of the £1 coin took place during 1980. All sales for the £1 coin will be charged in 1981. I will, however, let you have a sales statement as soon as we begin fulfilling orders.

Yours sincerely,

*John Kelly*

John Kelly





JERSEY BASE METAL SETS

INTERIM STATEMENT

Income from Sales

3,320 @ £11.74	38,976.80	
223 @ \$35	3,225.75	<u>42,202.55</u>

Expenditure

Master tools	3,900.00	
Estimated production and promotion costs @ £9 per set	31,887.00	<u>35,787.00</u>
Net income		6,415.55
Royal Mint Fee @ 10%		<u>641.55</u>
Total Due:		<u><u>£5,774.00</u></u>

The figures shown do not reflect the estimated income per set in Mr. Lotherington's letter of 18.1.80 because the tool cost equated to 39p per set but this estimate shows £1.10 per set sold. The average income per set will increase as the number of sets sold increases.

Tassey Base Metal Sers Amended Statement

Income from Sales P8. 29.11.80.

2	@ £ 11.74	23-48.	
223	@ \$ 35.	3225-75.	
			3249-23

Expenditure

Master Tools. 3900-00.

Manufacture

) 225 @ 7.50. 1687-50.

Costs.

Marketed costs. 112-50.

Actuals 2155-17.

Discounts 7855-17

Net Income (4605-94).

R.M. Fee 10%

Amount due.

S. Levy. 26.1.81.

) Exchange rate. 2.435.

Tarney Base Metal sets P. 8 27 11 80

Income from Sales

2 @ \$13. 26.00  
223 @ \$35. 3225.75

3251.75

Expenditure

Master Tools 3900.00.

Manufacture

225 @ 7.50. 1687.50

Costs.

Marketed costs 112.50

Actual 1909 46

Discounts 7609.46

Net Income 4357.71

R.m. Fee 10%

Amount due

Exchange rate 2.435

likes 16.181



*Royal Mint*

7 Grosvenor Gardens, London, SW1W 0BH. Telex 267321 Telephone 01 828 8724-8

gls 22nd January, 1981

Mr. R. Harris,  
Principal Accountant,  
States Office,  
States Treasury,  
St. Helier,  
Jersey,

CHANNEL ISLANDS.

Dear Mr. Harris,

JERSEY £1 COIN

I enclose a sample of your £1 coin struck in nickel silver so that the Treasury can compare the cupro-nickel and the nickel silver versions of the coin.

Should you require any further assistance with the £1 coin, I would be grateful if you could advise me as soon as possible.

1981 Sets

We have discussed the question of the 1981 base metal sets and provisionally agreed that they should be issued from Easter onwards. We propose to offer the set on a mailing being issued in June/July 1981 provided we are given formal instructions to proceed. I would be grateful if you could confirm that you require the 1981 sets to be produced for April and also the quantity you would require for delivery on the Island.

Yours sincerely,

  
J. Kelly

Enc.





*Royal Mint*

1 Grosvenor Gardens London SW1W 0EH Telex 267321 Telephone 01 828 4724-8

19th January, 1981

For the attention of Mr. R.E. Harris

The States Treasurer,  
States Office,  
31, Broad Street,  
St. Helier,  
Jersey,  
CHANNEL ISLANDS.

Dear Mr. Harris,

Thank you for your letter of 9th January 1980 regarding the income and expenditure on the 1980 base metal sets and the Jersey £1 coin. I am arranging to have the statements drawn up as soon as possible.

With regard to the issue of the £1 coins in gold and silver proof version, we have now received information from our case suppliers which confirms that they will not now deliver the cases for the gold coins until the end of January at the earliest. I regret this situation which is obviously beyond our control, as the manufacturer is the only manufacturer in the United Kingdom offering the real leather wooden-framed case which is normally used for the gold coins. I would be grateful if you could advise me whether you wish to take delivery of the coins without cases, or if you would prefer that we wait for the cases to be received and that the coins are despatched in the first week of February.

We did agree that as there was a very large increase in the quantity of coins required for your local distribution, the bullion purchased on the 3rd November and financed by the Royal Mint for the coins which were subsequently taken by the Treasury should be charged at manufacture plus bullion plus interest to the time of payment. In view of the excessive delays in obtaining the cases, we have decided that it would be unfair to the Treasury for this arrangement to remain as we originally agreed. I propose that instead we charge financing for the 750 gold coins and 3,000 silver coins only until the 31st December and that the Royal Mint bear the cost of financing all coins after that date. I appreciate that a number of the silver coins were delivered before the Christmas recess but as the financing on the silver coins is quite low, the balance of the financing is heavily outweighed by the gold coins which will not now be delivered until late in January or early February, depending on whether or not you wish to await



Cont'd.....

the cases. I have attached a statement showing the interest which would accrue on the coins up to the date 31st December 1980.

I would be grateful if you could confirm that this arrangement is acceptable to the States Treasury and, if so, whether you wish the gold coins to be delivered with or without cases. As soon as I am aware of this detail, I will arrange for the necessary invoices to be received for payment in order that the coins can be despatched.

Yours sincerely,

A handwritten signature in cursive script, appearing to read "John Kelly".

John Kelly.

Enc.

JERSEY £1 ORDER

BULLION AND INTEREST CHARGES ON EXTRA QUANTITY REQUIRED FOR DISAC.  
SALES.

GOLD COINS

750 COINS GIVES 387.933 T OZS FINE GOLD

387.933 T OZS @ £262.017 PER OZ	=	£101,645.04
+ 1/4% BROKERAGE	=	£ 254.11
		<hr/>
		£101,899.15

INTEREST AT MLR + 2 1/2%

3 NOV 1980 - 24 NOV 1980 22 DAYS @ 18 1/2% =	1,136.25
25 NOV 1980 - 31 DEC 1980 37 DAYS @ 16 1/2% =	1,704.37
	<hr/>
	2,840.62

SILVER COINS

3000 COINS GIVES 933.26 T OZS FINE SILVER

BULLION 933.26 T OZS @ £7.70 PER OZ	=	7,186.10
+ 1/4% BROKERAGE	=	17.97
		<hr/>
		7,204.07

INTEREST

3 NOV 1980 - 24 NOV 1980 22 DAYS @ 18 1/2% =	£ 80.33
25 NOV 1980 - 31 DEC 1980 37 DAYS @ 16 1/2% =	120.50
	<hr/>
	£ 200.83



STATES OF JERSEY  
**STATES TREASURY**

TELEPHONE:  
CENTRAL 25521 Ext.....  
S.T.D. CODE 0534.

31, BROAD STREET,  
ST. HELIER,  
JERSEY.

TREASURER OF THE STATES,  
J. CLENNETT, F.C.A., A.C.M.A.

9th January, 1981 .

My Ref: NJS/ALH A/T 8

Your Ref:

Mr. Kelly,  
7 Grosvenor Gardens,  
London,  
SW1W 0BH

Dear Mr. Kelly,

I should be grateful if you would prepare for me a position statement as at 31.12.80 of your expenditure and income with regards to the following issues.

- (a) Jersey Coinage 1980 Base Metal Proof Sets
- (b) Jersey £1 Coin

I require these statements to prepare the States of Jersey 1980 Coinage Accounts and I would appreciate an early reply to facilitate this.

The form of statement used for the Jersey Silver Jubilee issue would be very acceptable. If there are any problems in preparing the statements please contact me.

Yours sincerely,

*R.E. Harris*

R.E. HARRIS  
Principal Accountant.



498353 MINTUK G

267321 MINTLN G

19.12.80

TLX NO. 4

TO: MR M. BENDON

BASE METAL SETS  
-----

I CONFIRM THAT THERE WILL BE A 1981 JERSEY BASE METAL SET WHICH WILL INCLUDE A £1 COIN. THE SET SHOULD BE AVAILABLE FOR THE END OF MARCH OR EARLY APRIL, ALTHOUGH A FIRM ORDER HAS NOT YET BEEN PLACED.

THE GUERNSEY BASE METAL SET SHOULD BE AVAILABLE IN SOME QUANTITY IN MARCH.

REGARDS  
KELLY

267321 MINTLN G

267321 MINTLN G

498353 MINTUK G

TO MR JOHN KELLY GROSVENOR GARDENS

(1) PLEASE CONFIRM THAT THERE WILL BE A 1981 JERSEY BASE METAL SET INCLUDING A £1 COIN

(2) THERE IS ALSO A GUERNSEY 1981 BASE METAL SET. CAN YOU TELL ME WHEN WE CAN EXPECT DELIVERY OF THESE SETS?

REGARDS

BENDON

ROYAL MINT LLANTRISANT

498353 MINTUK G

18 DEC 1980

10.07

267321 MINTLN G

MEMORANDUM

RI-F.:

TO:

FROM: J. Kelly

Mr. A. Lotherington

(EXT. )

DATE: 13th November, 1980

Marketing Promotions

1. I refer to Mr. Mansley's memo of 6th November 1980 regarding the various mailing dates. I note that there is still no indication of a mailing for the E.C.C.A. \$10 silver proof coin which we produced last March. E.C.C.A. are extremely concerned about our lack of promotion, particularly as the commemorate date has long since been forgotten.
2. I agree that it would be a much more sensible idea to have a forward programme for promotions which we could advise to customers when we receive their initial enquiry. However, there will still be occasions when a customer asks us to market a coin at a particular period which may already be allocated, and if it is not possible to swop the mailings it may be necessary to double up.
3. Both Guernsey and Jersey have indicated that they would like their base metal sets for 1981 issued around the Easter period. In view of the fact that we were extremely late with the Jersey 1980 sets, I feel that we must attempt to market the 1981 sets in time for the early tourist season.
4. I realise Mr. Mansley likes to have coins available for photography but under the present arrangements for producing coins, it is not possible to have the coin photographs available six weeks prior to his mailing if we are attempting to capitalise on a commemorative date. At the moment the tendency is for designs to be finalised at the latest possible date so that coin samples are available only weeks before the official issue date.

.....  
J. Kelly

MEMORANDUM

TO:

FROM: J. Kelly

Mr. S. Ley  
Accounts Dept.

CYR. 1

DATE: 10th November, 1980

JERSEY BASE METAL SETS

Reference your memo of 4th October 1980 only received to-day. I confirm that the price of £7.50 for the manufacturing cost includes the cost of the wallets.

J. Kelly

I UNDERSTAND THAT 700 SIERRA LEONE SETS SHOULD BE RECEIVED FROM BMP AND 500 SETS RETURNED FROM THE NEE MONETARY AUTHORITY THIS WEEK

OUR CURRENT STOCK IS 345. WE HAVE NO FALKLAND SETS BUT EXPERT EEEE EXPECT 700 THIS WEEK. THERE IS NO PROBLEM CONCERNING JERSEY AVAILABILITY. UNTIL WE HAVE AT LEAST 2000 SETS OF EACH ISSUE IT IS OBVIOUSLY IMPRUDENT TO MAIL. AND THE EARLIEST WE CAN EXPECT SUFFICIENT SUFFICIENT QUANTITY IS 30 OCTOBER.

IT, THEREFORE, SEEMS THAT THIS PROMOTION WILL GO OUR DURING NOVEMBER

THE NORTH AMERICAN PROMOTION HAS ALREDEEE ALREADY COMMENCED. BULK SAKES ARE NOT TAKING PLACE BECAUSE OF AVAILABILITY PROBLEMS.

3. PROMOTION: FIJI 10TH ANNIVERSARY GOLD COIN

DUE TO BE MAILED W/EEEE W/C 17TH NOVEMBER.

I UNDERSTAND THAT WE ONLY HAVE 99 UNCS AVAILABLE AND THAT PRIORITY HAS BEEN GIVEN TO TURKS AND CAICOS MOUNTBATTEN COINS WHICH WILL DELAY PRODUCTION OF THIS ISSUE.

IT IS ESSENTIAL THAT WE HAVE 250 PROOF AND UNC FROEE FOR LPM WITHIN THE NEXT 2 WEEKS TO METT THEIR PROMOTION REQUIREMENTS.

4. PROMOTION: TUVALU QUEEN MOTHER

WE SHOULD BE FULFILLING ORDERS DURING OCTOBER BUT PRODUCTION HAS NOT YET COMMENCED AT BMP. (I UNDERSTAND THE BLANKS ARE STILL AWAITED).

5. PROMOTION: ECCA BASE AND SILVER/YEMEN/SUDAN BASE METAL

THIS PROMOTION IS DUE TO MAILED IN THE UK DURING NOVEMBER. HOWEVER, APRAT FROM ECCA SILVER THERE ARE NO SAMPLES OF YEMEN, SUDAN OR ECCA BASE METAL SETS.

WE CANNOT PROCEED WITH THE PROMOTION WHEN WE DO NOT HAVE SETS FOR PHOTOGRAPHY.

I CANNOT SEE THIS PROMOTION GOING OUT IN NOVEMBER BEARING IN MIND THE PROBLEMS WE HAVE ALREADY ENCOUNTERED WITH SIERRA LEONE AND FALKLAND. IN FACT IT WOULD BE COMMERCILEEE COMMERCIALLY IMPRUDENT TO SEND THIS MAILING OUT DURING NOVEMBER BECASSE OUR CUSTOMERS WILL PROBABLY BE RECEIVING THE OTHER 'COINS OF THE WORLD' MAILING SHORTLY.

6. PROMOTION: LESOTHO 1980

WE WERE INTENDING TO PROMOTE THIS ISSUE W/C NOVEMBER 27EE 2ND BUT OBVIOUSLY THIS WILL NOT BE POSSIBLE BECAUSE PRODUCTION HAS NOT YET COMMENCED.

EARLIEST AVAILABILITY WILL BE THE END OF NOVEMBER. THEREFORE, IT SEEMS POSSIBLE THAT THIS PROMOTION MAY NOT GO OUR UNTIL 1981.

REGARDS

BENDON  
24.10.80

498353 MINTUK G  
267321 MINTLN G

9.06

267321 MINTLN G  
498353 MINTUK G  
498353 MINTUK G

FOR THE ATTENTION OF MR J KELLY  
MR P GREEN  
MR J HART

CC MR A LOTHERINGTON  
MR M MANSLEY

UK MARKETING PROMOTIONS

1. PAUL THOMAS HAS PROVIDED ME WITH AN UPDATE CONCERNING ANTICIPATED AVAILABILITY TIMES OF COIN INTENDED FOR MARKETING. IT IS VERY DISTURBING BECAUSE THERE ARE SUBSTANTIAL DRIFTS OCCURRING IN PRODUCTION OF WHICH YOU MAY ALREADY BE AWARE.
2. PROMOTION: FALKLANDS / SIERRA LEONE BASE METAL

THIS MAILING SHOULD HAVE BEEN SENT OUT LAST MONTH BUT COULD NOT BECAUSE WE DO NOT HAVE SUFFICIENT FALKLAND/S. LEONE SETS.

MEMORANDUM

REF.:

FROM: S. Jey  
Accounts Manager  
[EXT. 310]

TO:

Mrs. Verman

DATE: 4-10-80.

Re Jersey Bare Sets

I have a copy of the agreement with Jersey dated 29-2-80 but would be grateful if you could tell me whether the cost of wallets is included in the manufacture price of \$7.50.

Regards

S Jey.

498353 MINTUK G.  
267321 MINTLN G  
16.10.80  
TLX NO 10

MR G DAVIES RM LLANT

CC- MR R BIRK MR D UNWIN MR J CUSSEN

JERSEY SETS 1980  
-----

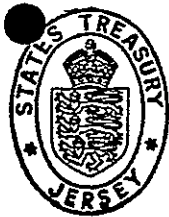
I UNDERSTAND AN INVOICE NO L2571 WAS ISSUED ON 3 OCTOBER FOR 1,000 SETS DESPATCHED TO THE STATES OFFICE IN JERSEY. BECAUSE OF THE NEED FOR THESE SETS FOR ROYAL MINT MARKETING, THESE 1,000 SETS WERE RETURNED TO THE ROYAL MINT WITH AN ADDITIONAL QUANTITY OF 50 SETS FROM THE EARLIER DELIVERY.

CAN THE ORIGINATOR OF THE INVOICE L2571 PLEASE ARRANGE FOR THE INVOICE EITHER TO BE CANCELLED OR FOR A CREDIT NOTE TO BE ISSUED. AS THE TOTAL QUANTITY OF SETS RETURNED WAS 1,050, CAN YOU PLEASE ARRANGE TO REIMBURSE THE STATES TREASURY FOR THE ADDITIONAL 50 SETS THEY RETURNED. THEY HAVE ADVISED THAT THE SUM IS £375. CAN YOU PLEASE ADVISE WHETHER YOU HAVE CANCELLED INVOICE 2571 OR ARRANGED FOR A CREDIT NOTE TO BE RAISED.

REGARDS  
KELLY

267321 MINTLN G  
498353 MINTUK G





STATES OF JERSEY  
**STATES TREASURY**

TELEPHONE:  
CENTRAL 25521 Ext.....  
S.T.D. CODE 0534.

31, BROAD STREET,  
ST. HELIER,  
JERSEY.

TREASURER OF THE STATES,  
J. CLENNETT, F.C.A., A.C.M.A.

10th October, 1980

My Ref: REH/ALH A/T8

Your Ref:

Mr. J. Kelly,  
The Royal Mint,  
7 Grosvenor Gardens,  
London,  
SW1W 0BH

Dear Mr. Kelly,

1980 Jersey Proof Sets

As you know we returned 1,050 of the sets to the Royal Mint, Llantrisant recently. We have also received from Llantrisant an invoice for 1,000 sets dated 3rd October (Invoice No. L2571).

In order to simplify matters I would suggest that you issue a Credit Note for 1,050 sets and let us have a cheque in the sum of £375 to clear the account.

Yours sincerely,

*Robin E Harris*

R.E. HARRIS  
Principal Accountant.

257321 MINTLN G  
498353 MINTUK G

FOR JOHN KELLY

CC JOHN HART      MIKE MANSLEY      PAUL THOMAS      LES LEWIS

FALKLAND, SIERRA LEONE, JERSEY  
-----

1. THANKS FOR YOUR TELEX 3.10.80 (NO 10). I REGRET THAT WE STILL CANNOT PROCEED WITH THE MAILING DURING EARLY OCTOBER BECAUSE WE DO NOT HAVE SUFFICIENT FALKLAND AND SIERRA LEONE STOCKS.

2. IN YOUR TELEX YOU MENTION THAT THERE ARE 1000 FALKLAND SETS STRUCK. I AGREE, BUT WE DO NOT CURRENTLY HOLD STOCK BECAUSE 500 WERE DESPATCHED TO NORTH AMERICA AND 500 TO THE CPEE COUNTRY.

AS FAR AS SIERRA LEONE IS CONCERNED 800 SETS HAVE BEEN CONSIGNED TO NORTH AMERICA AND 1000 TO THE COUNTRY. (ONLY 500 SHOULD HAVE BEEN DESPATCHED TO THE OEE COUNTRY).

OUR CURRENT STOCK IS 344 AND SO THERE IS A DISCREPANCY OF JUST OVER 400 SETS. PAUL THOMAS HAS SPENT CONSIDERABLE TIME TRYING TO FIND OUT WHAT HAS HAPPENED TO THESE SETS BUT TO NO AVAIL. I SUGGEST BMP IS CHALLENGED.

3. OBVIOUSLY 344 XEEE SIERRA LEONE SETS IS NOT SUFFICIENT STOCK FOR A FULL MAILING AND WE MUST RETAIN STOCK FOR THE FLIER PROMOTION CURRENTLY UNDER WAY.

I WOULD APPRECIATE YOUR COMMENTS?

REGARDS

M BENDON

498353 MINTUK G  
6/10/80

257321 MINTLN G  
2.10

1 copy

267321 MINTLN G  
498353 MINTUK G

FOR THE ATTENTION OF MR JOHN HART  
MR JOHN KELLY

CC MR MIKE MANSLEY  
MR PAUL THOMAS.

FALKLAND, SIERRA LEONE, JERSEY.

1. WE ARE SCHEDULED TO MAIL OUT THE FIRST WEEK IN OCTOBER A COINS OF THE WORLD BROCHURE PROMOTING THE ABOVE ISSUES.

THE LIKELIHOOD OF THIS NOW TAKING PLACE ON TIME IS EXTREMELY DOUBTFUL BECAUSE WE CURRENTLY HOLD ONLY 345 SIERRA LEONE BASE METAL SETS AND 1 FALKLAND SET.

IN VIEW OF THE CONSIDERABLE AMOUNT OF CUSTOMER CRITICISM WE ARE RECEIVING FOR DELAYED DELIVERY OF SOME PARAMOUNT ISSUES, IT WOULD BE IMPRUDENT TO MAIL OUT WITHOUT STOCK.

2. WE MAY HAVE FALKLAND SETS WITHIN THE NEXT 2 WEEKS BUT WE SHOULD HAVE HAD SIERRA LEONE MONTHS AGO.

CAN ENQUIRIES PLEASE BE MADE TO FIND OUT WHAT HAS HAPPENED.

REGARDS

BENDON  
498353 MINTUK G  
1.10.80.

36991 MINT G  
267321 MINTLN G  
17.9.80  
TLX NO 11

TO MR D DEEMING BMP FROM ROYAL MINT LONDON

BLANKS  
-----

REF YOUR TELEX OF 16.9, I HAVE ARRANGED FOR THE FOLLOWING BLANKS  
TO BE COLLECTED BY YOUR DRIVER TOMORROW, 18.9:

UK	5NP	110 KG	HARD CUT
"	2NP	"	" "
UK	1NP	55 "	ANNEALED - NEED TO BE BURNISHED
UK	1/2NP	30 "	" " " " " "

PLEASE ADVISE WHETHER YOU WISH TO BE INVOICED FOR THE BLANKS OR  
HAVE THEM FREE-IN-AID.

REGARDS  
KUSUM VERMAN  
267321 MINTLN G  
336991 MINT G

267321 MINTLN G

498353 MINTUK G

FOR THE ATTENTION OF MRS K VERMAN

CC MR P COLVIN LLANTRISANT  
MR R SMITH

REF BMP REQUEST FOR UK RES BLANKS

---

ARRANGEMENTS HAVE BEEN MADE FOR THE FOLLOWING BLANKS TO BE  
TRANSFERRED TO BMP ON THEIR NEXT AVAILABLE LORRY.

UK 5NP - 100 KG - HARD CUT  
UK 2NP - 110 KG - HARD CUT  
UK 1NP - 55 KG - ANNEALED - BMP TO BURNISH  
UK 1/2NP - 30 KG - ANNEALED - BMP TO BURNISH

FROM K J CALFORD  
17.9.80  
11.25

498353 MINTUK G

267321 MINTLN G

267321 MINTLN G  
336991 MINT G

(Copy)

REF 5769      1.4 58 HRS      16.9.80

FOR THE ATTENTION OF MRS VERMAN.

REF GUERNSEY AND FALKLAND SETS.  
-----

DUE TO THE RE- STRIKING OF UK SETS WE HAVE RUN SHORT OF  
BLANKS. WE REQUIRE 15,000 EACH THE FOLLOWING BLANKS TO  
COMPLETE ABOVE ORDERS.

1/2, 1, 2, 5P.

WE WOULD PREFER RFS BLANKS BUT WILL ACCEPT HC.

REGARDS

D A DEEMING  
336991 MINT G

267321 MINTLN G

498353 MINTUK G  
267321 MINTLN G  
16.9.80  
TLX NO 11

copy

TO MR P COLVIN CC MR R SMITH RM LLANT

R F S BLANKS  
-----

CONFIRMING OUR TELECON, BMP REQUIRE A QUANTITY OF 15,000  
R F S BLANKS FOR EACH OF THE 5, 2, 1 AND 1/2 PENCE COINS  
(UK SIZE).

PLEASE ADVISE HOW SOON WE COULD SUPPLY THESE BLANKS TO BMP.

REGARDS  
KUSUM VERMAN  
267321 MINTLN G  
498353 MINTUK G

1 copy  
MEMORANDUM

TO:

J. Kelly

Mr. M. Bendon

[EXT.

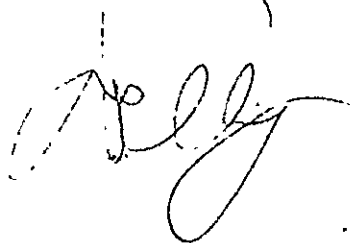
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DATE

6th September, 1980

COINS OF THE WORLD SERIES

Thank you for your draft of the Coins of the World issue for Falkland Islands, Sierra Leone and Jersey. I do not see any objection to anything in the text and I am happy for you to proceed as drafted, although I would prefer you to change the Falkland Islands reference to William Gardner from Creator to some other more suitable word.





MEMORANDUM

REF:

FROM: M. Bensch

[EXT. 492]

DATE 5.9.80

TO:

Mr. J. Hart

Mr. J. Kelly

& Mr. Thomas

Coins of the World  
Falkland / Sierra Leone  
Jersey 1980

I enclose proposed brochure text  
for your examination.

Can you please check and let

Mr Paul Thomas know of any  
alterations in my absence on  
annual leave.

I would appreciate it if you  
could arrange for the text to be checked  
as quickly as possible.

1/8045494 50m 2/80 TP

Page 1

COINS OF THE WORLD LOGO

SUGGESTED TITLE: FALKLAND ISLANDS

SIERRA LEONE

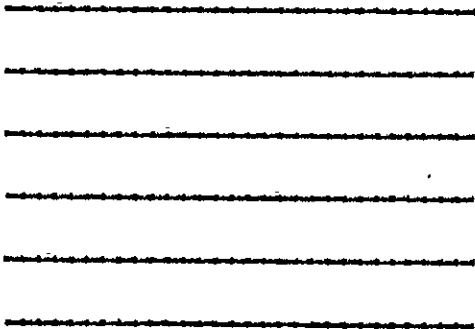
JERSEY

ROYAL MINT (PALACE SCRIPT).

Design ideas (1) Crests of the Countries

(2) Crests of the Countries combined with COW logo.

JERSEY



Common Obverse

The "largest of the Channel Islands, Jersey, has authorised the Royal Mint to strike a proof collection of its circulating coinage.

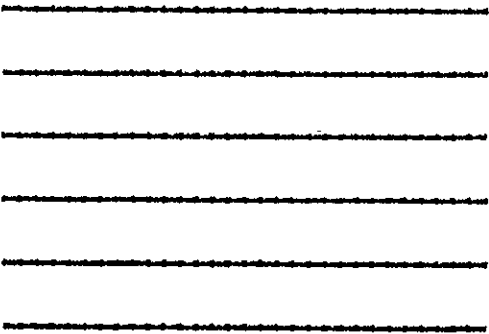
Jersey enjoys a mild climate and fertile soil which ensures ideal conditions for the beautiful flowers and vegetables that are the island's principal exports. The holiday island belonged to the Dukedom of Normandy prior to the Norman Conquest, since when it has been attached to the Crown. Jersey has its own legislative assembly and legal administrative system.

This six coin set made of cupro nickel and bronze includes the 50 pence, 10, 5, 2, 1 and halfpenny denominations. The reverse design features the Arms of the island. As a result of the increasing devolution of power from the Court of England the island has the authority to use a seal with the Royal Leopards from the Regal Coat of Arms since 1279. The use of this seal has continued for nearly 700 years and is now regarded as the symbol of Jersey. The obverse design shows the famed Machin portrait of Her Majesty Queen Elizabeth II.

The issue is strictly limited to a maximum of 10,000 sets worldwide.

f

FALKLAND  
ISLANDS



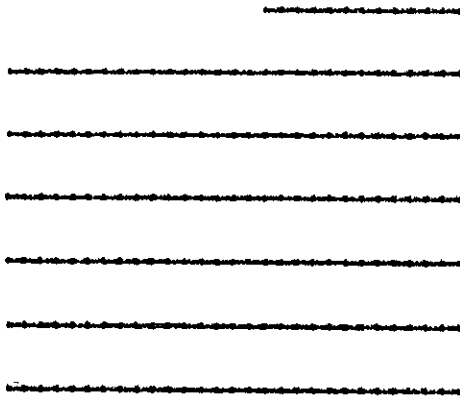
Common Obverse

The Falkland Islands, with their Dependencies of South Georgia and the South Sandwich Islands are a British Crown Colony.

The 1980 proof set is of particular interest because it includes the Islands new denomination of 50 pence. The coin, designed and modelled by Robert Elderton, a Royal Mint engraver depicts the now extinct Falkland Fox or "warral" on the reverse. The other designs, created by William Gardiner, feature a bull and cow sea lion on the 10p, an albatross on the 5p, a goose on the 2p, penguins on the 1p and on the halfpence a trout rising out of water. This legal tender set is struck <sup>alish</sup> in cupro nickel and bronze. The William Gardiner designs have the initial of the creator "WG" on their face. The obverse features the fine numismatic portrait of Her Majesty Queen Elizabeth II created by Arnold Machin. The set mirrors the rich and varied wild life that is found in the islands.

The issue is strictly limited to a maximum of 10,000 sets worldwide.

SIERRA LEONE



Common obverse

The colony of Sierra Leone originated in the sale and cession in 1787, by native chiefs to British settlers of a land intended as a home for natives of Africa who were waifs in London. Later it was used as a settlement for Africans rescued from slave-ships. The capital, Freetown, was the centre of world attention in July 1980 as the country played host to the 49 members of the Organisation for African Unity (O.A.U.).

This legal tender proof coin set contains the 50, 20, 10, 5 cents in cupro nickel and the 1 and half cent in bronze. The common obverse features the effigy of the President of Sierra Leone, Dr Siaka Stevens, together with the inscription "Unity, Freedom, Justice. Dr Siaka Stevens". The reverse depicts the attractive State Coat of Arms which was granted in 1961 when the country became independent. The lion beneath the mountain ridge is an allusion to the country's name "which translates as "Lion Mountains", the torches are symbols of freedom and enlightenment. The crest also features wavy lines that represent the sea and palm trees that reflect one of the most important exports, palm oil.

The issue is limited to a maximum of 10,000 sets world wide.

# JERSEY

# SIERRA LEONE

# FALKLANDS

## JERSEY

The island is situated about 100 miles from the South Coast of England and is only a few miles from the north-east coast of France. It has an area of 28,717 acres and an estimated population of 80,000. The official language is English and a Norman-French dialect is spoken. The Capital is St Helier.

## SIERRA LEONE

This country is situated on the West Coast of Africa and shares a common border with the Republic of Guinea and Liberia. The country covers an area of 27925 square miles and has a population of nearly 3 million who are mainly engaged in agriculture. The principal raw materials exported are diamonds, bauxite, cocoa, coffee and maize.

## FALKLANDS

The islands are set in the South Atlantic and lie 480 miles north east of Cape Horn. The two main islands are the East and West Falklands but there are nearly one hundred smaller islands which cover an area of some 4700 square miles. The vegetation is mainly grass and small shrubs. Stanley is the capital and the islands have a population of nearly 2000 who are mainly of British descent. The islands principal industry is sheepfarming and wool, hides and sheepskins are exported.

(Photograph of 3 sets on table)

#### COINS OF THE WORLD

The Falkland islands, Sierra Leone and Jersey are part of a series of collector coins struck by the Royal Mint for countries around the world. The collections in the "Coins of the World" series are strictly limited and struck using specially selected blanks and highly polished dies. The sets reflect the traditions, experience, and craftsmanship for which the Royal Mint is renowned.

The coins are sealed in a slim acrylic case designed to display and protect the coins.

MR. KELLY - GROVER & SONS

ROYAL MINT

SERIAL No. 784



# ACCEPTANCE CERTIFICATE

(COIN, MEDALS AND MEDALLIONS)

IDENTIFICATION COUNTRY AND DENOMINATION	TYPE AND STANDARD	QUANTITY SUBMITTED
Jersey 1980 Base Metal Sets  W.D. 559 Ex B.M.P.	Frosted Proof	6  <u>Note</u> One set frosted by B.M.P. to Mr. J. Kelly in advance.

STANDARD OF COIN/MEDAL/MEDALLION APPROVED

SIGNED F. J. Buxton  
MANAGER QUALITY ASSURANCE

STANDARD OF COIN/MEDAL/MEDALLION ACCEPTED

Subject to notes

SIGNED J. Kelly  
MARKETING AND SALES

DEVIATIONS FROM NORMAL STANDARD:-  
(IF ANY)

- 1 Orange heel on the 50p
  - 2 Frayed insert edges spoiling the coins.
- Note B.M.P. to improve the above in bulk production

SIGNED F. J. Buxton  
MANAGER QUALITY ASSURANCE





*Royal Mint*

7 Grosvenour Gardens, London, SW1W 0BH Telex 267321 Telephone 01 825 874-8

9th September, 1980

Mr. R.E. Harris,  
Principal Accountant,  
States Treasury,  
31, Broad Street,  
St. Helier,  
Jersey,  
Channel Islands.

Dear Mr. Harris,

JERSEY £1 COIN

I am pleased to submit the following marketing proposals for the proposed £1 coin commemorating the Battle of Jersey.

PROPOSED SPECIFICATION

The specification of the £1 coin will be as follows:-

<u>ITEM</u>	<u>CUPRO-NICKEL</u>	<u>SILVER</u>	<u>GOLD</u>
Diameter	25.4 mm A/F	25.4 mm A/F	25.4 mm A/F
Weight	9 grammes	10.45 grammes	17.55 grammes
Shape	Square	Square	Square
Edge	Intermittent Mill	Intermittent Mill	Intermittent Mill
Type of Edge	Fine mill	Coarse mill	Coarse mill

ALLOYS

It is proposed that the ordinary circulation version of the coin should be in cupro-nickel but that you should also issue a quantity of gold proof coins and a quantity of silver proof coins. The silver proof coins would differ from the cupro-nickel coins in appearance in that they would have a coarse milling in place of the fine milling of the cupro-nickel coins. (We are proposing that cupro-nickel proof coins are only supplied in the base metal sets).

Cont'd.....



### GOLD PROOF COINS

We propose that you set a limit of 5,000 gold proof versions of the new £1 coin. It is assumed that a number of these coins will be required for local distribution, but that the remainder would be marketed by the Royal Mint. The attached marketing proposal assumes a quantity of 500 coins being taken for distribution on the Island.

### SILVER PROOF COINS

We propose that you set a limit of 10,000 sterling silver proof versions of the coin. We assume that a quantity of approximately 1,000 will be required for distribution on the Island and the remainder will be marketed by the Royal Mint.

### ORDINARY CIRCULATION COINS

From our discussions I recommend that you issue a quantity of 200,000 ordinary circulation versions of the £1 coin in cupro-nickel to circulate in conjunction with the Jersey and English banknotes circulating on the Island. We recommend that you announce from the outset that the coin was being issued for circulation and that in the first instance there would be 200,000 £1 coins of the design commemorating the Battle of Jersey. You need not specify whether a future issue of the £1 coin will have the same specification as that issued to commemorate the Battle of Jersey.

### BASE METAL PROOF SETS

We feel that with the introduction of the new £1 coin there will be a market later in 1981 for a base metal set including the new coin. We recommend a minting limit of 15,000 sets. I appreciate your concern that the issue of a 1981 set may have an adverse affect on the 1980 set, but on the other hand we have found that in many instances when a new set is issued there is a renewed interest in sales of the old sets in order that collectors have both versions.

### DESIGNS

Reverse: The reverse would depict the Coat of Arms already selected by the States Finance Committee.

Obverse: The obverse would be the Machin effigy with a suitable inscription. Our artist is in the process of preparing possible layouts of the Machin effigy with suitable inscriptions. These will be sent to you in a few days. I would be grateful if you could let me have your views as soon as possible in order that we can proceed with the model.

Cont'd.....

### PRICES

The F.O.B. manufacturing costs of the coins are as follows:-

Gold Proof Coin	£12.50 per coin
Silver Proof Coin	£ 3.00 per coin
Base Metal Set (7 coins)	£ 8.00 per set
Ordinary circulation coin	£45.00 per thousand
Ordinary circulation coin in Sandhill case	£ 0.50 per coin

The ordinary circulation quantities are based on the assumption that you are placing an order for 200,000 coins. For the gold and silver coins bullion would be charged extra at cost. We would require that bullion be pre-paid for any coin being taken for sale on the Island. For costing purposes I suggest you accept that the bullion for the silver coin is £2.10 and for the gold coin £141 per piece. Obviously the actual cost of bullion would be charged and used to determine the final selling price.

### INCOME TO THE TREASURY

We would propose that the following royalties be paid to the Treasury:-

Gold proof coin	£25.00
Silver proof coin	£ 2.50
Base metal set	£ 2.80

We would distribute the ordinary circulation coinage on your behalf at face value, but in bulk only to large dealers. We would pay you the difference between the manufacturing cost and the face value and charge for our accounting a fee of 2.5% of the face value subject to a minimum issue of 1 bag for any order.

### MASTER TOOLS & MODELS

The charge for master tools would be £1,250 per side giving a total charge for master tools of £2,500. There would be an additional re-date charge of £650 per denomination for the six existing denominations should you decide to proceed with the 1981 base metal set.

### DELIVERY

Provided models were approved by the end of September, we would commence delivery of the coins to the Island by mid-December in order to allow you to distribute them before Christmas.

PAYMENT TERMS

The Royal Mint would meet the cost of production and financing of all coins being marketed and set this against the income from sales to collectors. We would require that where coins have been taken for distribution on the Island that bullion be pre-paid and that the manufacturing cost be paid against invoice at the time of delivery.

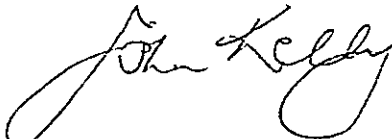
INCOME TO THE TREASURY

I attach a statement showing an estimate of the income which would accrue to the Treasury if we were able to sell all the coins available for marketing. Naturally it is not always easy to predict total sales of any coin but we are reasonably confident that we could achieve a substantial number of sales of the proof coin.

Should you require any further information please do not hesitate to contact me. In the meantime I would be grateful if you could let me have your views on the obverse design as soon as you receive the artist's suggestions in order that we can proceed to the model as soon as possible.

Kind regards,

Yours sincerely,

A handwritten signature in cursive script, appearing to read 'John Kelly'.

John Kelly.

Enc.

INCOME TO TREASURY

The possible income to the Treasury for Marketing of Proof Coins is as follows:-

Marketing

4,500 Gold Coins	x £25	=	112,500.00
9,000 Silver Coins	x £ 2.50	=	22,500.00
12,000 Sets	x £ 2.80	=	33,600.00
			<u>168,600.00</u>



# STATES OF JERSEY STATES TREASURY

TELEPHONE:  
CENTRAL 25521 Ext.....  
S.T.D. CODE 0534.

31, BROAD STREET,  
ST. HELIER,  
JERSEY.

TREASURER OF THE STATES,  
J. CLENNETT, F.C.A., A.C.M.A.

29th August 1980

My Ref: REH/PS A/T 8

Your Ref:

Mr. J. Kelly,  
Royal Mint,  
7 Grosvenor Gardens,  
London SW1W 0BH.

Dear John,

Thank you for your letter dated 20th August 1980 and for your explanations and assurances for the future. On the question of our coin sets it is a matter of concern to us that these don't yet appear to have been marketed internationally. We had expected that the international marketing would commence soon after striking but it appears that this is not so. This may be having a detrimental effect on the sale of the sets locally. Please would you let me know what is happening in this respect.

As to the proposed £1 commemorative coin the steps that need to be taken quickly (and mid-September is only two weeks away) are:

1. The views of the Royal Mint Advisory Committee to be obtained.
2. Final design drawings to be submitted including that of the obverse.
3. Marketing proposals agreed in respect of the mintings contained in Mr. Monins' letter dated the 28th July 1980, on the basis of Jersey selling locally 20% of the total struck,  
i.e. in total 1,500 22 ct. gold proofs  
10,000 proofs in cupro nickel  
15,000 cupro nickel proofs (for 1981  
base metal proof sets).

The latter item can be left until mid 1981 and after an assessment of the success or otherwise of our 1980 proof sets.

If it would help to speed up the decision making process I can send Mr. Monins across to London to discuss outstanding problems.

Yours sincerely,  
*R.E. Harris*  
R.E. HARRIS  
Principal Accountant

498353 MINTUK G

TO MRS K VERMAN FROM MR D UNWIN NO: JERSEY 10B

DENOM  
ALLOY  
QTY  
STD

7 COIN SET  
BASE  
10,000  
PROOF

M B L

COSTS IN £ PER SET

MBL BLANKS/STRIKING/RACKING	5.40
MATERIALS FIA	0.96
M AND S	0.50
PROFIT 12 AND 1/2% AGENCY	0.98

TOTAL EX. MINT	7.84
----------------	------

7.75

ASSUMING MAINLY BUREAU SALES.

COST BASIS:

1. CONVERSION COSTS ARE BASED ON 80/81 ABSORPTION RATES ASSUMING PRODUCTION DURING THAT FINANCIAL YEAR.
2. SETS ARE PACKED IN: ACRYLIC CASES AND INSERTS AND WALLETS.
3. COSTS ARE BASED ON AN MBL QUOTATION.
4. VAT SETS SOLD IN THE UK ARE SUBJECT TO VAT.

MASTER TOOLS. REDATE £620 PER DENOM.

498353 MINTUK G

29.8.80.

498353 MINTUK G  
267321 MINTLN G  
27.8.80  
TLX NO 16

TO MR D UNWIN RM LLANT

JERSEY BASE METAL PROOF SETS (1981)  
-----

REF MY TELEX OF 8.8 BMP HAS QUOTED A PRICE OF £5.40 PER SET.

PLEASE GROSS UP THIS FIGURE AND LET ME HAVE A CUSTOMER PRICE AS  
SOON AS POSSIBLE.

REGARDS  
KUSUM VERMAN  
267321 MINTLN G  
498353 MINTUK G





*Royal Mint*

7 Grosvenor Gardens London, SW1W 0BH Telex 267321 Telephone 01 828 8724-8

20th August, 1980

Mr. R.E. Harris,  
States Treasury,  
31, Broad Street,  
St. Helier,  
JERSEY.

Dear Robin,

Thank you for your letter of 1st August 1980 addressed to Mr. Lotherington.

I regret the delay in replying due to the absence of both Mr. Lotherington and myself on annual leave. I apologise for the delay in the completion of the Jersey sets, particularly as you had been advised up to the last minute that the coin delivery would be made as specified. Unfortunately this advice was based in good faith on the fact that everything to that point was running smoothly. Unfortunately a tool failure on one denomination resulted in the delay in completion of that coin, and as the sets could not be packed until all coins were available, there was a necessary delay in the completion of the order. At the same time we had a problem with the inserts which were delivered for the sets which caused delay while the inserts were being examined to ensure that where possible all inserts were suitable for inclusion in the sets. We are obviously in the hands of suppliers with the cases and inserts and while the tools are our responsibility, the fact that tools are suitable for ordinary coinage does not necessarily mean that they will be suitable for proof coin work. The delay in completion of the sets could not have been foreseen until the last minute when actual striking on the run took place of the coin which failed.

I would hope that this occurrence would be an isolated one and that there should be no problems about any future contracts. The £1 coin will obviously be given absolute priority to ensure completion early in December to allow for pre-Christmas sales. Provided we have model approval by mid-September, there should be no problems to completion on time. We will obviously do everything from our end to ensure that there is no delay up to that point.

Cont'd.....

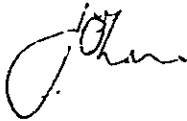


1977

- 2 -

Should you have any further problems please do not hesitate to contact me.

Yours sincerely,

A handwritten signature in cursive script, appearing to read "John", with a large loop at the end.

John Kelly

336991 MINT G  
336991 MINT G

REF 5693 20.8.80 11.12 HRS

1 copy

ATTENTION MRS VERMAN

REF ZAMBIA.

OUR PRICES FOR 1 YC COINS ARE AS FOLLOWS:

DENOMINATION	10 KWACHA
WEIGHT	27.22 GRMS
QTY	10,000 @ £2.83 EACH
	20,000 @ £2.69 EACH
	25,000 @ £2.65 EACH

FOR 2,000 PIED FORTS OUR PRICE IS £3.76 EACH

REF JERSEY BASE METAL SETS (1981)

WE CONFIRM PRICE FOR 10,000 SEVEN PIECE SETS TO  
INCLUDE £1 COIN AT £5.40 PER SET.

REGARDS  
D A DEEMING  
336991 MINT G

267321 MINTLN G  
498353 MINTUK G

TO: MRS K VERMAN FROM: MR D UNWIN NO: JERSEY 10

DENOMINATION: 7 COIN SET

ALLOY: BASE

QUANTITY: 10,000

STANDARD PROOF

COSTS IN £ PER SET

BLANKS: 0.44

STRIKING/PACKING 4.21

PACKING MATERIALS 0.79

M AND S 0.50

PROFIT 50% PROOF 2.97

TOTAL EX MINT 8.91

ASSUMING MAINLY BUREAU SALES.

COST BASIS:

1. RM CONVERSION COSTS ARE BASED ON 80/81 ABSORPTION RATES ASSUMING PRODUCTION DURING THAT FINANCIAL YEAR.
2. SETS ARE PACKED IN ACRYLIC CASES AND INSERTS AND WALLETS.
3. BLANK COSTS ARE INDICATIVE.
4. VAT: SETS SOLD IN THE UK ARE SUBJECT TO VAT.

MASTER TOOLS: REDATE £620 PER DENOM.

REGARDS

D UNWIN

20/8/80  
9.31

498353 MINTUK G  
267321 MINTLN G

498353 MINTUK GM  
257321 MINTLN G  
15.8.80  
TLX NO 4

TO MR M J MANSLEY RM LLANT

JERSEY BASE METAL PROOF SETS  
-----

REFERENCE YOUR MEMORANDUM OF 30TH JULY AFTER RECONSIDERATION AND DISCUSSION WITH THE JERSEY TREASURY I AGREE A UK PRICE OF £13.50 PER SET INCLUDING VAT. INCIDENTALLY I DO NOT AGREE WITH YOUR CALCULATION. IF YOU ADD UP THE FIGURE THE PROFIT TO THE MINT IS £1.30 PER SET ASSUMING OF COURSE THAT PROMOTION AND M AND S COSTS COMBINED DO NOT EXCEED £2.50. INCIDENTALLY WOULD YOU MAKE CERTAIN THAT WE DO NOT OFFER MORE THAN £2.50 PER SET FOR DISCOUNTS TO DEALERS ETC (INCLUDING CARRIAGE FREIGHT ETC) OTHERWISE WE SHALL LOSE OUR PROFIT OR BE IN TROUBLE WITH JERSEY.

REGARDS  
ALAN LOTHERINGTON  
257321 MINTLN G  
498353 MINTUK G

MEMORANDUM

REF.:

FROM: M J Mansley

TO: Mr Lotherington

[EXT. 1]

DATE: 30 July 1980

## JERSEY BASE METAL SETS

The proposal that we should charge £14.95 for these Sets can only have a depressive effect upon sales. The Set is not particularly attractive since it consists of 6 coins with identical designs and I can foresee resistance to an increase of £2 over the usual charge for six coin sets of £13. I do not think the fact that it is Jersey will compensate for the price inflation. On examining the figures, I suggest there is room to reduce the price to £13.50, including VAT.

The estimates are as follows:

Striking	£ 3.91	} 4.20
Blanks	37	
Packaging	66	
Tools	50	

Royalty	5.44
Profit	2.50
M & S Costs	2.50 1.38
Promotion	50
	2.00

V.A.T.

---

11.74
1.76

---



---

£13.50

---

Do you agree, please?



M J MANSLEY

336991 MINT G  
267321 MINTLN G  
8.8.80  
TLX NO 19

TO MR D DEEMING BMP CC MR G TOOKEY  
FROM ROYAL MINT LONDON

JERSEY BASE METAL PROOF SETS (1981)  
-----

MAY I PLEASE HAVE YOUR PRICE FOR THE PRODUCTION OF 10,000 SEVEN COIN  
(£1-1/2P) BASE METAL PROOF SETS DATED 1981.

THE ONE POUND COIN IS TO BE SQUARE OF 9 GMS/25.4 MM. DETAILS OF THE  
REMAINING SIX COINS (50P-1/2P) ARE AS THE 1980 SETS CURRENTLY BEING  
PRODUCED BY YOU.

DELIVERY IS REQUIRED EARLY 1981.

REGARDS  
KUSUM VERMAN  
267321 MINTLN G

336991 MINT G

498353 MINTUK G8.8.80  
TLX NO 20,

TO MR D UNWIN RM LLANT

CC MR HARRINGTON MR R SMITH MR SEWELL MR COLVIN  
MR COSSER MR B WILLIAMS

JERSEY BASE METAL PROOF SETS  
-----

MAY I PLEASE HAVE PRICES FOR THE PRODUCTION OF 10,000 SEVEN COIN SETS  
(£1-1/2P ) BASE METAL PROOF SETS.

THE ONE POUND COIN TO BE INCLUDED FOR THE FIRST TIME IS SQUARE OF  
9 GMS/25.4 MM.

DETAILS OF THE REMAINING COINS ARE AS FOR W/O 559 WITH THE EXCEPTION  
OF A DATE CHANGE TO 1981.

DELIVERY IS REQUIRED EARLY 1981.

REGARDS

KUSUM VERMAN

267321 MINTLN G CORR: REMAINING SIX COINS ....

498353 MINTUK G





STATES OF JERSEY  
**STATES TREASURY**

TELEPHONE:  
CENTRAL 25521 Ext.....  
S.T.D. CODE 0534.

31, BROAD STREET,  
ST. HELIER,  
JERSEY.

TREASURER OF THE STATES,  
J. CLENNETT, F.C.A., A.C.M.A.

1st August 1980

My Ref: REH/PS A/T 8

Your Ref.

Mr. A. Lotherington,  
Royal Mint,  
7 Grosvenor Gardens,  
London SW1W 0BH.

Dear Mr. Lotherington,

I am writing to you regarding the delivery dates of our 1980 coin sets and orders for future coins and coin sets from the Royal Mint.

As you know, the delivery dates for our 1980 coin sets were agreed as "mid-June" in order that we could take advantage of sales to the annual influx of visitors to the Island. It was with some disappointment that we received the first 500 sets on the 15th July 1980, with two subsequent deliveries, the last of which was received a few days ago. Whilst the date of delivery was not absolutely critical, some sales will have been lost.

Discussions are taking place, at the moment, between our coinage adviser, Mr. Monins, and Mr. Green for the minting of a pound coin to commemorate the bicentenary of the Battle of Jersey on 6th January 1980. The timely delivery of the coins is in this case absolutely critical. I am directed by the Finance and Economics Committee before placing an order to obtain an assurance that the coins will be delivered on time. We would prefer that the coins be delivered by mid-December so as to take advantage of any pre-Christmas sales.

We look forward to working with you in the minting of a pound coin together with associated collectors' coins and the continuation of a mutually profitable partnership.

Yours sincerely,

*Robin E. Harris*

R.E. HARRIS  
Principal Accountant

IAN MONISS  
HOMELAND  
ST JOHN  
JERSEY, CI  
Telephone 61618

30<sup>th</sup> July 1980.

P. J. S. Green, Esq.,  
Royal Mint,  
7 Grosvenor Gardens, SW1W 0BH.

Dear Mr Green,

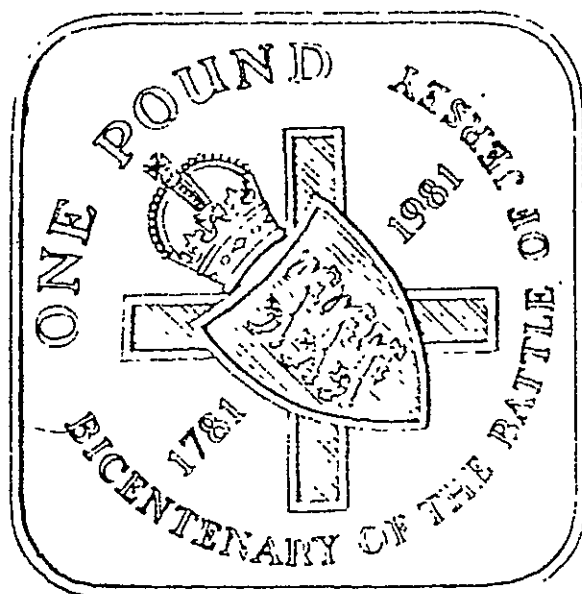
The Finance Committee met today and officially confirmed their choice of reverse design for the £1 coin. This is the second design without the circles in the angles - of which I enclose a photo copy. I think we can sort out the other items raised in my letter of the 28<sup>th</sup> between ourselves.

There was considerable disquiet over your ability to meet the required delivery date in view of the delays experienced with the recent delivery of the 1980 proof sets and I must emphasise the importance of this in respect of the £1 commemorative. As you know we would very much like an earlier delivery date if this can be arranged.

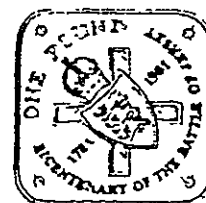
I made a stupid mistake in my letter of July 28<sup>th</sup> when I wrote of '15,000 cupronickel proofs to be incorporated in the 1982 base metal proof sets which are expected to be issued in mid 1982'. This should, of course, read 1981 instead of 1982 in both instances.

Yours sincerely,

Ian Moniss



CONFIRMED DESIGN. 30<sup>th</sup> July 1980.



WITHOUT Circles in Angles

498353 MINTUK G  
267321 MINTLN G  
25.7.80  
TLX NO 24

MR MANSLEY RM LLANT

JERSEY BASE METAL SETS  
-----

I AM AFRAID A PRICE OF £13 INCLUSIVE OF VAT IS INSUFFICIENT UNLESS YOU CAN PROMOTE AND FULFIL ORDERS WITHOUT CHARGE. THE FIGURES PER SET ARE AS FOLLOWS:

	£
MANUFACTURING	7.50
MASTER TOOLS	.50
PROMOTION AND FULFILMENT COSTS INCLUDING DISCOUNT TO DEALERS	2.50
ROYALTY TO JERSEY	2.50
	-----
	£13.00

WOULD YOU PLEASE CHARGE £14.95, INCLUDING VAT FOR THE SET. IT SHOULD BE POPULAR BECAUSE IT HAS THE QUEEN'S EFFIGY AND JERSEY HAVE NEVER ISSUED A BASE METAL PROOF SET BEFORE. WE HAVE ALREADY ADVISED JERSEY TO CHARGE £13.00 PER SET LOCALLY (THEY ESCAPE VAT).

REGARDS  
LOTHERINGTON  
267321 MINTLN G  
498353 MINTUK G

# ROYAL MINT, LLANTRISANT, GLAM., U.K.

Your Ref.

## INVOICE


Mint Ref. W/O 559. P/L 300 230

Telephone:  
Llantrisant 222111  
Telex: 49353

States Treasury  
St Helier  
Jersey

Inv. No. 12497

29/7/80  
.....19.....

Box Serial Numbers	Particulars	Gross Weight Kgs	Price per Set <del>EXCISE</del> / F.O.B.		
				£	p
1-4	4 Boxes Containing 500 Jersey Euro Metal Proof Sets  Despatched on Flight B.A. 5150 on 15/7/1980 on Airway Bill D.B.A. 0869 8152.	115	£7.50	3750.	00
1-4	4 Boxes Containing 500 Jersey Euro Metal Proof Sets  Despatched on Flight B.A. 5150 on 23/7/1980 on Airway Bill D.B.A. 0869 8163	115	£7.50	3750.	00
				7500	00
 ..... p.p. The Royal Mint, Llantrisant.					

Please make cheque payable to ROYAL MINT, quoting Invoice Number  
and remit to Accounts Department.

Bank: Bank of England, Threadneedle-Street, London EC2R 8AH  
Sort Code 10-00-00 Account No. 54165008

V.A.T. Regd. No. GD 240

● remaining

1,000 sets for Customer

on BASIS

E.T.A. Jersey 21.20 pm.

AWB No. ~~DBA~~ 0889  
8174.

30/7/80

advised M. H Harris  
by telephone

498353 MINTUK G

25.80

TLX NO 22

TO MR R SMITH RM LLANT  
CC MR M MANSLEY MR P COLVIN MR F CUSTERSON MR B R SMITH

JERSEY PROOF SETS ORDER 559  
-----

FURTHER TO THE FINAL PARAGRAPH OF MY TELEX DATED 15.7.80, ABOUT THE MISALIGNMENT OF THE NAME "JERSEY" ON THE ACRYLIC CASE, I NOW UNDERSTAND THAT ALL 10,000 CASES HAVE BEEN PAINTED. IN VIEW OF THIS, WE RELUCTANTLY AGREE THAT THEY BE USED FOR PACKING OF THE ORDER. WE SHOULD, HOWEVER, LIKE TO HAVE 100 SETS WITH THE NAME CORRECTLY PRINTED, WHICH WE CAN HOLD IN RESERVE AS REPLACEMENTS IN THE EVENT OF COMPLAINTS ABOUT THE PRINTING.

WILL YOU PLEASE ARRANGE FOR THESE CASES TO BE SPECIALLY PRINTED, AND ISSUED TO BMP. WILL YOU INSTRUCT THEM TO KEEP THE SETS SEPARATE AND DESPATCHED TO LLANTRISANT FOR THE ATTENTION OF THE NUMISMATIC BUREAU.

REGARDS  
PETER GREEN  
267321 MINTLN G  
498353 MINTUK G

267321 MINTLN G

498353 MINTUK G

TO MR LOTHERINGTON

JERSEY BASE METAL SETS

WOULD YOU PLEASE ADVISE PRICE TO BE CHARGED FOR THESE 6 COIN SETS. YOU WILL RECALL THAT WE HAD AGREED PREVIOUSLY TO £13 INCL VAT FOR 6 COINS AND £14 FOR 7 COINS. HOWEVER BECAUSE OF HIGH COMMISSION AGREED TO SIERRA LEONE IT WAS NECESSARY TO INCREASE PRICE FOR THAT COUNTRY TO £13.50 (\$34 IN US)

RECOMMEND WE REDUCE TO £13 INCL VAT FOR JERSEY.

DO YOU AGREE PLEASE?

REGARDS

M J MANSLEY

24.7.80

3.10

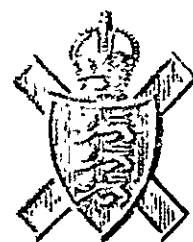
498353 MINTUK G

267321 MINTLN G

498353 MINTUK GM

*Kussu  
Let me see or  
offer sell 7 coins  
a bare metal sets  
H.C*

# The BATTLE of JERSEY



RICHARD  
MAYNE



# The BATTLE of JERSEY

by Richard Mayne

TWO HUNDRED YEARS AGO, a French army attempted invasion and conquest of the most southerly of the Channel Islands. The story of the battle, on 6 January 1781, the last time the French fought on British soil, has now been researched and recounted in vivid detail for the first time; and is published to mark the bi-centenary of one of Jersey's most dramatic and historic moments.

Throughout the past millennium the Channel Islands have occupied a unique position. Geographically a part of France, with close legal, ecclesiastical, architectural and commercial ties with the French mainland, they have nevertheless had even closer ties of loyalty to the English throne and political allegiance to England, since 1066. The battle of 1781 was the last of innumerable attempts by France to conquer the Islands. While Frenchmen may dismiss the assault as a mere adventure by a group of daring compatriots, the author shows there was more than this to the attack and that it has been rightly regarded by Jerseymen as a great triumph.

The author traces the fascinating political background that led up to the invasion, by a specially-recruited force under the adventurous buccaneer Baron Félix de Rullecourt; he details the actual preparations for the landing, the course of the engagement and its aftermath in Jersey and in France. Much more than that, he provides a profusion of insights into contemporary life and the terrible lot of the infantrymen of the period. Lavishly illustrated, in colour and monochrome, the book provides, among other details, a wealth of information on the uniforms of all the combatants, with specially-prepared pictures. Richard Mayne is well qualified, having long been a student of military history and of the Jersey militia, to add this work to his list of previous books on the Channel Islands.

As Maurice Richardson, President of La Société Jersiaise, says in his Foreword to the book, Mr. Mayne's researches have unearthed a great deal of new and hitherto unpublished information which casts a different light on some of the events; to produce, with Henry Fowler's excellent illustrations, 'the definitive work on the Battle of Jersey'. Historians on both sides of the Channel will find much to interest them, in the wider context of the great struggle between Britain and France, while all Jerseymen will delight in the book as a gripping account of a piece of their history that they can recall with pride.

To be published in October 1980 by Phillimore of Chichester at a retail price of £9.50, the book will be available to those who support the project by subscribing in advance at the special price of £7.50. Pre-publication subscriptions should be sent using the coupon below, together with the appropriate remittance, by 31 May 1980.

---

TO: PUBLICATIONS COMMITTEE, SOCIÉTÉ JERSIAISE, 9 PIER ROAD, ST. HELIER, JERSEY, C.I.

Please record my order for ..... copy/ies of THE BATTLE OF JERSEY for which I enclose £7.50 per copy plus 75p postage making a total of £..... (If no postage is enclosed, then purchaser must collect from The Museum.)

NAME (BLOCK LETTERS PLEASE) .....

ADDRESS .....

.....

## MEMORANDUM

REF: concession 0090

TO:

FROM: F. S. Lausteron

Mr. J. Millichip (B.M.P.)

Mr. J. Mc. Blane "

[EXT. 427 ]

Mr. P. Green (G.G.)

DATE: 22/7/80

Mr. R. Smith

Jersey Base Metal sets at B.M.P.

As agreed with Mr. P. Green please  
amend concession 0090 to read 1,000 sets.  
to meet urgent requirements in Jersey.

F. S. Lausteron

257321 MINTLN G  
498353 MINTUK G  
498353 MINTUK G

FOR THE ATTENTION OF MR P GREEN

YOUR MEMO OF 22 JULY REFERS.

I AGREE WITH YOU THAT THE MISALIGNMENT OF THE LETTERING ON THE JERSEY SETS IS UNSIGHTLY BUT IN VIEW OF THE PRESSURES WHICH ARE NOW ON THE PCU AND THE CONSEQUENTIAL DELAY IN REPLACEMENTS, I SUGGEST THAT WE ASK FOR (SAY) 100 TO BE REPRINTED CORRECTLY, REPACKED AND HELD AVAILABLE IN CASE WE GET ANY COMPLAINTS FROM CUSTOMERS.

REGARDS

M J MANSLEY

23/7/80  
2.00

498353 MINTUK G  
257321 MINTLN G

336991 MINT G  
267321 MINTLN G  
20 7.80  
T NO 2

TO MR J WALLACE BMP  
CC MR F CUSTERSON RM LLANT MR G P SMITH RM LLANT

JERSEY PROOF SETS

THE STATES TREASURY IS IN URGENT NEED OF A FURTHER DELIVERY OF SETS.  
PENDING DISCUSSION OF THE PROBLEM OF THE INSERTS WITH LLANTRISANT,  
WILL YOU PLEASE ARRANGE FOR A FURTHER 500 TO BE PACKED URGENTLY,  
AND APPLY FOR A FURTHER CONCESSION FOR THE APPEARANCE OF THE INSERT.

WILL YOU PLEASE GIVE ME A COMPLETION DATE FOR THIS BATCH, IN ORDER  
THAT WE CAN MAKE ARRANGEMENTS FOR AIRFREIGHT.

REGARDS  
P GREEN  
267321 MINTLN G  
336991 MINT G

MEMORANDUM

FROM:

FROM: P.J.S. Green

TO:

Mr. M.J. Mansley

EXT. 1


DATE: 22nd July, 1980

JERSEY PROOF SETS - ORDER 559

As discussed, I am sending you a sample of this proof set.

You will notice that the hot foil printing on the acrylic case is off centre. Our first view is that this ought to be corrected. However, we have been told that all 10,000 cases have been printed. They all appear to be badly printed, and according to cost estimating it will cost £1,100 to get them reprinted. We would be grateful to have your views as to whether or not the error should be corrected, bearing in mind the scale of the involvement.

There is also currently a packing problem at B.M.P. who say that the insert is different in texture from those supplied for other sets, and that it shreds when the coin is inserted. This other problem is currently under discussion between B.M.P. and Llantrisant.





# ~~CONCESSION~~/PRODUCTION PERMIT

Royal Mint  
QA BCH,  
Form No.1500

SERIAL NO:0090

DATE.....14/7/80.....  
DESCRIPTION.....jersey 6 coin base metal sets.....  
QUANTITY AFFECTED.....500 sets.....  
NAME OF FIRM.....B'Kam mint Products Ltd.....  
CONTRACT No.....09849.....  
PART NO./SERIAL No./BATCH No.....JYB 1-10.....

## REASON WHY CONCESSION/PRODUCTION PERMIT IS REQUIRED

### 1. ORIGINATOR

Bits of the insert are pushed through when the coins are put in. The bits cover the edges of the reverse of the coins.

Signature.....*John W. Dillip*.....

### 2. PRODUCT SPECIFICATION/DRAWING OFFICE

n/a

Signature.....

### 3. PROCUREMENT OFFICE (If applicable)

n/a

Signature.....

### 4. PRODUCTION MANAGER MARKETING & SALES.

Agreed that first batch of 500 sets may be issued.

Signature.....*Roy*.....

### 5. QUALITY MANAGER

Agreed reluctantly due to very urgent delivery requirements in Jersey.

CONCESSION/PRODUCTION PERMIT GRANTED/NOT GRANTED

Signature.....*F. J. Lusteron*.....

Date.....21/7/80.....

STENCIL NO 36

COINAGE PRICE MEMO

CPM NO ..... 1052  
WORKS INSTRU. NO ..... 559  
AND AMENDMENTS NOS. .... 3  
PRICE ESTIMATE NO. .... 8

Copies to:

Marketing & Sales, Tower Hill (on file ..... 3/199/4/1)  
Shipping Section, Llantrisant: For invoicing action/~~for information~~  
Financial Accounts Section, Llantrisant: For information/~~for invoicing~~  
Cost Estimating Section, Llantrisant: (File copy).

Coins for ..... JERSEY ..... should be invoiced at the following  
prices, which are f.o.b./~~cost~~ U.K. PORT \* ..... per SET  
The invoices should be addressed to ..... STATES TREASURY  
31 BROAD STREET  
ST HELIER, JERSEY

DIRECT SALES

Denomination	6 COIN SETS						
Quantity (millions)	2,000						
Composition	Base metal	Phosphor	Protest				
	£	£	£	£	£	£	£
Metal							
Manufacture							
Commission							
Insurance							
Sea/Air							
Freight							
TOTAL PRICE	SET 7 50						

REDATING £3900 TOTAL

Master Tools

No work is/  
required

Charges have been  
included in price  
(e.g. re-dating)

A charge of £.....  
should be made.

The metal price is based on  
Copper £.....per tonne  
Nickel £.....per tonne  
Tin £.....per tonne  
Zinc £.....per tonne  
Aluminium £.....per tonne  
(Scrap Price)

Payment: Against invoice/  
letter or credit

within 28 days.

Redating charge to be recovered from  
Bureau sales.

Prepared by J. J. Jones Checked and Approved by

Date 17.7.80

\*give name of port or airport  
/delete as necessary.

D. A. L. H. W. I. N.  
for Finance Officer

267321 MINTLN G

498353 MINTUK G

FOR THE ATTENTION OF MR P GREEN

JERSEY PROOF SETS

YOUR TELEX NO 14 16.7.80 REFERS

JERSEY SETS FLEW 24 HOUSEEE HOURS LATE.

ORIGINAL AIRCRAFT TURNED ROUND WITHOUT PICKING UP ANY FREIGHT  
WHATSOEVER. THIS WAS OF COURSE ENTIRELY BEYOND ROYAL MINT  
CONTROL. I CAN ONLY ASSUME THAT JERSEY AIRPORT WAS GEEEE,  
FOGBOUND AS OFTEN HAPPENS AND THIS MADE THE AIRCRAFT LATE. THE TIGHT  
TIGHT SCHEDULE TO WHIHEEE WHICH THIS FLIGHT WAS TIED WOULD NOT ALLOW  
TIME FOR FREIGHT TO BE LOADED.

REGARDS

MIKE WEAVING

498353 MINTUK G

17.7.80

4.25

498353 MINTUK G

267321 MINTLN G



# CONCESSION/PRODUCTION PERMIT

Page 1 of 1  
VA PCH  
Form No 1 0/1

SERIAL NO: 0090

DATE 11/7/80 NAME OF FIRM B'ham mint Products Plc  
DESCRIPTION jersey 6 coin base metal sets CONTRACT No. 09849  
QUANTITY AFFECTED 500 sets. PART No./SERIAL No./BATCH No. JYB 1-10

## REASON WHY CONCESSION/PRODUCTION PERMIT IS REQUIRED

### 1. ORIGINATOR

Bits of the insert are pushed through when the coins are put in. The bits cover the edges of the reverse of the coins.

Signature John A. Vulliamy

### 2. PRODUCT SPECIFICATION/DRAWING OFFICE

n/a

Signature.....

### 3. PROCUREMENT OFFICE (If applicable)

n/a

Signature.....

### 4. ~~PRODUCTION MANAGER~~ MARKETING & SALES.

Agreed that first batch of 500 sets may be issued.

Signature [Signature]

### 5. QUALITY MANAGER

CONCESSION/PRODUCTION PERMIT GRANTED/NOT GRANTED

Signature.....

Date.....

498353 MINTUK G

16.7.80

TLX NO 14

TP MR G P SMITH RM LLANT  
CC MR R SMITH MR M WEAVING

JERSEY PROOF SETS

THE STATES TREASURY HAS COMPLAINED THAT THE CONSIGNMENT OF 500 PROOF SETS DID NOT ARRIVE ON THE TUESDAY EVENING FLIGHT AS NOTIFIED. THEY ARE VERY ANNOYED ABOUT THIS, AS THEIR PROOF SETS ARE A SECURITY ITEM, AND THEY HAD ENGAGED SECURICOR TO RECEIVE THE SETS.

WILL YOU PLEASE ASCERTAIN THE REASON FOR NON-DELIVERY OF THESE SETS, AND LET ME HAVE REVISED FLIGHT DETAILS. PLEASE EMPHASISE TO MERCURY THE IMPORTANCE OF ENSURING THAT OUR CONSIGNMENTS ARRIVE ON THE NOTIFIED FLIGHT.

REGARDS  
PETER GREEN  
267321 MINTLN G  
498353 MINTUK G

498353 MINTUK G

15.7.80  
TLX NO 11

TO MR M WEAIVING RM LLANT CC MR R SMITH MR G P SMITH

JERSEY ORDER 559

I WAS ASKED BY MRS VERMAN TO CHECK ON A DESPATCH OF 500 SETS TO JERSEY ON TUESDAY, 15 JULY. I UNDERSTAND THAT YOU HAVE NO KNOWLEDGE OF THIS DESPATCH, AND I ALSO HAVE NO INFORMATION ABOUT IT ON THE PEPERS AT GROSVENOR GARDENS.

I SHOULD BE GRATEFUL IF YOU WOULD MAKE ARRANGEMENTS FOR THIS CONSIGNMENT, EITHER FOR TODAY OR AS SOON AS POSSIBLE THEREAFTER. WILL YOU PLEASE KEEP MR DEEMING AT B M P INFORMED ABOUT THE ARRANGEMENTS. I SHOULD ALSO LIKE TO HAVE FLIGHT DETAILS AS SOON AS POSSIBLE, IN ORDER TO NOTIFY JERSEY.

REGARDS

PETER GREEN

267321 MINTLN G

PEPERS = PAPERS

498353 MINTUK G

498353 MINTUK G  
267321 MINTLN G  
15.7.80  
TLX NO 6

MR F CUSTERSON RM LLANT  
CC DR H MORGAN MR R SMITH MR P COLVIN MR BR SMITH

JERSEY PROOF SETS ORDER 559  
-----

AS DISCUSSED, B M P HAVE A PACKING PROBLEM ON THIS ORDER IN THAT THEY SAY THAT THE COINS DO NOT FIT CLEANLY INTO THE INSERTS. THEY CLAIM THAT THE MATERIAL IS A STIFFER TEXTURE TO THAT FOR OTHER SETS, AND THAT IT BECOMES RAGGED AND DETACHES WHEN THE COINS ARE INSERTED.

IT IS VITAL TO GET THE FIRST 500 SETS TO JERSEY AS ARRANGED TODAY AND I CONFIRM THAT WE SHALL ISSUE A CONCESSION FOR THE PACKING OF THESE SETS. I SHOULD BE GRATEFUL IF YOU WOULD THEN DISCUSS THE PROBLEM, AND ASCERTAIN WHAT FURTHER ACTION MIGHT THEN BE NEEDED.

WE HAVE LOCATED THE SAMPLE SETS AT GROSVENOR GARDENS. THE PRINTING OF THE NAME "JERSEY" ON THE ACRYLIC CASE IS NOT CENTRAL. WE SHALL ISSUE A CONCESSION FOR THIS ON THE FIRST 500 SETS, BUT WISH IT TO BE RECTIFIED FOR LATER BATCHES. WILL YOU KINDLY ARRANGE FOR THIS TO BE SEEN TO.

REGARDS  
PETER GREEN  
267321 MINTLN G  
498353 MINTUK G

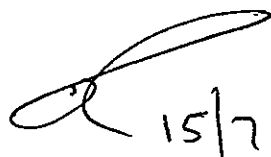
Despatch Details telephoned  
to Mr Sykes  
0534-77111

500 sets - 4 boxes

Flight BA 5150

ETA 21.20 hrs 15/7/80

AWB DBA 0869-8152

 15/7

Reshipped to 16.7.80

MR. KELLY - SCORVENOR GAN'S

ROYAL MINT

SERIAL No. 784



# ACCEPTANCE CERTIFICATE

(COIN, MEDALS AND MEDALLIONS)

IDENTIFICATION COUNTRY AND DENOMINATION	TYPE AND STANDARD	QUANTITY SUBMITTED
Jersey 1980 Base Metal Sets  W.D. 559 ex B.M.P.	Frosted Proof	6  <u>Note</u> One set frosted by B.M.P. to Mr. J. Kelly in advance.

STANDARD OF COIN/MEDAL/MEDALLION APPROVED

SIGNED F. J. Lusteron  
MANAGER QUALITY ASSURANCE

STANDARD OF COIN/MEDAL/MEDALLION ACCEPTED

Subject to notes.

SIGNED J. Kelly  
MARKETING AND SALES

DEVIATIONS FROM NORMAL STANDARD:-  
(IF ANY)

- 1 Orange heel on the 50P
  - 2 Frayed insert edges spoiling the coins.
- Note B.M.P. to improve the above in bulk production

SIGNED F. J. Lusteron  
MANAGER QUALITY ASSURANCE

336991 MINT G  
267321 MINTLN G

8.6.80

LX NO 9

TO MR D DEEMING BMP FROM ROYAL MINT LONDON

JERSEY SETS  
-----

PLEASE CONFIRM THAT 2,000 SETS WILL BE READY FOR DESPATCH BY END  
OF THIS MONTH AND ALSO PLEASE ADVISE WHETHER ALL NECESSARY PACKING  
MATERIAL HAS BEEN RECEIVED.

REGARDS

KUSUM VERMAN

267321 MINTLN G

336991 MINT G

257321 MINTLN G  
498353 MINTUK G

ATTENTION: MR J KELLY

REF. JERSEY BASE METAL SETS.

THANK YOU FOR YOUR MEMO 5/3/80 WITH THE ATTACHED CREST.  
HOWEVER FOR THE PURPOSES OF MANUFACTURE THE WALLET  
SUPPLIER REQUIRES THE ORIGINAL ARTWORK AS SUPPLIED BY  
AN ARTIST.

I WOULD BE GRATEFUL THEREFORE IF YOU COULD PROVIDE THIS,  
WITH EXTREME URGENCY.

REGARDS

B R SMITH  
ROYAL MINT LLANTRISANT  
7.3.80  
11.25  
498353 MINTUK G  
257321 MINTLN G



MEMORANDUM

REF.:  
FROM: John Kelly  
[EXT. 1  
DATE: 5th March, 1980

TO: Mr. B. R. Smith  
  
c.c. Mr. R. Smith  
Mr. J. Casson  
Mr. P. COLVIN

I enclose a copy of the Jersey crest to be used on the wrapper for the Jersey proof coin sets. As already advised in my telex, the wrapper should be printed in a similar way to that of the Guernsey set.



498353 MINTUK G

567321 MINTLN G

TLX NO 1

6.EMIP

TO MR B R SMITH

CC MR J CUSSEN MR R SMITH MR P COLVIN

JERSEY BASE METAL SETS

THE JERSEY TREASURY HAS ADVISED THAT THEY WOULD LIKE  
THEIR WRAPPER EMBOSSED IN A SIMILAR WAY TO THAT OF  
GUERNSEY, THE ONLY DIFFERENCE BEING SUBSTITUTING THE  
WORD 'JERSEY' FOR GUERNSEY AND THE JERSEY CREST FOR  
THE GUERNSEY CREST. THE JERSEY CREST APPEARS ON  
THE COINAGE. A BLOW UP OF THIS CREST IS BEING MAILED.

REGARDS  
KELLY

267321 MINTLN G  
498353 MINTUK G

ATTENTION: MR. ~~P. GREEN~~ *M. Kelly*

REF - JERSEY BASE METAL SETS W/O 559/1.

ALTHOUGH YOU HAVE PROVIDED DETAILS OF THE COLOUR OF THE WRAPPER AND THE INSERT, FURTHER DETAILS OF THE ARTWORK, BLOCKING, LAYOUT ETC ARE REQ'D PRIOR TO THIS DEPT BEING ABLE TO PROCURE THE NECESSARY PACKING MATERIALS.

REGARDS

B R SMITH  
ROYAL MINT LLANTRISANT  
28.2.80  
4.15  
498353 MINTUK G  
267321 MINTLN G

336991 MINT G

26721 MINTLN G

25TH FEBRAARY 1980.

TO: MR. DAVID DEENING

RE: FALKLAND AND JERSEY PROOF SETS

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I CONFIRM, 25,000 SETS OF BLANKS FOR THE ABOVE ORDERS CAN BE  
SUPPLIED AT POUNDS 0.29 PER SET.

REGARDS,

KUSUM VERMAN.

336991 MINT G

267321 MINTLN G

1 copy

267321 MINTLN G

ROIETE MINTUK G

FOR THE ATTENTION OF MRS K VERMAN

FALKLAND AND JERSEY PROOF SETS

25000 SETS OF BLANKS CAN BE SUPPLIED TO BIRMINGHAM AT £0.29  
PER SET.

REGARDS

UNWIN

498353 MINTUK G

22.2.80.

1.42

267321, MINTLN G

498353 MINTUK G

267321 MINTLN G

TO: MR D UNWIN

CC: MR R SMITH  
MR P COLVIN

1 COPY

JERSEY SETS NO 559

10,000 sets.

FALKLAND SETS NO 548

5,000 sets

B.M.P. HAS ASKED THAT WE SUPPLY THEM WITH BLANKS FOR THE ABOVE  
ORDERS AS COINS ARE U.K. SPECIFICATIONS.

MAY I PLEASE HAVE PRICES FOR SUPPLYING 25,000 SETS OF BLANKS  
AS SOON AS POSSIBLE.

REGARDS KUSUM VERMAN

21.2.80

267321 MINTLN G

Message by  
Telephone ~~to~~  
- from States Treasury  
Mr. Harris

colour of wrapper to blue  
with black insert  
Exactly as Lesotho set.

Kusum  
20/2/80.



498353 MINTUK G

MR A LOTHERINGTON FROM MR D UNWIN NO JERSEY 8A

DENOM	6 COIN SETS
ALLOY	BASE
GTY	15000
STD	PROOF

	LLAN	MBL	
COSTS IN £PER SET			
BLANKS	0.37	-	
STRIKING/PACKING	3.29	4.20	
PACKING MATERIALS	0.63	0.66	FIA
M AND S	2.50	2.50	
PROFT 12 1/2% AGENCY			
50% PROOF	3.39	1.05	
TOTAL EX MINT	10.18	8.41	

ASSUMING SOME BUREAU SALES

COST BASIS:

1. CONVERSION COSTS ARE BASED ON 80/81 ABSORPTION RATES ASSUMING PRODUCTION DURING THAT FINANCIAL YEAR.
2. SETS ARE PACKED IN ACRYLIC CASES AND INSERTS AMRREE AND WALLETS.
3. BLANK COSTS ARE INDICATIVE.
4. VAT SETS SOLD IN THE UK ARE SUBJECT TO VAT.

MASTER TOOLS. £680 PER DENOM REDATING.

N. B. REQUESTEE REQUEST FOR ESTIMATE TELEX NOT YET RECEIVED.

REGARDS

D UNWIN

498353 MINTUK G  
15.2.80.

12.05

336991 MINT G

267321 MINTLN G

FOR MR D DEEMING

JERSEY SETS

THE ORDER FOR 10,000, 6 COIN SETS, HAS BEEN ALLOCATED TO B.M.P.  
DELIVERY REQUIRED BY JUNE 1980.

REGARDS KUSUM VERMAN

15.2.80

267321 MINTLN G



STATES OF JERSEY  
**STATES TREASURY**

TELEPHONE:  
CENTRAL 25521 Ext.....  
S.T.D. CODE 0534.

31, BROAD STREET,  
ST. HELIER,  
JERSEY.

TREASURER OF THE STATES,  
J. CLENNETT, F.C.A., A.C.M.A.

30th January 1980

My Ref: REH/PS A/T 8

Your Ref:

Mr. A. Lotherington,  
Sales Director,  
Royal Mint,  
7 Grosvenor Gardens,  
London SW1W 0BH.

Dear Mr. Lotherington,

The Finance and Economics Committee today agreed to the Royal Mint's proposal to produce and market 8,000 base metal proof sets of our 1980 issue of coins. In addition they authorised the order of 2,000 sets to be sold locally. Would you therefore take the necessary steps to deliver our order of sets by June of this year.

The type of packaging similar to the sample of the Lesotho set would be suitable. Presumably details can be sorted out later.

On a slightly different matter, you will probably know that 10p coins delivered to us in 1979 would not fit the slots in the telephone boxes on the Island. As a precaution I have asked our Telecommunications Board to supply tolerances, which are included in the enclosed copy letter. Perhaps your technical people would like to assess in advance whether there will be any difficulties in producing coins within the dimensions mentioned.

Thank you for your co-operation.

Yours sincerely,

*R. E. Harris*

R.E. HARRIS  
Principal Accountant



Royal Mint

7 Grosvenor Gardens, London, SW1W 0BH, Telex 267321 Telephone 01 828 8724-8

Order No 559

ARL/JK/PMK

18 January 1980

R. E. Harris Esq.,  
States of Jersey,  
State Treasury,  
31 Broad Street,  
St. Helier,  
Jersey.  
Channel Islands.

Copy Mr. Unwin

Dear Mr. Harris,

JERSEY 1980 BASE METAL PROOF SETS.

I refer to my telephone conversation with you on Tuesday, and the subsequent telephone conversation with Mr. Kelly on Wednesday. I have pleasure in presenting the following offer for the production and marketing of a 1980 frosted proof set of Jersey coinage.

SPECIFICATIONS

The offer is based on producing sets of 6 coins (50p -  $\frac{1}{2}$ p) for Jersey assuming they are packed in the same type of case as the enclosed Lesotho set. The colour of the insert and the wrapper to be agreed with the States Treasury.

DESIGN

Coins to be the same design as previous mintings except for the date which will be 1980.

MINTING LIMITS/QUANTITIES

We recommend that if the States Treasury are likely to order 5,000 sets for sale in Jersey that the minting limit be set at 15,000. The Royal Mint would be pleased to market up to 10,000 sets through our Coins of the World series.

(spoke on telephone limit 10,000 of which 2,600 for Jersey)

COSTS

The FOB cost of producing approximately 15,000 sets would be £7.50 each.

/.....



18 January 1980

TOOLWORK

The cost of amending the date to 1980 will be £650 per denomination. If the States Treasury prefer we can offset the cost of redating against the income from the sales to collectors. On the other hand the States Treasury may wish to pay for the redating separately as part of the ordinary circulation coinage which I understand you may be ordering shortly.

DELIVERY

Provided we have authority to proceed by the end of January, we can produce sets in time for issue in June.

PAYMENT TERMS

The Royal Mint would meet the cost of producing and marketing the sets and set this against the income from the sales to collectors. However, payment for the sets required for distribution in Jersey will be invoiced to the States Treasury separately.

INCOME TO TREASURY

A statement showing the estimated income from the sales of sets to collectors based on the assumed sale of 10,000 is attached.

We will write separately on the subject of changing the design of the 1981 Jersey coins including showing a numeral for the denominations.

I look forward to receiving confirmation that the offer contained in this letter is acceptable.

Yours sincerely,

A. LOTHERINGTON.

JERSEY 1980 BASE METAL SETSAPPENDIXMARKETED STATEMENT

The following is an estimate of the income to Jersey from the sale of say 10,000 1980 Frosted Proof Sets :

INCOME

<del>8</del> 10,000 sets @ £13 exclusive of VAT	104 £ 130,000
--	------------------

EXPENDITURE

Manufacturing cost at £ 7.50 per set	£ 75,000
Master Tools	£ 3,900 ✓
Estimated Promotional Cost including discount to dealers	20 £ 25,000
	<hr/>
Gross Profit	£ 26,100
Less - Royal Mint Management Fee 10%	£ 2,610
	<hr/>
Net Profit to Jersey Treasury	£ 23,490
	<hr/>

TL  
7321 MINTLN G  
498353 MINTUK G

TO: MR J KELLY FROM: MR D UNWIN NO: JERSEY 8

DENOM: 6 COIN SETS  
ALLOY: BASE  
QTY: 15000  
STD: PROOF  
LLAN MBL  
-----

COSTS IN £ PER SET

BLANKS	0.37	-	
STRIKING/PACKING	3.29	4.20	
PACKING MATERIALS	0.63	0.66	FIA
M AND S	2.50	2.50	
PROFIT 12 1/2% AGENCY			
50% PROOF	3.39	1.05	
TOTAL EX MINT	10.18	8.41	

ASSUMING SOME BUREAU SALES

- COST BASIS:
1. CONVERSION COSTS ARE BASED ON 80/81 ABSORPTION RATES ASSUMING PRODUCTION DURING THAT FINANCIAL YEAR.
  2. SETS ARE PACKED IN: ACRYLIC CASES AND INSERTS AND WALLETS
  3. BLANK COSTS ARE INDICATIVE
  4. VAT SETS SOLD IN THE UK ARE SUBJECT TO VAT

MASTER TOOLS: £680 PER DENOM REDATING

NB REQUEST FOR ESTIMATE TELEX NOT YET RECEIVED.

REGARDS

UNWIN  
ROYAL MINT LLANTRISANT  
17.1.80  
2.00  
498353 MINTUK G  
267321 MINTLN G

Mr. P. Lee,  
Deputy Treasurer,  
States Treasury,  
31 Broad Street,  
St. Helier,  
Jersey,  
G.I.

1 copy

21 November 1979

Dear Mr. Lee,

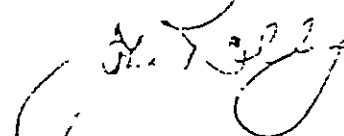
Thank you for your letter of 13 November giving details of the status of the proposed amendment to the Decimal Currency (Jersey) Law.

I look forward to hearing from you as soon as the amendment has been given Royal approval.

As you have already deduced in view of the fact that there will be some tooling to be prepared for the new coinage it would be better to allow at least six months for delivery of the new coinage. In order to assist you in your discussions on whether to include a numeral for the value as well as the words I have asked our artist to prepare sketches incorporating the numeral in the earlier design. As soon as these are available I will send them to you for your comments. I hope this will enable you to reach a speedy decision on this suggestion.

As you are aware the Royal Mint has a Coins of the World series in which we market proof coin sets of all of the territories for which we produce coins. As Jersey is introducing a new coinage in 1980 can I suggest that you consider allowing the Royal Mint to produce and to market up to 10,000 proof sets of your new coinage. If this suggestion meets with your approval I will prepare a marketing proposal for your comments.

Yours sincerely,



JOHN KELLY.

